



## 2012 ANNUAL REPORT

*Relationships Matter*

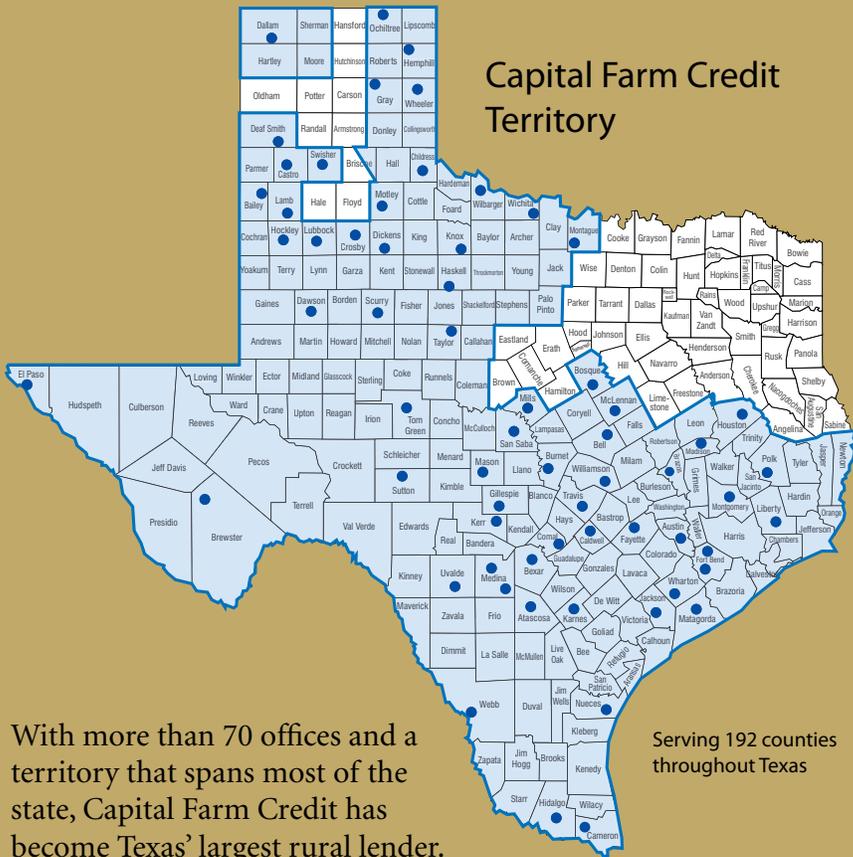


# Table of Contents

Report of Management	2
Report on Internal Control Over Financial Reporting	3
Report of Audit Committee	4
Farm Credit Administration Required Disclosures to Shareholders	5
Five-Year Summary of Selected Consolidated Financial Data	7
Management's Discussion and Analysis of Financial Condition and Results of Operations	9
Directors and Senior Officers	17
Relationship With Independent Auditors	29
Consolidated Financial Statements	30
Notes to Consolidated Financial Statements	35
Credit and Services to Young, Beginning and Small Farmers and Ranchers, and Producers or Harvesters of Aquatic Products	62
Report of Independent Auditors	64



## Capital Farm Credit Territory



With more than 70 offices and a territory that spans most of the state, Capital Farm Credit has become Texas' largest rural lender.

Serving 192 counties throughout Texas



CapitalFarmCredit.com • 877.944.5500



# Relationships Matter

At Capital Farm Credit, we know you wouldn't trust just any lender with your home or livelihood. We make it our business to provide for all your agriculture and rural living credit needs so that we can be your first choice as a financial partner.



# *When You Want a Lender Who Shares Your Goals and Values,*



Rural Texans have long known that working together toward a common goal is a powerful way to create prosperity. With a self-sufficient spirit and a need for reliable credit, those farmers, ranchers and landowners have been at the heart of Capital Farm Credit's success ever since we opened our doors in 1917.

Today our customer-owned cooperative is the largest rural lender in the state. It's our mission to create new opportunities for agriculture and rural America by sharing that success with our stockholders.

## Strength in Numbers

With more than 70 offices in 192 counties, Capital Farm Credit has a diverse portfolio that is matched by our diverse customer base of agricultural businesses and full-time and part-time farmers and ranchers. Our large reach and our ability to provide for all facets of their operations contributed to strong growth in our portfolio and earnings in 2012. We achieved net income of \$139.6 million, yet another record for our association.

Although 2012 was not without its challenges, we and our customers celebrated the return of more favorable conditions following the worst drought and wildfire season our state has known. Whatever rural Texans will face in the coming year, our strong earnings have positioned us to ensure a dependable source of credit to help them to weather the storms and realize opportunities for growth.



## Growth in Lending

We believe that a loan is more than just a transaction. No one knows the communities or industries we serve better than we do, and we strive to maintain direct, personal contact with our customers as they obtain financing and related services for their families and businesses. Our dedication to relationship lending and our expanding array of products contributed to a strong increase in total loan volume in 2012.

Capital Farm Credit's roots are in agriculture, and that's where we saw our greatest growth. Our competitive financing provided for farmers and ranchers across the state, whether they incurred high input costs on their way to reaping record-high prices for their products or needed financing to recover from record-setting drought or replace depleted herds. As a result, our volume in production loans increased significantly, and our staff of production-oriented loan officers grew to meet the rising demand.

Our agribusiness portfolio also grew substantially, and we continued to grow our staff of lenders with expertise in providing financial solutions to processors, manufacturers, distributors and other agricultural businesses.



# We're the Answer

## Efficiency Has Its Rewards

We're proud to be one of the most efficient institutions in the nationwide Farm Credit System, which helps us deliver more of our net interest income to the bottom line. What's more, because of our prudent lending practices and solid capital base, we've been able to return almost 100 percent of our earnings to our customers in the form of patronage. This tangible benefit of our cooperative structure effectively lowers the cost of doing business with us.

In 2012, we distributed two record cash returns to our stockholders. In March, we paid \$38.4 million in patronage on our 2011 earnings, and in November, we distributed \$55 million in previously allocated equities on our 2006, 2007 and 2008 earnings.

Because of our strong earnings and our high efficiency, our board recently approved another record patronage refund of \$138.2 million, consisting of a \$42.1 million cash patronage payment and \$96.1 million in equity allocated for future distribution.

## Community Matters

As a customer-owned cooperative, Capital Farm Credit is guided by the principle of concern for community. What's important to our customers is important to us, and that's why we gave back more to rural Texas communities in 2012 than ever before.

In 2012, Capital Farm Credit provided financial support to youth programs, scholarships and organizations that benefit future agricultural leaders, the livestock industry, agricultural commodities, wildlife and marine conservation, and wounded service members.

We believe personal service extends beyond the office, and our employees give time, money and energy to support community causes across the state. Our staff members serve at educational, civic and agricultural events, and last year also provided transportation to cancer patients, collected food for the hungry, and participated in local events to raise money for medical research and injured veterans.



# Community Matters



*Supported wounded service members*

*Sponsored events for troops and veterans*



*Donated to food drives*

*Taught communities about food and agriculture*



*Sponsored livestock events and organizations*



## Letter From the CEO

Dear Stockholder:

Agriculture has an important story to tell, and for Capital Farm Credit, that story had a happy ending in 2012. As a result of our increased focus on production agriculture and agribusiness lending, we saw excellent growth in our loan activity, which picked up as the year progressed, reinforcing our optimism about the strength of the agricultural economy. By year's end, our loan portfolio exceeded \$5 billion, and our operations yielded record net income of \$139.6 million, exceeding our previous high by more than 10 percent.

We believe that our relationships with our stockholders are at the root of this success. It's our customers who own our cooperative, and we continuously strive to earn their trust by understanding their needs and providing for every aspect of their operations. We focus our training and recruiting on the skills that serve our customers, and in 2012 our lending staff grew along with our loan volume.

Nowhere is our commitment to our customers more evident than in our patronage program, which made cash payments totaling \$93.4 million in 2012. The amount of earnings we are able to share with our stockholders through patronage is possible because of our high operating efficiency, stable loan portfolio and strong capital, all of which continued to improve last year. As a result, our board of directors has declared another record patronage of \$138.2 million on our 2012 earnings, which will be paid as 30 percent cash this spring and the remainder as allocated equity.

To boost our efficiency further, we are consolidating some of our operations in a new headquarters in Bryan and other strategically located offices. We are also exploring ways to streamline our business processes and speed credit decisions in order to improve our customers' experience when they obtain financing.

Looking ahead, we see opportunity for growth in our borrowing base through our new partnership with AgDirect, a point-of-sale program that offers competitive financing at farm equipment dealerships. We also want to be a greater resource for the ag community, and soon we will roll out our Next Generation program to offer education about farm and ranch planning, financial management and other topics that will help incoming producers be successful in agriculture.

It is our aim to advance with Texas agriculture as new producers, products and industries emerge, and we believe the way to achieve that is by doing business face-to-face in our offices and the communities we serve. We look forward to our ongoing relationship with our stockholders as a full-service lender and a good corporate neighbor.

*Ben R. Novosad*

Ben R. Novosad  
Chief Executive Officer

## Table of Contents

Report of Management .....	2
Report on Internal Control Over Financial Reporting .....	3
Report of Audit Committee .....	4
Farm Credit Administration Required Disclosures to Shareholders .....	5
Five-Year Summary of Selected Consolidated Financial Data .....	7
Management’s Discussion and Analysis of Financial Condition and Results of Operations .....	9
Directors and Senior Officers .....	17
Relationship With Independent Auditors .....	29
Consolidated Financial Statements .....	30
Notes to Consolidated Financial Statements .....	35
Credit and Services to Young, Beginning and Small Farmers and Ranchers, and Producers or Harvesters of Aquatic Products .....	62
Report of Independent Auditors .....	64

## REPORT OF MANAGEMENT

The consolidated financial statements of Capital Farm Credit, ACA (association) are prepared by management, who is responsible for the statements' integrity and objectivity, including amounts that must necessarily be based on judgments and estimates. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America appropriate in the circumstances. Other financial information included in the annual report is consistent with that in the consolidated financial statements.

To meet its responsibility for reliable financial information, management depends on the Farm Credit Bank of Texas' and the association's accounting and internal control systems, which have been designed to provide reasonable, but not absolute, assurance that assets are safeguarded and transactions are properly authorized and recorded. The systems have been designed to recognize that the cost of controls must be related to the benefits derived. The consolidated financial statements are audited by PricewaterhouseCoopers LLP, independent auditors, who conduct a review of internal controls solely for the purpose of establishing a basis for reliance thereon in determining the nature, extent and timing of audit tests applied in the audit of the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America. The association is also examined by the Farm Credit Administration.

The Audit Committee of the board of directors has oversight responsibility for the association's systems of internal controls and financial reporting. The Audit Committee consults regularly with management and meets periodically with the independent auditors and the internal auditors to review the scope and results of their work. The independent auditors and internal auditors have direct access to the Audit Committee.

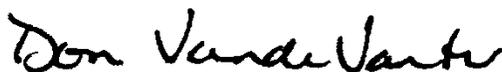
The undersigned certify that this annual report has been reviewed and prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of his knowledge and belief.



Ben R. Novosad, Chief Executive Officer  
March 6, 2013



Phillip Munden, Chairman, Board of Directors  
March 6, 2013



Don Vandevanter, Chief Financial Officer  
March 6, 2013

## REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The association's principal executives and principal financial officers are responsible for establishing and maintaining adequate internal control over financial reporting for the association's consolidated financial statements. For purposes of this report, "internal control over financial reporting" is defined as a process (1) designed by, or under the supervision of the association's principal executives and principal financial officers, (2) effected by its board of directors, management and other personnel and (3) monitored for adherence by the board's Audit Committee through the association's Internal Audit and Credit Review staff to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the consolidated financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the association and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the association's assets that could have a material effect on its consolidated financial statements.

The association's management has completed an assessment of the effectiveness of internal control over financial reporting as of December 31, 2012. In making the assessment, management used the framework in Internal Control — Integrated Framework, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the association concluded that as of December 31, 2012, internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the association determined that there were no material weaknesses in internal control over financial reporting as of December 31, 2012. A review of the assessment performed was reported to the association's audit committee.



Ben R. Novosad, Chief Executive Officer  
March 6, 2013



Don VandeVanter, Chief Financial Officer  
March 6, 2013

## REPORT OF AUDIT COMMITTEE

The Audit Committee (committee) is composed of five directors of Capital Farm Credit, ACA (the association). In 2012, the committee met five times and conducted business by conference call on two occasions. The committee oversees the scope of the association's internal audit program, the independence of the outside auditors, the adequacy of the association's system of internal controls and procedures, and the adequacy of management's action with respect to recommendations arising from all audit activities. The committee's responsibilities are described more fully in the Audit Committee Charter, which is available on request or on the association's website. The committee approved the appointment of PricewaterhouseCoopers LLP (PwC) for 2012.

Management is responsible for the association's internal controls and the preparation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. PwC is responsible for performing an independent audit of the association's consolidated financial statements in accordance with auditing standards generally accepted in the United States of America and to issue a report thereon. The committee's responsibilities include monitoring and overseeing these processes.

In this context, the committee reviewed and discussed the association's audited consolidated financial statements for the year ended December 31, 2012, with management and PwC. The committee also reviews with PwC the matters required to be discussed by authoritative guidance, "The Auditor's Communication With Those Charged With Governance," and both PwC and the association's internal auditors directly provide reports on significant matters to the committee.

The committee discussed with PwC its independence from Capital Farm Credit, ACA. The committee also reviewed the non-audit services provided by PwC and concluded that these services were not incompatible with maintaining the outside auditor's independence. The committee has discussed with management and PwC other matters and received assurances from them as the committee deemed appropriate.

Based on the foregoing review and discussions and relying thereon, the committee recommended that the board of directors include the audited consolidated financial statements in the association's Annual Report to Stockholders for the year ended December 31, 2012.



Kenton Kimball, Chairman

Additional Members:     Richard Counts  
                                  Terry McAlister  
                                  Carl Sample  
                                  Joe David Yates

March 6, 2013

## **FARM CREDIT ADMINISTRATION REQUIRED DISCLOSURES TO SHAREHOLDERS**

### **DESCRIPTION OF BUSINESS**

The description of the territory served, the persons eligible to borrow, the types of lending activities engaged in and the financial services offered, and related Farm Credit organizations required to be disclosed in this section is incorporated herein by reference to Note 1 to the consolidated financial statements, "Organization and Operations," included in this annual report.

The descriptions of significant developments that had or could have a material impact on earnings or interest rates to borrowers, patronage or dividends, and acquisitions or dispositions of material assets, if any, required to be disclosed in this section are incorporated herein by reference to "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in this annual report.

### **DESCRIPTION OF PROPERTY**

Capital Farm Credit, ACA (the association) serves its 192-county territory through its main administrative office at 507 East 26<sup>th</sup> Street, Bryan, Texas, and through its accounting/administration, loan processing/review and marketing/operations offices, which are located in Lubbock, Hondo, Round Rock and Devine, Texas. Additionally, there are 68 lending offices located throughout the territory. The association owns the office buildings in Alpine, Bellville, Bowie, Brady, Bryan, Canadian, Childress, Clifton, Crosbyton, Dalhart, Dayton, Devine, Dimmitt, Edna, El Campo, Gatesville, Goldthwaite, Hereford, Jourdanton, Kenedy, Kerrville, La Grange, Lamesa, Levelland, Littlefield, Lockhart, Lubbock, Madisonville, Mason, Matador, Muleshoe, Munday, Pampa, Perryton, Rosenberg, San Angelo, San Saba, Snyder, Sonora, Spur, Stamford, Taylor, Temple, Tulia, Uvalde, Vernon, Waco, Wheeler and Wichita Falls, free of debt. The association leases office buildings in Abilene, Austin, Bay City, Bryan, Burnet, Conroe, Crockett, Edinburg, El Paso, Fredericksburg, Harlingen, Hondo, Katy, Laredo, Livingston, New Braunfels, Robstown, San Antonio and Seminole, Texas.

During 2010, the association entered into negotiations for new leased office space for its Hondo location. The Hondo office relocated to its new leased space in March 2010, and sold its old building in November 2010. Also during 2010, the loan processing and credit review staff was consolidated and relocated to new leased office space located in Round Rock. During 2010, the El Campo, Brownfield, Rocksprings and Memphis, Tennessee offices were closed as operations in these areas were consolidated with other offices within the association's territory.

During 2011, the association constructed a new credit office in Temple, and relocated to this office in March of 2012. Also during March 2011, the association closed the Graham credit office and consolidated its operations with the Wichita Falls office. During June 2011, the Livingston office relocated to its new leased space.

During November 2012 the Levelland office purchased a lot and will begin construction on a new office building in 2013. Effective December 31, 2012 the Brady credit office closed its operations and consolidated with other offices within the association's territory. Also, during August 2012, the Bryan corporate office entered into a lease agreement for additional space, to which some senior management and several administrative staff will be relocated in 2013. Currently there are plans to sell the owned corporate office space. Lastly, effective February of 2013, the association closed the Gatesville credit office and consolidated its operations with other offices within the association's territory.

### **LEGAL PROCEEDINGS**

In the ordinary course of business, the association is involved in various legal proceedings. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the consolidated financial statements of the association.

### **DESCRIPTION OF CAPITAL STRUCTURE**

The information required to be disclosed in this section is incorporated herein by reference to Note 10 to the consolidated financial statements, "Members' Equity," included in this annual report.

### **DESCRIPTION OF LIABILITIES**

The description of liabilities required to be disclosed in this section is incorporated herein by reference from Note 9 to the consolidated financial statements, "Note Payable to the Bank" and in "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in this annual report.

The Farm Credit System (System) is a nationwide system of cooperatively owned banks and associations that was established by Acts of Congress. The description of contingent liabilities and intra-System financial assistance rights and obligations required to be disclosed in this section is incorporated herein by reference to Notes 2 and 15 to the consolidated financial statements, "Summary of Significant Accounting Policies" and "Commitments and Contingencies," respectively, included in this annual report.

## **RELATIONSHIP WITH THE FARM CREDIT BANK OF TEXAS**

The association's financial condition may be impacted by factors that affect the Farm Credit Bank of Texas (Bank), as discussed in Note 1 to the consolidated financial statements, "Organization and Operations," included in this annual report. The financial condition and results of operations of the Bank may materially affect the stockholders' investment in the association.

The Farm Credit Bank of Texas and the Tenth Farm Credit District's (District) annual and quarterly stockholder reports are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, The Ag Agency, P.O. Box 202590, Austin, Texas 78720-2590 or calling (512) 483-9204. Copies of the District's annual and quarterly stockholder reports can also be requested by e-mailing [fcf@farmcreditbank.com](mailto:fcf@farmcreditbank.com). The District's annual and quarterly stockholder reports are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

The association's quarterly stockholder reports are also available free of charge, upon request. These reports will be available approximately 40 days after quarter end and can be obtained by writing to Capital Farm Credit, P.O. Box 488, Hondo, Texas 78861 or calling (830) 426-4589. Copies of the association's quarterly stockholder reports can also be requested by e-mailing [isela.morales@capitalfarmcredit.com](mailto:isela.morales@capitalfarmcredit.com). The association's annual stockholder report is available on its website at [www.capitalfarmcredit.com](http://www.capitalfarmcredit.com) 75 days after the year end. Copies of the association's annual stockholder report can also be requested 90 days after the year end.

**CAPITAL FARM CREDIT, ACA**

**FIVE-YEAR SUMMARY OF SELECTED CONSOLIDATED FINANCIAL DATA**

(unaudited)

(dollars in thousands)

	December 31,				
	2012	2011	2010	2009	2008
<b><u>Balance Sheet Data</u></b>					
<u>Assets</u>					
Loans	\$ 5,168,260	\$ 4,932,437	\$ 5,096,642	\$ 5,218,700	\$ 5,271,307
Less: allowance for loan losses	(31,817)	(37,023)	(45,294)	(46,732)	(23,646)
Net loans	<b>5,136,443</b>	4,895,414	5,051,348	5,171,968	5,247,661
Investments held-to-maturity	<b>17,175</b>	19,523	24,520	-	-
Investment in and receivable from the Bank	<b>97,235</b>	96,269	96,632	93,485	90,546
Other property owned, net	<b>22,900</b>	6,220	16,658	19,893	689
Other assets	<b>61,726</b>	60,933	71,256	96,593	100,584
Total assets	<b>\$ 5,335,479</b>	\$ 5,078,359	\$ 5,260,414	\$ 5,381,939	\$ 5,439,480
<u>Liabilities</u>					
Obligations with maturities of one year or less	\$ <b>101,949</b>	\$ 93,668	\$ 77,317	\$ 59,596	\$ 79,972
Obligations with maturities greater than one year	<b>4,321,685</b>	4,113,093	4,348,643	4,543,528	4,620,305
Total liabilities	<b>4,423,634</b>	4,206,761	4,425,960	4,603,124	4,700,277
<u>Members' Equity</u>					
Capital stock and participation certificates	<b>22,145</b>	21,856	22,399	22,910	23,231
Nonqualified allocated retained earnings	<b>322,883</b>	281,671	243,561	184,905	144,794
Unallocated retained earnings	<b>568,362</b>	567,030	566,822	566,647	566,967
Accumulated other comprehensive income (loss)	<b>(1,545)</b>	1,041	1,672	4,353	4,211
Total members' equity	<b>911,845</b>	871,598	834,454	778,815	739,203
Total liabilities and members' equity	<b>\$ 5,335,479</b>	\$ 5,078,359	\$ 5,260,414	\$ 5,381,939	\$ 5,439,480

Year Ended December 31,

<b><u>Statement of Income Data</u></b>					
Net interest income	\$ <b>169,157</b>	\$ 161,841	\$ 157,498	\$ 152,361	\$ 144,078
(Provision for) reversal of loan losses	<b>2,647</b>	(2,169)	(29,173)	(58,198)	(14,190)
Income from the District Bank	<b>19,870</b>	19,883	24,344	20,121	15,706
Other noninterest income	<b>12,439</b>	7,664	13,932	13,129	15,216
Noninterest expense	<b>(64,375)</b>	(60,299)	(60,650)	(69,780)	(62,293)
(Provision for) benefit from income taxes	<b>(72)</b>	(110)	(46)	(7)	3
Net income	<b>\$ 139,666</b>	\$ 126,810	\$ 105,905	\$ 57,626	\$ 98,520

**Key Financial Ratios for the Year**

Return on average assets	<b>2.7%</b>	2.5%	2.0%	1.1%	1.9%
Return on average members' equity	<b>16.0%</b>	15.1%	13.4%	7.7%	13.4%
Net interest margin as a percentage of average earning assets	<b>3.4%</b>	3.4%	3.2%	3.0%	2.9%
Net charge-offs as a percentage of average loans	<b>0.1%</b>	0.2%	0.6%	0.7%	0.1%

**CAPITAL FARM CREDIT, ACA**

**FIVE-YEAR SUMMARY OF SELECTED CONSOLIDATED FINANCIAL DATA**  
**(unaudited)**  
**(dollars in thousands)**

	December 31,				
	2012	2011	2010	2009	2008
<b><u>Key Financial Ratios at Year End</u></b>					
Members' equity as a percentage of total assets	<b>17.1%</b>	17.2%	15.9%	14.5%	13.6%
Debt as a percentage of members' equity	<b>485.1%</b>	482.6%	530.4%	591.0%	635.9%
Allowance for loan losses as a percentage of loans	<b>0.6%</b>	0.8%	0.9%	0.9%	0.4%
Permanent capital ratio	<b>16.0%</b>	16.4%	14.4%	13.2%	12.5%
Core surplus ratio	<b>14.4%</b>	13.6%	11.5%	12.2%	11.4%
Total surplus ratio	<b>15.6%</b>	16.0%	14.0%	12.8%	12.1%
<b><u>Net Income Distribution/Allocation</u></b>					
Cash patronage paid	<b>\$ 38,400</b>	\$ 32,061	\$ 17,741	\$ 22,784	\$ 38,110
Cash retirement of nonqualified written notices of allocation	<b>55,000</b>	50,000	15,000	-	-
Nonqualified notices of allocation	<b>96,201</b>	88,202	73,662	39,885	67,799

**MANAGEMENT’S DISCUSSION AND ANALYSIS  
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(ALL DOLLAR AMOUNTS IN THOUSANDS)**

The following commentary explains management’s assessment of the principal aspects of the consolidated financial condition and results of operations of Capital Farm Credit, ACA, including its wholly-owned subsidiaries, Capital Farm Credit, PCA and Capital Farm Credit, FLCA (collectively referred to as the association) for the years ended December 31, 2012, 2011 and 2010, and should be read in conjunction with the accompanying consolidated financial statements.

