

# **LOUISIANA LAND BANK, ACA**

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## **Stockholders' Quarterly Financial Report For the Quarter Ended September 30, 2015**

## REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.



F. Stephen Austin, Chief Executive Officer  
*November 5, 2015*



James Mark Morgan, Chairman, Board of Directors  
*November 5, 2015*



Christopher E. Bentley, Chief Financial Officer  
*November 5, 2015*

**LOUISIANA LAND BANK, ACA  
MANAGEMENT'S DISCUSSION AND ANALYSIS**

The following commentary reviews the financial performance of the Louisiana Land Bank, ACA (Agricultural Credit Association), referred to as the Association, for the quarter ended September 30, 2015. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2014, Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

**Significant Events:**

The General Financing Agreement (GFA) for the Association expired September 30, 2015. The new GFA became effective October 1, 2015 and will expire September 30, 2018. The Association was in full compliance with the previous GFA at time of expiration and is currently in compliance with the new GFA that is in place.

The Association entered into a contract on April 16, 2015 to purchase an office building for the Alexandria branch. The transaction closed on April 30, 2015. Occupancy of the new building took place in July 2015. This purchase did not negatively impact capital levels.

As the Association's credit quality continues to improve and stabilize, management believes that collection of interest on non-accrual loans and gains on the sale of acquired property will continue to decrease. During the third quarter, the Association recorded a gain in the amount of \$215,994 on the sale of acquired property. The balance sheet now reflects a \$0 balance for acquired property. The reduction in the balance and the related gain are reflected in the balance sheet and income statement for the third quarter.

**Loan Portfolio:**

Total loans outstanding at September 30, 2015, including nonaccrual loans and sales contracts, were \$650,135,348 compared to \$627,120,442 at December 31, 2014, reflecting an increase of 3.7 percent. Nonaccrual loans as a percentage of total loans outstanding were 0.7 percent at September 30, 2015, compared to 0.6 percent at December 31, 2014.

The Association recorded \$16,963 in recoveries and \$3,720 in charge-offs for the quarter ended September 30, 2015, and \$15,853 in recoveries and \$0 in charge-offs for the same period in 2014. The Association's allowance for loan losses was 0.8 percent and 0.8 percent of total loans outstanding as of September 30, 2015, and December 31, 2014, respectively.

**Risk Exposure:**

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and acquired property. The following table illustrates the Association's components and trends of high-risk assets.

	September 30, 2015		December 31, 2014	
	Amount	%	Amount	%
Nonaccrual	\$ 4,428,887	78.5%	\$ 3,865,193	48.9%
Formally restructured	1,214,531	21.5%	3,327,172	42.0%
Other property owned, net	-	0.0%	718,745	9.1%
Total	\$ 5,643,418	100.0%	\$ 7,911,110	100.0%

**Results of Operations:**

The Association had net income of \$2,699,039 and \$7,299,250 for the three and nine months ended September 30, 2015, as compared to net income of \$3,811,731 and \$9,127,369 for the same period in 2014, reflecting a decrease of 29.2 and 20.0 percent respectively. Net interest income was \$4,476,692 and \$13,398,626 for the three and nine months ended September 30, 2015, compared to \$4,347,160 and \$13,831,620 for the same period in 2014.

	<b>Nine months ended:</b>			
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2015</b>		<b>2014</b>	
	<b>Average</b>		<b>Average</b>	
	<b>Balance</b>	<b>Interest</b>	<b>Balance</b>	<b>Interest</b>
Loans	<b>\$ 635,009,346</b>	<b>\$ 20,248,379</b>	\$ 614,646,501	\$20,457,175
Total interest-earning assets	<b>635,009,346</b>	<b>20,248,379</b>	614,646,501	20,457,175
Interest-bearing liabilities	<b>509,162,377</b>	<b>6,849,753</b>	496,345,885	6,625,555
Impact of capital	<b>\$ 125,846,969</b>		<b>\$ 118,300,616</b>	
Net interest income		<b>\$ 13,398,626</b>		<b>\$13,831,620</b>

	<b>2015</b>	<b>2014</b>
	<b>Average Yield</b>	<b>Average Yield</b>
Yield on loans	<b>4.26%</b>	4.45%
Total yield on interest-earning assets	<b>4.26%</b>	4.45%
Cost of interest-bearing liabilities	<b>1.80%</b>	1.78%
Interest rate spread	<b>2.46%</b>	2.67%
Net interest income as a percentage of average earning assets	<b>2.82%</b>	3.01%

	<b>Nine months ended:</b>		
	<b>September 30, 2015 vs. September 30, 2014</b>		
	<b>Increase (decrease) due to</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
Interest income - loans	<b>\$ 677,733</b>	<b>\$ (886,529)</b>	<b>\$ (208,796)</b>
Total interest income	<b>677,733</b>	<b>(886,529)</b>	<b>(208,796)</b>
Interest expense	<b>171,082</b>	<b>53,116</b>	<b>224,198</b>
Net interest income	<b>\$ 506,651</b>	<b>\$ (939,645)</b>	<b>\$ (432,994)</b>

Interest income for the three September 30, 2015 increased \$225,911, or 3.4 percent while interest income for the nine months ended September 30, 2015 decreased \$208,796 or 1.0 percent, respectively, from the same periods of 2014. The three month variance is driven by an increase in average accrual loan volume. The nine month variance is driven by the collection of interest on non-accrual loans during the prior year period.

