

# Message from the Chairman of the Board

#### Dear Louisiana Land Bank Stockholders:

On behalf of our Association's Board of Directors and management team, I am pleased to present our 2015 Annual Report. 2015 was a good year for Louisiana Land Bank, ACA, as reflected in the following key performance metrics:

- Our branch loan officers had a very productive year, originating and closing 628 loans for \$166.48 million, an increase of approximately \$23 million or 16 percent compared to 2014.
- Accruing loan volume totaled \$657.13 million at the end of 2015, up 5.13 percent over the previous year end.
- Net earnings were \$10.17 million, which exceeded our business plan goal by some \$735 thousand or 7.78 percent.
- Loan portfolio quality continued to improve, with adversely classified loans making up just 1.35 percent of our loan assets, nonearning assets totaling just \$4.14 million and delinquent accounts averaging just over 0.50 percent for the year.
- Our capital and liquidity positions remained strong, with a 90-day permanent capital ratio of 19.52 percent and a liquidity position of 24.68 percent at year end.

As a result of these positive financial and loan portfolio achievements, our Board is pleased to announce that we will make cash patronage payments to our customer/stockholders equal to 100 basis points or 1.00 percent of the average outstanding 2015 principal balance of patronage-eligible loans. The total amount of the patronage payments will approximate \$5.8 million which is nearly a 29 percent increase compared to 2014. These cash patronage payments reduce the net cost of borrowing for our customers, and the average patronage payment will offset over 21 percent of the interest paid by our borrowers during 2015. Patronage checks are scheduled to be mailed in late March of 2016.

Our board and staff strive every day to be the Premier Ag Lender in Louisiana. Our cooperative business model is based upon providing competitive interest rates, constructive credit products and exceptional customer service, combined with the added benefit of our thorough knowledge of the agribusiness industry and rural Louisiana. But what truly separates Louisiana Land Bank from other lenders is our ability to return a substantial portion of our profits to our borrowers who are also our owners.

2016 marks the 100<sup>th</sup> anniversary of the creation of the Farm Credit System, and we are justifiably proud of our history and our heritage. We are long-established active members of the agricultural community, and we feel that we have made a difference in the lives of multiple generations of farm and rural families. Agribusiness and rural Louisiana continue to evolve, and we are keenly focused on meeting new challenges while ensuring the continued financial success of the Association.

Louisiana Land Bank is a regulated financial institution that is governed by Farm Credit System regulations as well as by federal and state laws. The Board is committed to operating the Association

in a safe, sound and efficient manner while producing stable dependable earnings that we can share with our borrowers. We have established and maintained constructive relationships with our regulator the Farm Credit Administration, the Farm Credit Bank of Texas that provides our access to funding, our external auditor PricewaterhouseCoopers, our internal auditor DK Partners, and the various agents and other entities with whom we interact.

Our Board underwent some changes during 2015. Longtime directors Ernest Girouard and Bobby Stanley reached the mandatory retirement age of 75 and left the Board midyear. Subsequently, stockholders elected Donald Berken to replace Dr. Girouard, and the Board selected Dr. Bobby Soileau to assume Mr. Stanley's outside director position. We are thankful for the excellent leadership and guidance provided by Dr. Girouard and Mr. Stanley during their tenure, and we expect solid contributions from our new Board members as they settle into their roles.

Your Board members are privileged to serve as directors of such an historic and honorable institution. We are committed to continuing education, ongoing development of our skill sets and further broadening our perspectives. We employ an outside consultant to assist us with an annual self-evaluation of Board performance, and we rate our Board compared to a menu of best governance practices utilized by other financial institution boards. Training activities are then scheduled based on our assessment of Board strengths, weaknesses, opportunities and challenges.

While our Board has the ultimate responsibility for oversight of the Association, the success of our business is due in large part to the performance of our professional staff members. The Board would like to express our sincere thanks to our loan officers, appraisers, branch support staff, administrative staff and management team for the hard work and daily devotion to their duties as we grow and prosper. We appreciate the focused capable leadership that CEO Stephen Austin and our senior officers have provided over the past three years, and our solid operating results are evidence of their positive attitudes, skills and dedication.

Both our Board and employee team understand that there are challenges ahead. Competition for good loans is keen, ag commodity prices have fallen and the oil and gas industry is dealing with a serious supply/demand imbalance. We believe that Louisiana Land Bank is well positioned to effectively face the future and continue our successful historical performance. We hope that you will refer your friends, family members and business associates to our Association to help ensure growth and future robust patronage payments. Best wishes for a productive and prosperous 2016.