**Forward-Looking Information:**

This annual report contains forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Words such as “anticipates,” “believes,” “could,” “estimates,” “may,” “should,” “will” or other variations of these terms are intended to identify the forward-looking statements. These statements are based on assumptions and analyses made in light of experience and other historical trends, current conditions, and expected future developments. However, actual results and developments may differ materially from our expectations and predictions due to a number of risks and uncertainties, many of which are beyond the association’s control. The association is impacted by factors that would impact any agricultural real estate lender. These risks and uncertainties include but are not limited to:

- political, legal, regulatory and economic conditions and developments in the United States and abroad;
- economic fluctuations in the agricultural, rural utility, international and farm-related business sectors;
- weather-related, disease-related, and other adverse climatic or biological conditions that periodically occur that impact agricultural productivity and income;
- changes in United States government support of the agricultural industry; and
- actions taken by the Federal Reserve System in implementing monetary policy.

**Commodity Review and Outlook**

Capital Farm Credit’s territory covers most of Texas except for the northeast quadrant. The acreage within this territory includes a broad spectrum of agriculture commodities, land types, production seasons and farming and ranching cultures and practices. This diversity allows the association to have a loan portfolio composed of a broad range of commodities with varied influences, risks, opportunities and customers. Although most of the production and revenue is generated by farmers and ranchers who are fully engaged in managing large full-scale operations, there are also many part-time farming and ranching operations. Part-time operators have revenue from nonagricultural sources, and many of these operators invest heavily in their agriculture operations with their time and money.

The following is a review and outlook of some of the key commodities served by the association and a summary of industries that impact our part-time producers. The percentages shown were determined based on the outstanding loan volume tied to the specific type of operation or commodity as of December 31, 2012.

Livestock (56.1 percent of the loan portfolio) – Although Texas is best known for cattle production, other types of commercial livestock operations, such as poultry, sheep, goats and horses, are also spread across the state. Pasture and hay production conditions improved from 2011 for producers located in central and east Texas, but extreme drought and adverse growing conditions persisted into 2012 for ranchers located in the southern, western and Panhandle portions of the state. The demand and prices paid for cattle remained strong throughout the year because of the limited supply resulting from herd liquidations in 2011, but feed expense continued to strain profit margins. The drought conditions in the Midwest United States and strong global demand for corn caused prices to reach an all-time high. High feed prices, limited supplies of replacement cattle, and for some areas, the continued scarcity of water caused many producers to delay or abandon their plans to start rebuilding herds.

The beef cow herd experienced its seventh straight year of liquidation in 2012, and the beef cow herd is now the smallest herd since 1952, meaning smaller calf crops and feeder supplies are expected, according to Feedstuffs, Nov. 2012. It will take several years of calving, restocking and importing cattle to rebuild herds. Fewer head of cattle available to fill feedlots has resulted in the closing of some feedlots, and fewer animals available for slaughter has caused some meat processors to idle plants and/or cut back the amount processed. The sustained drought, high feed prices and the high price of replacement heifers will continue to cause producers to be hesitant to rebuild herds. Tight supplies with stable demand will allow cow/calf producers to reap profits as they did in 2012, but others (feeders and packers) in the production chain will struggle to reach breakeven margins.

Crops (20.6 percent of the loan portfolio) – The vastness and variety of the association’s territory permits a wide range of crops to be produced. Although fruits and vegetables are significant to some parts of the territory, corn, wheat, cotton and grain sorghum are the largest cash crops. The sustained drought resulted in poor growing conditions across some parts of Texas in 2012, but producers who received ample and/or timely moisture benefited from normal yields and higher market prices. For the second straight year, crop insurance payments were the sole income for some producers in the drought areas. The availability of water for irrigation continues to be a factor for many as underground and above-ground reservoirs continue to be at low capacity and competition for water increases from growing metropolitan areas.

Cash grain prices were strong in 2012, but cotton prices were well below 2011 prices. Global demand for grain remains strong and inventories heading into 2013 were low because of droughts in both the U.S and other grain producing countries. Low inventories will sustain high prices through most of 2013, but prices may weaken if growing conditions and yields improve with the 2013 harvest, as they already have in late 2012 in other grain producing countries. Prices will also be affected by consumer and political decisions related to gasoline consumption and ethanol production.

Dairy (2.2 percent of the loan portfolio) – Dairy farmers experienced a stressful year in 2012 as high grain prices and hay shortages increased production costs. The increased feed expense without an increase in milk prices in 2012 caused many dairies to operate at a loss for the year. However, dairies that can produce a large portion of their feed and operate efficiently continue to be profitable. Herd liquidation occurred in 2012, but with heifer replacements and increased productivity, supplies and inventories remained stable. With continued herd refreshing expected, herd size will remain stable and the supply of dairy products in the coming year should be similar to 2012.

Prices for individual milk products in 2013 are expected to moderate depending on demand for cheese, butter, whey and different milk classes. However, no large shifts are expected for any single product. Improvement in profit margins is more likely to come from lower feed expense if hay or grain prices weaken.

Timber (3.2 percent of the loan portfolio) – Timber production is limited to the eastern portion of the association’s territory. The timber market has been depressed since the residential building boom stalled several years ago. Timber owners suffered through another year with very little demand for their products as construction of new homes has not regained the previous pace. However, nationwide new home construction figures showed substantial improvement in the last quarter of 2012. Further strengthening in 2013 will depend on increased demand for new construction, continued low mortgage rates and more improvement in overall economic conditions, including employment and consumer confidence. If the combination of these events occurs, the outlook for profits in the timber industry should improve in 2013.

Hunting and recreation (6.1 percent of the loan portfolio) – Metropolitan areas are spread across the state, and these centers of population are surrounded by areas of land that support wildlife production. Land owners across the association’s territory have met demand for hunting and recreation with a profitable business model that includes various types of lease arrangements and may also include a variety of services (e.g. cabins, meals, guides, etc.) with the leases. However, since most of the demand is driven by the availability of disposable income, the past economic downturn lessened the demand for recreational land, leases and services. As such, revenues from hunting and recreation decreased in 2010 and 2011 but showed a slight rebound in 2012.

The strengthening Texas economy, coupled with lessening of the drought impact across portions of central Texas, encouraged hunting, fishing and other wildlife enthusiasts to return to previous recreation patterns. The outlook for 2013 is for continuing improvement as long as these two primary variables do not worsen during the year.

Other (11.8 percent of the loan portfolio) – There are many part-time producers in Texas who support their agricultural operations with nonagricultural income. Many of these operators work in the health services or the oil and gas industry. The demographics of Texas are favorable for continued viability and strengthening in the health care industry. The continued discovery and development of vast oil and gas deposits in the state, plus the long-term existence of oil and gas production, servicing, refining and distributing, cause the outlook for this industry to be favorable as well.

The business environment continues to attract companies to Texas, and its many desirable attributes make moving to Texas attractive for many families of varying demographics. Texas continues to have better than average employment rates when compared with the national average, and the long-range outlook for jobs in manufacturing, health and education is positive for Texas. As this outlook evolves into economic productivity, the resulting factors will be positive for all segments of the state’s economy.

## **Significant Events:**

### **Patronage Refunds by Association**

The board of directors approved a \$138,334 patronage distribution for 2012. \$42,133 of this distribution will be paid in cash in March 2013. \$96,201 of this distribution was made in the form of nonqualified allocated equity distributions, which means the owners of these distributions do not pay federal income taxes until the equities are retired. It is the board's intention with this allocation and future allocations to assign ownership of the earnings of the association, allowing the stockholders to benefit more fully from the earnings of the association and to create a method to make future equity distributions in the form of cash. Although there is not a planned retirement of these allocated equities, the board of directors will make an annual evaluation of the association's capital position and determine if some cash retirements of these equities can be made. In 2011, the board of directors approved a \$126,602 patronage distribution for 2011. \$38,400 of this distribution was paid in cash in March 2012. \$88,202 of this distribution was made in the form of nonqualified allocated equity distributions. During 2010 the board of directors approved a \$105,723 patronage distribution. \$32,061 of this distribution was paid in cash in April 2011. \$73,662 of this distribution was made in the form of nonqualified allocated equity distributions.

In November 2012 the association evaluated its capital position and retired \$55 million in nonqualified allocated equities. These equities represented \$11,327, \$20,694, and \$22,979 from those allocated in 2006, 2007 and 2008. In November 2011, as part of the evaluation of its capital position, the association retired \$50 million in nonqualified allocated equities. These equities represented \$10,295, \$18,805, and \$20,900 from those allocated in 2006, 2007 and 2008. In September 2010, the board of directors approved a resolution to retire \$15,000 in nonqualified allocated equities which were paid to the stockholders in December 2010. The equities retired represented \$3,079, \$5,640 and \$6,281 from those allocated in 2006, 2007 and 2008, respectively.

### **Patronage Refund Received from Farm Credit Bank of Texas**

In 2012, the association received income in the form of a direct loan patronage of \$18,072 from the Farm Credit Bank of Texas (Bank), representing 0.43 percent of the average daily balance of the association's direct loan with the Bank for 2012. During 2012, the association also received \$1,694 in interest credit patronage payments from the Bank, based on the association's stock investment in the Bank. Also, the association received a capital markets patronage of \$104 from the Bank in 2012, representing 0.65 percent on the year's average daily balance for 2012 of participations in capital markets loans with patronage commitments.

### **Incentive Plans**

Effective January 1, 2011, the board approved two new incentive plans. The association implemented both plans to maintain its competitiveness in the marketplace in order to continue to attract and retain quality employees. A more detailed discussion of the association's incentive plans are discussed in the Directors and Senior Officers section of this report.

### **Point of Purchase Equipment Financing**

During 2012, the association entered into a limited liability partnership with other Farm Credit associations to participate in a point of purchase equipment financing program under the name of AgDirect, LLP. The AgDirect program operates through independent equipment dealers to originate and refinance agricultural equipment loans. As of December 31, 2012, the association's investment in AgDirect was \$840.

### **Loan Portfolio:**

The association makes and services loans to farmers, ranchers, rural homeowners and certain farm-related businesses. The association's loan volume consists of long-term real estate mortgage loans, production and intermediate-term loans and farm-related business loans. These loan products are available to eligible borrowers with competitive variable, fixed and index-based interest rates. For all loan products, the association is able to lock an interest rate spread for the pricing term of the loan. When the pricing term expires on a loan, the association is subject to a new cost of funds from the Bank. However, the association is then also able to establish a new interest spread on the loan to the customer. Pricing terms range from one month on index-based products, and from 90 days to 30 years on fixed-rate products. Loan maturities range from one to 40 years, with annual operating loans comprising the majority of the commercial loans and five- to 20-year maturities comprising the majority of the mortgage loans. Loans serviced by the association offer several installment payment cycles, the timing of which usually coincides with the seasonal cash-flow capabilities of the borrower.

For 2012, the association experienced its best growth in loan volume since 2008. At December 31, 2012, the association's loan volume was \$5,168,260, an increase of 4.8 percent from the December 31, 2011, loan volume of \$4,932,437 and an increase of 1.4 percent from the December 31, 2010, loan volume of \$5,096,642. During 2010, the association's loan volume declined 2.3 percent

as the global economy struggled to recover from the recession of the prior two years. In 2011, the association's loan volume was most affected by the drought. The association's real estate mortgage portfolio declined 2.5 percent in 2011 and the production portfolio declined over 13 percent. This was a result of the significant lack of rainfall as ranchers liquidated livestock herds during the year and many farmers did not incur normal production expenses as crops failed to mature. For 2012, there was continued improvement in the worldwide economy, and weather conditions improved through a lot of the association's territory. This brought a more normal cycle to the association's producers as production volume increased 18.4 percent during 2012 and agribusiness volume increased 13.2 percent from 2011. Mortgage loans increased a more moderate 2 percent from the prior year. The credit quality of the association's portfolio continued to improve as well. Loans classified as acceptable improved to 94.2 percent of the total portfolio at December 31, 2012, up from 91.6 percent of the total portfolio at December 31, 2011, and 88.2 percent at December 31, 2010. Overall, there has been no significant change in the geographical distribution of the portfolio or the types of loans that comprise the portfolio. The composition of the association's loan portfolio is described more fully in detailed tables in Note 4 to the consolidated financial statements, "Loans and Allowance for Loan Losses."

At December 31, 2012, 2011 and 2010, the association held 5, 13 and 13 transactions respectively, which are reported as loans on the consolidated balance sheet totaling \$9,771, \$12,081 and \$11,810 and with remaining commitments of \$0, \$120 and \$3,723 extended under the Rural America Bond Program approved by the FCA. The program is designed to meet the growing and changing needs of agricultural enterprises, agribusinesses and rural communities by providing investment in rural areas.

### Purchase and Sales of Loans:

The association has obtained loan guarantees from the Federal Agricultural Mortgage Corporation (Farmer Mac) through an arrangement with the Bank in the form of standby commitments to purchase qualifying loans. At December 31, 2012, 2011 and 2010, loans totaling \$44,170, \$51,772 and \$59,839, respectively, were guaranteed by these commitments. Fees paid for these guarantees totaled \$210, \$246 and \$286 in 2012, 2011 and 2010, respectively, and are reflected in "other noninterest expense" in the consolidated statement of income.

The association buys and sells loan participations with other lenders in order to diversify its loan portfolio from a commodity and geographical standpoint. As of December 31, 2012, 2011 and 2010, purchased participations totaled \$573,438, \$511,073 and \$492,541, or 11.1 percent, 10.4 percent and 9.7 percent of total loans, respectively. Included in these amounts are participations purchased from entities outside the Bank and its related associations collectively referred to as the "District" of \$143,316, \$142,882 and \$180,775, or 2.8 percent, 2.9 percent and 3.5 percent of total loans, respectively. The association has also sold loan participations of \$84,235, \$58,855 and \$79,873 as of December 31, 2012, 2011 and 2010, respectively.

### Investments:

During 2010, the association exchanged loans totaling \$27,975 for Farmer Mac guaranteed mortgage-backed securities (AMBS). The loans were previously covered under the Long Term Standby Commitments to Purchase (LTSCP) Agreement with Farmer Mac. These loans were sold to Farmer Mac and then repurchased in the form of a guaranteed AMBS investment. The primary objective in pursuing the AMBS conversion alternative is to reduce the association's credit exposure to Farmer Mac by putting the association in a position to benefit from the United States Treasury line of credit (under Section 8.13 of the Farm Credit Act), which is only available for the payment of Farmer Mac's guarantee obligations on securities, not for its obligations under the LTSCP program. No gain or loss was recognized in the financial statements as a result of the exchange transaction. These AMBS are included in the association's consolidated balance sheet as held-to-maturity investments at an amortized cost balance of \$17,175, \$19,523 and \$24,520 at December 31, 2012, 2011 and 2010, respectively. The association continues to service the loans included in those transactions.

### Risk Exposure:

High-risk assets include nonaccrual loans, loans which are past due 90 days or more and still accruing interest, formally restructured loans and other property owned, net. The following table illustrates the association's components and trends of high-risk assets serviced for the prior three years as of December 31:

	2012		2011		2010	
	Amount	%	Amount	%	Amount	%
Loans:						
Nonaccrual	\$ 97,415	73.1%	\$ 138,105	86.1%	\$ 197,002	91.2%
90 days past due and still accruing interest	51	-	4,925	3.1%	1,300	0.6%
Formally restructured	12,868	9.7%	11,127	6.9%	1,005	0.5%
Other property owned, net	22,900	17.2%	6,220	3.9%	16,658	7.7%
Total	\$ 133,234	100.0%	\$ 160,377	100.0%	\$ 215,965	100.0%

At December 31, 2012, 2011 and 2010, loans that were considered impaired were \$110,334, \$154,157 and \$199,307, representing 2.1 percent, 3.1 percent and 3.9 percent of loan volume, respectively. For 2012, nonaccrual loans decreased \$40,690 and loans 90 days past due but still accruing interest decreased \$4,874, while formally restructured loans increased \$1,741. Most of the decrease in nonaccrual loans for 2012 is related primarily to the repayment or reinstatement of loans to accrual status as economic conditions improved, collection efforts were successful, and borrowers returned to viability. However, the association did foreclose on one significant nonaccrual loan at the end of 2012, which increased other property owned to \$22,900 at December 31, 2012, an increase of \$16,680 from December 31, 2011. The slight increase in formally restructured loans is an outcome of the association's effort to cooperate with distressed borrowers to work through temporary repayment problems, where possible. These restructurings may include a modification of loan terms to accommodate the financial difficulties of the customer. Loans past due 90 days and still accruing interest are to customers that have a documented plan that details how and when the amount owed will be paid.

The economic recession of 2009 and 2010 significantly increased the association's nonaccrual and other high-risk loans. Since that time, the association has worked diligently with its affected borrowers to improve its credit quality. Management has continued to implement safe and sound lending standards and proactive practices designed to identify and work with distressed borrowers. These practices included promptly addressing problem loans with restructuring options, instituting collection plans and monitoring those plans, and effectively marketing foreclosed properties. In 2011, there was progress in the general economy, which led to some enhancement in the portfolio. However, the drought slowed the progress of many of the association's producers. For 2012, better weather conditions occurred through much of Texas. This, combined with favorable commodity prices for most of its producers, resulted in better loan performance in the association's portfolio and the significant decrease in its problem assets.

Management also continues to routinely evaluate and monitor counterparty and collateral risks in an effort to avoid concentrations that could result in excess exposure to a single counterparty or type of collateral. The loan portfolio management practices in place have been designed to ensure loans and industries with actual or potential problems are promptly identified, monitored and addressed in a manner that allows the lending staff to work with problem customers and industries through periods of adversity.

Except for the relationship between installment due date and seasonal cash-flow capacities of certain borrowers, the association is not affected by any seasonal characteristics.

#### Allowance for Loan Losses:

The following table provides relevant information regarding the allowance for loan losses as of or for the year ended, December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Allowance for loan losses - beginning of year	\$ 37,023	\$ 45,294	\$ 46,732
Provision for (reversal of) loan losses	(2,647)	2,169	29,173
Loans charged off	(5,949)	(16,581)	(32,511)
Recoveries	3,390	6,141	1,900
Allowance for loan losses - end of year	<u>\$ 31,817</u>	<u>\$ 37,023</u>	<u>\$ 45,294</u>
Allowance for loan losses to total loans	0.6%	0.8%	0.9%
Allowance for loan losses to nonaccrual loans	32.7%	26.8%	23.0%
Allowance for loan losses to impaired loans	28.8%	24.0%	22.7%
Net charge-offs to average loans	0.1%	0.2%	0.6%

The year-end allowance for loan losses is based upon estimates that consider the general financial strength of the overall economy and the agricultural economy, the association's loan portfolio composition, credit administration, and prior loan loss experience. The association calculates its allowance in two parts, specific allowances and a general allowance. The association evaluates all loans classified as impaired for a specific allowance. This specific allowance is based upon the value of the collateral securing the loan relative to the loan amount outstanding. Allowance for loan losses of \$14,839, \$17,452 and \$18,181 were specifically related to impaired loans totaling \$110,334, \$154,157 and \$199,307 at December 31, 2012, 2011 and 2010, respectively. These specific allowances represent 13.4 percent, 9.3 percent and 9.1 percent of the impaired loans at December 31, 2012, 2011 and 2010, respectively. The association experienced significant loan charge-offs of \$16,581 and \$32,511 in 2011 and 2010, respectively, representing 8.3 percent and 20.8 percent of the previous year-end balance of impaired loans. The 2011 charge-offs were experienced in the transitional properties (real estate properties surrounding metropolitan areas), timber, dairy and feedlot industries. Most of the significant loan charge-offs in 2010 were related to transitional properties and the feedlot industry. The association believes most of these loan losses were a result of the financial stress caused by the economic recession which began in 2009. With the improvement in the general economy over the last two years and greater improvement in the agricultural economy, loan charge-offs were \$5,949 for 2012, representing only 3.9 percent of the impaired loans outstanding at December 31, 2011.

While the association has been watchful to recognize losses on specific loans, action was also taken to increase its general allowance in 2010 to recognize the negative trend in the quality of the association's portfolio. The association uses industry-based loan pools to calculate its general allowance on the loans that are not analyzed specifically. Risk factors are applied to the loan volume in each industry pool based upon current economic conditions and the credit quality of the loans in that pool. With the improved portfolio quality in 2011 and 2012, the association decreased the general allowance. Total allowances on loans not considered impaired were \$16,978, \$19,571 and \$27,113 at December 31, 2012, 2011 and 2010, respectively. The allowance for loan losses at December 31, 2012, is considered adequate by management to recognize any inherent losses in the loan portfolio.

### Results of Operations:

The association's net income for the year ended December 31, 2012, was \$139,666, as compared to \$126,810 for the year ended December 31, 2011, reflecting an increase of \$12,856, or 10.1 percent. The association's net income for the year ended December 31, 2010, was \$105,905. Net income increased \$20,905, or 19.7 percent, in 2011 versus 2010.

Net interest income for 2012, 2011 and 2010 was \$169,157, \$161,841 and \$157,498, reflecting increases of \$7,316, or 4.5 percent, for 2012 versus 2011 and \$4,343, or 2.8 percent, for 2011 versus 2010. Net interest income is the principal source of earnings for the association and is impacted by volume, yields on loans and cost of debt. During 2012 volume increased steadily, and the association benefited from reduced cost of funding from the Bank as funding rates remained low. The association was able to offer borrowers funding at a reduced rate while still increasing the net spread associated with new loans or refinancing of existing debts. The effects of changes in average volume and interest rates on net interest income over the past three years are presented in the following tables:

	2012		2011		2010	
	Average Balance	Interest	Average Balance	Interest	Average Balance	Interest
Accrual loans and investments	\$ 4,916,922	\$ 257,720	\$ 4,802,987	\$ 269,392	\$ 4,982,641	\$ 289,914
Interest-bearing liabilities	4,204,395	88,563	4,194,918	107,551	4,446,023	132,416
Impact of capital	\$ 712,527		\$ 608,069		\$ 536,618	
Net interest income		\$ 169,157		\$ 161,841		\$ 157,498

	2012		2011		2010	
	Average Yield		Average Yield		Average Yield	
Yield on loans	5.24%		5.61%		5.82%	
Cost of interest-bearing liabilities	2.11%		2.56%		2.98%	
Net interest margin	3.13%		3.05%		2.84%	

	2012 vs. 2011			2011 vs. 2010		
	Increase (decrease) due to			Increase (decrease) due to		
	Volume	Rate	Total	Volume	Rate	Total
Interest income	\$ 6,390	\$ (18,062)	\$ (11,672)	\$ (10,453)	\$ (10,069)	\$ (20,522)
Interest expense	243	(19,231)	(18,988)	(7,479)	(17,386)	(24,865)
Net interest income	\$ 6,147	\$ 1,169	\$ 7,316	\$ (2,974)	\$ 7,317	\$ 4,343

Interest income for 2012 decreased by \$11,672, or 4.3 percent, compared to 2011, due to a decrease in interest rates. Interest expense for 2012 decreased by \$18,988, or 17.7 percent, compared to 2011, also affected by the decrease in interest rates. The net interest margin increased 0.08 percent to 3.13 percent in 2012 from 3.05 percent in 2011. The net interest margin increased 0.21 percent to 3.05 percent in 2011 from 2.84 percent in 2010.

During December 2010, the association implemented authoritative accounting guidance that changed the practice of recognizing loan origination and commitment fees at or prior to inception of the loan to netting loan origination fees with origination costs. The resulting net fee is then deferred and amortized over the life of the loan using the straight line method. Costs directly related to the loan origination includes the estimated portion of employee salaries and benefits directly related to loan origination. The adoption of this guidance was not material to the association's financial condition or results of operations.

Noninterest income for 2012 increased by \$4,762, or 17.3 percent, compared to 2011, due to an increase in other income of \$5,596. This increase in other income was primarily the result of a refund in the amount of \$4,729 in the Farm Credit System Insurance Corporation (FCSIC) premium for excess reserves attributed to the Insurance Fund. Noninterest income for 2011 decreased by \$10,729, or 28.0 percent, compared to 2010. Of the decrease in other income, \$5,003 was a result of the 2010 refund of the FCSIC

premium for excess reserves attributed to the Insurance Fund. Also, in 2011, the Bank decreased the patronage paid to the association from 0.50 percent of the association's average direct note with the Bank paid in 2010 to 0.42 percent in 2011, resulting in a decrease of \$4,461.