Net interest income and gain (loss) on acquired property for the nine months ended 2015 compared to the same time period for 2014 shows a negative variance. This variance is driven by the collection of interest on non-accrual loans and sale of acquired property. The Association has collected \$214,922 in interest on non-accrual loans during the first nine months of 2015 compared to \$721,068 during the same time period in 2014. The collection of interest on non-accrual loans has a positive impact on financial metrics and operations. The collection of interest on non-accrual loans should be considered a one-time, nonrecurring event.

Interest expense for the three and nine months ended September 30, 2015, increased by \$96,379 and \$224,198, or 4.3 and 3.4 percent, respectively, from the same period of 2014 due to an increase in average debt volume. Average loan volume for the third quarter of 2015 was \$643,806,695, compared to \$620,387,050 in the third quarter of 2014. The average net interest rate spread on the loan portfolio for the third quarter of 2015 was 2.41 percent, compared to 2.44 percent in the third quarter of 2014.

The Association's return on average assets for the nine months ended September 30, 2015, was 1.50 percent compared to 1.93 percent for the same period in 2014. The Association's return on average equity for the nine months ended September 30, 2015, was 7.21 percent, compared to 9.38 percent for the same period in 2014. The metrics are positively impacted by the collection of interest on non-accrual loans and gains on sale of acquired property. Management believes that these items will subside as the Association's credit quality improves and stabilizes.

Total noninterest income decreased significantly for the three and nine months ended September 30, 2015 compared to the same periods in 2014. This variance is derived from the sale of acquired property and the resulting gain from the sale in the prior period. The gains from sale of acquired property should be considered as a one-time, nonrecurring event.

Noninterest expense increased for the three and nine months ended September 30, 2015 compared to the same periods in 2014. Salary and employee expense increase includes additional incentive compensation expense during the first quarter of 2015 and new loan officers hired during the third quarter. Director expense increased during the time periods due to a change in the Director's pay schedule and application of Director's development training expense.

Management believes that purchased services expense will continue to be reduced as the cost of collection for adverse assets declines. Insurance fund premiums increased significantly for three months and nine months ended September 30, 2015 compared to 2014. Historically, the Association has booked only the Farm Credit System Insurance Corporation expense to the insurance fund premiums with the insurance for operation booked to other expense. 2015 has all insurance related expense coded to insurance fund premiums. This results in the increase in insurance fund premiums and the decrease in other non-interest expense.

Supervisory and exam expense has increased in 2015 compared to 2014 as the majority of the audit activity for the year has taken place in the third quarter of 2015.

**Liquidity and Funding Sources:**

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (the Bank), which obtains its funds through the issuance of Systemwide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	<b>September 30, 2015</b>	<b>December 31, 2014</b>
Note payable to the bank	\$ 524,056,965	\$ 500,169,143
Accrued interest on note payable	777,507	763,922
Total	<u>\$ 524,834,472</u>	<u>\$ 500,933,065</u>

The Association operates under a GFA with the Bank. The current GFA is effective through September 30, 2015. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$524,056,965 as of September 30, 2015, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 1.86 percent at September 30, 2015. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA.

The increase in note payable to the Bank and related accrued interest payable since December 31, 2014, is due to the increased need for funding generated by loan volume growth. The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$125,571,019 at September 30, 2015. The maximum amount the Association may borrow from the Bank as of September 30, 2015, was \$650,969,031 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2015, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

**Capital Resources:**

The Association's capital position increased by \$7,354,096 at September 30, 2015, compared to December 31, 2014. The Association's debt as a percentage of members' equity was 3.82:1 as of September 30, 2015, compared to 3.89:1 as of December 31, 2014.

Under regulations governing minimum permanent capital adequacy and other capitalization issues, the Association is required to maintain a minimum adjusted permanent capital of 7.0 percent of risk-adjusted assets as defined by the FCA. The Association's permanent capital ratio at September 30, 2015, was 19.5 percent, which is in compliance with the FCA's minimum permanent capital standard. The Association's core surplus ratio and total surplus ratio at September 30, 2015, were 19.1 and 19.1 percent, respectively, which is in compliance with the FCA's minimum surplus standard.

**Significant Recent Accounting Pronouncements:**

In August 2014, the Financial Accounting Standards Board (FASB) issued guidance entitled "Presentation of Financial Statements - Going Concern." The guidance governs management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. This guidance requires management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year after the date the financial statements are issued or within one year after the financial statements are available to be issued, when applicable. Substantial doubt

exists if it is probable that the entity will be unable to meet its obligations for the assessed period. This guidance becomes effective for interim and annual periods ending after December 15, 2016, and early application is permitted. Management will be required to make its initial assessment as of December 31, 2016. The Association is currently evaluating a potential disclosure for this recent accounting pronouncement.

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on the Association's financial condition or its results of operations.

#### **Regulatory Matters:**

On September 4, 2014, the Farm Credit Administration published a proposed rule to modify the regulatory capital requirements for System banks and Associations. The stated objectives of the proposed rule are as follows:

- To modernize capital requirements while ensuring that the institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,
- To ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- To make System regulatory capital requirements more transparent and
- To meet the requirements of section 939A of the Dodd-Frank Act.

The initial public comment period ended on February 16, 2015. However, the FCA agreed to reopen the comment period from June 26 to July 10, 2015.

