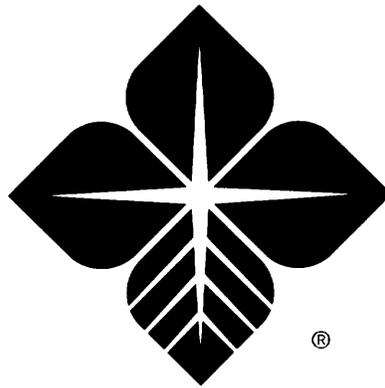


**AG NEW MEXICO, FARM CREDIT SERVICES, ACA**

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**2017  
Quarterly Report  
First Quarter**



**For the Quarter Ended March 31, 2017**

**REPORT OF MANAGEMENT**

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.



Frank Shelton, Chief Executive Officer

*May 10, 2017*



Ronnie Harral, Chairman, Board of Directors

*May 10, 2017*



Ginger Garrett, Chief Financial Officer

*May 10, 2017*

## **AG NEW MEXICO, FARM CREDIT SERVICES, ACA MANAGEMENT'S DISCUSSION AND ANALYSIS**

The following commentary reviews the financial performance of Ag New Mexico, Farm Credit Services, ACA (Agricultural Credit Association), referred to as the Association, for the quarter ended March 31, 2017. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2016 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

### **Significant Events:**

For the three months ending March 31, 2017, the Association continued to focus on portfolio growth as well as maintaining strong credit quality. Net interest income increased from \$1,224,333 to \$1,296,470 for the three months ending March 31, 2016 and 2017, respectively. Net interest income after provision for loan losses increased from \$1,201,061 to \$1,242,374 during the same period. The increase is attributed to an increase in loan volume offset by an increase in provision for loan losses from \$23,272 to \$54,096 for the three months ending March 31, 2016 and 2017, respectively. Total noninterest expenses increased from \$1,145,867 to \$1,373,216 during the same period. Salaries and employee benefits as well as purchased services contributed to the increase in noninterest expenses. Net income decreased from \$401,332 to \$317,798 during the same period which is a result of increased noninterest expenses.

The Association acquired property in 2012 as a result of a loan settlement agreement. An appraisal was contracted during the second quarter of 2012 which established an appraised value of \$820,000 for the acquired property. The net realizable value of the property was determined to be \$675,600 after netting estimated selling expenses against the appraised value. The carrying value of the property was \$3,106,950 based upon previous appraisals. The appraisal performed in the second quarter of 2012 resulted in the recording of a provision for loss on other property owned and allowance for loss on other property owned of \$2,431,350 in the second quarter of 2012. An additional provision for loss of \$153,600 was recorded in the third quarter of 2013 based on net realizable value of the updated appraisal. Appraisals are updated approximately on an annual basis, with the most recent appraisal dated June 26, 2016 which indicated no change to the existing value. In 2015 an additional property was added to the Association's acquired property. The property added to acquired property in the second quarter of 2015 transferred by a deed in lieu of foreclosure. The Association's original book value was \$71,250 on this additional property (which consisted of two individual tracts) with collateral value of \$85,000 (the appraisals were updated in August 2016 and the Association's book value lowered to \$65,400 as a result). Thus bringing the total number of properties held in acquired property to three, all of which are real estate properties.

Beef cattle and dairy farms continue to be the largest portfolio concentrations, which is expected due to the fact that the livestock and dairy industries are the largest agricultural industries statewide, based on gross receipts. Beef prices have dropped considerably over the past 18 months. It is expected that markets will regain some stability in 2017, as supplies are starting out more favorably. Only modest demand growth is expected in the near term, and exports will continue to play a major role. Current cattle numbers are slightly less than expected due to a smaller 2016 calf crop, and modest expansion is expected through 2017. Cattle slaughter is expected to increase slightly, which will help relieve pressure on cattle dress weights. Exports remain unchanged, and fat cattle are expected to stabilize, however feeder cattle prices could continue to see pressure into 2017. The "drought monitor index" for the state indicated very dry conditions for a large portion of the state in mid-2016, which has greatly improved, however it appears that these conditions will deteriorate in early 2017. Dairy remains the Association's 2nd largest exposure, and 2016 proved to be a challenging year with better producers near a breakeven. Prices are expected to average approximately \$16/cwt for 2017, however the current price is more in the \$15/cwt range. Feed and fuel costs have remained relatively low which helps the bottom line, however borrowing bases are deteriorating. Most producers, however, have acceptable equities remaining from the favorable prices in 2014 and 2015. Spring planting conditions are less than ideal, due to the lack of recent rainfall, however snowpack was good which should help with irrigation water availability. Corn yields in 2016 were generally favorable, however 2017 plantings are expected to decline. Prices are expected to remain in the \$3.50/bu range, before rebounding some for 2018. Most of our producers are able to break even with the corn prices in the \$4 range, however, it will depend on whether or not input costs also decline. Most of the Ag New Mexico producers have been able to generate profits recently and build financial strength, as well as being the beneficiaries of risk management such as price protection for the near term. Onions, chiles, and other truck garden type crops remain a major portion of the economy in southern New Mexico. Early indications are the chile crop is mainly contracted to protect against price fluctuations, and production appears to be average or slightly below.

During the years 2012 through 2014, the Farm Credit Bank of Texas (FCBT or the Bank) performed various services for the benefit of Ag New Mexico Farm Credit Services, ACA (Association) which constituted a transfer of capital under the Farm Credit

Administration (FCA) regulation 615.5171 (a)(1). The time frame and detail of services and costs are fully disclosed in the 2016 annual report as it pertains to the years of 2012, 2013 and 2014.

FCBT entered into an arrangement with the Association after September 30, 2014, whereby the Bank would reimburse a calling officer's salary up to a maximum of \$150,000 per year plus the allocable cost of benefits under the Association's benefits programs up to a maximum of \$50,000 per year for a period of up to two years. This agreement concluded in October 2016 with a cost of \$377,960 to the Bank over that timeframe.