A reversal of provision for loan losses of \$2,647 was recognized for 2012, as compared to provision expense of \$2,169 and \$29,173 in 2011 and 2010, respectively. The reduction in loan losses is a direct result of the association's improving loan portfolio quality, as discussed in the risk exposure section of the management and discussion analysis.

Noninterest expenses consist primarily of salaries, employee benefits, purchased services and Insurance Fund premiums. Expenses for purchased services may include administrative services, marketing, information systems, accounting and loan processing, among others. Noninterest expenses for 2012 increased \$4,076, or 6.8 percent, compared to 2011. Part of this increase was due to an increase in losses on other property owned of \$2,257 resulting from re-evaluations on the marketability of the underlying collateral. Salaries and employee benefits increased \$1,917 as employees were hired during 2012 to staff positions in anticipation of pending retirements. In addition, there was an increase in incentives accrued during 2012 as compared to 2011 with the Association's improved financial performance. Incentives accrued during 2012 are reflective of the association's record-setting earnings and achievement of other goals established for 2012. These salary and benefit items were offset by a decrease in pension plan funding of \$1,570 during the year. All other noninterest expenses increased \$1,472 in 2012.

For the year ended December 31, 2012, the association's return on average assets was 2.7 percent, as compared to 2.5 percent and 2.0 percent for the years ended December 31, 2011 and 2010, respectively. For the year ended December 31, 2012, the association's return on average members' equity was 16.0 percent, as compared to 15.1 and 13.4 percent for the years ended December 31, 2011 and 2010, respectively. The association's return on average assets and return on average member's equity were significantly increased by the aforementioned improvements in net income.

Because the association depends on the Bank for funding, any significant positive or negative factors affecting the operations of the Bank could have a similar effect on the operations of the association.

#### **Liquidity and Funding Sources:**

The interest rate risk inherent in the association's loan portfolio is substantially mitigated through the funding relationship with the Bank. The Bank manages interest rate risk through its direct loan pricing and asset/liability management process.

The primary source of liquidity and funding for the association is a direct loan from the Bank. The outstanding balance of \$4,314,604, \$4,104,831 and \$4,338,554 as of December 31, 2012, 2011 and 2010, respectively, is recorded as a liability on the association's balance sheet. The note carried a weighted average interest rate of 2.11 percent, 2.56 percent and 2.98 percent at December 31, 2012, 2011, and 2010, respectively. The indebtedness is collateralized by a pledge of substantially all of the association's assets to the Bank and is governed by a financing agreement. This increase in note payable to the Bank for 2012 is the result of the increase in the association's loan portfolio. The association's average loan portfolio funded by the association's equity was \$712,527, \$608,069 and \$536,618 for the years 2012, 2011 and 2010, respectively. The maximum amount the association may borrow from the Bank as of December 31, 2012, was \$5,123,656 as defined by the general financing agreement. This borrowing limit changes as the borrowing base increases or decreases. In general, the Bank funds 100 percent of all eligible acceptable and special mention loans and 75 percent of all eligible substandard loans. The indebtedness continues in effect until the expiration date of the general financing agreement, which is September 30, 2015, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the association, in the event of a breach of this agreement by the Bank, upon giving the bank thirty (30) calendar days prior written notice, or in all other circumstances, upon giving the Bank one hundred twenty (120) days prior written notice. We anticipate that the association's direct loan will be renewed.

The liquidity policy of the association is to manage cash balances to maximize debt reduction and to increase accrual loan volume. This policy will continue to be pursued during 2013. As borrower payments are received, they are applied to the association's note payable to the bank.

The association will continue to fund its operations through direct borrowings from the bank, capital surplus from prior years and member stock. It is management's opinion that funds available to the association are sufficient to fund its operations for the coming year.

#### **Capital Resources:**

The association's capital position remains strong with total members' equity of \$911,845, \$871,598 and \$834,454 at December 31, 2012, 2011 and 2010, respectively. Under regulations governing minimum permanent capital adequacy and other capitalization issues, the association is required to maintain a minimum adjusted permanent capital of 7.0 percent of risk-adjusted assets as defined by the FCA. The permanent capital ratio measures available at-risk capital relative to risk-adjusted assets and off-balance-sheet

contingencies. The ratio is an indicator of the institution's financial capacity to absorb potential losses beyond that provided in the allowance for loan loss accounts. The association's permanent capital ratio at December 31, 2012, 2011 and 2010 was 16.0 percent, 16.4 percent and 14.4 percent, respectively.

The core surplus ratio measures available core surplus capital relative to risk-adjusted assets and off-balance-sheet contingencies. The ratio is an indicator of the quality of capital that exists to maintain stable earnings and financial strength. The association's core surplus ratio at December 31, 2012, 2011 and 2010 was 14.4 percent, 13.6 percent and 11.5 percent, respectively, which is in compliance with the FCA's minimum ratio requirement of 3.5 percent.

The total surplus ratio measures available surplus capital relative to risk-adjusted assets and off-balance-sheet contingencies. The ratio is an indicator of the reserves existing to protect stockholders' investment in the association. The association's total surplus ratio at December 31, 2012, 2011 and 2010 was 15.6 percent, 16.0 percent and 14.0 percent, respectively, which is in compliance with the FCA's minimum ratio requirement of 7.0 percent.

The association has been able to maintain solid levels of capital and strong capital ratios, while declaring patronage refunds in cash to its stockholders in the amounts of \$42,133, \$38,400 and \$32,061 in 2012, 2011 and 2010, respectively. The board of directors also issued \$96,201, \$88,202 and \$73,662 in nonqualified written notices of allocation in 2012, 2011 and 2010, respectively. In addition, the association retired \$55,000, \$50,000 and \$15,000 of previously allocated nonqualified written notices of allocation in November 2012, December 2011 and December 2010 respectively. See Note 10 to the consolidated financial statements, "Members' Equity," included in this annual report, for further information.

### **Relationship With the Bank:**

The association's statutory obligation to borrow only from the Bank is discussed in Note 9 to the consolidated financial statements, "Note Payable to the Bank," included in this annual report.

The Bank's ability to access additional capital from the association is discussed in Note 2 to the consolidated financial statements, "Summary of Significant Accounting Policies," included in this annual report, within the section "Capital Stock Investment in the Bank."

The bank's role in mitigating the association's exposure to interest rate risk is described in the section "Liquidity and Funding Sources" of this Management's Discussion and Analysis and in Note 9 to the consolidated financial statements, "Note Payable to the Bank," included in this annual report.

The Bank provides computer systems to support the critical operations of all District associations. In addition, each association has operating systems and facility-based systems that are not supported by the Bank. As disclosed in Note 13 to the consolidated financial statements, "Related Party Transactions," included in this annual report, the Bank provides many services that the association can utilize. Expenses included in purchased services may include purchased services such as administrative services, marketing, information systems, accounting services and allocations of expenses incurred by the Bank passed through to the associations such as FCSIC expenses. Prior to April 2011, the Bank charged the individual associations directly for these services based on each association's proportionate usage. As of April 2011, the Bank ceased billing for allocated expenses and only bills associations for direct pass through expenses.

## DIRECTORS AND SENIOR OFFICERS

The association's stockholder-elected and director-elected board of directors and senior officers are as follows:

NAME	POSITION	ELECTED/ EMPLOYED	TERM EXPIRES
Phillip Munden	Chairman & Stockholder-Elected Director	2009	2013
Danny Parker	Vice Chairman & Stockholder-Elected Director	2009	2013
Paul Aelvoet	Stockholder-Elected Director	2010	2014
Larry Boleman	Stockholder-Elected Director	2012	2016
Richard Counts*	Director-Elected Director	2009	2013
Dale Crenwelge	Stockholder-Elected Director	2009	2013
Kelly Gaskins	Stockholder-Elected Director	2010	2014
Dan Henard, Jr.	Stockholder-Elected Director	2012	2016
Dale Hoelscher	Stockholder-Elected Director	2011	2015
Kenton B. Kimball	Stockholder-Elected Director	2011	2015
John Malazzo	Stockholder-Elected Director	2011	2015
Terry McAlister	Stockholder-Elected Director	2010	2014
Lance D. Morris	Stockholder-Elected Director	2011	2015
Gary L. Palousek	Stockholder-Elected Director	2011	2015
Ronnie Riddle	Stockholder-Elected Director	2012	2016
Carl Sample	Stockholder-Elected Director	2012	2016
Roy Allan Schmidt	Stockholder-Elected Director	2009	2013
Lloyd Shoppa*	Director-Elected Director	2010	2014
James L. Wedel	Stockholder-Elected Director	2009	2013
Lowell Woodward	Stockholder-Elected Director	2010	2014
Joe David Yates	Stockholder-Elected Director	2010	2014
Ben R. Novosad	Chief Executive Officer	1976	----
Eric C. Rothe	Executive Vice President, Lending	1984	----
Don VandeVanter	Senior Vice President, CFO	1999	----
Kenny S. Brown	Senior Vice President, Policy & Compliance	2000	----
Mark L. Hiler	Senior Vice President, COO	1980	----
Patricia A. Gonzales	Senior Vice President, Accounting & Administration	1999	----
Roy A. West	Regional Senior Vice President, Credit	1998	----
Mark Loveland	Regional Senior Vice President, Credit	1997	----
Jay Stewart	Senior Vice President, Chief Lending Officer	2001	----
Darrin Mercer	Vice President, Internal Audit & Credit Review	2011	----

\*Director-Elected Director: a director-appointed director who is not a stockholder, director, officer, employee or agent of a Farm Credit System institution (other than as an Outside Director of the association or its subsidiaries).

A brief statement of the business and employment background of each director and senior officer is provided for informational purposes.

**Phillip Munden** and his wife, Darlene, run a cow-calf and stocker operation in Bosque County. Mr. Munden graduated from Sul Ross University with both a B.S. in range animal science and an M.S. in animal nutrition. He has been a Farm Credit customer of both PCA and FLBA since the late 1970s, while serving jointly on both boards for several years. He has served on the Capital Farm Credit board since its merger with the Heart of Texas PCA. After having previously been elected as chairman of the compensation committee, as well as vice chairman of the board, he was elected board chairman in 2009 and re-elected in 2010 and 2011. Annually he has attended the Director Development Programs sponsored by the Farm Credit Bank of Texas for continuing education. He is currently chairman of the Bosque County Soil & Water Conservation board; he is a member of Texas and Southwestern Cattle Raisers association; and he is a member of the Walnut Springs Memorial Methodist Church and chairs the Administrative Council.

**Danny Parker** served proudly for three years in the U.S. Army and attended Texas A&I University in Kingsville, Texas. Mr. Parker and his wife, Barbara, have farmed and ranched cotton, vegetables, grain, and cattle for 33 years in Uvalde and Zavala counties. He is currently serving as vice chairman of the Gulf Compress board in Corpus Christi, is a member of the Uvalde County Extension Program Council, the Texas and Southwestern Cattle Raisers Association and the Cattle Feeders Association, and is a Uvalde

County stock show committee member. He is currently a member of the Texas Department of Agriculture Cotton Producers Advisory Committee. He has attended numerous director development programs sponsored by the Bank and is currently serving as vice chairman of Capital Farm Credit. He and his family attend the First Baptist Church in Uvalde.

**Paul Aelvoet** has ranched and farmed in Medina County for over 30 years. He has been the 4-H club manager for over 20 years and is a past director of the Medina County Farm Bureau, Texas Limousin association and the Medina County Fair. Mr. Aelvoet is director of the Medina County Jr. Livestock Show and is also a member of the association's Governance Committee.

**Larry Boleman** was raised on a small livestock farm in McLennan County. He and his wife have operated intensive show cattle breeding operations for 50 years on 300 acres of owned and leased land in Brazos County. Dr. Boleman received his B.S. degree in animal science in 1968 from Texas A&M University and his Ph.D. in beef cattle nutrition from Texas A&M in 1976. Dr. Boleman serves as the associate vice chancellor for Outreach and Strategic Initiatives for Texas A&M AgriLife, Texas A&M University where he assists with administration and \$400 million management of the College of Agriculture and Life Sciences and the Texas A&M System four Agricultural Agencies. He has been employed with the Texas A&M System for 49 years, with 10 years in administration. Dr. Boleman has held leadership positions in many industry organizations, including the Texas Purebred Cattle Alliance as past president, the Independent Cattlemen's Association and the Texas Beef Council Boards. He has received numerous awards from industry groups, including the Professional Agriculture Workers of Texas, Independent Cattlemen's Association and the American Brahman and Texas Hereford Breeders Associations. He has been honored with AgriLife Extension's Team Award for Superior Service, the Texas A&M AgriLife Vice Chancellor's Award in Excellence and the Association of Former Students Distinguished Achievement Award. He is a lifetime member of the San Antonio Livestock Exposition and a Superintendent Hall of fame honoree of the Houston Livestock Show and Rodeo and the Texas Club Calf Association. Dr. Boleman and his wife attend the First Christian Church of Bryan and College Station. Dr. Boleman lives in College Station, Brazos County, Texas.

**Richard Counts** started serving as a director-elected director in February 2005. Mr. Counts retired as a CPA and audit partner with Arthur Andersen, LLP in June 1996. He has served as a financial consultant for various companies from 1996 through 2005. Mr. Counts has served on the association's Audit Committee since March 2005.

**Dale Crenwelge** owns and operates livestock and wildlife ranches located primarily in the Texas Hill Country, but also in the South and West Texas areas. Mr. Crenwelge graduated with a B.S. in civil engineering and an M.B.A. from Texas A&M University. Mr. Crenwelge also invests in commercial investment properties throughout Texas and has developed residential gated communities primarily in the Texas Hill Country. He has worked as a project engineer for Conoco in Oklahoma and was also previously a commercial real estate broker for 10 years. He has served on the board of American Realty Trust (NYSE). Locally, he has served as trustee and president of the Comfort ISD and is currently a director of the Hill Country Higher Education Foundation and the Ambleside School of Fredericksburg. He is also a member of the Centurions of Kendall County, American Paint Horse Association, Texas Lamb Breeders Association and the Texas Wildlife Association. Mr. Crenwelge has also served on Capital Farm Credit's Credit and Underwriting Standards Committee and currently serves on the Governance Committee.

**Kelly Gaskins**, his son and his brother farm approximately 10,000 acres of dry-land cotton and 170 acres of irrigated cotton in Howard, Martin and Dawson counties. They also own a ditching company. Mr. Gaskins has bachelor's and master's degrees from Texas A&M University. He has served on the Howard County Farm Bureau Board and has been vice president and chairman of the Sales Committee for the Howard County Jr. Livestock Association. He served on the Policy and By-laws Committee for First Ag Credit and has attended eight Director Development Programs. He has also served on the Governance Committee and the Audit Committee for Capital Farm Credit. He is currently serving on the Compensation Committee for Capital Farm Credit. He is also president of the board for the Knott Co-op Gin, past fire chief for the Knott Volunteer Fire Department and a member of the Knott Church of Christ. Mr. Gaskins is a past Farmer of the Year for Howard County, 4-H Adult Leader of the Year for Howard County, and he received an Honorary American Farmer FFA degree.

**Dan Henard, Jr.** has been a member of the association since 1960. He resides in the Wellington community where he is involved in farming cotton, peanuts and wheat, as well as raising livestock. He is presently serving on the board of the Mesquite Ground Water District and Salt Fork Soil and Water Conservation Board. He formerly served organizations such as the Rolling Plains Resource Conservation & Development Council, Farmers COOP Society, Wellington Lions Club, Collingsworth County Hospital Board, Collingsworth County Agricultural Stabilization and Conservation Service (ASCS) Committee and Collingsworth County Museum Board. He has attended all director development schools by the Bank and SMU School of Banking as well. He has a bachelor's degree in range science from Texas A&M University. He also represents the association and serves on the board for the Farm Credit Council.

**Dale Hoelscher** is a farmer/rancher from Falls County and has been engaged in farming and ranching over the last 28 years. Mr. Hoelscher and his brother farm mainly corn, cotton and wheat in Bell, Falls and Milam counties. He and his brother also run a cow/calf operation. Mr. Hoelscher held a position of secretary while serving on the Bell Falls Electric Co-op. He is a member of the Westphalia Knights of Columbus, Westphalia Volunteer Fire Department and the Catholic Church of the Visitation. He received the

Falls County Young Farmer of the Year Award in 1997. He served on the Heart of Texas PCA Board for four years and was on the Audit Committee, attended several director classes, seminars and conventions. Mr. Hoelscher was elected to the Capital Farm Credit Board of Directors in June 2009 and currently serves on the association's Compensation Committee.

**Kenton B. Kimball** owns and manages a 4,000-acre farm and stocker cattle operation in Sherman County. He has served as president on the Stratford Independent School Board and Stratford Hospital Board. He has served on the Sherman County Economic Development Board, Sherman County Livestock Show Board, Sherman County Soil and Conservation Board, and Sherman County Appraisal Board. He has a B.B.A with a major in finance from Kansas State University. He serves as chairman of the audit committee for Capital Farm Credit.

**John Malazzo** is the owner and operator of John Malazzo Farms in Burleson and Brazos counties. He raises cotton, corn, milo, hay and F-1 replacement heifers. Mr. Malazzo graduated with a B.S. in agricultural economics from Texas A&M University. He was named Conservation Rancher of the Year in 1996 by the Region III Soil and Water Conservation Districts of Texas. Mr. Malazzo served as a director of Heart of Texas PCA through its merger with Capital Farm Credit. He currently serves as a director of Capital Farm Credit as well as Producers Coop Association of Bryan, a large regional coop, the Texas Cotton Growers Cooperative Association — Taylor Compress, a cotton warehousing coop. He has served on the Farm Service Agency — USDA Burleson County Committee. He is past director and agricultural representative of the Post Oak Savannah Underground Water Conservation District, the Burleson County Fair Association, the Burleson County 4-H and FFA Commercial Heifer Show and Sale, the Burleson County Field Crops Committee, the Burleson County Beef & Forage Committee, the Extension Program Council, and the Extension Leadership Advisory board. He attends St. Mary's Catholic Church in Caldwell.

**Terry McAlister** has a diversified farming and ranching operation in Wichita and Wilbarger counties that he has operated with his family for 38 years. Mr. McAlister studied farm and ranch management at Vernon Regional Jr. College, completed the Texas A&M Extension Master Marketer Program in 1997 and 1998, and the Southwest Graduate School of Banking's Director Development Program for the years 2001 through 2008 and 2010 through 2012. He currently participates in the Texas A&M TEPAP (Texas Executive Program for Ag Producers), serves on the Wichita County Farm Bureau board of directors, and is the Wichita County Representative for the Northern Rolling Plains Boll Weevil Eradication Committee. Mr. McAlister is a stockholder and president of McAlister Properties, Inc., which is a closely held family agricultural enterprise. A recurrent board member for the North Texas Rehabilitation Center, he has been an active participant of their Livestock Auction Committee for over 30 years. He formerly served as a director on the Red River Federal Land Bank board and as chairman until its successful merger. During his 10 years on the First Ag Credit Board, Mr. McAlister served on various committees, including the Long Range Planning, Audit, Building, Planning and the Credit Standards committees. He presently serves on Capital Farm Credit's Audit Committee. In 1981 Wichita County recognized McAlister as Result Demonstrator of the Year and in 1988 as Conservation Farmer of the Year. He was the Producer Alternate Delegate Member of the National Cotton Council of America from 2001 through 2006.

**Lance D. Morris** resides in the Crosbyton community and has been a member of the association since 1974. He and his brother are partners in a cotton and milo farming operation in Dickens, Floyd and Crosby counties. He currently serves on the AgFirst/FCBT Joint Plan Sponsor Committee and Defined Benefit Administration Committee. He is on the board of directors of Crosby County Fuel Association, Associated Cotton Growers, Tri Global Energy, and White River Municipal Water District. He serves as deacon and treasurer of First Baptist Church in Crosbyton. His past service includes the board of directors of the South Plains Association of Governments and the Crosby County Appraisal District. He served as mayor of Crosbyton from 1986 to 1996. He has a B.B.A. in accounting from Texas Tech University.

**Gary L. Palousek** is a self-employed farmer in Willacy County and has been raising cotton, milo and sugarcane for 40 years. Mr. Palousek has served as a board member for three ag cooperatives in Willacy County and as president of two, and is also director and secretary/treasurer of Willacy County Drainage District No. 2. He is a four term member and past chairman of the county committee of the USDA/Farm Service Agency and was re-elected to serve on the county committee of the USDA/Farm Service Agency. He is also a member of the Nominating Committee and member of the Advisory Committee of Magic Valley Electric Co-operative. Mr. Palousek also serves on the parish council of St. Anthony's Catholic Church in Raymondville.

**Ronnie Riddle** has owned and operated Riddle Farms for 32 years. His farming operation lies in Jones, Fisher, Stonewall and Haskell counties and consists of cotton, wheat and cattle. His father, grandfather and great-grandfather were also farmers. Mr. Riddle graduated from Texas Tech University in 1979 with a B.S. in animal science. He served as president of the Rolling Plains Cotton Association for two years, past President of Texas Cotton Producers, and was a previous board member of the National Cotton Council and the Cotton Board. He has supported the Boy Scouts of America (BSA) and currently is a board member of the BSA's Texas Trails Council. He recently received the highest award (Silver Beaver Award) that can be presented to a volunteer by a BSA Council. In 1995, Mr. Riddle was awarded the New York Stock Exchange Cotton Marketer of the Year. Ronnie and his wife are members of Holy Family Catholic Church and reside in Abilene, Taylor County, Texas.

**Carl Sample** has been a rancher and poultry producer in Gonzales County since 1974. He currently owns a cow/calf operation and is a contract broiler grower. He received a B.B.A. degree from Baylor University in 1973, majoring in accounting. He serves on the finance committee of his local church and is a member of the Independent Cattlemen's Association and Farm Bureau. As a life member of the San Antonio Livestock Exposition, he served on the Calf Scramble Committee 18 years and is a supporter of area 4-H and FFA stock shows. During his 24 years as a director of Capital Farm Credit, he has attended each Director Development program. Mr. Sample has also been a member of the Credit Standards and Limits Committee. He currently serves on the Audit Committee, the Executive Committee and is Capital Farm Credit's representative on the Tenth District's Stockholder's Advisory Committee. He has served as director for various county agencies including Gonzales County Underground Water District, Farm Bureau, and Gonzales County Appraisal District. Mr. Sample resides in Smiley, Gonzales County, Texas.

**Roy Allan Schmidt** operates a cow-calf operation in Washington County and has been farming, ranching and beekeeping all of his life. He owns and operates LaBahia Antiques and Schmidt Construction LLC providing on-farm pond and brush work. He is director of the Farm Services Agency of Washington County and treasurer for the Endowment Fund of Greenvine Emmanuel Lutheran Church. In addition to serving as a director of Capital Farm Credit for over 20 years, Mr. Schmidt is a director of the Property Owners Association of Washington County. He served on the Burton Independent School District board for nine years, and he is a member of the Texas and Southwestern Cattle Raisers Association and the American Legion Post 242. He attended Blinn College and has completed Director Development programs with the Southwestern Graduate School of Banking and the Farm Credit Bank of Texas.

**Lloyd Shoppa** is a businessman from Wharton, Texas. Mr. Shoppa started serving as director-elected director in February 2005. Mr. Shoppa is retired president of Bell Helicopter Textron, Inc. and currently owns five John Deere dealerships in South Texas. He is former president of the Hurst-Euleless-Bedford (HEB) Rotary Club and Chamber of Commerce and has also served as president of the HEB School Board. Mr. Shoppa was inducted into the National Management Association Hall of Fame in 1997.

**James L. Wedel** is a farmer who presently farms 3,700 acres in Bailey and Parmer counties, growing corn, cotton, wheat, peanuts and soybeans. He has been a member of the association since 1989, resides in Muleshoe and currently serves as president of the Corn Producers Association of Texas, secretary of the Texas Corn Producers Board, president of the Texas Organic Cotton Marketing Cooperative, and a board member of Sunland, Inc. He has a B.S. in agriculture economics from Texas Tech University and is a graduate of the Texas Agricultural Lifetime Leadership program.