#### **Relationship With the Farm Credit Bank of Texas:**

The Association's financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder's investment in the Association. The Management's Discussion and Analysis and Notes to Financial Statements contained in the 2014 Annual Report of Louisiana Land Bank, ACA more fully describe the Association's relationship with the Bank.

The Texas Farm Credit District's (District) annual and quarterly stockholder reports, as well as those of the Bank, are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, The Ag Agency, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. Copies of the District's quarterly and annual stockholder reports also can be requested by e-mail at [fcf@farmcreditbank.com](mailto:fcf@farmcreditbank.com). The annual and quarterly stockholder reports for the Bank and the District are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

The Association's quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Louisiana Land Bank, ACA, 2413 Tower Drive, Monroe, La. 71201 or calling 318-387-7535. The annual and quarterly stockholder reports for the Association are also available on its website at [www.louisianalandbank.com](http://www.louisianalandbank.com). Copies of the Association's quarterly stockholder reports can also be requested by e-mailing [debbie.bond@louisianalandbank.com](mailto:debbie.bond@louisianalandbank.com).

**LOUISIANA LAND BANK, ACA**

**CONSOLIDATED BALANCE SHEET**

	<b>September 30, 2015 (unaudited)</b>	<b>December 31, 2014</b>
<b><u>ASSETS</u></b>		
Cash	\$ 99,678	\$ 70,412
Loans	650,135,348	627,120,442
Less: allowance for loan losses	<u>5,351,078</u>	<u>5,203,336</u>
Net loans	644,784,270	621,917,106
Accrued interest receivable	7,598,678	4,837,740
Investment in and receivable from the Farm		
Credit Bank of Texas:		
Capital stock	9,979,910	9,979,910
Other	1,660,695	997,717
Other property owned, net	-	718,745
Premises and equipment, net	3,709,266	3,008,782
Other assets	<u>541,857</u>	<u>429,525</u>
Total assets	<u><u>\$ 668,374,354</u></u>	<u><u>\$ 641,959,937</u></u>
<b><u>LIABILITIES</u></b>		
Note payable to the Farm Credit Bank of Texas	\$ 524,056,965	\$ 500,169,143
Accrued interest payable	777,507	763,922
Drafts outstanding	143,330	236,037
Dividends payable	151	4,500,532
Other liabilities	<u>4,766,233</u>	<u>5,014,231</u>
Total liabilities	<u><u>529,744,186</u></u>	<u><u>510,683,865</u></u>
<b><u>MEMBERS' EQUITY</u></b>		
Capital stock and participation certificates	2,524,180	2,481,320
Unallocated retained earnings	136,897,390	129,597,692
Accumulated other comprehensive loss	<u>(791,402)</u>	<u>(802,940)</u>
Total members' equity	<u>138,630,168</u>	<u>131,276,072</u>
Total liabilities and members' equity	<u><u>\$ 668,374,354</u></u>	<u><u>\$ 641,959,937</u></u>

The accompanying notes are an integral part of these combined financial statements.

## LOUISIANA LAND BANK, ACA

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b><u>INTEREST INCOME</u></b>				
Loans	\$ 6,834,237	\$ 6,608,326	\$ 20,248,379	\$ 20,457,175
Total interest income	<u>6,834,237</u>	<u>6,608,326</u>	<u>20,248,379</u>	<u>20,457,175</u>
<b><u>INTEREST EXPENSE</u></b>				
Note payable to the Farm Credit Bank of Texas	2,357,545	2,261,166	6,849,753	6,625,555
Total interest expense	<u>2,357,545</u>	<u>2,261,166</u>	<u>6,849,753</u>	<u>6,625,555</u>
Net interest income	<u>4,476,692</u>	<u>4,347,160</u>	<u>13,398,626</u>	<u>13,831,620</u>
<b><u>PROVISION FOR LOAN LOSSES</u></b>				
	<u>9,091</u>	<u>9,639</u>	<u>23,713</u>	<u>9,639</u>
Net interest income after provision for loan losses	<u>4,467,601</u>	<u>4,337,521</u>	<u>13,374,913</u>	<u>13,821,981</u>
<b><u>NONINTEREST INCOME</u></b>				
Income from the Farm Credit Bank of Texas:				
Patronage income	526,658	519,231	1,564,759	1,554,638
Loan fees	76,648	25,559	161,739	93,015
Financially related services income	523	568	2,041	2,197
Gain on other property owned, net	215,809	1,215,502	215,365	1,197,817
Gain on sale of premises and equipment, net	150,046	-	274,387	46,695
Other noninterest income	4,800	118,824	56,631	168,985
Total noninterest income	<u>974,484</u>	<u>1,879,684</u>	<u>2,274,922</u>	<u>3,063,347</u>
<b><u>NONINTEREST EXPENSES</u></b>				
Salaries and employee benefits	1,683,948	1,446,039	5,291,830	4,827,301
Directors' expense	71,549	59,879	299,066	237,716
Purchased services	133,520	127,264	376,128	392,572
Travel	155,875	131,897	373,995	389,077
Occupancy and equipment	140,437	124,102	392,159	363,552
Communications	44,383	41,916	111,857	116,446
Advertising	115,337	131,365	310,203	326,024
Public and member relations	60,248	46,080	207,724	190,621
Supervisory and exam expense	94,267	57,316	267,396	238,168
Insurance Fund premiums	184,271	134,925	526,050	405,228
Other noninterest expense	59,276	104,691	192,319	271,254
Total noninterest expenses	<u>2,743,111</u>	<u>2,405,474</u>	<u>8,348,727</u>	<u>7,757,959</u>
Income before income taxes	<u>2,698,974</u>	<u>3,811,731</u>	<u>7,301,108</u>	<u>9,127,369</u>
Provision for (benefit from) income taxes	<u>(65)</u>	<u>-</u>	<u>1,858</u>	<u>-</u>
<b>NET INCOME</b>	<u>2,699,039</u>	<u>3,811,731</u>	<u>7,299,250</u>	<u>9,127,369</u>
Other comprehensive income:				
Change in postretirement benefit plans	3,846	(10,014)	11,538	(30,042)
Other comprehensive income, net of tax	<u>3,846</u>	<u>(10,014)</u>	<u>11,538</u>	<u>(30,042)</u>
<b>COMPREHENSIVE INCOME</b>	<u>\$ 2,702,885</u>	<u>\$ 3,801,717</u>	<u>\$ 7,310,788</u>	<u>\$ 9,097,327</u>