Ag New Mexico, Farm Credit Services, ACA operates under a general financing agreement (GFA) with Farm Credit Bank of Texas which stipulates a minimum Return on Average Assets be maintained to remain in compliance with the GFA covenants. As of December 31, 2016 Ag New Mexico, Farm Credit Services, ACA fell below the minimum Return on Average Assets covenant and was granted a limited waiver of the covenant through March 31, 2018. The Association continues to operate under this waiver.

**Loan Portfolio:**

Total loans outstanding at March 31, 2017, including nonaccrual loans and sales contracts, were \$204,973,624 compared to \$205,880,796 at December 31, 2016, reflecting a decrease of 0.4 percent. Nonaccrual loans as a percentage of total loans outstanding were 0.8 percent at March 31, 2017, compared to 1.4 percent at December 31, 2016.

The Association recorded \$64,460 in recoveries and \$0 in charge-offs for the quarter ended March 31, 2017, and \$0 in recoveries and \$0 in charge-offs for the same period in 2016. The Association's allowance for loan losses was 0.3 percent and 0.3 percent of total loans outstanding as of March 31, 2017, and December 31, 2016, respectively.

**Risk Exposure:**

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

	<b>March 31, 2017</b>		<b>December 31, 2016</b>	
	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>
Nonaccrual	\$ 1,705,125	52.1%	\$ 2,881,447	62.9%
Formally restructured	977,689	29.9%	988,580	21.6%
Other property owned, net	587,400	18.0%	711,480	15.5%
Total	\$ 3,270,214	100.0%	\$ 4,581,507	100.0%

## Results of Operations:

The Association had net income of \$317,798 for the three months ended March 31, 2017, as compared to net income of \$401,332 for the same period in 2016, reflecting a decrease of 20.8 percent. The decrease is primarily due to an increase in salaries and benefits along with purchased services. Net interest income was \$1,296,470 for the three months ended March 31, 2017, compared to \$1,224,333 for the same period in 2016.

	Three months ended:			
	March 31, 2017		March 31, 2016	
	Average Balance	Interest	Average Balance	Interest
Loans	\$ 204,086,842	\$ 2,094,128	\$ 189,140,209	\$ 1,915,415
Total interest-earning assets	204,086,842	2,094,128	189,140,209	1,915,415
Interest-bearing liabilities	176,910,279	797,658	161,847,679	691,082
Impact of capital	\$ 27,176,563		\$ 27,292,530	
Net interest income	<u>\$ 1,296,470</u>		<u>\$ 1,224,333</u>	

	2017	2016
	Average Yield	Average Yield
Yield on loans	4.16%	4.07%
Yield on investments	0.00%	0.00%
Total yield on interest-earning assets	4.16%	4.07%
Cost of interest-bearing liabilities	1.83%	1.72%
Interest rate spread	2.33%	2.36%
Net interest income as a percentage of average earning assets	2.58%	2.60%

	Three months ended:		
	March 31, 2017 vs. March 31, 2016		
	Increase (decrease) due to		
	Volume	Rate	Total
Interest income - loans	\$ 150,111	\$ 28,602	\$ 178,713
Total interest income	150,111	28,602	178,713
Interest expense	63,785	42,791	106,576
Net interest income	<u>\$ 86,325</u>	<u>\$ (14,188)</u>	<u>\$ 72,137</u>

Interest income for the three months ended March 31, 2017, increased by \$178,713 or 9.3 percent respectively, from the same period of 2016, primarily due to increases in yields on earning assets and an increase in average loan volume. Interest expense for the three months ended March 31, 2017, increased by \$106,576 or 15.4 percent, from the same period of 2016 due to an increase in interest rates coupled with an increase in average debt volume. Average loan volume for the first quarter of 2017 was \$204,086,978, compared to \$189,140,209 in the first quarter of 2016. The average net interest rate spread on the loan portfolio for the first quarter of 2017 was 2.33 percent, compared to 2.36 percent in the first quarter of 2016.

The Association's return on average assets for the three months ended March 31, 2017, was 0.60 percent compared to 0.81 percent for the same period in 2016. The Association's return on average equity for the three months ended March 31, 2017, was 3.53 percent, compared to 4.58 percent for the same period in 2016.

## Liquidity and Funding Sources:

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (FCBT or the Bank), which obtains its funds through the issuance of System wide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	<u>March 31,</u> <u>2017</u>	<u>December 31,</u> <u>2016</u>
Note payable to the bank	\$ 177,077,301	\$ 179,137,450
Accrued interest on note payable	274,134	259,252
Total	<u>\$ 177,351,435</u>	<u>\$ 179,396,702</u>

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2018. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$177,077,301 as of March 31, 2017, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 1.84 percent at March 31, 2017. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the general financing agreement. The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$28,079,529 at March 31, 2017. The maximum direct note amount the Association may borrow from the Bank as of March 31, 2017, was \$205,515,849 as defined by the general financing agreement. The indebtedness continues in effect until the expiration date of the general financing agreement, which is September 30, 2018, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

As of December 31, 2016 Ag New Mexico, Farm Credit Services, ACA fell below the minimum Return on Average Assets covenant and was granted a limited waiver of the covenant through March 31, 2018. The Association continues to operate under this waiver.

During the years 2012 through 2014, the Farm Credit Bank of Texas (FCBT or the Bank) performed various services for the benefit of Ag New Mexico Farm Credit Services, ACA (Association) which constituted a transfer of capital under the Farm Credit Administration (FCA) regulation 615.5171 (a)(1). The time frame and detail of services and costs are fully disclosed in the 2016 annual report as it pertains to the years of 2012, 2013 and 2014.