**Lowell Woodward** was elected in 2005 and is currently serving on the association's Compensation Committee. He has been ranching in Pecos, Crockett and Brewster counties for over 30 years, operating a purebred Brangus cow-calf operation. He also raises fine wool sheep, market goats and Paint horses. He is a graduate of the Texas Christian University Ranch Management Program. Mr. Woodward has been recently re-elected as a director on the Rio Grande Electric Co-op board after having previously served nine years. He is a Credentialed Cooperative Director. Mr. Woodward has been involved in wind energy development in Pecos and Crockett counties since it began and continues to be influential in the development of green energy. Mr. Woodward is a founding director of Producers Marketing Cooperative Incorporated (PMCI). Mr. Woodward is also a director and committee member of Texas Sheep and Goat Raisers Association and past director of the Region F Water Planning Group as well as past president of the Pecos County Farm Bureau. He was recognized as Pecos County Conservation Rancher of the Year. He is a pilot and member of the Aircraft Owners and Pilots Association. He is also a member of the Southwest Cattle Raisers and the Big Bend Livestock Show Association.

**Joe David Yates** resides in Castell, Llano County, Texas, and maintains a variety of business interests, both in traditional agriculture and less-traditional agriculture. Mr. Yates attended Angelo State University (ASU). Following college, Mr. Yates worked as an oil and gas landman before working in the wool and mohair industry. Mr. Yates returned to San Angelo where he managed San Angelo Wool & Mohair. Mr. Yates, along with his uncle, has operated ranches in Matagorda County and owns Bay City Feed in Bay City, Texas. They also have cow-calf operations in the Texas Hill Country, Hudspeth County, and Otero County, New Mexico, plus a yearling ranch in Colfax and Union counties, New Mexico. Mr. Yates has also served as a Texas Sheep and Goat Raisers' director and is a member of the Texas and Southwest Cattle Raisers Association. He is also involved with quarter-horse and thoroughbred racing and was appointed to the board of directors of The Ruidoso Jockey Club.

**Ben R. Novosad** is president and chief executive officer of the association. Mr. Novosad began his career with the Federal Land Bank Association of Bryan in 1976, and in 1986 was named president and chief executive officer. As a 1975 graduate of Texas A&M University, Mr. Novosad received his B.S. in agricultural economics. He currently serves on the Farm Credit System's President's Advisory Committee and the Farm Credit System's Risk Management Committee. He also serves on the Texas Agricultural Lifetime Leadership Program (TALL) Advisory Board of Directors. In 2004, Mr. Novosad was inducted into the Tyrus R. Timm Honor Registry of Former Students of Agricultural Economics at Texas A&M University.

**Eric C. Rothe** currently serves as the association's executive vice president and chief credit officer. He had previously served as the CEO of Southwest Texas ACA. Prior to that time, he held positions with the Federal Land Bank of Texas in Austin and the Marfa and Uvalde Federal Land Bank Associations.

**Don VandeVanter** serves as senior vice president and chief financial officer for the association. He is responsible for the financial administration and capital management of the association. Mr. VandeVanter, a certified public accountant, has worked for the association since 1999 and in Farm Credit since 1987. He is a 1984 graduate of the University of Texas with a degree in accounting. Prior to his time with Farm Credit, he worked in public accounting.

**Kenny S. Brown** is senior vice president/policy and compliance and has been with Capital Farm Credit since October 2000 when he was hired to coordinate the association's internal credit review. In his current position since 2006, Mr. Brown is responsible for ensuring the association take steps to operate under safe and sound policies and in compliance with applicable laws and regulations. Mr. Brown has more than 20 years of experience in the Farm Credit System following his graduation from Louisiana State University in 1986.

**Mark L. Hiler** serves as the association's senior vice president and chief operating officer, and was employed in 1980 with the Federal Land Bank Association of Uvalde. He served as chief executive officer of that association prior to its merger with Southwest Federal Land Bank Association in 1995. He served Southwest as president/chief operating officer until its merger with Capital Farm Credit in 2006. Mr. Hiler holds a B.B.A. in finance and an M.S. in agriculture from Texas A&M University.

**Patricia A. Gonzales** serves as the association's senior vice president, accounting and administration. She is responsible for managing the association's accounting and human resources. She is a certified public accountant and was employed as chief financial officer in May 1999. She was previously employed as vice president/controller of the Farm Credit Bank of Texas for 12 years. Mrs. Gonzales also serves on the Farm Credit System Accounting Standards Work Group. Prior to her time with Farm Credit, she worked in public accounting.

**Roy A. West** was employed as chief credit officer in April 1998 and currently serves as the association's regional senior vice president, credit. He was previously employed as director of credit of the Farm Credit Bank of Texas and vice president of the Capital of Texas Federal Land Bank Association.

**Mark Loveland** serves the association as regional senior vice president, credit. Prior to his employment with the association, he was chief credit officer of First Ag Credit, FCS. He has also held several positions with the Farm Credit Bank of Texas including director of credit operations, engineer/appraiser, mineral representative and loan officer. He has 30 years of service with the Farm Credit System.

**Jay Stewart** serves the association as senior vice president, chief lending officer. Jay has 16 years of Farm Credit experience, including 11 years with Capital Farm Credit as branch manager and most recently as regional president, and has over six years with the Farm Credit Administration as a commissioned examiner. He received his B.S. and M.S. in agriculture and agricultural economics from Texas A&M University.

**Darrin Mercer** joined Capital Farm Credit in 2011 and serves as vice president of internal audit and credit review. He is responsible for the internal credit review and audit functions of the association. Prior to joining the association, he spent over seven years with the Farm Credit Administration as a commissioned examiner. He received his B.S. from the University of Texas at Dallas and graduate degree from the Graduate School of Banking at Louisiana State University.

## COMPENSATION OF DIRECTORS AND SENIOR OFFICERS

During 2012 the Compensation Committee was charged with evaluating if association directors were being compensated consistent with compensation in the market for directors of associations with similar size and responsibility. Peer data obtained through this evaluation indicated that the association was under market when comparing annual compensation for directors of other comparably sized associations. As a result of this evaluation, the Compensation Committee determined that the following changes would bring all directors to market in relation to the peer group effective July 2012:

- Increase monthly retainer from \$700 per month to \$1,250 per month
- Increase payment for board meeting attendance from \$100 per meeting to \$500 per meeting
- Increase payment for other meetings from \$400 per meeting day to \$500 per meeting day

The following chart outlines the board compensation structure before and after the changes:

### Compensation for Board Members

	Through June 2012	July 1, 2012 through December 31, 2012
Monthly Honorarium	\$ 700	\$ 1,250
Board Meeting	100	500
Audit Committee Meeting	600	600
Other Committee Meetings	500	500
Other Meetings	400	500
Conference Calls	200	200
Travel Days	200	200
Board Chair and Vice Chair Additional Per Meeting	800	800
Committee Chair Additional Per Meeting	200	200

The directors are also reimbursed for certain expenses incurred while representing the association in an official capacity. Mileage for attending official meetings during 2012 was paid at the IRS approved rate of 55.5 cents for the year. A copy of the travel policy is available to stockholders of the association upon request.

**Number of Days Served**

<b>Director</b>	<b>Board Meetings</b>	<b>Other Official Activities</b>	<b>Total Compensation in 2012</b>
Paul Aelvoet (3)	15	7	\$ 17,600
Larry Boleman (2)	8	3	11,000
Keith Corzine (1)	5	5	7,600
Richard Counts	13	10	19,800
Dale Crenwelge	7	8	16,600
Kelly Gaskins	13	10	19,400
Dan Henard, Jr.	13	9	19,800
Dale Hoelscher (3)	15	6	18,300
Leigh Hudson (1)	5	4	7,300
Kenton B. Kimball	13	10	22,000
John Malazzo	13	9	19,100
Terry McAlister	13	7	17,400
Lance D. Morris	9	10	20,500
Phillip Munden	13	18	30,200
Gary L. Palousek (3)	15	13	22,600
Danny Parker	11	17	28,600
Ronnie Riddle (2)	8	3	11,600
Carl Sample	13	12	20,000
Roy Allen Schmidt	12	6	17,400
Lloyd Shoppa (3)	15	8	20,100
James L. Wedel	13	13	22,000
Wayne Wilson (1) (3)	7	12	11,400
Lowell Woodward	13	10	20,200
Joe David Yates	13	10	20,000
			\$ 440,500

During 2012 there were seven board meetings with six consisting of a two-day meeting and one consisting of a one-day meeting (directors reflecting 13 or more days in board meeting attendance, attended all board meetings held in 2012).

- (1) Term expired in 2012.
- (2) Elected as directors of the association beginning June 2012.
- (3) Directors compensation includes board meeting held in December 2011 but paid in 2012.

The aggregate compensation paid to directors in 2012, 2011 and 2010 was \$440,500, \$346,000 and \$522,400, respectively. Additional detail regarding director compensation paid for committee service (which is included in the table above) is as follows:

Director	Committee				Total
	Audit	Compensation	Governance	Other*	
Paul Aelvoet	\$ -	\$ -	\$ 1,500	\$ 1,600	\$ 3,100
Larry Boleman	-	-	1,000	500	1,500
Keith Corzine	-	-	500	1,600	2,100
Richard Counts	1,800	-	-	2,800	4,600
Dale Crenwelge	-	-	1,500	2,000	3,500
Kelly Gaskins	-	2,000	-	2,400	4,400
Dan Henard Jr.	-	-	-	4,000	4,000
Dale Hoelscher	-	3,000	-	-	3,000
Leigh Hudson	1,200	-	-	800	2,000
Kenton B. Kimball	3,600	-	-	2,000	5,600
John Malazzo	-	-	1,700	2,600	4,300
Terry McAlister	1,200	-	-	2,000	3,200
Lance D. Morris	-	3,500	-	2,000	5,500
Phillip Munden	2,400	500	1,000	4,700	8,600
Gary L. Palousek	-	3,000	-	3,100	6,100
Danny Parker	3,000	2,500	1,000	2,400	8,900
Ronnie Riddle	-	-	1,000	500	1,500
Carl Sample	1,800	-	-	4,000	5,800
Roy Allen Schmidt	-	-	1,500	1,200	2,700
Lloyd Shoppa	-	3,000	-	800	3,800
James L. Wedel	-	2,500	-	3,500	6,000
Wayne Wilson	1,200	-	-	4,000	5,200
Lowell Woodward	-	2,000	-	2,400	4,400
Joe David Yates	3,000	-	-	2,000	5,000
	<u>\$ 19,200</u>	<u>\$ 22,000</u>	<u>\$ 10,700</u>	<u>\$ 52,900</u>	<u>\$ 104,800</u>

\*Other includes the following meetings that were held: credit, director development, appreciation dinners, district nominating committee, Farm Credit Council, FCBT stockholder and FCA review.

The aggregate amount of reimbursement for travel, subsistence and other related expenses paid to directors and on their behalf was \$352,796, \$333,755 and \$352,336 in 2012, 2011 and 2010, respectively.

## COMPENSATION OF SENIOR OFFICERS

### Compensation Discussion and Analysis – Senior Officers

A critical factor to the association's success is its ability to attract, develop and retain staff that is knowledgeable and efficient in their ability to support the association in the execution of its strategic objectives and delivery of association results that maximize the value received by its membership. The association operates utilizing a compensation program which focuses on the performance and contributions of its employees in achieving the association's financial and operational objectives, all for the ultimate benefit of its membership. The association's board of directors, based on recommendations of its Compensation Committee, establishes salary and incentive programs utilizing data derived from independent third-party compensation specialists in the financial services sector to ensure that salary and incentive structures are in line with market-comparable positions. Studies provided by third-party compensation specialists form the foundation for the association's evaluation and establishment of salary and incentive plans used by the association.

## Chief Executive Officer (CEO) Compensation Table and Policy

### CEO Compensation

<u>Name of Individual</u>	<u>Year</u>	<u>Salary (a)</u>	<u>Prior Year Incentives (b)</u>	<u>Current Year Incentives (c)</u>	<u>Deferred / Perquisite (d)</u>	<u>Other (e)</u>	<u>Total</u>
Ben R. Novosad,	2012	\$ 515,019	\$ -	\$ 184,050	\$ 1,023,826	\$ 26,028	\$ 1,748,923
CEO	2011	500,019	113,171	43,337	863,400	28,600	1,548,527
	2010	484,180	17,459	65,362	712,545	19,147	1,298,693

(a) Gross salary

(b) Profit sharing incentives earned in the prior year and paid in the current year and payout of 20 percent of deferred incentives previously accrued

(c) Cash payout of annual incentives

(d) Change in pension value and nonqualified deferred compensation earnings

(e) Includes contributions to 401(k) and defined contribution plans, automobile benefits and premiums paid for life insurance

\* The table above does not include the estimated LTI incentive accrual of \$304,000. For details regarding this accrual, see disclosure more fully discussed within the Long Term Incentives section of this discussion and analysis.

### Pension Benefits Table for the CEO

The following table presents the total annual benefit provided from the defined benefit pension plan applicable to the CEO for the year ended December 31, 2012:

<u>Name</u>	<u>Plan Name</u>	<u>Number of Years Credited Service</u>	<u>Present Value of Accumulated Benefit</u>	<u>Payments During 2012</u>
Ben R. Novosad	Farm Credit Bank of Texas Pension Plan	37.914	\$ 2,591,163	\$ -

The CEO of the association participates in the Farm Credit Bank of Texas Pension Plan (the Pension Plan), which is a qualified defined benefit retirement plan. Compensation, as defined in the Pension Plan, includes wages, incentive compensation and deferrals to the 401(k) and flexible spending account plans, but excludes annual leave or sick leave that may be paid in cash at the time of termination, retirement, or transfer of employment, severance payments, retention bonuses, taxable fringe benefits, and any other payments. Pension Plan benefits are based on the average of monthly eligible compensation over 60 consecutive months that produce the highest average after 1996 (FAC60). The Pension Plan's benefit formula for a Normal Retirement Pension is the sum of (a) 1.65 percent of FAC60 times "Year of Benefit Service" and (b) 0.50 percent of (i) FAC60 in excess of Social Security covered compensation times (ii) "Years of Benefit Service" (not to exceed 35). The present value of the CEO's accumulated Pension Plan is calculated assuming retirement had occurred at the measurement date used for financial statement reporting purposes with retirement at age 65. The Pension Plan's benefit formula for the Normal Retirement Pension assumes that the CEO is married on the date the annuity begins, that the spouse is exactly two years younger than the CEO, and that the benefit is payable in the form of a 50 percent joint and survivor annuity. If any of those assumptions are incorrect, the benefit is recalculated to be the actuarial equivalent benefit.

The CEO of the association also participates in the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan (the Plan). The Plan is a defined contribution plan and is sponsored and maintained by the AgFirst/FCBT Plan Sponsor Committee for the benefit of the Participating Employers in the AgFirst Farm Credit Bank/Farm Credit Bank of Texas Agreement Regarding Employee Benefit Plans (the Administrative Agreement) and their eligible employees. One of the purposes of the Plan is to allow a means for participating employers to restore benefits lost due to limitations under the Internal Revenue Code as it relates to the association's existing Pension Plan.

During 2008, the association evaluated the benefits lost as a result of these limitations with regard to the CEO of the association and has funded this shortfall over a five-year period using a five-year vesting schedule. The funding of this shortfall occurs annually. Contributions to the Plan for plan years 2012, 2011 and 2010 were \$635,000, \$635,000 and \$473,000, respectively. At December 31, 2012 the association had completed the funding of this supplemental compensation program.

## Compensation of Other Senior Officers

The following table summarizes the compensation paid to all senior officers, excluding the CEO of the association during 2012, 2011 and 2010. Amounts reflected in the table are presented in the year the compensation was paid.

<u>Name of Group</u>	<u>Year</u>	<u>Salary (a)</u>	<u>Prior Year Incentives (b)</u>	<u>Current Year Incentives (c)</u>	<u>Deferred / Perquisite (d)</u>	<u>Other (e)</u>	<u>Total</u>
Aggregate No. of Senior Officers in Year Excluding CEO							
9	2012	\$ 1,904,522	\$ -	\$ 557,502	\$ 606,490	\$ 180,809	3,249,323
9	2011	1,777,588	307,057	303,389	401,572	149,354	2,938,960
9	2010	1,649,007	22,105	212,731	485,977	158,508	2,528,328

(a) Gross salary

(b) Profit sharing incentives earned in the prior year and paid in the current year and payout of 20 percent of deferred incentives previously accrued

(c) Cash payout of annual incentives

(d) Change in pension value and nonqualified deferred compensation earnings

(e) Includes contributions to 401(k) and defined contribution plans, automobile benefits and premiums paid for life insurance

\* The table above does not include the estimated LTI incentive accrual of \$1,385,000. For details regarding this accrual, see disclosure more fully discussed within the Long Term Incentives section of this discussion and analysis.

Disclosure of information on the total compensation paid and the arrangements of the compensation plans during the last fiscal year to any senior officer or to any other officer included in the aggregate are available and will be disclosed to shareholders of the association upon request.

Neither the CEO nor any other senior officer received noncash compensation exceeding \$5,000 in 2012, 2011, or 2010.

On October 3, 2012, the Farm Credit Administration (FCA) approved an amendment to regulations regarding senior officer compensation disclosures. One provision of the rule requires associations to hold nonbinding, advisory votes on senior officer compensation. In accordance with the rule, associations must hold a vote on senior officer compensation when 5 percent of the voting stockholders petition for the vote. Also, associations must hold a vote on CEO compensation, senior officer compensation or both if compensation increases by 15 percent or more from the previous reporting period. On November 30, the FCA Board delayed the baseline year for the nonbinding, advisory vote on increases in compensation to 2013. The impact of the adoption of this amendment and additional disclosures required will be incorporated in the 2013 Annual Report to Stockholders.

### Additional Nonqualified Supplemental 401(k) Plan:

During 2011, the association outlined plans for succession for key members of senior management that are reaching retirement eligibility. In conjunction with this plan, the association evaluated the benefits lost due to limitations under the Internal Revenue Code as it relates to the association's existing pension plan by one of its key members of senior management. As a result, the association has entered into an agreement with one of its executive management team members that calls for discretionary contributions on the key officer's behalf into the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan ("the Plan"). The association has evaluated the need to provide for succession for this key position and to restore a portion of benefits lost, and as a result has developed a plan covering the period ending December 31, 2015, which will provide for time to train qualified candidates within the association. The association began the funding of this plan over a four-year period using a four-year vesting schedule. The funding of this plan occurs annually. At December 31, 2012, the total potential remaining obligation to the association is \$850,000. Contributions to the plan for 2012 were \$150,000.

### Incentive Plan for Officers and Employees:

During 2010, the association board's Compensation Committee (Committee) engaged a compensation consultant to assist with revisions to the association's existing incentive plan. As a result, effective January 1, 2011, the board approved two new incentive plans. The association implemented both plans to maintain its competitiveness in the marketplace to continue to attract and retain quality employees. Both plans replaced the three-part incentive plan used in 2010 and prior years. The association believes that an annual (short-term) incentive plan (STI) based on individual and association performance drives behavior that supports annual association goals. The second new plan, the Long Term Incentive plan (LTI), was developed to reward association leadership for

achievement of the association's long-term goals and objectives, as defined by the board. Both plans utilize parameters for measuring achievement at either threshold, target or superior performance levels. The LTI evaluates performance annually and is earned over a rolling three-year performance period.

#### Annual (Short-Term) Incentive Plan (STI)

The first new plan, the STI plan, is a balanced scorecard plan which rewards employees for achieving desired business goal objectives for the year. The STI is an annual plan that is administered by the board.

At the beginning of each plan year, the board reviews and approves STI plan performance objectives for the association and the award matrix by which all incentives under the STI shall be calculated. Each STI plan participant is assigned an incentive award target calculated as a percentage of base pay which may be awarded if the association and participant achieve target performance goals. Failure to meet minimum targets for individual goals will result in no incentive, while achievement at superior levels for individual goals will result in the maximum incentive opportunity available at that salary grade for that goal. Potential individual award percentages vary based upon an employee's job grade level and are higher for those persons serving to direct performance of the Association, which includes its senior lending staff and senior officers. Award payments vary depending upon the extent to which the Association goals are achieved.

For calendar year 2012, the board approved the following goal performance measures, weightings and performance goals:

<u>Performance Measures</u>	<u>Weight</u>	<u>Performance Goals Target</u>	<u>2012 Actual Performance</u>
Acceptable Credit Quality as percentage of total loan assets	10%	93.75%	94.17%
Net Charge-offs as percentage of average loans	10%	0.15%	0.05%
Nonearning Assets as percentage of loans plus other property owned	20%	2.25%	2.30%
Return on assets	20%	2.31%	2.68%
Return on equity	20%	12.84%	16.02%
Growth in average accrual loan volume including participations sold	20%	1.50%	3.31%
Total	<u>100%</u>		

As part of this plan the association has also established parameters for goal performance which define threshold and superior levels of incentive opportunities when more or less than the targeted goals are achieved. If less than the threshold level of performance is achieved for a particular performance measure, no incentives will be awarded for that performance measure. Financial results for 2012 resulted in the association's achievement of goal performance which overall significantly exceeds targeted goals. As a result, the board approved and the association accrued an estimated payment of \$8,300,000 in STI incentives. As specified by the plan, these incentives are to be paid by March 15, 2013.

#### Long Term Incentive Plan (LTI)

The purpose of the association's LTI is to offer a financial rewards package to key employees based on the long-term performance of the association. The board is the administrator of the LTI. The board has retained the authority to review and approve plan participants, the incentives prior to payment, and the LTI metrics and goals as presented by the CEO and members of management. Any additions or deletions to the participant list must be submitted for board approval prior to the beginning of a performance period (the consecutive 36-month period beginning January 1 and ending December 31). Each participant is assigned an incentive award goal, calculated as a percentage of base salary at the beginning of the performance period at threshold, target and superior performance levels.

At the beginning of each calendar year, the board approves the LTI plan objectives for the association and the award formula or matrix by which all awards under this plan are based. Since its inception in 2011, the LTI plan established goals and metrics which management and the board felt were long term in nature and fostered the long-term health and viability of the association and its stockholders. These goals included loan volume growth, operating efficiency and capital distributions to the association's stockholders. The association's vision is to be the best provider of agricultural credit using the best people, best service, best financial performance and the best patronage program. The board believes the goals established for the LTI support this vision.

For calendar year 2012, the board approved the following goal performance measures, weightings and performance goals, which are consistent with goals established for 2011.

<u>Performance Measures</u>	<u>Weight</u>	<u>Performance Goals</u> <u>Target</u>
Capital Distributions as a percentage of average loan volume	33.3%	1.0%
Three-year average Growth Rate for period end of Accrual Loans	33.3%	4.0%
Ranking among Farm Credit System's Peer Group of Annual Operating Expenses as % of Net Interest Income plus Other Income	33.4%	70th percentile

Financial results for the first two years of the three-year performance period beginning in 2011 resulted in progress toward the association's efficiency and capital distribution goals at superior levels. Progress was made toward the association's growth goals during 2012, but threshold performance had not yet been achieved.

Financial results for the first year of the three-year period beginning in 2012 resulted in progress toward all goals with superior performance in both the efficiency and capital distribution goals, and with the growth goals resulting in progress at better than target levels.

As a result, the board approved and the association accrued \$1,000,000 and \$889,401 in LTI incentives for 2012 and 2011, respectively, which represents an estimation of the association's compensation expense under this plan.

#### 2010 Incentive Plan

For the year ended 2010, the association had a three-part incentive plan in place for all of its full-time employees including its officers. All full-time employees were eligible to earn an individual incentive up to 15 percent of their annual salaries based upon their individual performance objectives for a 12-month period ending September 30. In addition, employees could participate in a second and third incentive program based upon the association's financial performance for the calendar year relative to other agricultural credit associations in the System. Financial performance was based upon the association's credit quality, earnings, capital and loan volume growth relative to its peers in the System. If the association's financial performance qualified the employees to participate in these incentives, the employees could earn up to an additional 10 percent of their annual salaries in each of these two incentives. The second incentive was paid in cash, and the third incentive was a matching amount earned in the year in which the financial performance was achieved, and payment was deferred for five years. At the end of each year, the association credited the employee's Deferred Incentive Account (an Account) with an amount equal to the employee's Profit Sharing Incentive for such year. This Deferred Incentive accumulated in the Account. The Deferred Incentive was deemed to have been credited to the employee's Account on December 31 of the year for which the Deferred Incentive was earned. Employees received payments of 20 percent of the employee's Account balance on each January 1, beginning on the fifth January 1 after the employee was first eligible to receive a Deferred Incentive. For 2009, the association's financial performance did not qualify the employees to participate in any incentives other than the individual incentive. For 2010, the association's financial performance qualified its employees to participate in the second and third incentive programs, which totaled to \$3,154,000, half of which was paid in 2011. With the dissolution of this incentive plan in 2011, all employees' accounts were paid in full in December 2011. The total amount of this payment was \$2,668,000.