The accompanying notes are an integral part of these combined financial statements.



LOUISIANA LAND BANK, ACA

CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

	<u>Capital Stock/ Participation Certificates</u>	<u>Retained Earnings Unallocated</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total Members' Equity</u>
Balance at December 31, 2013	\$ 2,899,765	\$ 122,482,131	\$ (126,794)	\$ 125,255,102
Comprehensive income	-	9,127,369	(30,042)	9,097,327
Capital stock/participation certificates and allocated retained earnings issued	344,515	-	-	344,515
Capital stock/participation certificates and allocated retained earnings retired	(244,815)	-	-	(244,815)
Patronage refunds:				
Cash	-	816	-	816
Balance at September 30, 2014	<u>\$ 2,999,465</u>	<u>\$ 131,610,316</u>	<u>\$ (156,836)</u>	<u>\$ 134,452,945</u>
Balance at December 31, 2014	\$ 2,481,320	\$ 129,597,692	\$ (802,940)	\$ 131,276,072
Comprehensive income	-	7,299,250	11,538	7,310,788
Capital stock/participation certificates and allocated retained earnings issued	242,930	-	-	242,930
Capital stock/participation certificates and allocated retained earnings retired	(200,070)	-	-	(200,070)
Patronage refunds:				
Cash	-	448	-	448
Balance at September 30, 2015	<u>\$ 2,524,180</u>	<u>\$ 136,897,390</u>	<u>\$ (791,402)</u>	<u>\$ 138,630,168</u>

The accompanying notes are an integral part of these combined financial statements.

LOUISIANA LAND BANK, ACA  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
(UNAUDITED)

**NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:**

The Louisiana Land Bank, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the parishes of Acadia, Allen, Ascension, Assumption, Avoyelles, Beauregard, Bienville, Bossier, Caddo, Calcasieu, Caldwell, Cameron, Catahoula, Claiborne, Concordia, DeSoto, East Baton Rouge, East Carroll, East Feliciana, Evangeline, Franklin, Grant, Iberia, Iberville, Jackson, Jefferson, Jefferson Davis, Lafayette, Lafourche, LaSalle, Lincoln, Livingston, Madison, Morehouse, Natchitoches, Orleans, Ouachita, Plaquemines, Pointe Coupee, Rapides, Red River, Richland, Sabine, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Landry, St. Martin, St. Mary, St. Tammany, Tangipahoa, Tensas, Terrebonne, Union, Vermillion, Vernon, Washington, Webster, West Baton Rouge, West Carroll, West Feliciana, and Winn in the state of Louisiana. The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2014, as contained in the 2014 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2014, as contained in the 2014 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2015. Descriptions of the significant accounting policies are included in the 2014 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In August 2014, the Financial Accounting Standards Board (FASB) issued guidance entitled “Presentation of Financial Statements - Going Concern.” The guidance governs management’s responsibility to evaluate whether there is substantial doubt about an entity’s ability to continue as a going concern and to provide related footnote disclosures. This guidance requires management to perform interim and annual assessments of an entity’s ability to continue as a going concern within one year after the date the financial statements are issued or within one year after the financial statements are available to be issued, when applicable. Substantial doubt exists if it is probable that the entity will be unable to meet its obligations for the assessed period. This guidance becomes effective for interim and annual periods ending after December 15, 2016, and early application is permitted. Management will be required to make its initial assessment as of December 31, 2016. The Association is currently evaluating a potential disclosure for this recent accounting pronouncement.

In May 2014, the FASB issued guidance entitled, “Revenue from Contracts with Customers.” The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on the Association’s financial condition or its results of operations.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management’s estimates. The results for the quarter ended September 30, 2015, are not necessarily indicative of the results to be expected for the year ended December 31, 2015. Certain amounts in the prior period’s financial statements have been reclassified to conform to current financial statement presentation.