FCBT entered into an arrangement with the Association after September 30, 2014, whereby the Bank would reimburse a calling officer's salary up to a maximum of \$150,000 per year plus the allocable cost of benefits under the Association's benefits programs up to a maximum of \$50,000 per year for a period of up to two years. This agreement concluded in October 2016 with a cost of \$377,960 to the Bank over that timeframe.

## Capital Resources:

The Association's capital position increased by \$519,736 at March 31, 2017, compared to December 31, 2016. The Association's debt as a percentage of members' equity was 4.88:1 as of March 31, 2017, compared to 5.02:1 as of December 31, 2016. Farm Credit Administration regulations require us to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations.

## Significant Recent Accounting Pronouncements:

In August 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Classification of Certain Cash Receipts and Cash Payments." The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Bank's financial condition or its results of operations but could change the classification of certain items in the statement of cash flows.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities

and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled “Leases.” The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In January 2016, the FASB issued guidance entitled “Recognition and Measurement of Financial Assets and Liabilities.” This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association’s financial condition or its results of operations.

In August 2014, the FASB issued guidance entitled “Presentation of Financial Statements — Going Concern.” The guidance governs management’s responsibility to evaluate whether there is substantial doubt about an entity’s ability to continue as a going concern and to provide related footnote disclosures. This guidance requires management to perform interim and annual assessments of an entity’s ability to continue as a going concern within one year after the date the financial statements are issued or within one year after the financial statements are available to be issued, when applicable. Substantial doubt exists if it is probable that the entity will be unable to meet its obligations for the assessed period. This guidance becomes effective for interim and annual periods ending after December 15, 2016, and early application is permitted. Management was required to make its initial assessment as of December 31, 2016. The Association is currently evaluating a potential disclosure for this recent accounting pronouncement.

In May 2014, the FASB issued guidance entitled, “Revenue from Contracts with Customers.” The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on their financial condition or results of operations.

#### **Regulatory Matters:**

On March 10, 2016, the Farm Credit Administration approved a final rule to modify the regulatory capital requirements for System banks and associations. The stated objectives of the proposed rule are as follows:

- To modernize capital requirements while ensuring that the institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,
- To ensure that the System’s capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- To make System regulatory capital requirements more transparent and
- To meet the requirements of section 939A of the Dodd-Frank Act.

The final rule became effective on January 1, 2017. The Association is in compliance with the required minimum capital standards as of March, 31, 2017.

**Relationship with the Farm Credit Bank of Texas:**

The Association's financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder's investment in the Association. The Management's Discussion and Analysis and Notes to Financial Statements contained in the 2016 Annual Report of Ag New Mexico, Farm Credit Services, ACA more fully describe the Association's relationship with the Bank.

The Texas Farm Credit District's (district) annual and quarterly stockholder reports, as well as those of the Bank, are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, The Ag Agency, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. Copies of the district's quarterly and annual stockholder reports also can be requested by e-mail at [fcb@farmcreditbank.com](mailto:fcb@farmcreditbank.com). The annual and quarterly stockholder reports for the Bank and the district are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

The Association's quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Ag New Mexico, Farm Credit Services, ACA, 4501 N. Prince St, Clovis, New Mexico 88101 or calling (575) 762-3828. The annual and quarterly stockholder reports for the Association are also available on its website at [www.agnewmexico.com](http://www.agnewmexico.com). Copies of the Association's quarterly stockholder reports can also be requested by e-mailing [ginger.garrett@farmcreditbank.com](mailto:ginger.garrett@farmcreditbank.com).

**AG NEW MEXICO, FARM CREDIT SERVICES, ACA**

**CONSOLIDATED BALANCE SHEET**

	<b>March 31, 2017 (unaudited)</b>	December 31, 2016
<b><u>ASSETS</u></b>		
Cash	\$ -	\$ 100,880
Loans	<b>204,973,624</b>	205,880,761
Less: allowance for loan losses	<b>704,922</b>	581,566
Net loans	<b>204,268,702</b>	205,299,195
Accrued interest receivable	<b>2,233,462</b>	2,274,130
Investment in and receivable from the Farm		
Credit Bank of Texas:		
Capital stock	<b>4,940,470</b>	4,940,470
Other	<b>410,622</b>	680,045
Deferred taxes, net	<b>559,153</b>	559,153
Other property owned, net	<b>587,400</b>	711,480
Premises and equipment, net	<b>3,171,145</b>	3,184,450
Other assets	<b>321,992</b>	782,217
Total assets	<b>\$ 216,492,946</b>	\$ 218,532,020
<b><u>LIABILITIES</u></b>		
Note payable to the Farm Credit Bank of Texas	\$ <b>177,077,301</b>	\$ 179,137,450
Advance conditional payments	<b>97,494</b>	56,832
Accrued interest payable	<b>274,134</b>	259,252
Drafts outstanding	<b>30,000</b>	-
Patronage distributions payable	<b>450,000</b>	450,000
Other liabilities	<b>1,756,910</b>	2,165,964
Total liabilities	<b>179,685,839</b>	182,069,498
<b><u>MEMBERS' EQUITY</u></b>		
Capital stock and participation certificates	<b>406,210</b>	396,005
Unallocated retained earnings	<b>36,719,295</b>	36,401,498
Accumulated other comprehensive income (loss)	<b>(318,398)</b>	(334,981)
Total members' equity	<b>36,807,107</b>	36,462,522
Total liabilities and members' equity	<b>\$ 216,492,946</b>	\$ 218,532,020

The accompanying notes are an integral part of these combined financial statements.