For 2010, the board of directors awarded some senior officers, as well as other employees, with an additional bonus. The total of these additional bonuses was \$226,000.

#### Other

Employees who are assigned association automobiles reimburse the association for any personal miles above a pre-established limit. Employees who use their personal automobile for business purposes were reimbursed during 2012 at the IRS-approved rate of 51 cents from January through June and 55.5 cents from July through the end of the year.

Senior officers, including the CEO, are reimbursed for reasonable travel, subsistence and other related expenses while conducting association business. A copy of the association's travel policy is available to shareholders upon request.

## TRANSACTIONS WITH DIRECTORS AND SENIOR OFFICERS

The association's policies on loans to and transactions with its officers and directors, required to be disclosed in this section, are incorporated herein by reference from Note 13 to the consolidated financial statements, "Related Party Transactions," included in this annual report.

### DIRECTORS' AND SENIOR OFFICERS' INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS

During the past five years, none of the association's officers or directors has been involved in legal proceedings that are material to an evaluation of the ability or integrity of any person who served as director or senior officer on January 1, 2012, or at any time during the year just ended.

### RELATIONSHIP WITH INDEPENDENT AUDITORS

No change in auditors has taken place since the last annual report to stockholders and no disagreements with auditors has occurred that the association is required to report to the Farm Credit Administration under part 621 of the FCA regulations governing this disclosure.

Fees for professional services rendered for the association during 2012 by PricewaterhouseCoopers are as follows:

<u>Service Category</u>	<u>Fees</u>
Annual audit services	\$ 105,000
Tax services	10,300
Other non-audit services	32,660
Total	<u>\$ 147,960</u>

The other non-audit services were approved by the board's Audit Committee and included consulting regarding information technology best practices.

### FINANCIAL STATEMENTS

The financial statements, together with the report thereon of PricewaterhouseCoopers dated March 6, 2013, and the report of management in this annual report to stockholders, are incorporated herein by reference.

### MEMBER/SHAREHOLDER PRIVACY

Members' nonpublic personal financial information is protected by Farm Credit Administration regulation. Our directors and employees are restricted from disclosing information not normally contained in published reports or press releases about the association or its members.

**CAPITAL FARM CREDIT, ACA**

**CONSOLIDATED BALANCE SHEETS**  
(dollars in thousands)

	December 31,		
	2012	2011	2010
<b><u>Assets</u></b>			
Cash	\$ 1,038	\$ 1,286	\$ 5,691
Loans	5,168,260	4,932,437	5,096,642
Less: allowance for loan losses	(31,817)	(37,023)	(45,294)
Net loans	<u>5,136,443</u>	<u>4,895,414</u>	<u>5,051,348</u>
Accrued interest receivable - loans	42,514	44,386	50,332
Accrued interest receivable - investments	168	194	256
Investments held-to-maturity	17,175	19,523	24,520
Investment in and receivable from the FCB:			
Capital stock	83,766	84,309	88,760
Receivable	13,469	11,960	7,872
Investments in other Farm Credit Institutions	936	95	95
Other property owned, net	22,900	6,220	16,658
Premises and equipment, net	11,892	10,875	11,128
Other assets	5,178	4,097	3,754
Total assets	<u>\$ 5,335,479</u>	<u>\$ 5,078,359</u>	<u>\$ 5,260,414</u>
<b><u>Liabilities</u></b>			
Note payable to the Bank	\$ 4,314,604	\$ 4,104,831	\$ 4,338,554
Advance conditional payments	8,884	9,580	3,706
Accrued interest payable	7,081	8,262	10,089
Drafts outstanding	5,658	6,272	7,163
Patronage distributions payable	42,133	38,402	32,063
Unfunded post retirement medical obligation	20,859	17,730	16,562
Other liabilities	24,415	21,684	17,823
Total liabilities	<u>4,423,634</u>	<u>4,206,761</u>	<u>4,425,960</u>
<b><u>Members' Equity</u></b>			
Capital stock and participation certificates	22,145	21,856	22,399
Non-qualified allocated retained earnings	322,883	281,671	243,561
Unallocated retained earnings	568,362	567,030	566,822
Accumulated other comprehensive income (loss)	(1,545)	1,041	1,672
Total members' equity	<u>911,845</u>	<u>871,598</u>	<u>834,454</u>
Total liabilities and members' equity	<u>\$ 5,335,479</u>	<u>\$ 5,078,359</u>	<u>\$ 5,260,414</u>

The accompanying notes are an integral part of these consolidated financial statements.

**CAPITAL FARM CREDIT, ACA**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(dollars in thousands)

	Year Ended December 31,		
	2012	2011	2010
<b><u>Interest Income</u></b>			
Loans	\$ 256,811	\$ 268,294	\$ 289,011
Investments	909	1,098	903
Total interest income	<u>257,720</u>	<u>269,392</u>	<u>289,914</u>
<b><u>Interest Expense</u></b>			
Note payable to the Bank	88,559	107,547	132,414
Advance conditional payments	4	4	2
Total interest expense	<u>88,563</u>	<u>107,551</u>	<u>132,416</u>
Net interest income	<u>169,157</u>	<u>161,841</u>	<u>157,498</u>
<b><u>Provision for Loan Losses</u></b>			
Provision for (reversal of) loan losses	<u>(2,647)</u>	<u>2,169</u>	<u>29,173</u>
Net interest income after provision for loan losses	<u>171,804</u>	<u>159,672</u>	<u>128,325</u>
<b><u>Noninterest Income</u></b>			
Patronage income from the Bank	19,870	19,883	24,344
Loan fees	5,525	5,967	6,879
Financially related services income	164	183	199
Gain on sale of premises and equipment, net	264	623	294
Other noninterest income	6,486	891	6,560
Total noninterest income	<u>32,309</u>	<u>27,547</u>	<u>38,276</u>
<b><u>Noninterest Expenses</u></b>			
Salaries and employee benefits	36,720	34,803	30,452
Pension plan funding expense	4,920	6,490	6,143
Loss on other property owned, net	3,417	1,160	5,692
Occupancy and equipment	2,900	2,521	2,589
Travel	2,408	2,081	1,790
Insurance Fund premiums	2,089	2,543	2,270
Advertising	2,001	1,391	1,221
Purchased services	1,994	2,353	3,424
Public and member relations	1,681	1,480	1,292
Supervisory and exam expense	1,331	1,380	1,338
Communications	1,021	888	823
Directors' expense	793	655	1,256
Other noninterest expense	3,100	2,554	2,360
Total noninterest expenses	<u>64,375</u>	<u>60,299</u>	<u>60,650</u>
Income before income taxes	<u>139,738</u>	<u>126,920</u>	<u>105,951</u>
Provision for income taxes	<u>72</u>	<u>110</u>	<u>46</u>
Net income	<u>\$ 139,666</u>	<u>\$ 126,810</u>	<u>\$ 105,905</u>
Other comprehensive loss:			
Change in postretirement benefit plans	(2,586)	(631)	(2,681)
Income tax expense related to items of other comprehensive income	-	-	-
Other comprehensive loss, net of tax	<u>(2,586)</u>	<u>(631)</u>	<u>(2,681)</u>
<b>COMPREHENSIVE INCOME</b>	<u><u>\$ 137,080</u></u>	<u><u>\$ 126,179</u></u>	<u><u>\$ 103,224</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

**CAPITAL FARM CREDIT, ACA**

**CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY**  
(dollars in thousands)

	Capital Stock/ Participation Certificates	Retained Earnings		Accumulated Other Comprehensive Income	Total Members' Equity
		Non-qualified Allocated	Unallocated		
Balance at December 31, 2009	\$ 22,910	\$ 184,905	\$ 566,647	\$ 4,353	\$ 778,815
Net Income	-	-	105,905	-	105,905
Other comprehensive loss	-	-	-	(2,681)	(2,681)
Capital stock/participation certificates issued	2,675	-	-	-	2,675
Capital stock/participation certificates/ allocated equities retired	(3,186)	(15,000)	-	-	(18,186)
Patronage distributions declared:					
Cash	-	-	(32,061)	-	(32,061)
Other adjustments	-	(6)	(7)	-	(13)
Nonqualified allocations	-	73,662	(73,662)	-	-
Balance at December 31, 2010	22,399	243,561	566,822	1,672	834,454
Net Income	-	-	126,810	-	126,810
Other comprehensive loss	-	-	-	(631)	(631)
Capital stock/participation certificates issued	2,563	-	-	-	2,563
Capital stock/participation certificates/ allocated equities retired	(3,106)	(50,000)	-	-	(53,106)
Patronage distributions declared:					
Cash	-	-	(38,400)	-	(38,400)
Other adjustments	-	(92)	-	-	(92)
Nonqualified allocations	-	88,202	(88,202)	-	-
Balance at December 31, 2011	21,856	281,671	567,030	1,041	871,598
Net income	-	-	139,666	-	139,666
Other comprehensive loss	-	-	-	(2,586)	(2,586)
Capital stock/participation certificates issued	3,427	-	-	-	3,427
Capital stock/participation certificates/ allocated equities retired	(3,138)	(55,000)	-	-	(58,138)
Patronage distributions declared:					
Cash	-	-	(42,133)	-	(42,133)
Other adjustments	-	11	-	-	11
Nonqualified allocations	-	96,201	(96,201)	-	-
<b>Balance at December 31, 2012</b>	<b>\$ 22,145</b>	<b>\$ 322,883</b>	<b>\$ 568,362</b>	<b>\$ (1,545)</b>	<b>\$ 911,845</b>

The accompanying notes are an integral part of these consolidated financial statements

**CAPITAL FARM CREDIT, ACA**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(dollars in thousands)

	Year Ended December 31,		
	2012	2011	2010
<b>Cash flows from operating activities:</b>			
Net income	\$ 139,666	\$ 126,810	\$ 105,905
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for (reversal of) loan losses	(2,647)	2,169	29,173
Loss on other property owned, net	3,417	1,160	5,692
Depreciation and amortization	997	992	1,137
Gain on sale of premises and equipment, net	(264)	(623)	(294)
Decrease in accrued interest receivable	1,898	6,008	8,249
(Increase) decrease in other assets	(2,590)	(4,431)	850
Decrease in accrued interest payable	(1,181)	(1,827)	(1,945)
Increase in other liabilities	3,274	4,398	2,789
Net cash provided by operating activities	<u>\$ 142,570</u>	<u>\$ 134,656</u>	<u>\$ 151,556</u>
<b>Cash flows from investing activities:</b>			
(Increase) decrease in loans, net	\$ (267,044)	\$ 139,790	\$ 53,944
Cash recoveries of loans previously charged off	3,390	6,141	1,900
Purchases of investment in AgDirect, LLP	(841)	-	-
Sale of investment in the Bank	543	4,451	2,487
Decrease in Investments held to maturity	2,348	4,997	-
Purchases of premises and equipment	(2,481)	(716)	(363)
Proceeds from sales of premises and equipment	865	692	717
Proceeds from sales of other property owned	5,041	17,020	8,626
Net cash (used in) provided by investing activities	<u>\$ (258,179)</u>	<u>\$ 172,375</u>	<u>\$ 67,311</u>

The accompanying notes are an integral part of these consolidated financial statements.

**CAPITAL FARM CREDIT, ACA**

**CONSOLIDATED STATEMENT OF CASH FLOWS**  
(dollars in thousands)

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(dollars in thousands)

	Year Ended December 31,		
	2012	2011	2010
<b>Cash flows from financing activities:</b>			
Net increase (decrease) in note payable to the Bank	\$ 209,773	\$ (233,723)	\$ (192,940)
Decrease in drafts outstanding	(614)	(891)	(1,762)
(Decrease) increase in advance conditional payments	(696)	5,874	(290)
Issuance of capital stock and participation certificates	3,427	2,563	2,675
Retirement of capital stock, participation certificates and allocated equities	(58,127)	(53,198)	(18,186)
Patronage distributions paid	(38,402)	(32,061)	(17,771)
Net cash provided by (used in) financing activities	\$ 115,361	\$ (311,436)	\$ (228,274)
Net decrease in cash	(248)	(4,405)	(9,407)
Cash at the beginning of the year	1,286	5,691	15,098
Cash at the end of the year	\$ 1,038	\$ 1,286	\$ 5,691
<b>Supplemental schedule of noncash investing and financing activities:</b>			
Loans transferred to other property owned upon loan foreclosure	\$ 28,521	\$ 10,644	\$ 14,991
Financed sales of other property owned	3,696	2,902	-
Net loans charged off	5,949	16,581	32,511
Patronage distributions declared	42,133	38,400	32,061
<b>Supplemental cash information:</b>			
Cash paid during the year for:			
Interest	\$ 89,744	\$ 109,378	\$ 134,361
Income taxes	65	29	13

The accompanying notes are an integral part of these consolidated financial statements.

**CAPITAL FARM CREDIT, ACA**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(ALL DOLLAR AMOUNTS IN THOUSANDS)**

**NOTE 1 — ORGANIZATION AND OPERATIONS:**

- A. Organization: Capital Farm Credit, ACA, including its wholly-owned subsidiaries, Capital Farm Credit, PCA and Capital Farm Credit, FLCA (collectively called the association), is a member-owned cooperative which provides credit and credit-related services to, or for the benefit of, eligible borrowers/stockholders for qualified agricultural purposes in 192 counties in the state of Texas.

The association is a lending institution of the Farm Credit System (System), a nationwide system of cooperatively owned banks and associations that was established by Acts of Congress to meet the credit needs of American agriculture and is subject to the provisions of the Farm Credit Act of 1971, as amended (Act). At December 31, 2012, the System was composed of three Farm Credit Banks (FCBs) and their affiliated associations, one Agricultural Credit Bank (ACB) and its affiliated associations, the Federal Farm Credit Banks Funding Corporation (Funding Corporation), and various service and other organizations.

The Farm Credit Bank of Texas (Bank) and its related associations are collectively referred to as the “District.” The Bank provides funding to all associations within the District and is responsible for supervising certain activities of the District associations. At December 31, 2012, the District consisted of the Bank, one FLCA and 16 ACA parent companies (including Capital Farm Credit, ACA), which have two wholly-owned subsidiaries, an FLCA and a PCA, operating in or servicing the states of Alabama, Louisiana, Mississippi, New Mexico and Texas. ACA parent companies provide financing and related services through their FLCA and PCA subsidiaries. The FLCA makes secured long-term agricultural real estate and rural home mortgage loans. The PCA makes short- and intermediate-term loans for agricultural production or operating purposes.

The Farm Credit Administration (FCA) is delegated authority by Congress to regulate the System banks and associations. The FCA examines the activities of the associations, and certain actions by the associations are subject to the prior approval of the FCA and the supervising bank.

The Act established the Farm Credit System Insurance Corporation (FCSIC) to administer the Farm Credit Insurance Fund (Insurance Fund). The Insurance Fund is required to be used (1) to ensure the timely payment of principal and interest on Systemwide debt obligations, (2) to ensure the retirement of protected borrower capital at par or stated value and (3) for other specified purposes. The Insurance Fund is also available for the discretionary uses by the FCSIC of providing assistance to certain troubled System institutions and to cover the operating expenses of the FCSIC. Each System bank has been required to pay premiums, which may be passed on to the associations, into the Insurance Fund, based on its annual average outstanding insured debt, until the monies in the Insurance Fund reach the “secure base amount,” which is defined in the Farm Credit Act as 2 percent of the aggregate insured obligations (adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments) or other such percentage of the aggregate obligations as the Insurance Corporation in its sole discretion determines to be actuarially sound. When the amount in the Insurance Fund exceeds the secure base amount, the FCSIC is required to reduce premiums as necessary to maintain the Insurance Fund at the 2 percent level. As required by the Farm Credit Act, as amended, the Insurance Corporation may return excess funds above the secure base amount to System institutions.

FCA regulations require borrower information to be held in strict confidence by Farm Credit institutions, their directors, officers and employees. Directors and employees of the Farm Credit institutions are prohibited, except under specified circumstances, from disclosing nonpublic personal information about members.

- B. Operations: The Act sets forth the types of authorized lending activity, persons eligible to borrow, and financial services that can be offered by the association. The association is authorized to provide, either directly or in participation with other lenders, credit, credit commitments and related services to eligible borrowers. Eligible borrowers include farmers, ranchers, producers or harvesters of aquatic products, rural residents and farm-related businesses. The association makes and services short- and intermediate-term loans for agricultural production or operating purposes, and secured long-term real estate mortgage loans, with funding from the Bank. The association also serves as an intermediary in offering credit life insurance.

The association’s financial condition may be affected by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect stockholders’ investments in the association. Upon request, stockholders of the association will be provided with the Farm Credit Bank of Texas and District Association’s Annual Report to Stockholders, which includes the combined financial statements of the Bank and all of the District associations. The District’s annual report discusses the material aspects of the financial condition, changes in financial condition and results of operations for the Bank and the District. In addition, the District’s annual report identifies favorable and unfavorable trends, significant events, uncertainties and the impact of activities of the Insurance Fund.

The lending and financial services offered by the Bank are described in Note 1 of the District's annual report to stockholders.

## **NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

The accounting and reporting policies of the association conform to accounting principles generally accepted in the United States of America (GAAP) and prevailing practices within the banking industry. The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Significant estimates are discussed in these footnotes, as applicable. Actual results could differ from those estimates. Certain amounts in prior years' consolidated financial statements have been reclassified to conform to current financial statement presentation. The consolidated financial statements include the accounts of Capital Farm Credit, PCA and Capital Farm Credit, FLCA. All significant intercompany transactions have been eliminated in consolidation.

- A. **Recently Issued or Adopted Accounting Pronouncements:** In December 2011, the Financial Accounting Standards Board (FASB) issued guidance entitled "Balance Sheet — Disclosures about Offsetting Assets and Liabilities." The guidance requires an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of those arrangements on its financial position. This includes the effect or potential effect of rights of setoff associated with an entity's recognized assets and recognized liabilities. The requirements apply to recognized financial instruments and derivative instruments that are offset in accordance with the rights of offset set forth in accounting guidance and for those recognized financial instruments and derivative instruments that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset or not. This guidance is to be applied retrospectively for all comparative periods and is effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. The adoption of this guidance will not impact the association's financial condition or its results of operations, but will result in additional disclosures.

In September 2011, the FASB issued guidance entitled "Compensation – Retirement Benefits – Multiemployer Plans." The guidance is intended to provide more information about an employer's financial obligations to a multiemployer pension plan, which should help financial statement users better understand the financial health of significant plans in which the employer participates. The additional disclosures include: a) a description of the nature of plan benefits, b) a qualitative description of the extent to which the employer could be responsible for the obligations of the plan, including benefits earned by employees during employment with another employer, and c) other quantitative information to help users understand the financial information about the plan. The amendments are effective for annual periods for fiscal years ending after December 15, 2012, for nonpublic entities. The amendments should be applied retrospectively for all prior periods presented. The adoption did not impact the association's financial condition or results of operations.

In June and December 2011, the FASB issued guidance entitled "Comprehensive Income – Presentation of Comprehensive Income." This guidance is intended to increase the prominence of other comprehensive income in financial statements. The main provisions of the guidance provide that an entity that reports items of other comprehensive income has the option to present comprehensive income in either one or two consecutive financial statements. This guidance did not change the items that must be reported in other comprehensive income. With either approach, an entity is required to present reclassification adjustments for items reclassified from other comprehensive income to net income in the statement(s). The December 2011 guidance deferred the effective date for the presentation of reclassification adjustments. This guidance is applied retrospectively and is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance did not impact the association's financial condition or results of operations, but resulted in changes to the presentation of comprehensive income.

- B. **Cash and Cash Equivalents:** Cash and cash equivalents, as included in the statement of cash flows, represent cash on hand and on deposit at banks.
- C. **Investment Securities:** The association's investments include mortgage-backed securities issued by the Federal Agricultural Mortgage Corporation (Farmer Mac) for which the association has the intent and ability to hold to maturity and which are consequently classified as held-to-maturity. Held-to-maturity investments are carried at cost, adjusted for the amortization of premiums and accretion of discounts. Changes in the fair value of these investments are not recorded unless the investment is deemed to be other-than-temporarily impaired. Impairment is considered to be other-than-temporary if the present value of cash flows expected to be collected from the debt security is less than the amortized cost basis of the security (any such shortfall is referred to as a credit loss). If an entity intends to sell an impaired debt security or is more likely than not to be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the impairment is other-than-temporary and should be recognized currently in earnings in an amount equal to the entire difference between fair value and amortized cost. If a credit loss exists, but an entity does not intend to sell the impaired debt security and is more likely than not to be required to sell before recovery, the impairment is other-than-temporary and should be separated into (i) the estimated

amount relating to credit loss and (ii) the amount relating to all other factors. Only the estimated credit loss amount is recognized currently in earnings, with the remainder of the loss amount recognized in other comprehensive income.

Gains and losses on the sales of investments available-for-sale are determined using the specific identification method. Premiums and discounts are amortized or accreted into interest income over the term of the respective issues. The association does not hold investments for trading purposes.

The association holds additional investments in accordance with mission-related investment and other investment programs approved by the Farm Credit Administration. These programs allow the association to make investments that further the System's mission to serve rural America. Mission-related investments for which the association has the intent and ability to hold to maturity are classified as held-to-maturity and carried at cost, adjusted for the amortization of premiums and accretion of discounts.

- D. Loans and Allowance for Loan Losses: Long-term real estate mortgage loans generally have original maturities ranging from five to 40 years. Substantially all short- and intermediate-term loans for agricultural production or operating purposes have maturities of 10 years or less. Loans are carried at their principal amount outstanding adjusted for charge-offs and deferred loan fees or costs. Interest on loans is accrued and credited to interest income based upon the daily principal amount outstanding.

Authoritative accounting guidance requires loan origination fees and direct loan origination costs, if material, to be capitalized and the net fee or cost to be amortized over the life of the related loan as an adjustment to yield. In 2012, 2011 and 2010 the association capitalized \$6,968, \$4,461 and \$4,510 in origination fees, and \$6,398, \$5,613 and \$4,579 in origination costs, primarily salaries and benefits related to the origination of loans, respectively. The net adjustment to yield on loans for 2012, 2011 and 2010 was a decrease of \$704, an increase of \$1,059 and an increase of \$69, respectively.

Impaired loans are loans for which it is probable that not all principal and interest will be collected according to the contractual terms of the loan. Impaired loans include nonaccrual loans, restructured loans and loans past due 90 days or more and still accruing interest. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan shall remain contractually past due until it is formally restructured or until the entire amount past due, including principal, accrued interest and penalty interest incurred as a result of past-due status, is collected or otherwise discharged in full.

Impaired loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days (unless adequately secured and in the process of collection) or circumstances indicate that collection of principal and/or interest is in doubt. Additionally, all loans over 180 days past due are placed in nonaccrual status. When a loan is placed in nonaccrual status, accrued interest deemed uncollectible is either reversed (if accrued in the current year) or charged against the allowance for loan losses (if accrued in prior years). Loans are charged off at the time they are determined to be uncollectible.

A restructured loan constitutes a troubled debt restructuring if for economic or legal reasons related to the debtor's financial difficulties the association grants a concession to the debtor that it would not otherwise consider. A concession is generally granted in order to minimize the association's economic loss and avoid foreclosure. Concessions vary by program and are borrower-specific and may include interest rate reductions, term extensions, payment deferrals or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. A loan restructured in a trouble debt restructuring is an impaired loan.

Payments received on nonaccrual loans are generally applied to the loan asset. If collection of the loan is fully expected and the loan does not have a remaining unrecovered prior charge-off associated with it, the interest portion of payments is recognized as current interest income. Nonaccrual loans may be returned to accrual status when principal and interest are current, the borrower has demonstrated payment performance, there are no unrecovered prior charge-offs, and collection of future payments is no longer in doubt. If previously unrecognized interest income exists at the time the loan is transferred to accrual status, cash received at the time of or subsequent to the transfer is first recorded as interest income until such time as the recorded balance equals the contractual indebtedness of the borrower.