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

Loan Type	September 30,	December 31,
	2015	2014
	Amount	Amount
Production agriculture:		
Real estate mortgage	\$ 550,539,480	\$ 538,841,540
Production and intermediate term	44,365,214	37,507,404
Agribusiness:		
Loans to cooperatives	4,110,940	3,076,029
Processing and marketing	9,311,946	5,901,067
Farm-related business	15,785,991	18,013,689
Communication	8,337,168	6,174,404
Energy	2,360,757	1,750,993
Water and waste water	758,181	941,920
Rural residential real estate	14,479,518	14,827,243
Lease receivables	86,153	86,153
Total	<u>\$ 650,135,348</u>	<u>\$ 627,120,442</u>

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at September 30, 2015:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
	Real estate mortgage	\$ 14,961,789	\$ 31,446,088	\$ -	\$ -	\$ 14,961,789
Production and intermediate term	6,476,626	7,547,514	-	-	6,476,626	7,547,514
Agribusiness	10,141,391	2,550,000	888,338	2,391,566	11,029,729	4,941,566
Communication	8,337,168	-	-	-	8,337,168	-
Energy	2,360,757	-	-	-	2,360,757	-
Water and waste water	758,181	-	-	-	758,181	-
Total	<u>\$ 43,035,912</u>	<u>\$ 41,543,602</u>	<u>\$ 888,338</u>	<u>\$ 2,391,566</u>	<u>\$ 43,924,250</u>	<u>\$ 43,935,168</u>

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	September 30,	December 31,
	2015	2014
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 3,216,148	\$ 2,601,544
Production and intermediate term	9,250	-
Agribusiness	888,338	906,566
Rural residential real estate	315,151	357,083
Total nonaccrual loans	<u>4,428,887</u>	<u>3,865,193</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	1,026,229	3,132,308
Rural residential real estate	188,302	194,864
Total accruing restructured loans	<u>1,214,531</u>	<u>3,327,172</u>
Total nonperforming loans	5,643,418	7,192,365
Other property owned	-	718,745
Total nonperforming assets	<u>\$ 5,643,418</u>	<u>\$ 7,911,110</u>

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss – assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of:

	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
Real estate mortgage		
Acceptable	98.5 %	98.2 %
OAEM	0.5	0.3
Substandard/doubtful	1.0	1.5
	<u>100.0</u>	<u>100.0</u>
Production and intermediate term		
Acceptable	91.6	89.3
OAEM	8.3	10.7
Substandard/doubtful	0.1	-
	<u>100.0</u>	<u>100.0</u>
Agribusiness		
Acceptable	90.0	88.8
OAEM	-	-
Substandard/doubtful	10.0	11.2
	<u>100.0</u>	<u>100.0</u>
Energy and water/waste water		
Acceptable	100.0	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<u>100.0</u>	<u>100.0</u>
Communication		
Acceptable	96.8	95.2
OAEM	-	-
Substandard/doubtful	3.2	4.8
	<u>100.0</u>	<u>100.0</u>
Rural residential real estate		
Acceptable	96.5	96.6
OAEM	1.3	1.0
Substandard/doubtful	2.2	2.4
	<u>100.0</u>	<u>100.0</u>
Lease receivables		
Acceptable	100.0	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<u>100.0</u>	<u>100.0</u>
Total loans		
Acceptable	97.6	97.2
OAEM	1.0	0.9
Substandard/doubtful	1.4	1.9
	<u>100.0 %</u>	<u>100.0 %</u>

The following tables provide an age analysis of past due loans (including accrued interest) as of:

September 30, 2015	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 747,213	\$ 2,437,372	\$ 3,184,585	\$ 553,842,510	\$ 557,027,095	\$ -
Production and intermediate term	-	9,250	9,250	44,691,365	44,700,615	-
Loans to cooperatives	-	-	-	4,137,649	4,137,649	-
Processing and marketing	-	-	-	9,328,047	9,328,047	-
Farm-related business	-	-	-	15,845,536	15,845,536	-
Communication	-	-	-	8,337,931	8,337,931	-
Energy	-	-	-	2,361,212	2,361,212	-
Water and waste water	-	-	-	760,386	760,386	-
Rural residential real estate	327,987	-	327,987	14,251,330	14,579,317	-
Lease receivables	-	-	-	90,079	90,079	-
<b>Total</b>	<b>\$ 1,075,200</b>	<b>\$ 2,446,622</b>	<b>\$ 3,521,822</b>	<b>\$ 653,646,045</b>	<b>\$ 657,167,867</b>	<b>\$ -</b>

  

December 31, 2014	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 1,165,915	\$ 333,087	\$ 1,499,002	\$ 541,751,694	\$ 543,250,696	\$ -
Production and intermediate term	32,062	-	32,062	37,750,373	37,782,435	-
Loans to cooperatives	-	-	-	3,093,736	3,093,736	-
Processing and marketing	-	-	-	5,904,647	5,904,647	-
Farm-related business	-	-	-	18,077,670	18,077,670	-
Communication	-	-	-	6,175,125	6,175,125	-
Energy	-	-	-	1,751,189	1,751,189	-
Water and waste water	-	-	-	942,017	942,017	-
Rural residential real estate	477,489	14,749	492,238	14,402,276	14,894,514	-
Lease receivables	-	-	-	86,153	86,153	-
<b>Total</b>	<b>\$ 1,675,466</b>	<b>\$ 347,836</b>	<b>\$ 2,023,302</b>	<b>\$ 629,934,880</b>	<b>\$ 631,958,182</b>	<b>\$ -</b>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of September 30, 2015, the total recorded investment of troubled debt restructured loans was \$4,191,838, including \$2,977,307 classified as nonaccrual and \$1,214,531 classified as accrual, with specific allowance for loan losses of \$101,985. There were no commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring at September 30, 2015 and at December 31, 2014.