**AG NEW MEXICO, FARM CREDIT SERVICES, ACA**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(unaudited)

	<b>Quarter Ended</b>	
	<b>March 31,</b>	
	<b>2017</b>	<b>2016</b>
<b><u>INTEREST INCOME</u></b>		
Loans	<b>\$ 2,094,128</b>	\$ 1,915,415
Total interest income	<b><u>2,094,128</u></b>	<u>1,915,415</u>
<b><u>INTEREST EXPENSE</u></b>		
Note payable to the Farm Credit Bank of Texas	<b><u>797,658</u></b>	691,082
Total interest expense	<b><u>797,658</u></b>	<u>691,082</u>
Net interest income	<b><u>1,296,470</u></b>	<u>1,224,333</u>
<b><u>PROVISION FOR LOAN LOSSES</u></b>	<b><u>54,096</u></b>	<u>23,272</u>
Net interest income after provision for loan losses	<b><u>1,242,374</u></b>	<u>1,201,061</u>
<b><u>NONINTEREST INCOME</u></b>		
Income from the Farm Credit Bank of Texas:		
Patronage income	<b>341,022</b>	271,149
Loan fees	<b>67,369</b>	40,658
Financially related services income	<b>638</b>	529
Gain (loss) on other property owned, net	<b>20,901</b>	(1,741)
Gain (loss) on sale of premises and equipment, net	<b>(2,650)</b>	42,754
Other noninterest income	<b><u>21,360</u></b>	<u>41,221</u>
Total noninterest income	<b><u>448,640</u></b>	<u>394,570</u>
<b><u>NONINTEREST EXPENSES</u></b>		
Salaries and employee benefits	<b>786,723</b>	759,206
Directors' expense	<b>43,075</b>	45,447
Purchased services	<b>197,659</b>	55,099
Travel	<b>54,807</b>	53,535
Occupancy and equipment	<b>83,164</b>	66,084
Communications	<b>9,053</b>	3,434
Advertising	<b>6,754</b>	5,482
Public and member relations	<b>3,917</b>	17,744
Supervisory and exam expense	<b>45,766</b>	38,043
Insurance Fund premiums	<b>57,619</b>	55,080
Other noninterest expense	<b><u>84,680</u></b>	<u>46,712</u>
Total noninterest expenses	<b><u>1,373,217</u></b>	<u>1,145,866</u>
Income before income taxes	<b><u>317,797</u></b>	<u>449,765</u>
Provision for (benefit from) income taxes	<b><u>-</u></b>	<u>48,432</u>
<b>NET INCOME</b>	<b><u>317,797</u></b>	<u>401,333</u>
Other comprehensive income:		
Change in postretirement benefit plans	<b><u>12,480</u></b>	<u>5,562</u>
Other comprehensive income, net of tax	<b><u>12,480</u></b>	<u>5,562</u>
<b>COMPREHENSIVE INCOME</b>	<b><u>\$ 330,277</u></b>	<u>\$ 406,895</u>

The accompanying notes are an integral part of these combined financial statements.

AG NEW MEXICO, FARM CREDIT SERVICES, ACA

CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

	<u>Capital Stock/ Participation Certificates</u>	<u>Retained Earnings Unallocated</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total Members' Equity</u>
Balance at December 31, 2015	\$ 354,975	\$ 35,120,310	\$ (353,126)	\$ 35,122,159
Comprehensive income	-	401,331	5,562	406,893
Capital stock/participation certificates and allocated retained earnings issued	22,265	-	-	22,265
Capital stock/participation certificates and allocated retained earnings retired	(4,850)	-	-	(4,850)
Patronage refunds:				
Cash	-	(379,797)	-	(379,797)
Balance at March 31, 2016	<u>\$ 372,390</u>	<u>\$ 35,141,844</u>	<u>\$ (347,564)</u>	<u>\$ 35,166,670</u>
Balance at December 31, 2016	\$ 396,005	\$ 36,401,498	\$ (334,981)	\$ 36,462,522
Comprehensive income	-	317,797	16,583	334,380
Capital stock/participation certificates and allocated retained earnings issued	25,625	-	-	25,625
Capital stock/participation certificates and allocated retained earnings retired	(15,420)	-	-	(15,420)
Patronage refunds:				
Cash	-	-	-	-
<b>Balance at March 31, 2017</b>	<b><u>\$ 406,210</u></b>	<b><u>\$ 36,719,295</u></b>	<b><u>\$ (318,398)</u></b>	<b><u>\$ 36,807,107</u></b>

The accompanying notes are an integral part of these combined financial statements.

**AG NEW MEXICO, FARM CREDIT SERVICES, ACA**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
(UNAUDITED)

**NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:**

Ag New Mexico, Farm Credit Services, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves all counties in the state of New Mexico with the exception of San Juan County and that portion of Rio Arriba County lying west of the Continental Divide. In addition, the Association and Farm Credit Services of New Mexico, ACA have entered into an agreement that allows the Association to make mortgage loans in New Mexico, on a statewide basis, without obtaining territorial approval. The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2016, as contained in the 2016 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2016, as contained in the 2016 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2017. Descriptions of the significant accounting policies are included in the 2016 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In August 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled “Classification of Certain Cash Receipts and Cash Payments.” The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Bank’s financial condition or its results of operations but could change the classification of certain items in the statement of cash flows.

In June 2016, FASB issued guidance entitled “Measurement of Credit Losses on Financial Instruments.” The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled “Leases.” The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In January 2016, the FASB issued guidance entitled “Recognition and Measurement of Financial Assets and Liabilities.” This guidance affects, among other things, the presentation and disclosure requirements for financial instruments. For public entities, the guidance eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association’s financial condition or its results of operations.

In May 2014, the FASB issued guidance entitled, “Revenue from Contracts with Customers.” The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on their financial condition or results of operations.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management’s estimates. The results for the quarter ended March 31, 2017, are not necessarily indicative of the results to be expected for the year ended December 31, 2017. Certain amounts in the prior period’s financial statements have been reclassified to conform to current financial statement presentation.