The Bank and related associations use a two-dimensional loan rating model based on an internally generated combined system risk-rating guidance that incorporates a 14-point risk-rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's estimate as to the anticipated economic loss on a specific loan, assuming default has occurred or is expected to occur within the next 12 months.

Each of the probability of default categories carries a distinct percentage of default probability. The 14-point risk-rating scale provides for granularity of the probability of default, especially in the acceptable ratings. There are nine acceptable categories that range from a borrower of the highest quality to a borrower of minimally acceptable quality. The probability of default between 1 and 9 is very narrow and would reflect almost no default to a minimal default percentage. The probability of default grows more rapidly as a loan moves from a “9” to other assets especially mentioned (OAEM) and grows significantly as a loan moves to a substandard (viable) level. A substandard (nonviable) rating indicates that the probability of default is almost certain.

The year-end allowance for loan losses is based upon estimates that consider the general financial strength of the overall economy and the agricultural economy specifically, loan portfolio composition, credit administration and the portfolio’s prior loan loss experience. The association calculates its allowance in two parts, specific allowances and a general allowance. The association evaluates all loans classified as impaired for a specific allowance. Generally, for loans individually evaluated the allowance for loan losses represents the difference between the loan balance and the present value of the cash flows expected to be collected discounted at the loan’s effective interest rate, or at the fair value of the collateral, less estimated costs to sell, if the loan is collateral-dependent. For those loans collectively evaluated for impairment, the allowance for loan losses is determined using factors related to its risk rating, and its commodity type.

- E. **Capital Stock Investment in the Bank:** The association’s investment in the Bank is in the form of Class A voting capital stock and allocated retained earnings. This investment is adjusted periodically based on the association’s average borrowing from the Bank. The Bank requires a minimum stock investment of 2 percent of the association’s average borrowing from the Bank. This investment is carried at cost plus allocated equities in the accompanying consolidated balance sheet.

If needed to meet regulatory capital adequacy requirements, the board of directors of the Bank may increase the percentage of stock held by an association from 2 percent of the average outstanding balance of borrowings from the Bank to a maximum of 5 percent of the average outstanding balance of borrowings from the Bank.

- F. **Other Property Owned, Net:** Other property owned, net, consisting of real and personal property acquired through a collection action, is recorded at fair value less estimated selling costs upon acquisition. Revised estimates to the fair value less cost to sell are reported as adjustments to the carrying amount of the asset, provided that such adjusted value is not in excess of the carrying amount at acquisition. Income and expenses from operations are included in Loss on other property owned, net in the consolidated statements of comprehensive income.
- G. **Premises and Equipment:** Premises and equipment are carried at cost less accumulated depreciation. Land is carried at cost. Depreciation is provided on the straight-line method using estimated useful lives of each asset. Gains and losses on dispositions are reflected in current operations. Maintenance and repairs are charged to operating expense, and improvements are capitalized.
- H. **Advance Conditional Payments:** The association is authorized under the Act to accept advance payments from borrowers. To the extent that the borrower’s access to such funds is restricted, the advance conditional payments are netted against the borrower’s related loan balance. Amounts in excess of the related loan balance and amounts to which the borrower has unrestricted access are presented as liabilities in the accompanying consolidated balance sheet. Advance conditional payments are not insured. Interest is generally paid by the association on such accounts at rates established by the board of directors which was 0.15 percent at December 31, 2012.
- I. **Employee Benefit Plans:** Employees of the association participate in either the District defined benefit retirement plan (DB Plan) or the defined contribution plan (DC Plan) and are also eligible to participate in the Farm Credit Benefits Alliance 401(k) plan. Also, the association sponsors a nonqualified defined contribution 401(k) plan. The DB Plan is closed to new participants. Participants generally include employees hired prior to January 1, 1996. The DB Plan is noncontributory and provides benefits based on salary and years of service. The “Projected Unit Credit” actuarial method is used for financial reporting and funding purposes for the DB Plan. The structure of the District’s DB Plan is characterized as multiemployer, since neither the assets, liabilities nor costs of the plan are segregated or separately accounted for by the associations. No portion of any surplus assets is available to the associations, nor are the associations required to pay for plan liabilities upon withdrawal from the plans. As a result, the associations recognize as pension cost the required contribution to the plans for the year. Contributions due and unpaid are recognized as a liability. For the DB Plan, the association recognized pension costs of \$4,920, \$6,490 and \$6,143 for the years ended December 31, 2012, 2011 and 2010, respectively.

Participants in the DC Plan generally include employees who elected to transfer from the DB Plan prior to January 1, 1996, and employees hired on or after January 1, 1996. Participants in the DC Plan direct the placement of their employers’ contributions, 5.0 percent of eligible pay for the year ended December 31, 2012, made on their behalf into various investment alternatives. The association recognized pension costs for the DC Plan of \$1,080, \$817 and \$739 for the years ended December 31, 2012, 2011 and 2010, respectively.

The association also participates in the Farm Credit Benefits Alliance 401(k) plan, which requires the associations to match 100 percent of employee contributions up to 3.0 percent of eligible earnings and to match 50 percent of employee contributions for the next 2.0 percent of employee contributions, up to a maximum employer contribution of 4.0 percent of eligible earnings. Association 401(k) plan costs are expensed as incurred. The association's contributions to the 401(k) plan were \$1,151, \$904 and \$859 for the years ended December 31, 2012, 2011 and 2010, respectively.

In addition to the DB Plan, the DC Plan and the Farm Credit Benefits Alliance 401(k) plans above, the association sponsors a defined contribution supplemental retirement plan. The purpose of the Plan is (a) to provide eligible employees (those with compensation in excess of \$100 in the immediately preceding tax year) of the association who participate in the 401(k) plan with benefits in excess of the limitations on benefits imposed, (b) to allow a means for those employees to make pre-tax deferrals of additional amounts payable to them to a future payment date, and (c) to allow a means for participating employers to provide discretionary deferred income to those employees. During 2010, the agreement covering the supplemental plan for the CEO was revised in order to fix the total obligation of the association under the plan. This plan is a nonqualified 401(k) plan. The associated liabilities are included in the association's consolidated balance sheets in other liabilities. The expenses of the nonqualified plan included in the association's employee benefit costs were \$817, \$473 and \$635 for the years ended December 31, 2012, 2011 and 2010, respectively.

During 2011, the association established a new supplemental plan for another member of its senior management team, with \$150 in contributions to this plan recognized during 2012. The remaining unfunded obligation related to this plan is \$850 at December 31, 2012.

In addition to pension benefits, the association provides certain health care and life insurance benefits to qualifying retired employees (other postretirement benefits). These benefits are not characterized as multiemployer. Association employees hired after January 1, 2004, will be eligible for retiree medical benefits for themselves and their spouses but will be responsible for 100 percent of the related premiums.

- J. **Income Taxes:** The ACA holding company conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are operated through the wholly-owned FLCA subsidiary, which is exempt from federal and state income tax. Short- and intermediate-term lending activities are operated through the wholly-owned PCA subsidiary. Operating expenses are allocated to each subsidiary based on estimated relative service. All significant transactions between the subsidiaries and the parent company have been eliminated in consolidation. The ACA, along with the PCA subsidiary, is subject to income tax. The association is eligible to operate as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, the association can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock or qualified allocated retained earnings. Provisions for income taxes are made only on those earnings that will not be distributed as qualified patronage refunds. The association distributes patronage on the basis of book income. Deferred taxes are recorded on the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (over 50 percent probability), based on management's estimate, that they will not be realized. The consideration of valuation allowances involves various estimates and assumptions as to future taxable earnings, including the effects of the association's expected patronage program, which reduces taxable earnings.

Deferred income taxes have not been provided by the association on patronage stock distributions from the Bank prior to January 1, 1993, the adoption date of FASB guidance on "Accounting for Income Taxes." Management's intent is (1) to permanently invest these and other undistributed earnings in the Bank, thereby indefinitely postponing their conversion to cash, or (2) to pass through any distribution related to pre-1993 earnings to association borrowers through qualified patronage allocations.

The association has not provided deferred income taxes on amounts allocated to the association which relate to the Bank's post-1992 earnings to the extent that such earnings will be passed through to association borrowers through qualified patronage allocations. Additionally, deferred income taxes have not been provided on the Bank's post-1992 unallocated earnings. The Bank currently has no plans to distribute unallocated Bank earnings and does not contemplate circumstances that, if distributions were made, would result in taxes being paid at the association level.

- K. **Patronage Refunds from the Farm Credit Bank of Texas:** The association records patronage refunds from the Bank on an accrual basis.
- L. **Fair Value Measurement:** The FASB guidance defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. It describes three levels of inputs that may be used to measure fair value:

Level 1 — Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as certain U.S. Treasury, other U.S. government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-the-counter markets. Also included in Level 1 are assets held in trust funds which relate to deferred compensation and the association’s supplemental retirement plan. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

Level 2 — Observable inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly. Level 2 inputs include the following: (a) quoted prices for similar assets or liabilities in active markets; (b) quoted prices for identical or similar assets or liabilities in markets that are not active so that they are traded less frequently than exchange-traded instruments, the prices are not current or principal market information is not released publicly; (c) inputs other than quoted prices that are observable such as interest rates and yield curves, prepayment speeds, credit risks and default rates; and (d) inputs derived principally from or corroborated by observable market data, by correlation or other means. This category generally includes certain U.S. government and agency mortgage-backed debt securities, corporate debt securities and derivative contracts. The association does not have any assets that fall within this level.

Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities are considered Level 3. These unobservable inputs reflect the reporting entity’s own assumptions about assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, asset-backed securities, highly structured or long-term derivative contracts, and certain loans and other property owned.

The fair value disclosures are disclosed in Note 14, “Fair Value Measurements.”

- M. Off-balance-sheet credit exposures: Commitments to extend credit are agreements to lend to customers, generally having fixed expiration dates or other termination clauses that may require payment of a fee. Commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and a third party. The credit risk associated with commitments to extend credit and commercial letters of credit is essentially the same as that involved with extending loans to customers and is subject to normal credit policies. Collateral may be obtained based on management’s assessment of the customer’s creditworthiness.

### NOTE 3 — INVESTMENTS:

#### Investments Held-to-Maturity

The association’s held-to-maturity investment consists of Farmer Mac guaranteed agricultural mortgage-backed securities (AMBS). A summary of the amortized cost and fair value of investment securities held-to-maturity is as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield	Weighted Average Life (Years)
<b>December 31, 2012</b>						
Agricultural mortgage-backed securities	\$ 17,175	\$ 86	\$ -	\$ 17,261	4.86%	3.54

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield	Weighted Average Life (Years)
<b>December 31, 2011</b>						
Agricultural mortgage-backed securities	\$ 19,523	\$ -	\$ (88)	\$ 19,435	4.92%	3.86

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield	Weighted Average Life (Years)
<b>December 31, 2010</b>						
Agricultural mortgage-backed securities	\$ 24,520	\$ -	\$ (245)	\$ 24,275	4.99%	4.26

The Farmer Mac AMBS were received in exchange for mortgage loans which were previously covered under the long-term standby commitments to purchase agreement with Farmer Mac. No gain or loss was recognized in the financial statements upon completion of the exchange transactions. The association continues to service the loans included in the transaction.

**NOTE 4 — LOANS AND ALLOWANCE FOR LOAN LOSSES:**

A summary of loans as of December 31 follows:

Loan Type	2012		2011		2010	
	Amount	%	Amount	%	Amount	%
Real estate mortgage	\$ 4,059,651	78.5%	\$ 3,978,145	80.7%	\$ 4,080,935	80.0%
Production and intermediate term	536,326	10.4%	452,870	9.2%	523,406	10.3%
Agribusiness	390,170	7.5%	344,862	7.0%	356,354	7.0%
Rural residential real estate	85,365	1.7%	75,392	1.5%	75,097	1.5%
Energy	38,560	0.7%	25,335	0.5%	23,549	0.5%
Communication	34,997	0.7%	28,269	0.6%	30,869	0.6%
Mission related investments	19,070	0.4%	21,116	0.4%	-	0.0%
Lease receivables	4,121	0.1%	6,290	0.1%	6,417	0.1%
Water and waste disposal	-	0.0%	158	0.0%	15	0.0%
Total	<b>\$ 5,168,260</b>	<b>100.0%</b>	<b>\$ 4,932,437</b>	<b>100.0%</b>	<b>\$ 5,096,642</b>	<b>100.0%</b>

At December 31, 2012, the association held 5 transactions, which are reported as loans on the consolidated balance sheet totaling \$9,771 and with no remaining commitments extended under the Rural America Bond Program approved by the FCA. The program is designed to meet the growing and changing needs of agricultural enterprises, agribusinesses and rural communities by providing investment in rural areas.

The association has purchased and sold participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding participations purchased and sold as of December 31, 2012:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
	Real estate mortgage	\$ 88,450	\$ 40,067	\$ 5,042	\$ -	\$ 93,492
Production and intermediate term	131,915	14,605	-	-	131,915	14,605
Agribusiness	251,450	29,563	9,188	-	260,638	29,563
Communication	34,997	-	-	-	34,997	-
Energy	38,575	-	-	-	38,575	-
Lease receivables	4,050	-	-	-	4,050	-
Mission related investments	5,283	-	4,488	-	9,771	-
Total	<b>\$ 554,720</b>	<b>\$ 84,235</b>	<b>\$ 18,718</b>	<b>\$ -</b>	<b>\$ 573,438</b>	<b>\$ 84,235</b>

Loan Volume by Office:

Offices	2012	2011	2010
Agribusiness	12.6%	10.8%	9.7%
Kerrville	4.3%	4.4%	4.4%
Dayton	3.8%	5.0%	5.2%
Bryan	3.6%	3.6%	3.4%
Mason	3.5%	3.9%	3.8%
Edna	3.0%	3.0%	3.2%
Hondo	3.0%	2.7%	2.5%
Austin	3.0%	3.4%	3.6%
San Antonio	2.9%	2.7%	2.7%
Conroe	2.8%	2.7%	2.5%
La Grange	2.5%	2.4%	2.3%
Uvalde	2.4%	2.5%	2.3%
Bellville	2.2%	2.2%	2.2%
Edinburg	2.1%	2.2%	2.2%
Devine	2.1%	2.3%	2.4%
El Campo	1.9%	1.6%	2.0%
Wichita Falls	1.9%	2.2%	1.8%
Burnet	1.9%	2.0%	1.9%
Fredericksburg	1.9%	1.3%	1.1%
Kenedy	1.8%	1.8%	2.0%
Robstown	1.8%	1.6%	1.6%
Madisonville	1.6%	1.6%	1.5%
Munday	1.6%	1.6%	1.7%
Laredo	1.5%	1.7%	1.7%
Dalhart	1.5%	1.5%	1.7%
Temple	1.5%	1.3%	1.4%
Lockhart	1.4%	1.5%	1.4%
San Angelo	1.3%	1.3%	1.4%
Bowie	1.3%	1.3%	1.2%
Waco	1.3%	1.0%	1.1%
Hereford	1.2%	1.8%	2.0%
San Saba	1.2%	1.3%	1.2%
Levelland	1.2%	1.1%	1.1%
Lubbock	1.1%	1.0%	1.2%
Rosenberg	1.1%	1.1%	1.0%
New Braunfels	1.0%	0.9%	0.8%
Lamesa	0.9%	0.9%	1.1%
Muleshoe	0.9%	0.9%	0.8%
Littlefield	0.9%	0.9%	0.9%
Jourdanton	0.9%	0.9%	1.0%
Taylor	0.9%	0.8%	0.9%
Stamford	0.8%	0.7%	0.9%
Spur	0.7%	0.7%	0.8%
Bay City	0.7%	0.7%	0.5%
El Paso	0.6%	0.7%	0.7%
Alpine	0.6%	0.6%	0.7%
Childress	0.6%	0.6%	0.7%
Crockett	0.6%	0.6%	0.6%
Goldthwaite	0.6%	0.6%	0.6%
Gatesville	0.5%	0.6%	0.6%
Sonora	0.5%	0.6%	0.7%
All Other Offices	4.5%	4.9%	5.3%
<b>Totals</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

The association's concentration of credit risk in various agricultural commodities is shown in the following table. While the amounts represent the association's maximum potential credit risk as it relates to recorded loan principal, a substantial portion of the association's lending activities is collateralized, and the association's exposure to credit loss associated with lending activities is reduced accordingly. An estimate of the association's credit risk exposure is considered in the determination of the allowance for loan losses.

Operation/Commodity	2012		2011		2010	
	Amount	%	Amount	%	Amount	%
Livestock	\$ 2,898,150	56.1%	\$ 2,892,772	58.6%	\$ 2,969,872	58.3%
Crops	1,064,123	20.6%	943,213	19.1%	1,010,006	19.8%
Hunting	318,180	6.1%	288,799	5.9%	300,069	5.9%
Timber	165,952	3.2%	150,296	3.0%	174,826	3.4%
Dairy	112,383	2.2%	106,834	2.2%	104,576	2.1%
Utilities	82,268	1.6%	70,234	1.4%	70,748	1.4%
Rural home loans	79,912	1.5%	62,587	1.3%	59,433	1.2%
Poultry	49,702	1.0%	45,268	0.9%	37,950	0.7%
Industrial/organic chemical	45,757	0.9%	47,262	1.0%	61,437	1.2%
Other	351,833	6.8%	325,172	6.6%	307,725	6.0%
Total	<b>\$ 5,168,260</b>	<b>100.0%</b>	<b>\$ 4,932,437</b>	<b>100.0%</b>	<b>\$ 5,096,642</b>	<b>100.0%</b>

The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but typically includes farmland and income-producing property, such as crops and livestock, as well as receivables. Long-term real estate loans are secured by first liens on the underlying real property. Federal regulations state that long-term real estate loans are not to exceed 85 percent (or 97 percent if guaranteed by a government agency) of the property's appraised value. However, a decline in a property's market value subsequent to loan origination or advances, or other actions necessary to protect the financial interest of the association in the collateral, may result in the loan-to-value ratios in excess of the regulatory maximum.

To mitigate the risk of loan losses, the association has obtained loan guarantees in the form of standby commitments to purchase qualifying loans from Farmer Mac through an arrangement with the Bank. The agreements, which will remain in place until the loans are paid in full, give the association the right to sell the loans identified in the agreements to Farmer Mac in the event of defaults (typically four months past due), subject to certain conditions. At December 31, 2012, 2011 and 2010 loans totaling \$44,170, \$51,772 and \$59,839, respectively, were guaranteed by these commitments. Fees paid for these guarantees totaled \$210, \$246 and \$286 in 2012, 2011 and 2010, respectively, and are reflected in "other noninterest expense" in the consolidated statements of comprehensive income.

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	<b>December 31, 2012</b>	December 31, 2011	December 31, 2010
<b>Nonaccrual loans:</b>			
Real estate mortgage	\$ 58,426	\$ 104,009	\$ 127,712
Production and intermediate-term	6,017	7,538	12,004
Agribusiness	31,483	22,303	52,687
Communication	697	790	1,082
Residential Real Estate	729	504	681
Lease receivable	63	2,881	2,836
Mission related invesments	-	80	-
Total nonaccrual loans	<u>\$ 97,415</u>	<u>\$ 138,105</u>	<u>\$ 197,002</u>
<b>Accruing restructured loans:</b>			
Real estate mortgage	\$ 7,977	\$ 5,843	\$ 239
Production and intermediate-term	2,584	680	775
Agribusiness	2,352	4,612	-
Total accruing restructured loans	<u>\$ 12,913</u>	<u>\$ 11,135</u>	<u>\$ 1,014</u>
<b>Accruing loans 90 days or more past due:</b>			
Real estate mortgage	\$ -	\$ 172	\$ 1,344
Production and intermediate-term	51	2,144	-
Agribusiness	-	2,684	-
Total accruing loans 90 days or more past due	<u>\$ 51</u>	<u>\$ 5,000</u>	<u>\$ 1,344</u>
Total nonperforming loans	<u>\$ 110,379</u>	<u>\$ 154,240</u>	<u>\$ 199,360</u>
Other property owned, net	22,900	6,220	16,658
Total nonperforming assets	<u>\$ 133,279</u>	<u>\$ 160,460</u>	<u>\$ 216,018</u>

One credit quality indicator utilized by the association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality,
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness,
- Substandard – assets exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan,
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable, and
- Loss – assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the Farm Credit Administration's Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of December 31:

	2012	2011	2010
<b>Real estate mortgage</b>			
Acceptable	95.4%	92.8%	90.3%
OAEM	2.0%	3.0%	4.5%
Substandard/doubtful	2.6%	4.2%	5.2%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Production and intermediate-term</b>			
Acceptable	91.1%	88.5%	86.0%
OAEM	5.4%	8.2%	9.9%
Substandard/doubtful	3.5%	3.3%	4.1%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Agribusiness</b>			
Acceptable	84.8%	80.9%	63.5%
OAEM	5.6%	7.8%	20.3%
Substandard/doubtful	9.6%	11.3%	16.2%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Energy</b>			
Acceptable	87.6%	80.5%	100.0%
OAEM	-	9.3%	-
Substandard/doubtful	12.4%	10.2%	-
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Water and waste disposal</b>			
Acceptable	-	100.0%	100.0%
OAEM	-	-	-
Substandard/doubtful	-	-	-
	<b>-</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Communication</b>			
Acceptable	98.0%	97.2%	96.5%
OAEM	-	-	-
Substandard/doubtful	2.0%	2.8%	3.5%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Rural residential real estate</b>			
Acceptable	96.4%	97.0%	96.6%
OAEM	2.1%	1.8%	1.7%
Substandard/doubtful	1.5%	1.2%	1.7%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Lease receivables</b>			
Acceptable	98.5%	54.2%	51.8%
OAEM	-	-	3.2%
Substandard/doubtful	1.5%	45.8%	45.0%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Mission related investments</b>			
Acceptable	98.3%	98.1%	-
OAEM	-	1.5%	-
Substandard/doubtful	1.7%	0.4%	-
	<b>100.0%</b>	<b>100.0%</b>	<b>-</b>
<b>Total loans</b>			
Acceptable	94.2%	91.6%	88.2%
OAEM	2.6%	3.8%	6.1%
Substandard/doubtful	3.2%	4.6%	5.7%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

The following table provides an age analysis of past due loans (including accrued interest) as of December 31, 2012 and 2011:

December 31, 2012	30-89 Days <u>Past Due</u>	90 Days or More <u>Past Due</u>	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Loans >90 Days and Accruing
Real estate mortgage	\$ 24,124	\$ 14,613	\$ 38,737	\$ 4,036,298	\$ 4,075,035	\$ -
Production and intermediate term	2,742	3,317	6,059	537,334	543,393	51
Agribusiness	11,356	13,023	24,379	368,401	392,780	-
Communication	-	-	-	35,074	35,074	-
Energy	-	-	-	38,588	38,588	-
Water and waste disposal	-	-	-	-	-	-
Rural residential real estate	-	75	75	102,364	102,439	-
Lease receivables	-	-	-	4,227	4,227	-
Mission related investments	-	-	-	19,238	19,238	-
Total	<u>\$ 38,222</u>	<u>\$ 31,028</u>	<u>\$ 69,250</u>	<u>\$ 5,141,524</u>	<u>\$ 5,210,774</u>	<u>\$ 51</u>

December 31, 2011	30-89 Days <u>Past Due</u>	90 Days or More <u>Past Due</u>	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Loans >90 Days and Accruing
Real estate mortgage	\$ 21,948	\$ 67,517	\$ 89,465	\$ 3,904,107	\$ 3,993,572	\$ 172
Production and intermediate term	3,377	4,706	8,083	451,262	459,345	2,144
Agribusiness	2,900	10,698	13,598	332,710	346,308	2,684
Communication	-	-	-	28,379	28,379	-
Energy	-	-	-	25,375	25,375	-
Water and waste disposal	-	-	-	159	159	-
Rural residential real estate	595	271	866	95,143	96,009	-
Lease receivables	-	2,759	2,759	3,634	6,393	-
Mission related investments	-	-	-	21,283	21,283	-
Total	<u>\$ 28,820</u>	<u>\$ 85,951</u>	<u>\$ 114,771</u>	<u>\$ 4,862,052</u>	<u>\$ 4,976,823</u>	<u>\$ 5,000</u>

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of December 31, 2012 total troubled debt restructured loans was \$14,960, including \$2,046 classified as nonaccrual and \$12,913 classified as accrual, with specific allowance for loan losses of \$653. As of December 31, 2012 and 2011 commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$36 and \$431, respectively.