The following tables present additional information regarding troubled debt restructurings, which includes both accrual and nonaccrual loans with troubled debt restructuring designation, that occurred during the three and nine months ended September 30, 2015 and 2014. The premodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end prior to the restructuring. The postmodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end the restructuring occurred.

For the Three Months Ended September 30, 2015	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Troubled debt restructurings:		
Real estate mortgage	\$ 120,304	\$ 121,509
Total	<u>\$ 120,304</u>	<u>\$ 121,509</u>
For the Three Months Ended September 30, 2014	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Troubled debt restructurings:		
Total	<u>\$ -</u>	<u>\$ -</u>

For the Nine Months Ended September 30, 2015	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Troubled debt restructurings:		
Real estate mortgage	\$ 2,617,804	\$ 2,637,381
Total	\$ 2,617,804	\$ 2,637,381
For the Nine Months Ended September 30, 2014	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Troubled debt restructurings:		
Rural residential real estate	\$ 95,686	\$ 131,195
Total	\$ 95,686	\$ 131,195

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest).

The predominant form of concession granted for troubled debt restructuring includes rate reduction and term extension. Other types of modifications include principal or accrued interest reductions and delayed payments, among others. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

The following table presents information regarding loans that met the accounting criteria as a troubled debt restructuring and that occurred within the previous 12 months and for which there was a subsequent payment default during the period. A payment default is defined as a payment that is 30 days past due after the date the loan was restructured.

Troubled debt restructurings that subsequently defaulted:	Recorded Investment at September 30, 2015	Recorded Investment at September 30, 2014
Real estate mortgage	\$ -	\$ 388,467
Farm-related business	-	-
Rural residential real estate	-	135,090
Total	\$ -	\$ 523,557

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

	Loans Modified as TDRs		TDRs in Nonaccrual Status*	
	September 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014
Real estate mortgage	\$ 3,113,573	\$ 3,490,639	\$ 2,087,344	\$ 358,331
Farm-related business	888,338	906,566	888,338	906,566
Rural residential real estate	189,927	199,490	1,626	4,626
Total	\$ 4,191,838	\$ 4,596,695	\$ 2,977,308	\$ 1,269,523

\*represents the portion of loans modified as TDRs that are in nonaccrual status

Additional impaired loan information is as follows:

	September 30, 2015			December 31, 2014		
	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance
Impaired loans with a related allowance for credit losses:						
Production and intermediate term	145,118	148,596	5,518	-	-	-
Farm-related business	888,339	4,812,561	101,985	906,565	4,830,788	124,742
Rural residential real estate	-	-	-	14,749	14,749	1,200
Total	<u>\$ 1,033,457</u>	<u>\$ 4,961,157</u>	<u>\$ 107,503</u>	<u>\$ 921,314</u>	<u>\$ 4,845,537</u>	<u>\$ 125,942</u>
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	\$ 4,092,474	\$ 4,520,135	\$ -	\$ 5,733,852	\$ 6,141,751	\$ -
Production and intermediate term	9,250	9,273	-	-	-	-
Farm-related business	-	135,433	-	-	182,993	-
Rural residential real estate	502,750	503,929	-	537,199	537,864	-
Total	<u>\$ 4,604,474</u>	<u>\$ 5,168,770</u>	<u>\$ -</u>	<u>\$ 6,271,051</u>	<u>\$ 6,862,608</u>	<u>\$ -</u>
Total impaired loans:						
Real estate mortgage	\$ 4,092,474	\$ 4,520,135	\$ -	\$ 5,733,852	\$ 6,141,751	\$ -
Production and intermediate term	\$ 154,368	\$ 157,869	\$ 5,518	-	-	-
Farm-related business	\$ 888,339	\$ 4,947,994	\$ 101,985	906,565	5,013,781	124,742
Rural residential real estate	\$ 502,750	\$ 503,929	\$ -	551,948	552,613	1,200
Total	<u>\$ 5,637,931</u>	<u>\$ 10,129,927</u>	<u>\$ 107,503</u>	<u>\$ 7,192,365</u>	<u>\$ 11,708,145</u>	<u>\$ 125,942</u>

<sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

	For the Three Months Ended				For the Nine Months Ended			
	September 30, 2015		September 30, 2014		September 30, 2015		September 30, 2014	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:								
Real estate mortgage	\$ 145,118	\$ -	\$ -	\$ -	\$ 49,436	\$ -	\$ -	\$ -
Production and intermediate term	-	-	-	-	-	-	-	-
Farm-related business	892,781	-	938,589	-	897,790	-	956,351	-
Rural residential real estate	-	-	14,623	-	-	-	14,408	-
Total	<u>\$ 1,037,899</u>	<u>\$ -</u>	<u>\$ 953,212</u>	<u>\$ -</u>	<u>\$ 947,226</u>	<u>\$ -</u>	<u>\$ 970,759</u>	<u>\$ -</u>
Impaired loans with no related allowance for credit losses:								
Real estate mortgage	\$ 4,062,581	\$ 15,427	\$ 3,838,313	\$ 19,912	\$ 3,617,120	\$ 38,937	\$ 3,620,965	\$ 59,478
Production and intermediate term	9,250	-	-	-	-	-	-	-
Farm-related business	-	-	1	-	2	-	2	-
Rural residential real estate	507,016	2,115	553,681	2,244	517,750	6,431	528,035	7,415
Total	<u>\$ 4,578,847</u>	<u>\$ 17,542</u>	<u>\$ 4,391,995</u>	<u>\$ 22,156</u>	<u>\$ 4,134,872</u>	<u>\$ 45,368</u>	<u>\$ 4,149,002</u>	<u>\$ 66,893</u>
Total impaired loans:								
Real estate mortgage	\$ 4,207,699	\$ 15,427	\$ 3,838,313	\$ 19,912	\$ 3,666,556	\$ 38,937	\$ 3,620,965	\$ 59,478
Production and intermediate term	9,250	-	-	-	2	-	-	-
Farm-related business	892,781	-	938,590	-	897,790	-	956,353	-
Rural residential real estate	507,016	2,115	568,304	2,244	517,750	6,431	542,443	7,415
Total	<u>\$ 5,616,746</u>	<u>\$ 17,542</u>	<u>\$ 5,345,207</u>	<u>\$ 22,156</u>	<u>\$ 5,082,098</u>	<u>\$ 45,368</u>	<u>\$ 5,119,761</u>	<u>\$ 66,893</u>

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Lease Receivables	Total
<b>Allowance for Credit Losses:</b>								
Balance at								
June 30, 2015	\$ 3,393,378	\$ (122,336)	\$ 1,648,002	\$ 303,786	\$ 49,830	\$ 37,198	\$ 21,112	\$ 5,330,970
Charge-offs	-	-	-	-	-	(3,720)	-	(3,720)
Recoveries	-	-	15,853	-	-	1,110	-	16,963
Provision for loan losses	9,091	-	-	-	-	-	-	9,091
Other	(2,226)	-	-	-	-	-	-	(2,226)
Balance at								
September 30, 2015	\$ 3,400,243	\$ (122,336)	\$ 1,663,855	\$ 303,786	\$ 49,830	\$ 34,588	\$ 21,112	\$ 5,351,078
Balance at								
December 31, 2014	\$ 3,308,312	\$ (122,313)	\$ 1,616,295	\$ 291,702	\$ 49,830	\$ 38,398	\$ 21,112	\$ 5,203,336
Charge-offs	(3,691)	(23)	-	-	-	(4,920)	-	(8,634)
Recoveries	12,718	-	47,560	12,084	-	1,110	-	73,472
Provision for loan losses	23,713	-	-	-	-	-	-	23,713
Other	59,191	-	-	-	-	-	-	59,191
Balance at								
September 30, 2015	\$ 3,400,243	\$ (122,336)	\$ 1,663,855	\$ 303,786	\$ 49,830	\$ 34,588	\$ 21,112	\$ 5,351,078
<b>Ending Balance:</b>								
Individually evaluated for impairment	\$ 14,729	\$ -	\$ 821,499	\$ -	\$ -	\$ 4,920	\$ -	\$ 841,148
Collectively evaluated for impairment	3,385,514	(122,336)	837,436	303,786	49,830	34,588	21,112	4,509,930
Balance at								
September 30, 2015	\$ 3,400,243	\$ (122,336)	\$ 1,658,935	\$ 303,786	\$ 49,830	\$ 39,508	\$ 21,112	\$ 5,351,078
Balance at								
June 30, 2014	\$ 3,416,340	\$ (122,313)	\$ 1,584,588	\$ 291,702	\$ 49,830	\$ 38,398	\$ 21,112	\$ 5,279,657
Charge-offs	-	-	-	-	-	-	-	-
Recoveries	-	-	15,853	-	-	-	-	15,853
Provision for loan losses	9,639	-	-	-	-	-	-	9,639
Balance at								
September 30, 2014	\$ 3,425,979	\$ (122,313)	\$ 1,600,441	\$ 291,702	\$ 49,830	\$ 38,398	\$ 21,112	\$ 5,305,149
Balance at								
December 31, 2013	\$ 3,418,150	\$ (122,313)	\$ 1,614,752	\$ 291,702	\$ 49,830	\$ 39,368	\$ 21,112	\$ 5,312,601
Charge-offs	(3,398)	-	(61,871)	-	-	(970)	-	(66,239)
Recoveries	1,588	-	47,560	-	-	-	-	49,148
Provision for loan losses	9,639	-	-	-	-	-	-	9,639
Balance at								
September 30, 2014	\$ 3,425,979	\$ (122,313)	\$ 1,600,441	\$ 291,702	\$ 49,830	\$ 38,398	\$ 21,112	\$ 5,305,149
<b>Ending Balance:</b>								
Individually evaluated for impairment	\$ 9,127	\$ -	\$ 991,993	\$ -	\$ -	\$ 231	\$ -	\$ 1,001,351
Collectively evaluated for impairment	3,416,852	(122,313)	608,448	291,702	49,830	38,167	21,112	4,303,798
Balance at								
September 30, 2014	\$ 3,425,979	\$ (122,313)	\$ 1,600,441	\$ 291,702	\$ 49,830	\$ 38,398	\$ 21,112	\$ 5,305,149
<b>Recorded Investments in Loans Outstanding:</b>								
Ending Balance at								
September 30, 2015	\$ 557,593,256	\$ 44,700,615	\$ 29,311,231	\$ 8,337,930	\$ 3,121,598	\$ 14,579,317	\$ 90,079	\$ 657,734,026
Individually evaluated for impairment	\$ 4,285,355	\$ 9,250	\$ 2,907,653	\$ -	\$ -	\$ 502,750	\$ -	\$ 7,705,008
Collectively evaluated for impairment	\$ 553,307,901	\$ 44,691,365	\$ 26,403,578	\$ 8,337,930	\$ 3,121,598	\$ 14,076,567	\$ 90,079	\$ 650,029,018
Ending Balance at								
September 30, 2014	\$ 543,789,883	\$ 36,374,719	\$ 31,990,912	\$ 6,285,116	\$ 2,747,019	\$ 13,901,017	\$ 104,781	\$ 635,193,447
Individually evaluated for impairment	\$ 4,065,353	\$ -	\$ 3,043,471	\$ -	\$ -	\$ 561,494	\$ -	\$ 7,670,318
Collectively evaluated for impairment	\$ 539,724,530	\$ 36,374,719	\$ 28,947,441	\$ 6,285,116	\$ 2,747,019	\$ 13,339,523	\$ 104,781	\$ 627,523,129