## NOTE 2 — INVESTMENTS:

Effective April 1, 2014, The Farm Credit Bank of Texas (FCBT or the Bank) purchased Ag New Mexico’s securitized Farmer Mac Agricultural Mortgage Backed Securities (AMBS) Investments. The purchase of \$9,051,849 included outstanding principal and accrued interest as of that date. There was no gain or loss recognized by the Association on this transactions. The Association will continue to service the underlying loans that were included in this security. Also, for 2014 there was no effect to Ag New Mexico’s income based on this transaction as the Bank was able to pay the Association a patronage equivalent to the net interest that it would have earned on the AMBS investment. The amount of patronage received in 2016 was \$121,049. However, for future years, the Bank’s payment of patronage is at the discretion of the Bank’s board of directors.

## NOTE 3 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

Loan Type	March 31, 2017 Amount	December 31, 2016 Amount
Production agriculture:		
Real estate mortgage	\$ 81,068,477	\$ 74,626,339
Production and intermediate term	48,959,571	54,453,882
Agribusiness:		
Loans to cooperatives	6,377,286	4,160,927
Processing and marketing	43,825,377	41,294,032
Farm-related business	7,970,247	9,687,703
Communication	2,705,634	3,405,630
Energy	8,076,866	10,155,695
Water and waste water	2,003,999	1,993,552
Rural residential real estate	6,219,629	6,103,001
Total	\$ 207,207,086	\$ 205,880,761

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at March 31, 2017:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations	Participations	Participations	Participations	Participations	Participations
	Purchased	Sold	Purchased	Sold	Purchased	Sold
Real estate mortgage	\$ 7,885,146	\$ 24,755,470	\$ -	\$ -	\$ 7,885,146	\$ 24,755,470
Production and intermediate term	5,172,337	11,546,653	-	-	5,172,337	11,546,653
Agribusiness	36,122,626	13,734,902	-	-	36,122,626	13,734,902
Communication	2,709,598	-	-	-	2,709,598	-
Energy	8,055,767	-	-	-	8,055,767	-
Water and waste water	1,996,898	-	-	-	1,996,898	-
Total	\$ 61,942,372	\$ 50,037,025	\$ -	\$ -	\$ 61,942,372	\$ 50,037,025

The Association is authorized under the Farm Credit Act to accept “advance conditional payments” (ACPs) from borrowers. To the extent the borrower’s access to such ACPs is restricted and the legal right of setoff exists, the ACPs are netted against the borrower’s related loan balance. Unrestricted advance conditional payments are included in other liabilities. ACPs are not insured, and interest is currently not paid by the Association on such balances. Balances of ACPs were \$543,558 and \$468,326 at March 31, 2017, and December 31, 2016, respectively.

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	March 31, 2017	December 31, 2016
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 924,129	\$ 1,770,787
Production and intermediate term	780,996	1,110,660
Total nonaccrual loans	1,705,125	2,881,447
<b>Accruing restructured loans:</b>		
Real estate mortgage	537,267	548,470
Production and intermediate term	440,422	440,110
Total accruing restructured loans	977,689	988,580
<b>Accruing loans 90 days or more past due:</b>		
Total accruing loans 90 days or more past due	-	-
Total nonperforming loans	2,682,814	3,870,027
Other property owned	587,400	711,480
Total nonperforming assets	\$ 3,270,214	\$ 4,581,507

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss – assets are considered uncollectible.

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	<b>March 31, 2017</b>		December 31, 2016	
Real estate mortgage				
Acceptable	<b>93</b>	%	93	%
OAEM	<b>4</b>		3	
Substandard/doubtful	<b>3</b>		4	
	<b>100</b>		100	
Production and intermediate term				
Acceptable	<b>92</b>		94	
OAEM	<b>5</b>		3	
Substandard/doubtful	<b>3</b>		3	
	<b>100</b>		100	
Agribusiness				
Acceptable	<b>100</b>		99	
OAEM	-		1	
Substandard/doubtful	-		-	
	<b>100</b>		100	
Energy and water/waste water				
Acceptable	<b>100</b>		100	
OAEM	-		-	
Substandard/doubtful	-		-	
	<b>100</b>		100	
Communication				
Acceptable	<b>100</b>		100	
OAEM	-		-	
Substandard/doubtful	-		-	
	<b>100</b>		100	
Rural residential real estate				
Acceptable	<b>100</b>		100	
OAEM	-		-	
Substandard/doubtful	-		-	
	<b>100</b>		100	
Total loans				
Acceptable	<b>95</b>		95	
OAEM	<b>3</b>		2	
Substandard/doubtful	<b>2</b>		3	
	<b>100</b>	%	100	%

The following tables provide an age analysis of past due loans (including accrued interest) as of:

March 31, 2017	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 1,881,439	\$ -	\$ 1,881,439	\$ 79,187,038	\$ 81,068,477	\$ -
Production and intermediate term	15,051	780,996	796,047	48,163,524	48,959,571	-
Loans to cooperatives	-	-	-	6,377,286	6,377,286	-
Processing and marketing	-	-	-	43,825,377	43,825,377	-
Farm-related business	-	-	-	7,970,247	7,970,247	-
Communication	-	-	-	2,705,634	2,705,634	-
Energy	-	-	-	8,076,866	8,076,866	-
Water and waste water	-	-	-	2,003,999	2,003,999	-
Rural residential real estate	84,259	-	84,259	6,135,370	6,219,629	-
<b>Total</b>	<b>\$ 1,980,749</b>	<b>\$ 780,996</b>	<b>\$ 2,761,745</b>	<b>\$ 204,445,341</b>	<b>\$ 207,207,086</b>	<b>\$ -</b>