The following table presents additional information regarding troubled debt restructurings, which includes both accrual and nonaccrual loans with troubled debt restructuring designation that occurred during the year ended December 31, 2012 and December 31, 2011:

2012	Balance Pre-TDR designation	Balance Post-TDR designation
Troubled debt restructurings:		
Real estate mortgage	\$ 104	\$ 64
Agribusiness	692	681
Total	<u>\$ 796</u>	<u>\$ 745</u>

2011	Balance Pre-TDR designation	Balance Post-TDR designation
Troubled debt restructurings:		
Real estate mortgage	\$ 5,352	\$ 5,338
Production and intermediate term	2,469	2,414
Processing and marketing	1,099	1,024
Total	<u>\$ 8,920</u>	<u>\$ 8,776</u>

Balance of Pre-TDR designation represents quarter-end loans just prior to restructuring and post-TDR represents the quarter-end loans immediately following the restructuring.

There were two troubled debt restructurings that occurred within the previous 12 months for which there was a payment default during the period.

The most common form of concession granted for troubled debt restructuring is an extension of terms. Other types of modifications include extension of the term, principal or accrued interest reductions, interest rate decreases, and delayed payments, among others. At times these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case the association assesses all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

Additional impaired loan information is as follows:

	Loan Balance at 12/31/2012	Unpaid Principal Balance	Related Specific Allowance	Average Impaired Loans	Interest Income Recognized
<b>Impaired loans with a related allowance for loan losses:</b>					
Real estate mortgage	\$ 17,557	\$ 23,943	\$ 1,855	\$ 37,088	\$ 36
Production and intermediate term	2,674	4,215	907	2,580	58
Processing and marketing	20,423	20,655	11,587	19,229	190
Farm-related business	280	304	-	-	-
Communication	697	697	453	763	-
Rural residential real estate	202	202	37	130	3
Lease receivables	-	-	-	690	-
Mission related investments	-	-	-	-	-
Total	<u>\$ 41,833</u>	<u>\$ 50,016</u>	<u>\$ 14,839</u>	<u>\$ 60,480</u>	<u>\$ 287</u>
<b>Impaired loans with no related specific allowance for loan losses:</b>					
Real estate mortgage	\$ 48,839	\$ 50,964	\$ -	\$ 52,057	\$ 1,242
Production and intermediate term	5,940	9,302	-	5,703	278
Processing and marketing	13,132	31,357	-	16,090	1,672
Farm-related business	-	3,862	-	-	146
Communication	-	-	-	-	-
Rural residential real estate	527	616	-	553	5
Lease receivables	63	63	-	76	-
Mission related investments	-	-	-	7	-
Total	<u>\$ 68,501</u>	<u>\$ 96,164</u>	<u>\$ -</u>	<u>\$ 74,486</u>	<u>\$ 3,343</u>
<b>Total impaired loans:</b>					
Real estate mortgage	\$ 66,396	\$ 74,907	\$ 1,855	\$ 89,145	\$ 1,278
Production and intermediate term	8,614	13,517	907	8,283	336
Processing and marketing	33,555	52,012	11,587	35,319	1,862
Farm-related business	280	4,166	-	-	146
Communication	697	697	453	763	-
Rural residential real estate	729	818	37	683	8
Lease receivables	63	63	-	766	-
Mission related investments	-	-	-	7	-
Total	<u>\$ 110,334</u>	<u>\$ 146,180</u>	<u>\$ 14,839</u>	<u>\$ 134,966</u>	<u>\$ 3,630</u>

Unpaid principal balance represents the recorded principal balance of the loan.

The association has remaining commitments to lend additional funds to 18 borrowers whose loans were classified as impaired at December 31, 2012 of \$6,119.

Interest income on nonaccrual and accruing restructured loans that would have been recognized under the original terms of the loans at December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Total interest income which would have been recognized under the original terms	\$ 8,725	\$ 12,861	\$ 11,621
Less: interest income recognized	<u>3,630</u>	<u>3,175</u>	<u>5,106</u>
Interest income not recognized	<u>\$ 5,095</u>	<u>\$ 9,686</u>	<u>\$ 6,515</u>

A summary of the changes in the allowance for loan losses and the ending balance including accrued interest of loans outstanding are as follows:

	<u>Real Estate Mortgage</u>	<u>Production and Intermediate Term</u>	<u>Agribusiness</u>	<u>Communication</u>	<u>Energy</u>	<u>Rural Residential Real Estate</u>	<u>Lease Receivable</u>	<u>Mission Related Investments</u>	<u>Total</u>
<b>Allowance for loan losses:</b>									
Balance at									
December 31, 2011	\$ 22,598	\$ 4,017	\$ 9,585	\$ 537	\$ 111	\$ 125	\$ 35	\$ 15	\$ 37,023
Charge-offs	(4,078)	(479)	(1,369)	-	-	(20)	-	(3)	(5,949)
Recoveries	2,109	605	662	-	-	14	-	-	3,390
Provision for loan losses	(7,907)	432	4,477	17	299	51	(28)	12	(2,647)
Balance at									
December 31, 2012	<u>\$ 12,722</u>	<u>\$ 4,575</u>	<u>\$ 13,355</u>	<u>\$ 554</u>	<u>\$ 410</u>	<u>\$ 170</u>	<u>\$ 7</u>	<u>\$ 24</u>	<u>\$ 31,817</u>
<b>Allowance for loan losses:</b>									
individually evaluated for impairment	\$ 1,855	\$ 907	\$ 11,587	\$ 453	\$ -	\$ 37	\$ -	\$ -	\$ 14,839
<b>Allowance for loan losses:</b>									
collectively evaluated for impairment	<u>\$ 10,867</u>	<u>\$ 3,669</u>	<u>\$ 1,768</u>	<u>\$ 100</u>	<u>\$ 410</u>	<u>\$ 133</u>	<u>\$ 7</u>	<u>\$ 24</u>	<u>\$ 16,978</u>
<b>Loans, including accrued interest:</b>									
Ending Balance at									
December 31, 2012	<u>\$ 4,075,035</u>	<u>\$ 543,392</u>	<u>\$ 391,721</u>	<u>\$ 35,074</u>	<u>\$ 38,588</u>	<u>\$ 103,499</u>	<u>\$ 4,227</u>	<u>\$ 19,238</u>	<u>\$ 5,210,774</u>
Ending balance for loans individually evaluated for impairment	<u>\$ 66,396</u>	<u>\$ 8,614</u>	<u>\$ 33,835</u>	<u>\$ 697</u>	<u>\$ -</u>	<u>\$ 729</u>	<u>\$ 63</u>	<u>\$ -</u>	<u>\$ 110,334</u>
Ending balance for loans collectively evaluated for impairment	<u>\$ 4,008,639</u>	<u>\$ 534,778</u>	<u>\$ 357,886</u>	<u>\$ 34,377</u>	<u>\$ 38,588</u>	<u>\$ 102,770</u>	<u>\$ 4,164</u>	<u>\$ 19,238</u>	<u>\$ 5,100,440</u>

A summary of the allowance for loan losses as of December 31 follows:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Beginning balance	\$ 37,023	\$ 45,294	\$ 46,732
Provision for (reversal of) loan losses	(2,647)	2,169	29,173
Loans charged off	(5,949)	(16,581)	(32,511)
Recoveries	3,390	6,141	1,900
Ending balance	<u>\$ 31,817</u>	<u>\$ 37,023</u>	<u>\$ 45,294</u>

#### NOTE 5 – INVESTMENT IN THE FARM CREDIT BANK OF TEXAS

The investment in the Farm Credit Bank of Texas is a requirement of borrowing from the Bank and is carried at cost plus allocated equities, not fair value, in the accompanying balance sheet. Estimating the fair value of the association's investment in the Farm Credit Bank of Texas is not practicable because the stock is not traded. The association owns 39.08% of the issued stock of the bank as of December 31, 2012. As of that date, the bank's assets totaled \$15,375,669 and members' equity totaled \$1,273,843. The bank's earnings were \$174,580 during 2012.

#### NOTE 6 — PREMISES AND EQUIPMENT:

Premises and equipment consisted of the following at December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Land and improvements	\$ 3,795	\$ 3,444	\$ 3,350
Building and improvements	12,339	11,949	11,943
Furniture and equipment	3,391	3,187	3,095
Computer equipment and software	2,396	1,861	1,754
Automobiles	514	1,091	2,267
Construction in progress	166	189	-
	<u>22,601</u>	<u>21,721</u>	<u>22,409</u>
Accumulated depreciation	<u>(10,709)</u>	<u>(10,846)</u>	<u>(11,281)</u>
Total	<u>\$ 11,892</u>	<u>\$ 10,875</u>	<u>\$ 11,128</u>

The association leases office space in Abilene, Austin, Bay City, Bryan, Burnet, Conroe, Crockett, Edinburg, El Paso, Fredericksburg, Harlingen, Hondo, Katy, Laredo, Livingston, New Braunfels, Robstown, Round Rock, San Antonio and Seminole, Texas. Lease expense was \$989, \$794 and \$791 for 2012, 2011 and 2010, respectively. Minimum annual lease payments for the next five years are as follows:

2013	1,053
2014	820
2015	681
2016	654
Thereafter	573
Total	<u>\$3,781</u>

**NOTE 7 – OTHER PROPERTY OWNED, NET:**

Net loss on other property owned consists of the following for the years ended December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Gain (loss) on sale of other property owned	\$ (1,126)	\$ 587	\$ 475
Direct write-down of			
other property owned to fair value	(1,960)	(1,676)	(5,386)
Holding costs of other property owned	(331)	(71)	(781)
Net loss on other property owned	<u>\$ (3,417)</u>	<u>\$ (1,160)</u>	<u>\$ (5,692)</u>

The association has other property owned (OPO), which includes 12 properties totaling 6,078 acres. Of these properties, a great majority of the OPO balance includes real estate. All these properties have been individually appraised and the carrying amounts are not in excess of appraised values at December 31, 2012.

**NOTE 8 – OTHER ASSETS AND OTHER LIABILITIES:**

Other assets comprised the following at December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Prepaid captive insurance premium	\$ 1,768	\$ 1,685	\$ 1,654
Nonqualified deferred compensation trust	2,937	2,006	1,702
Other assets	473	406	398
Total	<u>\$ 5,178</u>	<u>\$ 4,097</u>	<u>\$ 3,754</u>

Other liabilities comprised the following at December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Accounts payable	\$ 12,825	\$ 10,560	\$ 6,202
Annual leave payable	2,075	2,024	1,771
FCS insurance payable	2,089	2,543	2,270
Nonqualified deferred compensation payable	2,937	2,006	1,702
Other liabilities	4,489	4,551	5,878
Total	<u>\$ 24,415</u>	<u>\$ 21,684</u>	<u>\$ 17,823</u>

**NOTE 9 — NOTE PAYABLE TO THE BANK:**

The interest rate risk inherent in the association's loan portfolio is substantially mitigated through the funding relationship with the Bank. The Bank manages interest rate risk through its direct loan pricing and asset/liability management process. The association's indebtedness to the Bank represents borrowings by the association to fund the majority of its loan portfolio. The indebtedness is collateralized by a pledge of substantially all of the association's assets and is governed by a general financing agreement. The interest rate on the direct loan is based upon the Bank's cost of funding the loans the association has outstanding to its borrowers. The indebtedness continues in effect until the expiration date of the general financing agreement, which is September 30, 2015, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the association, in the event of a breach of this agreement by the Bank, upon giving the Bank thirty (30) calendar days prior written notice, or in all other circumstances, upon giving the bank one hundred twenty (120) days prior written notice. The association anticipates that the direct loan will be renewed.

The total amount and the weighted average interest rate of the association's direct loan from the Bank at December 31, 2012, 2011 and 2010, were \$4,314,604 at 2.11 percent, \$4,104,831 at 2.56 percent and \$4,338,554 at 2.98 percent, respectively.

Under the Act, the association is obligated to borrow only from the Bank unless the Bank approves borrowing from other funding sources. The Bank and FCA regulations have established limitations on the association's ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. At December 31, 2012, 2011 and 2010, the association's note payable was within the specified limitations. The maximum amount the association may borrow from the Bank as of December 31, 2012 was \$5,123,656 as defined by the general financing agreement. This borrowing limit changes as the borrowing base increases or decreases. In general the Bank funds 100 percent of all eligible acceptable and special mention loans and 75 percent of all eligible substandard loans.

In addition to borrowing limits, the financing agreement establishes certain covenants including limits on leases, investments, other debt and dividend and patronage distributions; minimum standards for return on assets and for liquidity; maintaining records, reporting financial information and establishing policies and procedures. Remedies specified in the general financing agreement associated with the covenants include additional reporting requirements, development of action plans, increases in interest rates on indebtedness, reduction of lending limits or repayment of indebtedness. As of and for the years ended December 31, 2012, 2011 and 2010, the association was not subject to remedies associated with the covenants in the general financing agreement.

#### **NOTE 10 — MEMBERS' EQUITY:**

In accordance with the Act and the association's capitalization bylaws, each borrower is required to invest in the association as a condition of borrowing. The investment in Class B capital stock or participation certificates is equal to 2 percent of the loan amount, up to a maximum amount of one thousand dollars. The borrower acquires ownership of the capital stock or participation certificates at the time the loan is made, usually by adding the aggregate par value of the capital stock or participation certificates to the principal amount of the related loan obligation. The capital stock or participation certificates are subject to a first lien by the association. Retirement of such equities will generally be at the lower of par or book value, and repayment of a loan does not automatically result in retirement of the corresponding capital stock or participation certificates.

If needed to meet regulatory capital adequacy requirements, the board of directors of the association may increase the percentage of stock requirement for each borrower up to a maximum of 10 percent of the loan amount.

Each owner of Class B capital stock is entitled to a single vote, while participation certificates provide no voting rights to their owners.

Within two years of repayment of a loan, the association capital bylaws require the conversion of any borrower's outstanding Class B and participation certificates to Class A stock. Class A stock has no voting rights except in a case where a new issuance of preferred stock has been submitted to stockholders affected by the preference. Redemption of capital stock and participation certificates is made solely at the discretion of the association's board of directors. At December 31, 2012, 2011 and 2010, the association had \$1, \$3 and \$3, respectively, of Class A stock.

All borrower stock and allocated equities are at-risk. Net losses recorded by the association shall first be applied against unallocated retained earnings. To the extent such losses exceed unallocated retained earnings, such losses would be applied in accordance with association bylaws and be borne first on a pro rata basis by holders of all allocated equities and then on a pro rata basis by all holders of Class A stock, Class B capital stock and participation certificates. In the event of liquidation or dissolution of the association, any assets of the association remaining after payment or retirement of all liabilities shall first be distributed to the holders of stock and participation certificates pro rata in proportion to the number of shares or units of stock or participation certificates then outstanding until an amount equal to the aggregate par value or unit value of all shares of such stock and participation certificates issued and outstanding has been distributed to such holders; second, to the holders of qualified allocated earnings on the basis of the oldest allocations first, until an amount equal to the balance outstanding in this account has been distributed to the holders; third, to the holders of nonqualified allocated earnings on a pro rata basis until an amount equal to the total of all notices outstanding has been distributed to the holders; and fourth, any remaining assets of the association shall be distributed to the members, in proportion to which the aggregate patronage of each such member bears to the total patronage of all such parties insofar as practicable, unless provided by law.

The association may create and maintain an allocated surplus account consisting of earnings held therein and allocated to borrowers on a patronage basis pursuant to its bylaws. Allocated surplus may be evidenced by either "qualified written notices of allocation" or "nonqualified written notices of allocation," or both.

All allocations in the form of qualified written notices of allocation shall be issued in annual series and shall be identified by the year of issuance. Each such series shall be retired fully or on a pro rata basis, only at the discretion of the board, in order of issuance by years as funds are available. Currently, the association has no qualified allocated equity outstanding.

All allocations in the form of nonqualified notices of allocation shall be issued in annual series and identified by the year of issuance. Each annual series may be subdivided between two or more classes. Each such series, or class thereof, shall be retired in the discretion of the board. Currently all of the association's allocated equity is nonqualified.

In September 2012, the board of directors approved a resolution to retire \$55,000 in nonqualified allocated equities, which were paid to the stockholder in November 2012. The equities retired represented \$11,327, \$20,694 and \$22,979 from those allocated in 2006, 2007 and 2008, respectively.

In September 2011, the board of directors approved a resolution to retire \$50,000 in nonqualified allocated equities, which were paid to the stockholders in November 2011. The equities retired represented \$10,295, \$18,805 and \$20,900 from those allocated in 2006, 2007 and 2008, respectively.

In September 2010, the board of directors approved a resolution to retire \$15,000 in nonqualified allocated equities, which were paid to the stockholders in December 2010. The equities retired represented \$3,079, \$5,640 and \$6,281 from those allocated in 2006, 2007 and 2008, respectively.

Patronage distributions may be paid on the capital stock and participation certificates of the association, as the board of directors may determine by resolution subject to capitalization requirements as defined by the FCA. Amounts not distributed are retained as unallocated retained earnings. The following patronage distributions were declared and paid in 2012, 2011 and 2010, respectively:

<u>Date Declared</u>	<u>Nonqualified Allocated Retained Earnings</u>	<u>Cash Patronage</u>	
		<u>Amount</u>	<u>Date Paid (Payable)</u>
<b>December 2012</b>	<b>\$ 96,201</b>	<b>\$ 42,133</b>	<b>March 2013</b>
December 2011	\$ 88,202	\$ 38,400	March 2012
December 2010	\$ 73,662	\$ 32,061	April 2011

The FCA's capital adequacy regulations require the association to achieve permanent capital and total surplus of at least 7.0 percent and core surplus of at least 3.5 percent of risk-adjusted assets and off-balance-sheet commitments. Failure to meet the ratio requirements can initiate certain mandatory and possibly additional discretionary actions by the FCA that, if undertaken, could have a direct material effect on the association's financial statements. The association is prohibited from reducing permanent capital by retiring stock or making certain other distributions to stockholders unless prescribed capital standards are met. As of December 31, 2012 the association is not prohibited from retiring stock or distributing earnings. The association does not know of any such prohibitions that may apply during the subsequent fiscal year. The association's permanent capital ratio, core surplus ratio and total surplus ratio at December 31, 2012, were 16.0 percent, 14.4 percent and 15.6 percent, respectively.

The association has a capital plan in place for 2013 with the objective of managing capital at a level that supports the growth of the association's lending activities. The association's plan is to continue to generate earnings to meet plan objectives, retire stock on paid loans in an orderly manner, and to pay patronage refunds to its stockholders as capital allows.

An FCA regulation empowers the FCA to direct a transfer of funds or equities by one or more System institutions to another System institution under specified circumstances. The association has not been called upon to initiate any transfers and is not aware of any proposed action under this regulation.

At December 31, the association had the following shares of Class A capital stock, Class B stock and participation certificates outstanding at a par value of five dollars per share:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Class A stock	<b>275</b>	563	543
Class B stock	<b>4,256,139</b>	4,212,886	4,324,879
Participation certificates	<b>172,654</b>	157,938	154,435
Total	<b>4,429,068</b>	4,371,387	4,479,857

**NOTE 11 — INCOME TAXES:**

The provision (benefit from) income taxes follows for the years ended December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Current federal tax	\$ 72	\$ 110	\$ 46
Deferred federal tax	-	-	-
Provision for income taxes	<u>\$ 72</u>	<u>\$ 110</u>	<u>\$ 46</u>

The provision for (benefit from) income tax differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to pretax income as follows for the years ended December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Federal tax at statutory rate	\$ 47,511	\$ 43,153	\$ 36,008
Federal income tax attributable to:			
Income not subject to federal tax	(45,527)	(38,581)	(38,664)
Nondeductible provision for loan losses	(434)	(2,926)	4,033
Patronage distributions	(1,253)	(3,024)	-
Charge-offs on loans	(137)	1,356	(4,888)
Net operating loss carryforward	-	-	3,523
Other	(88)	132	34
Provision for income taxes	<u>\$ 72</u>	<u>\$ 110</u>	<u>\$ 46</u>

Deferred tax assets in accordance with FASB guidance, "Accounting for Income Taxes," result from the following at December 31:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Allowance for losses on loans	\$ 2,977	\$ 3,549	\$ 5,119
Allowance for other property owned	-	93	621
Net operating loss carryforward	<u>7,377</u>	<u>7,377</u>	<u>4,461</u>
Deferred tax assets	<u>10,354</u>	<u>11,019</u>	<u>10,201</u>
Valuation allowance	<u>(10,354)</u>	<u>(11,019)</u>	<u>(10,201)</u>
Net deferred tax asset	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

The calculation of tax assets involves various management estimates and assumptions as to the future taxable earnings, including the following at December 31, 2012. Nonpatronage income is expected to be less than 5 percent of total taxable income (before patronage), and all patronage income is expected to be disbursed over time. The expected future tax rates are based upon enacted tax laws.

The association recorded valuation allowances of \$10,354, \$11,019 and \$10,201 at 2012, 2011 and 2010, respectively. The association will continue to evaluate the realizability of these deferred tax assets and adjust the valuation allowance accordingly.

**NOTE 12 — EMPLOYEE BENEFIT PLANS:**

**Employee Retirement Plans:** Employees of the association participate in either the defined benefit retirement plan (DB Plan) or the defined contribution plan (DC Plan) and are eligible to participate in the Farm Credit Benefits Alliance 401(k) plan. Also, the association sponsors a nonqualified defined contribution 401(k) plan. These plans are described more fully in section I of Note 2, "Summary of Significant Accounting Policies."

The structure of the district's DB Plan is characterized as multiemployer, since neither the assets, liabilities nor cost of any plan is segregated or separately accounted for by participating employers (Bank and associations). No portion of any surplus assets is available to any participating employer. As a result, participating employers of the plan only recognize as cost the required contributions for the period and a liability for any unpaid contributions required for the period of their financial statements. Plan obligations, assets and the components of annual benefit expenses are recorded and reported upon District combination only. The association records current contributions to the DB Plan as an expense in the current year.

The DB Plan is noncontributory and benefits are based on salary and years of service. The legal name of the plan is the Farm Credit Bank of Texas Pension Plan; its employer identification number is 74-1110170. The DB Plan is not subject to any contractual expiration dates. The DB Plan’s funding policy is to fund current year benefits expected to be earned by covered employees plus an amount to improve the accumulated benefit obligation funded status by the percentage approved by the plan sponsor. The plan sponsor is the board of directors of the Farm Credit Bank of Texas. The “projected unit credit” actuarial method is used for both financial reporting and funding purposes. District employers have the option of providing enhanced retirement benefits, under certain conditions, within the DB Plan, to facilitate reorganization and/or restructuring. Actuarial information regarding the DB pension plan accumulated benefit obligation and plan asset is calculated for the district as a whole and is presented in the district’s Annual Report to Stockholders. The actuarial present value of vested and nonvested accumulated benefit obligation exceeded the net assets of the DB Plan as of December 31, 2012.

The risks of participating in these multiemployer plans are different from single-employer plans in the following aspects:

- a. Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- b. If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- c. If the association chooses to stop participating in some of its multiemployer plans, it may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The following table includes additional information regarding the funded status of the plan, the association’s contributions, and the percentage of association contribution to total plan contributions for the years ended December 31, 2012, 2011 and 2010:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Funded status of plan	<b>65.0%</b>	64.9%	71.6%
Association's contribution	<b>\$ 4,920</b>	\$ 6,490	\$ 6,143
Percentage of association's contribution to total contributions	<b>31.2%</b>	28.4%	30.7%

The funded status presented above is based on the percentage of plan assets to projected benefit obligations. DB Plan funding is based on the percentage of plan assets to the accumulated benefit obligation, which was 72.7 percent, 72.6 percent and 78.8 percent, at December 31, 2012, 2011 and 2010 respectively.

**Other Postretirement Benefits:** In addition to pension benefits, the association provides certain health care benefits to qualifying retired employees (other postretirement benefits). These benefits are not characterized as multiemployer and, consequently, the liability for these benefits is included in the liability section of the association’s consolidated balance sheet. Association employees hired after January 1, 2004, will be eligible for retiree medical benefits for themselves and their spouses but will be responsible for 100 percent of the related premiums.