**NOTE 3 — CAPITAL:**

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes, as follows:

<b>September 30, 2015</b>	<u>Before Tax</u>	<u>Deferred Tax</u>	<u>Net of Tax</u>
Nonpension postretirement benefits	\$ 3,156,355	\$ -	\$ 3,156,355
<b>Total</b>	<u>\$ 3,156,355</u>	<u>\$ -</u>	<u>\$ 3,156,355</u>
September 30, 2014	<u>Before Tax</u>	<u>Deferred Tax</u>	<u>Net of Tax</u>
Nonpension postretirement benefits	\$ 2,407,473	\$ -	\$ 2,407,473
<b>Total</b>	<u>\$ 2,407,473</u>	<u>\$ -</u>	<u>\$ 2,407,473</u>

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statement of Comprehensive Income. The following table summarizes the changes in accumulated other comprehensive income (loss) for the nine months ended September 30, 2015:

	<u>2015</u>	<u>2014</u>
Accumulated other comprehensive income (loss) at January 1	\$ 802,940	\$ (126,794)
Amortization of prior service (credit) costs included		
in salaries and employee benefits	38,323	(39,551)
Amortization of actuarial (gain) loss included		
in salaries and employee benefits	<u>(49,861)</u>	<u>9,509</u>
Other comprehensive loss, net of tax	<u>(11,538)</u>	<u>(30,042)</u>
Accumulated other comprehensive income (loss) at September 30	<u>\$ 791,402</u>	<u>\$ (156,836)</u>

**NOTE 4 — INCOME TAXES:**

Louisiana Land Bank, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Louisiana Land Bank, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Louisiana Land Bank, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized.

## NOTE 5 — FAIR VALUE MEASUREMENTS:

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 13 to the 2014 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

<u>September 30, 2015</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Gains (Losses)</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
Assets:					
Loans*	\$ -	\$ -	\$ 3,587,739	\$ 3,587,739	\$ -
<u>December 31, 2014</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Gains (Losses)</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
Assets:					
Loans*	\$ -	\$ -	\$ 3,739,251	\$ 3,739,251	\$ -
Other property owned	-	-	798,606	798,606	-

\*Represents the fair value of certain loans that were evaluated for impairment under authoritative guidance “Accounting by Creditors for Impairment of a Loan.” The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

### Information About Recurring and Nonrecurring Level 3 Fair Value Measurements

With regard to nonrecurring measurements for impaired loans and acquired property, it is not practicable to provide specific information on inputs, as each collateral property is unique. System institutions utilize appraisals to value these loans and acquired property and take into account unobservable inputs, such as income and expense, comparable sales, replacement cost and comparability adjustments.

### Valuation Techniques

As more fully discussed in Note 13 to the 2014 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association’s assets and liabilities.

#### *Loans Evaluated for Impairment*

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying real estate collateral since the loans were collateral-dependent. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management’s knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

#### *Acquired property*

Acquired property is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the acquired property involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset’s fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

## Loans

Fair value is estimated by discounting the expected future cash flows using the Associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Associations' current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

### NOTE 6 — EMPLOYEE BENEFIT PLANS:

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the nine months ended September 30:

	Other Benefits	
	2015	2014
Service cost	\$ 55,901	\$ 43,170
Interest cost	103,601	89,401
Amortization of prior service (credits) costs	(38,323)	(39,551)
Amortization of net actuarial (gain) loss	49,859	9,509
Net periodic benefit cost	<u>\$ 171,038</u>	<u>\$ 102,529</u>

The Association's liability for the unfunded accumulated obligation for these benefits at September 30, 2015, was \$3,156,355 and is included in "Other Liabilities" in the balance sheet.

The structure of the district's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (bank and associations). The Association recognizes its amortized annual contributions to the plan as an expense. As of September 30, 2015, \$101,352 of contributions have been made. The Association presently anticipates contributing an additional \$33,784 to fund the defined benefit pension plan in 2015 for a total of \$135,136.

### NOTE 7 — COMMITMENTS AND CONTINGENT LIABILITIES:

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

### NOTE 8 — SUBSEQUENT EVENTS:

The Association has evaluated subsequent events through November 5, 2015, which is the date the financial statements were issued. There are no other significant events requiring disclosure as of November 5, 2015.