December 31, 2016	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 17,449	\$ -	\$ 17,449	\$ 75,763,916	\$ 75,781,365	\$ -
Production and intermediate term	-	-	-	55,121,048	55,121,048	-
Loans to cooperatives	-	-	-	4,165,919	4,165,919	-
Processing and marketing	-	-	-	41,466,286	41,466,286	-
Farm-related business	-	-	-	9,823,377	9,823,377	-
Communication	-	-	-	3,406,311	3,406,311	-
Energy	-	-	-	10,247,954	10,247,954	-
Water and waste water	-	-	-	2,023,774	2,023,774	-
Rural residential real estate	-	-	-	6,118,857	6,118,857	-
<b>Total</b>	<b>\$ 17,449</b>	<b>\$ -</b>	<b>\$ 17,449</b>	<b>\$ 208,137,442</b>	<b>\$ 208,154,891</b>	<b>\$ -</b>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of March 31, 2017, the total recorded investment of troubled debt restructured loans was \$977,689, classified as accrual, with no specific allowance for loan losses. As of March 31, 2017, commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$134,115 at period end and \$0 at December 31, 2016.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

	Loans Modified as TDRs		TDRs in Nonaccrual Status*	
	March 31, 2017	December 31, 2016	March 31, 2017	December 31, 2016
Real estate mortgage	\$ 537,267	\$ 548,469	\$ -	\$ -
Production and intermediate term	440,422	440,110	-	-
<b>Total</b>	<b>\$ 977,689</b>	<b>\$ 988,579</b>	<b>\$ -</b>	<b>\$ -</b>

\*represents the portion of loans modified as TDRs that are in nonaccrual status

Additional impaired loan information is as follows:

	March 31, 2017			December 31, 2016		
	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance
Impaired loans with a related allowance for credit losses:						
Real estate mortgage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Production and intermediate term	<b>780,996</b>	<b>833,763</b>	<b>272,551</b>	1,110,660	1,163,427	216,070
Total	<b>\$ 780,996</b>	<b>\$ 833,763</b>	<b>\$ 272,551</b>	<b>\$ 1,110,660</b>	<b>\$ 1,163,427</b>	<b>\$ 216,070</b>
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	<b>1,468,376</b>	<b>2,437,828</b>	\$ -	\$ 2,319,242	\$ 3,360,150	\$ -
Production and intermediate term	<b>440,422</b>	<b>1,311,113</b>	-	440,110	1,311,112	-
Total	<b>\$ 1,908,797</b>	<b>\$ 3,748,941</b>	<b>\$ -</b>	<b>\$ 2,759,352</b>	<b>\$ 4,671,262</b>	<b>\$ -</b>
Total impaired loans:						
Real estate mortgage	<b>1,468,376</b>	<b>2,437,828</b>	\$ -	\$ 2,319,242	\$ 3,360,150	\$ -
Production and intermediate term	<b>1,221,418</b>	<b>2,144,876</b>	<b>272,551</b>	1,550,770	2,474,539	216,070
Total	<b>\$ 2,689,794</b>	<b>\$ 4,582,704</b>	<b>\$ 272,551</b>	<b>\$ 3,870,012</b>	<b>\$ 5,834,689</b>	<b>\$ 216,070</b>

<sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

	For the Quarter & Year Ended March 31, 2017		For the Quarter & Year Ended March 31, 2016	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:				
Real estate mortgage	\$ -	\$ -	\$ 679,928	\$ -
Production and intermediate term	<b>934,080</b>	-	-	-
Total	<b>\$ 934,080</b>	<b>\$ -</b>	<b>\$ 679,928</b>	<b>\$ -</b>
Impaired loans with no related allowance for credit losses:				
Real estate mortgage	<b>1,468,376</b>	<b>6,123</b>	\$ 1,466,158	\$ 6,477
Production and intermediate term	<b>437,401</b>	<b>4,697</b>	416,978	4,226
Total	<b>\$ 1,905,776</b>	<b>\$ 10,820</b>	<b>\$ 1,883,136</b>	<b>\$ 10,703</b>
Total impaired loans:				
Real estate mortgage	<b>1,468,376</b>	<b>6,123</b>	\$ 2,146,086	\$ 6,477
Production and intermediate term	<b>1,371,481</b>	<b>4,697</b>	416,978	4,226
Total	<b>\$ 2,839,857</b>	<b>\$ 10,820</b>	<b>\$ 2,563,064</b>	<b>\$ 10,703</b>

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Total
<b>Allowance for Credit Losses:</b>							
Balance at							
December 31, 2016	\$ 107,983	\$ 228,799	\$ 163,621	\$ 12,106	\$ 52,559	\$ 16,498	\$ 581,566
Charge-offs	-	-	-	-	-	-	-
Recoveries	64,460	-	-	-	-	-	64,460
Provision for loan losses	4,329	39,952	6,560	485	2,107	663	54,096
Other	-	4,800	-	-	-	-	4,800
Balance at							
March 31, 2017	\$ 176,772	\$ 273,551	\$ 170,181	\$ 12,591	\$ 54,666	\$ 17,161	\$ 704,922
Ending Balance:							
Individually evaluated for impairment	\$ -	\$ 272,551	\$ -	\$ -	\$ -	\$ -	\$ 272,551
Collectively evaluated for impairment	176,772	1,000	170,181	12,591	54,666	17,161	432,371
Balance at							
March 31, 2017	\$ 176,772	\$ 273,551	\$ 170,181	\$ 12,591	\$ 54,666	\$ 17,161	\$ 704,922
Balance at							
December 31, 2015	\$ 762,906	\$ 187,289	\$ 98,919	\$ 7,319	\$ 31,775	\$ 9,974	\$ 1,098,182
Charge-offs	-	-	-	-	-	-	-
Recoveries	-	-	-	-	-	-	-
Provision for loan losses	15,806	4,399	2,050	152	658	207	23,272
Other	-	1,743	-	-	-	-	1,743
Balance at							
March 31, 2016	\$ 778,712	\$ 193,431	\$ 100,969	\$ 7,471	\$ 32,433	\$ 10,181	\$ 1,123,197
Ending Balance:							
Individually evaluated for impairment	\$ 671,378	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 671,378
Collectively evaluated for impairment	107,334	193,431	100,969	7,471	32,433	10,181	451,819
Balance at							
March 31, 2016	\$ 778,712	\$ 193,431	\$ 100,969	\$ 7,471	\$ 32,433	\$ 10,181	\$ 1,123,197
	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Total
<b>Recorded Investments in Loans Outstanding:</b>							
Ending Balance at							
March 31, 2017	\$81,113,662	\$ 48,959,571	\$ 58,172,911	\$ 2,705,634	\$ 10,080,865	\$6,219,629	\$207,252,272
Individually evaluated for impairment	\$ 1,461,380	\$ 1,221,418	\$ -	\$ -	\$ -	\$ -	\$ 2,682,798
Collectively evaluated for impairment	\$79,652,282	\$ 47,738,153	\$ 58,172,911	\$ 2,705,634	\$ 10,080,865	\$6,219,629	\$204,569,474
Ending Balance at							
March 31, 2016	\$69,133,024	\$ 47,808,640	\$ 54,979,124	\$ 2,479,821	\$ 15,583,324	\$7,463,966	\$197,447,899
Individually evaluated for impairment	\$ 2,221,902	\$ 408,019	\$ -	\$ -	\$ -	\$ -	\$ 2,629,921
Collectively evaluated for impairment	\$66,911,122	\$ 47,400,621	\$ 54,979,124	\$ 2,479,821	\$ 15,583,324	\$7,463,966	\$194,817,978