In September 2006, the FASB issued guidance, which required the recognition of the overfunded or underfunded status of pension and other postretirement benefit plans in the balance sheet. The balance sheet recognition provisions of the guidance were adopted at December 31, 2007. The guidance also requires that employers measure the benefit obligation and plan assets as of the fiscal year end for fiscal years ending after December 15, 2008. In fiscal 2007 and earlier, the System used a September 30 measurement date for pension and other postretirement benefit plans. The guidance provided two approaches for an employer to transition to a fiscal year-end measurement date. The association has applied the second approach, which allows for the use of the measurements determined for the prior year end.

Under this alternative, pension and postretirement benefit income measured for the three-month period October 1, 2007, to December 31, 2007, (determined using the September 2007 measurement date) was recorded as an adjustment to beginning 2008 retained earnings. As a result, the association decreased retained earnings \$205, net of taxes and increased the pension and other postretirement benefit liabilities by \$205.

The following table reflects the benefit obligation, cost and actuarial assumptions for the association's other postretirement benefits:

	2012	2011	2010
<b>Change in Accumulated Postretirement Benefit Obligation</b>			
Accumulated postretirement benefit obligation, beginning of year	\$ 17,730	\$ 16,562	\$ 13,506
Service cost	493	492	448
Interest cost	891	930	807
Plan participants' contributions	120	136	127
Plan amendments	-	-	-
Actuarial loss	2,248	213	2,249
Benefits paid	(623)	(603)	(575)
Accumulated postretirement benefit obligation, end of year	<u>\$ 20,859</u>	<u>\$ 17,730</u>	<u>\$ 16,562</u>
<b>Change in Plan Assets</b>			
Association contributions	482	487	448
Plan participants' contributions	120	136	127
Benefits paid	(602)	(623)	(575)
Plan assets at fair value, end of year	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b>Amounts Recognized in Consolidated Balance Sheet</b>			
Current liabilities	\$ (670)	\$ (602)	\$ (570)
Noncurrent Liabilities	(20,189)	(17,128)	(15,992)
Total	<u>\$ (20,859)</u>	<u>\$ (17,730)</u>	<u>\$ (16,562)</u>
<b>Amounts Recognized in Accumulated Other Comprehensive Income (AOCI)</b>			
Net actuarial gain	\$ 3,498	\$ 1,251	\$ 1,037
Prior service credit	(1,953)	(2,292)	(2,709)
Total	<u>\$ 1,545</u>	<u>\$ (1,041)</u>	<u>\$ (1,672)</u>
<b>Additional Information</b>			
Increase in minimum liability included in other comprehensive income	\$ -	\$ -	\$ -
<b>Weighted-Average Assumptions Used to Determine Obligations at Year End</b>			
Measurement date	12/31/2012	12/31/2011	12/31/2010
Discount rate	4.40%	5.10%	5.70%
Health care cost trend rate assumed for next year (pre-/post-65) - medical	7.25%/6.50%	8.5%/6.75%	7.5%/6.5%
Health care cost trend rate assumed for next year - Rx	7.75%	8.00%	10.00%
Ultimate health care cost trend rate	5.00%	5.00%	5.00%
Year that the rate reaches the ultimate trend rate	2023	2018	2017

<b>Disclosure Information Related to Retirement Benefits</b>	<b>2012</b>	2011	2010
<b>Components of Net Postretirement Benefit Cost</b>			
Service Cost	\$ 493	\$ 492	\$ 448
Interest cost	891	930	807
Amortization of:			
Unrecognized prior service credit	(339)	(417)	(433)
Net postretirement benefit cost	<u>\$ 1,045</u>	<u>\$ 1,005</u>	<u>\$ 822</u>
<b>Adjustment to Retained Earnings Due to Change in Measurement Date</b>	\$ -	\$ -	\$ -
<b>Other Changes in Plan Assets and Benefit Obligation Recognized in Other Comprehensive Income</b>			
Net Actuarial Loss	\$ 2,247	\$ 214	\$ 2,248
Prior Service Cost	339	417	433
Total Recognized in Other Comprehensive Income	<u>\$ 2,586</u>	<u>\$ 631</u>	<u>\$ 2,681</u>
<b>AOCI Amounts Expected to be Amortized into Expense</b>			
Unrecognized prior service cost	(324)	(339)	(417)
Unrecognized net loss	174	-	-
Total	<u>\$ (150)</u>	<u>\$ (339)</u>	<u>\$ (417)</u>
<b>Weighted-Average Assumptions Used to Determine Net Postretirement Benefit Cost</b>			
Measurement date	<b>12/31/2011</b>	12/31/2010	12/31/2009
Discount Rate	<b>5.10%</b>	5.70%	6.05%
Health care cost trend rate assumed for next year (pre-/post-65) - medical	<b>8.5%/6.75%</b>	7.5%/6.5%	8.0%/7.0%
Health care cost trend rate assumed for next year - Rx	<b>8.00%</b>	10.00%	10.50%
Ultimate health care cost trend rate	<b>5.00%</b>	5.00%	5.00%
Year that the rate reaches the ultimate trend rate	<b>2018</b>	2017	2017
<b>Expected Future Cash Flows</b>			
<b>Expected Benefit Payments (net of employee contributions)</b>			
Fiscal 2013	\$ 670		
Fiscal 2014	750		
Fiscal 2015	846		
Fiscal 2016	939		
Fiscal 2017 to 2021	982		
Fiscal 2018 to 2022	6,057		
<b>Expected Contributions</b>			
Fiscal 2013	\$ 670		

**NOTE 13 — RELATED PARTY TRANSACTIONS:**

Directors of the association, except for any director-elected directors, are required to be borrowers/stockholders of the association. Also, in the ordinary course of business, the association may enter into loan origination or servicing transactions with its officers, relatives of officers and directors or with organizations with which such persons are associated. Such loans are subject to special approval requirements contained in FCA regulations and are made on the same terms, including interest rates, amortization schedule and collateral, as those prevailing at the time for comparable transactions with unrelated borrowers.

Total loans to such persons for the association amounted to \$23,748, \$20,265 and \$36,291 at December 31, 2012, 2011 and 2010, respectively. During 2012, \$45,710 of new loans were made and repayments totaled \$42,227. In the opinion of management, no such loans outstanding at December 31, 2012, 2011 and 2010, involved more than a normal risk of collection.

Expenses included in purchased services may include purchased services such as administrative services, marketing, information systems, accounting services and allocations of expenses incurred by the Bank passed through to the associations such as FCSIC expenses. The Bank charges the individual associations directly for these services based on each association's proportionate usage. These expenses totaled \$3,382, \$4,217 and \$4,580 in 2012, 2011 and 2010, respectively. Prior to April 2011, the Bank charged the individual associations directly for these services based on each association's proportionate usage. As of April 2011, the Bank ceased billing for allocated expenses and only bills associations for direct pass through expenses.

The association received patronage income from the Bank totaling \$19,870, \$19,883 and \$24,344 during 2012, 2011, and 2010, respectively.

**NOTE 14 — FAIR VALUE MEASUREMENTS:**

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. See Note 2, "Summary of Significant Accounting Policies," for additional information.

**Valuation Techniques**

As more fully discussed in Note 2, "Summary of Significant Accounting Policies," accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used by the association for assets and liabilities:

Assets held in nonqualified benefits trusts related to deferred compensation and supplemental retirement plans are classified as Level 1. Level 1 valuation utilizes quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. The trust funds include investments that are actually traded and have quoted net asset values that are quoted in the marketplace. These assets are measured at fair value on a recurring basis and are summarized below:

	<b>Total Fair Value December 31, 2012</b>	<b>Total Fair Value December 31, 2011</b>	<b>Total Fair Value December 31, 2010</b>
Beginning Balance	\$ 2,006	\$ 1,702	\$ 1,475
Transfers In	667	473	-
Other Market Changes	264	(169)	227
Assets held in nonqualified benefits trusts	<u>\$ 2,937</u>	<u>\$ 2,006</u>	<u>\$ 1,702</u>

## Sensitivity to Changes in Significant Unobservable Inputs

For recurring fair value measurements categorized within Level 3 of the fair value hierarchy, the significant unobservable inputs used in the fair value measurement of the mortgage-backed securities are prepayment rates, probability of default, and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement.

Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

Quoted market prices may not be available for the instruments presented below. Accordingly, fair values are based on internal models that consider judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

With regard to impaired loans and other property owned generally classified as Level 3 and evaluated for impairment, it is not practicable to provide specific information on inputs as each collateral property is unique. The association utilizes appraisals to value these loans and other property owned and take into account unobservable inputs such as income and expense, comparable sales, replacement cost and comparability adjustments.

These assets are measured at fair value on a nonrecurring basis and are summarized below:

	<b>Total Fair Value December 31, 2012</b>	Total Fair Value December 31, 2011	Total Fair Value December 31, 2010
Impaired Loans	\$ 26,994	\$ 56,744	\$ 63,806
Other property owned	22,900	6,220	16,658
<b>Total</b>	<b>\$ 49,894</b>	<b>\$ 62,964</b>	<b>\$ 80,464</b>

Financial assets and financial liabilities measured at carrying amounts and not measured at fair value on the balance sheet for each of the fair value hierarchy values are summarized below:

	December 31, 2012				Total Fair Value	December 31, 2011		December 31, 2010	
	Total Carrying Amount	Level 1	Level 2	Level 3		Total Carrying Amount	Total Fair Value	Total Carrying Amount	Total Fair Value
Assets:									
Cash	\$ 1,038	\$ 1,038	\$ -	\$ -	\$ 1,038	\$ 1,286	\$ 1,286	\$ 5,691	\$ 5,691
Mission-related and other investments held-to-maturity	17,175	17,261	-	-	17,261	19,523	19,435	24,520	24,275
Nonqualified deferred compensation trust	2,937	2,937			2,937	2,006	2,006	1,702	1,702
Other property owned	22,900	-	-	22,900	22,900	6,220	6,220	16,658	16,658
Net loans	5,109,449	-	-	5,140,560	5,140,560	4,838,670	4,863,686	4,987,542	4,979,113
<b>Total Assets</b>	<b>\$ 5,153,499</b>	<b>\$ 21,236</b>	<b>\$ -</b>	<b>\$ 5,163,460</b>	<b>\$ 5,184,696</b>	<b>\$ 4,867,705</b>	<b>\$ 4,892,633</b>	<b>\$ 5,036,113</b>	<b>\$ 5,027,439</b>
Liabilities:									
Note payable to the Bank	\$ 4,314,604	\$ -	-	\$ 4,340,876	\$ 4,340,876	\$ 4,104,831	\$ 4,126,053	\$ 4,338,554	\$ 4,331,221
<b>Total Liabilities</b>	<b>\$ 4,314,604</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,340,876</b>	<b>\$ 4,340,876</b>	<b>\$ 4,104,831</b>	<b>\$ 4,126,053</b>	<b>\$ 4,338,554</b>	<b>\$ 4,331,221</b>

A description of the methods and assumptions used to estimate the fair value of each class of the association's financial instruments for which it is practicable to estimate that value follows:

**A. Cash:**

For cash and overnight investments, the carrying amount is a reasonable estimate of fair value. The fair value of term Federal funds sold and securities purchased under resale agreements is based on currently quoted market prices, which are reflective of current interest rates.

**B. Investment Securities:**

Includes available-for-sale investments for liquidity, mission-related and other purposes, as well as held-to-maturity investments.

**C. Loans:**

Fair value is estimated by discounting the expected future cash flows using the association's current interest rates at which similar loans would be made to borrowers with similar credit risk. Management has no basis to determine whether the estimated fair values presented would be indicative of the assumptions and adjustments that a purchaser of the association's loans would seek in an actual sale, which could be less.

For purposes of determining fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows and discount rates reflecting appropriate credit risk are determined separately for each individual pool.

Fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher discount rates to reflect the uncertainty of continued cash flows. For noncurrent nonaccrual loans, it is assumed that collection will result only from the disposition of the underlying collateral. Fair value of these loans is estimated to equal the aggregate net realizable value of the underlying collateral, discounted at an interest rate that appropriately reflects the uncertainty of the expected future cash flows over the average disposal period. Where the net realizable value of the collateral exceeds the legal obligation for a particular loan, the legal obligation is generally used in place of net realizable value.

The carrying value of accrued interest approximates its fair value.

**D. Assets held in nonqualified benefits trusts:** These assets relate to deferred compensation and supplemental retirement plans. The fair value of these assets is based on quoted net asset values in the market place.

**E. Other Property Owned:** These assets are generally classified as Level 3 and evaluated for impairment. It is not practicable to provide specific information on inputs as each collateral property is unique. The association utilizes appraisals to value these loans and take into account unobservable inputs such as income and expense, comparable sales, replacement cost and comparability adjustments.

**F. Note Payable to the Bank:**

The note payable to the bank is not regularly traded; thus, quoted market prices are not available. Fair value of this instrument is discounted based on the association's and Bank's loan rates as well as on management estimates. For the purposes of this estimate it is assumed that the cash flow on the note is equal to the principal payments on the association's loan receivables plus accrued interest on the note payable. This assumption implies that earnings on the association's interest margin are used to fund operating expenses and capital expenditures. Management has no basis to determine whether the fair values would be indicative of the value negotiated in an actual sale.

**G. Commitments to Extend Credit:**

The association does not normally assess fees on its commitments to extend credit; hence, there is no fair value to be assigned to these commitments until they are funded.

## **NOTE 15 — COMMITMENTS AND CONTINGENCIES:**

In addition to those commitments and contingencies discussed in Note 2, “Summary of Significant Accounting Policies,” the association is involved in various legal proceedings in the ordinary course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the association.

The association may participate in financial instruments with off-balance-sheet risk to satisfy the financing needs of its borrowers in the form of commitments to extend credit and commercial letters of credit. These financial instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the contract. Commercial letters of credit are agreements to pay a beneficiary under conditions specified in the letter of credit. Commitments and letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee by the borrower. At December 31, 2012, \$684,518 of commitments and \$10,649 of commercial letters of credit were outstanding.

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these credit-related financial instruments have off-balance-sheet credit risk because their amounts are not reflected on the balance sheet until funded or drawn upon. The credit risk associated with issuing commitments and letters of credit is substantially the same as that involved in extending loans to borrowers, and management applies the same credit policies to these commitments. Upon fully funding a commitment, the credit risk amounts equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the collateral or other security is of no value. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management’s credit evaluation of the borrower.

The association also participates in standby letters of credit to satisfy the financing needs of its borrowers. These letters of credit are irrevocable agreements to guarantee payments of specified financing obligations. Standby letters of credit are recorded, at fair value, on the balance sheet by the association. At December 31, 2012, there were no standby letters of credit included in other liabilities. Outstanding standby letters of credit have expiration dates ranging from January 6, 2012, to February 1, 2033. The maximum potential amount of future payments the association is required to make under the guarantees is \$10,649.

The association also participates in the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan (the Plan). The Plan is a defined contribution plan and maintained for the benefit of the participating employers including the association and its eligible employees. One of the purposes of the Plan is to allow a means for participating employers to restore benefits lost due to limitations under the Internal Revenue Code as it relates to the association’s existing Pension Plan. The association has evaluated the benefits lost as a result of these limitations with regard to the CEO of the association and has begun funding this shortfall over a five-year period using a five-year vesting schedule. During 2010, the agreement covering the supplemental plan for the CEO was revised in order to fix the total obligation of the association under the plan. The association has evaluated the benefits lost as a result of these limitations with regard to the CEO of the association and has completed funding this shortfall over a five-year period using a five-year vesting schedule. The funding of this shortfall occurs annually. Contributions to the Plan for plan years 2012, 2011 and 2010 were \$635,000, \$635,000 and \$473,000, respectively. At December 31, 2012, the association had completed the funding of this supplemental compensation program.

During 2011, the association outlined plans for succession for key members of senior management that are reaching retirement eligibility. In conjunction with this plan, the association evaluated the benefits lost due to limitations under the Internal Revenue Code as it relates to the association’s existing pension plan by one of its key members of senior management. As a result, the association has entered into an agreement with one of its executive management team members that calls for discretionary contributions on the key officer’s behalf into the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan (“the Plan”). The association has evaluated the need to provide for succession for this key position and to restore a portion of benefits lost, and as a result has developed a plan covering the period ending December 31, 2015, which will provide for time to train qualified candidates within the association. The association began the funding of this plan over a four-year period using a four-year vesting schedule. The funding of this plan occurs annually. At December 31, 2012, the total potential remaining obligation to the association is \$850,000. Contributions to the plan for 2012 were \$150,000.

**NOTE 16 – QUARTERLY FINANCIAL INFORMATION (UNAUDITED):**

Quarterly results of operations for the years ended December 31 are as follows:

	<b>2012</b>				
	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>	<b>Total</b>
<b>Net interest income</b>	<b>\$ 40,826</b>	<b>\$ 42,244</b>	<b>\$ 42,905</b>	<b>\$ 43,182</b>	<b>\$ 169,157</b>
<b>(Provision for) reversal of loan losses</b>	<b>1,212</b>	<b>(851)</b>	<b>380</b>	<b>1,906</b>	<b>2,647</b>
<b>Noninterest expense, net</b>	<b>(6,367)</b>	<b>(3,583)</b>	<b>(7,123)</b>	<b>(15,065)</b>	<b>(32,138)</b>
<b>Net income</b>	<b>\$ 35,671</b>	<b>\$ 37,810</b>	<b>\$ 36,162</b>	<b>\$ 30,023</b>	<b>\$ 139,666</b>

	<b>2011</b>				
	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>	<b>Total</b>
Net interest income	\$ 40,476	\$ 39,662	\$ 40,293	\$ 41,410	\$ 161,841
(Provision for) reversal of loan losses	(4,280)	100	2,492	(481)	(2,169)
Noninterest expense, net	(8,185)	(7,762)	(6,545)	(10,370)	(32,862)
Net income	\$ 28,011	\$ 32,000	\$ 36,240	\$ 30,559	\$ 126,810

	<b>2010</b>				
	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>	<b>Total</b>
Net interest income	\$ 39,504	\$ 39,407	\$ 39,369	\$ 39,218	\$ 157,498
Provision for loan losses	(1,633)	(6,597)	(18,083)	(2,860)	(29,173)
Noninterest expense, net	(10,751)	(2,053)	(4,821)	(4,795)	(22,420)
Net income	\$ 27,120	\$ 30,757	\$ 16,465	\$ 31,563	\$ 105,905

**NOTE 17 – SUBSEQUENT EVENTS:**

The association has evaluated subsequent events through March 6, 2013, which is the date the financial statements were issued or available to be issued. The association is not aware of any subsequent events that would materially impact the financial statements as presented.

**CREDIT AND SERVICES TO YOUNG, BEGINNING AND SMALL FARMERS AND RANCHERS,  
AND PRODUCERS OR HARVESTERS OF AQUATIC PRODUCTS  
(UNAUDITED)**

The association has a policy to make a concerted effort to finance young, beginning, or small farmers and ranchers, and producers or harvesters of aquatic products (YBS program). For purposes of the association’s YBS program, young producers are defined as those age 35 or younger. Beginning producers are defined as a producer with 10 years or less of experience at farming, ranching, and producing or harvesting aquatic products. A small producer is defined as one who normally generates less than \$250,000 in annual gross sales of agricultural or aquatic products. Using statistics obtained from a United States Department of Agriculture census and information from the association’s loan accounting records as of June 30, 2012, the following table compares the percentage of YBS farmers in the association’s territory (based on USDA data) with the percentage of YBS customers in the association’s loan portfolio. While the measurement (farmers) used in the USDA census information is not directly comparable to the measurement (customers) used by the association, the statistics presented herein serve as a quantitative measurement of the association’s success in attracting and making loans to young, beginning and/or small farmers that live or have operations in the association’s territory.

In the following table, 4.0 percent of the farmers in the association’s territory are “Young” farmers while 16.7 percent of our customers who live or operate in the association’s territory meet the “Young” criterion. The same explanation applies to the Beginning and Small categories.

<u>FARMERS, RANCHERS, AND PRODUCERS OR HARVESTERS OF AQUATIC PRODUCTS</u>	<u>FARMERS IN TERRITORY</u>	<u>ASSOCIATION CUSTOMERS</u>
<u>CLASSIFIED AS:</u>		
Young	4.0%	16.7%
Beginning	30.7%	64.0%
Small	95.3%	84.7%

At December 31, 2012, the association had the following number of loans and volume outstanding in its YBS Program (loans may fit in one, two or all three categories):

<u>YOUNG</u>		<u>BEGINNING</u>		<u>SMALL</u>	
<u>Number of Loans</u>	<u>Volume</u>	<u>Number of Loans</u>	<u>Volume</u>	<u>Number of Loans</u>	<u>Volume</u>
3,855	\$609,773	13,497	\$3,024,041	18,043	\$3,446,730

The association maintains a policy that directs management to implement a program that strives to fully utilize its resources to: (A) attract and retain YBS customers, (B) implement lending programs and/or services that meet the needs of YBS customers and (C) develop quantitative standards that may be used to measure the number of YBS customers served as compared to the number in the CFC territory. Management has implemented programs to address each component by:

Attract and retain YBS customers – The employees of Capital Farm Credit are involved in working with youth livestock programs that have historically produced individuals who become farmers and ranchers in the future. Hundreds of hours are spent annually serving in various capacities that promote livestock shows and sales for youth across the state, and Capital Farm Credit spends thousands of dollars sponsoring and contributing to these programs. These programs are spread across the state and include county, regional and statewide shows and involve both 4-H and FFA programs.

In addition, CFC sponsors and supports programs and organizations around the state that are targeted at young, beginning or small farmers or ranchers, some in cooperation with various county and statewide organizations but also with the Texas AgriLife Extension Service. These programs have been successful in helping to educate and provide knowledge and other resources to farmers and ranchers who are taking steps to increase their involvement in agriculture and/or the size of their operations.

The involvement and support of these programs also help YBS farmers/ranchers become aware of Capital Farm Credit and understand how its loan programs can be of value to them as they improve or expand their current operations but also aids them in improving or expanding their operation regardless of whether they do business with Capital Farm Credit.

Implement lending programs and/or services that meet the needs of YBS customers – The association implemented a policy that permits the association to provide constructive credit to serve any financing need of YBS customers who are taking demonstrated steps to become more fully engaged as a full-time farmer or rancher. Also, the association has adopted underwriting standards that contain flexible criteria that permit the credit needs of customers to be met when the customer falls short of meeting an established standard but has one or more compensating strengths to offset the area of weakness. These flexible criteria, while still requiring reasonable and prudent underwriting standards, allows customers who engage in agriculture operations less than full-time to have

the capital resources they need to begin or grow the operations. In addition, the association cooperates with government agencies to structure loans with third-party guarantees when the applicant does not have sufficient equity or proven repayment sources to qualify for credit by themselves. These cooperative efforts allow YBS customers to begin an agriculture operation, maintain their operation through stressful periods or make expansions in herd size, facilities or acreage.

Develop quantitative standards that may be used to measure the number of YBS customers served as compared to the number in the CFC territory – In each year’s business plan, the board establishes YBS goals and develops quantitative standards to measure the level of success in achieving the established goals. The business plan also defines how and when the standards will be measured and assigns responsibility to an officer for monitoring, tracking and reporting the standards. The progress in achieving the goals is reported to the board of directors each quarter. Through this process, the board is able to evaluate whether the programs implemented by management are successful in achieving the goals in the business plan and are successful in achieving compliance with the board’s policy direction to serve the needs of YBS customers.



## **Independent Auditor's Report**

To the Board of Directors and Members of  
Capital Farm Credit, ACA:

We have audited the accompanying consolidated financial statements of Capital Farm Credit, ACA and its subsidiaries (the Association), which comprise the consolidated balance sheets as of December 31, 2012, 2011 and 2010, and the related consolidated statements of comprehensive income, of changes in members' equity and of cash flows for the years then ended.

### ***Management's Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Association's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Capital Farm Credit, ACA and its subsidiaries at December 31, 2012, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*PricewaterhouseCoopers LLP*

March 6, 2013

This page intentionally left blank.

This page intentionally left blank.

This page intentionally left blank.

Capital Farm Credit

P.O. Box 232

Bryan, Texas 77806

PRSRT STD  
US POSTAGE  
PAID  
AUSTIN TEXAS  
PERMIT #1845

ADDRESS SERVICE REQUESTED