## NOTE 4 — CAPITAL:

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

### Regulatory Capitalization Requirements

Effective January 1, 2017, the regulatory capital requirements for System Banks and Associations were modified. The new regulations replaced existing core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added a tier 1 leverage ratio and an unallocated retained earnings equivalents (UREE) leverage ratio. The permanent capital ratio continues to remain in effect.

### Regulatory Capitalization Requirements

#### Select Capital Ratios

	Regulatory Minimums	Capital Conservation Buffer	Total	As of 31-Mar-17
Risk-adjusted:				
Common equity tier 1 ratio	4.50%	2.50%	7.00%	16.02%
Tier 1 capital ratio	6.00%	2.50%	8.50%	16.02%
Total capital ratio	8.00%	2.50%	10.50%	16.34%
Permanent capital ratio	7.00%	0.00%	7.00%	16.06%
Non-risk-adjusted:				
Tier 1 leverage ratio	4.00%	1.00%	5.00%	15.40%
UREE leverage ratio	1.50%	0.00%	1.50%	16.04%

\*The 2.5% capital conservation buffer for the risk adjusted ratios will be phased in over a three year period ending on December 31, 2019.

Risk-adjusted assets have been defined by FCA Regulations as the Statement of Condition assets and off-balance-sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. The primary changes which generally have the impact of increasing risk-adjusted assets (decreasing risk-based regulatory capital ratios) were as follows:

- Inclusion of off-balance-sheet commitments less than 14 months
- Increased risk-weighting of most loans 90 days past due or in nonaccrual status

Risk adjusted assets is calculated differently for the permanent capital ratio (referred herein as PCR risk-adjusted assets) compared to the other risk-based capital ratios. The primary difference is the deduction of the allowance for loan losses from risk-adjusted assets for the permanent capital ratio.

The ratios are based on a three-month average daily balance in accordance with FCA regulations and are calculated as follows:

- Common equity tier 1 ratio is statutory minimum purchased borrower stock, other required borrower stock held for a minimum of 7 years, allocated equities held for a minimum of 7 years or not subject to revolving, unallocated retained earnings, paid-in capital, less certain regulatory required deductions including the amount of allocated investments in other

System institutions, and the amount of purchased investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.

- Tier 1 capital ratio is common equity tier 1 plus non-cumulative perpetual preferred stock, divided by average risk-adjusted assets.
- Total capital is tier 1 capital plus other required borrower stock held for a minimum of 5 years, allocated equities held for a minimum of 5 years, subordinated debt and limited-life preferred stock greater than 5 years to maturity at issuance subject to certain limitations, allowance and reserve for credit losses under certain limitations less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- Permanent capital ratio (PCR) is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings, paid-in capital, subordinated debt and preferred subject to certain limitations, less certain allocated and purchased investments in other System institutions, divided by PCR risk-adjusted assets.
- Tier 1 leverage ratio is tier 1 capital, including regulatory deductions, divided by average assets less regulatory deductions subject to tier 1 capital.
- UREE leverage ratio is unallocated retained earnings, paid-in capital, allocated surplus not subject to revolvement less certain regulatory required deductions including the amount of allocated investments in other System institutions divided by average assets less regulatory deductions subject to tier 1 capital.

If the capital ratios fall below the minimum regulatory requirements, including the capital conservation and leverage buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary bonus payments to senior officers are restricted or prohibited without prior FCA approval.

#### Risk-adjusted Capital Ratios

	Common Equity Tier 1 Ratio	Tier 1 Capital Ratio	Total Capital Ratio	Permanent Capital Ratio
<b>Numerator:</b>				
Unallocated retained earnings	\$ 36,377,302	\$ 36,377,302	\$ 36,377,302	\$ 36,377,302
<b>Common Cooperative Equities:</b>				
Statutory minimum purchased borrower stock	399,695	399,695	399,695	399,695
Allowance for loan losses and reserve for credit losses subject to certain limitations			662,444	
<b>Regulatory Adjustments and Deductions:</b>				
Amount of allocated investments in other System institutions	(4,135,250)	(4,135,250)	(4,135,250)	(4,135,250)
<b>Denominator:</b>				
Risk-adjusted assets excluding allowance	207,899,454	207,899,454	207,899,454	207,899,454
<b>Regulatory Adjustments and Deductions:</b>				
Regulatory deductions included in total capital	(4,135,250)	-	-	(4,135,250)
Allowance for loan losses				624,658

#### Non-risk-adjusted Capital Ratios

	Tier 1 Leverage Ratio	UREE Leverage Ratio
<b>Numerator:</b>		
Unallocated retained earnings	\$ 36,377,302	\$ 36,377,302
<b>Common Cooperative Equities:</b>		
Statutory minimum purchased borrower stock	399,695	-
<b>Regulatory Adjustments and Deductions:</b>		
Amount of allocated investments in other System institutions	(4,135,250)	(2,379,200)
<b>Denominator:</b>		
Total Assets	216,151,259	216,151,259
<b>Regulatory Adjustments and Deductions:</b>		
Regulatory deductions included in tier 1 capital	(4,135,250)	(4,135,250)

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes, as follows:

<b>March 31, 2017</b>	<b>Before Tax</b>	<b>Deferred Tax</b>	<b>Net of Tax</b>
<b>Nonpension postretirement benefits</b>	<b>\$ 322,501</b>	<b>\$ (4,103)</b>	<b>\$ 318,398</b>
<b>Total</b>	<b>\$ 322,501</b>	<b>\$ (4,103)</b>	<b>\$ 318,398</b>
March 31, 2016	Before Tax	Deferred Tax	Net of Tax
Nonpension postretirement benefits	\$ 347,564	\$ -	\$ 347,564
Total	\$ 347,564	\$ -	\$ 347,564

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statement of Comprehensive Income. The following table summarizes the changes in accumulated other comprehensive income (loss) for the three months ended March 31:

	<u>2017</u>	<u>2016</u>
Accumulated other comprehensive income (loss) at January 1	<b>\$(334,981)</b>	\$(353,126)
Amortization of prior service (credit) costs included in salaries and employee benefits	<b>(3,710)</b>	(3,709)
Amortization of actuarial (gain) loss included in salaries and employee benefits	<b>16,190</b>	9,271
Income tax expense related to items of other comprehensive income	<b>4,103</b>	-
Other comprehensive income (loss), net of tax	<b>16,583</b>	5,562
Accumulated other comprehensive income at March 31	<b><u>\$(318,398)</u></b>	<b><u>\$(347,564)</u></b>

#### **NOTE 5 — INCOME TAXES:**

Ag New Mexico, Farm Credit Services, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Ag New Mexico, Farm Credit Services, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Ag New Mexico, Farm Credit Services, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized.

## NOTE 6 — FAIR VALUE MEASUREMENTS:

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 14 to the 2016 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

<u>March 31, 2017</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Loans*	\$ -	\$ -	\$1,705,125	\$1,705,125
Other property owned	-	-	652,667	652,667
<u>December 31, 2016</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Loans*	\$ -	\$ -	\$ 2,665,377	\$ 2,665,377
Other property owned	-	-	790,533	790,533

\*Represents the fair value of certain loans that were evaluated for impairment under authoritative guidance “Accounting by Creditors for Impairment of a Loan.” The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

### Valuation Techniques

As more fully discussed in Note 14 to the 2016 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association’s assets and liabilities. For a more complete description, see Notes to the 2016 Annual Report to Stockholders.

#### *Investment Securities*

Where quoted prices are available in an active market, available-for-sale securities are classified as Level 1. If quoted prices are not available in an active market, the fair value of securities is estimated using quoted prices for similar securities received from pricing services, pricing models that utilize observable inputs or discounted cash flows. Generally, these securities are classified as Level 2. This would include U.S. Treasury and certain mortgage-backed securities. Where there is limited activity or less transparency around inputs to the valuation, the securities are classified as Level 3. Securities classified within Level 3 include asset-backed securities and certain mortgage-backed securities, including private label-FHA/VA securities and those issued by Farmer Mac.

#### *Assets Held in Nonqualified Benefits Trusts*

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

#### *Standby Letters of Credit*

The fair value of letters of credit approximate the fees currently charged for similar agreements or the estimated cost to terminate or otherwise settle similar obligations.

### *Loans Evaluated for Impairment*

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying real estate collateral since the loans were collateral-dependent. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

### *Other Property Owned*

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

### *Cash*

For cash, the carrying amount is a reasonable estimate of fair value.

### *Loans*

Fair value is estimated by discounting the expected future cash flows using the Association's current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Association's current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

### *Commitments to Extend Credit*

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

## **NOTE 7 — EMPLOYEE BENEFIT PLANS:**

The following table summarizes the components of net periodic benefit costs of non-pension other postretirement employee benefits for the three months ended March 31:

	Other Benefits	
	2017	2016
Service cost	\$ 4,024	\$ 4,978
Interest cost	14,957	14,896
Amortization of prior service (credits) costs	(3,710)	(3,710)
Amortization of net actuarial (gain) loss	7,496	9,271
Net periodic benefit cost	<u>\$ 22,767</u>	<u>\$ 25,435</u>

The Association's liability for the unfunded accumulated obligation for these benefits at March 31, 2017, was \$1,330,704 and is included in "Other Liabilities" in the balance sheet.

The structure of the district's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (the Bank and Associations). The Association recognizes its amortized annual contributions to the plan as an expense. The Association previously disclosed in its financial statements for the year ended December 31, 2016, that it expected to contribute \$51,442 to the district's defined benefit pension plan

in 2017. As of March 31, 2017, the full contribution has been made. The Association presently does not anticipate additional contributions to fund the defined benefit pension plan.

**NOTE 8 — COMMITMENTS AND CONTINGENT LIABILITIES:**

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

**NOTE 9 — SUBSEQUENT EVENTS:**

The Association has evaluated subsequent events through May 10, 2017, which is the date the financial statements were issued.

During the ordinary course of business, the Association settled a legal proceeding in early May 2017. This confidential settlement will result in the recognition of approximately \$800 thousand in income, net of associated expenses.

There are no other significant events requiring disclosure as of May 10, 2017.