Sincerely,

J. Mark Morgan

Chairman of the Board

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#### REPORT OF MANAGEMENT

The consolidated financial statements of Louisiana Land Bank, ACA (Association) are prepared by management, who is responsible for the statements' integrity and objectivity, including amounts that must necessarily be based on judgments and estimates. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) appropriate in the circumstances. Other financial information included in the annual report is consistent with that in the consolidated financial statements.

To meet its responsibility for reliable financial information, management depends on the Farm Credit Bank of Texas' and the Association's accounting and internal control systems, which have been designed to provide reasonable, but not absolute, assurance that assets are safeguarded and transactions are properly authorized and recorded. The systems have been designed to recognize that the cost of controls must be related to the benefits derived. The consolidated financial statements are audited by PricewaterhouseCoopers LLP, independent accountants, who conduct a review of internal controls solely for the purpose of establishing a basis for reliance thereon in determining the nature, extent and timing of audit tests applied in the audit of the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America (GAAS). The Association is also examined by the Farm Credit Administration (FCA).

The Board of Directors (Board) has overall responsibility for the Association's systems of internal control and financial reporting. The Board consults regularly with management and reviews the results of the audits and examinations referred to previously.

The undersigned certify that we have reviewed this annual report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of his or her knowledge or belief.

F. Stephen Austin, Chief Executive Officer *March 14*, 2016

James Mark Morgan, Chairman, Board of Directors

March 14, 2016

Christopher E. Bentley, Chief Financial Officer *March 14*, 2016

#### REPORT OF AUDIT COMMITTEE

The Audit Committee (committee) is composed of Cecelia Hoyt – Chairman, Henry Capdeboscq, Jr., John L. "Jack" Dailey and Donald Berken. In 2015, 14 Audit Committee meetings were held. The Committee oversees the scope of the Association's system of internal controls and procedures, and the adequacy of management's action with respect to recommendations arising from those auditing activities. The Committee's approved responsibilities are described more fully in the Audit Committee Charter, which is available on request or on the Association's website. The Committee approved the appointment of PricewaterhouseCoopers LLP for 2015.

Management is responsible for the Association's internal controls and the preparation of the consolidated financial statements in accordance with GAAP in the United States of America. The consolidated financial statements are prepared under the oversight of the Committee. PricewaterhouseCoopers LLP is responsible for performing an independent audit of the Association's consolidated financial statements in accordance with GAAS in the United States of America and for issuing a report thereon. The Committee's responsibilities include monitoring and overseeing the processes.

In this context, the Committee reviewed and discussed the Association's audited consolidated financial statements for the year ended December 31, 2015 (audited consolidated financial statements) with management and PricewaterhouseCoopers LLP. The Committee also reviews with PricewaterhouseCoopers LLP the matters required to be discussed by authoritative guidance, "The Auditor's Communication With Those Charged With Governance," and both PricewaterhouseCoopers LLP's and the Association's internal auditors directly provide reports on significant matters to the Committee.

The Committee discussed with PricewaterhouseCoopers LLP its independence from the Association. The Committee also reviewed the nonaudit services provided by PricewaterhouseCoopers LLP and concluded that these services were not incompatible with maintaining the independent accountant's independence. The Committee has discussed with management and PricewaterhouseCoopers LLP such other matters and received such assurances from them as the Committee deemed appropriate.

Based on the foregoing review and discussions and relying thereon, the Committee recommended that the Board include the audited consolidated financial statements in the Association's Annual Report to Stockholders for the year ended December 31, 2015.

**Audit Committee Members** 

Cecelia A. Hoyt, Chairman Henry Capdeboscq, Jr. John L. "Jack" Dailey Donald Berken

March 14, 2016

# FIVE-YEAR SUMMARY OF SELECTED FINANCIAL DATA (unaudited)

(dollars in thousands)

	2015			2014	2013		2012		2011	
Balance Sheet Data										
<u>Assets</u>										
Cash	\$	82	\$	70	\$	50	\$	1,056	\$	125
Loans		659,483		627,120		611,195		594,658		667,475
Less: allowance for loan losses		5,377		5,203		5,313		9,892		10,348
Net loans	-	654,106		621,917		605,882		584,766		657,127
Investment in and receivable from										
the Farm Credit Bank of Texas		11,028		10,978		11,877		12,443		16,412
Other property owned, net				719		1,551		7,097		6,635
Other assets		9,718		8,276		8,214		8,741		10,691
Total assets	\$	674,934	\$	641,960	\$	627,574	\$	614,103	\$	690,990
<u>Liabilities</u>										
Obligations with maturities										
of one year or less	\$	11,340	\$	9,751	\$	6,918	\$	3,431	\$	3,243
Obligations with maturities	4	11,010	Ψ	>,,,,,,	Ψ	0,710	Ψ	0,.01	Ψ	0,2 .0
greater than one year		527,537		500,933		495,401		490,506		576,271
Total liabilities		538,877		510,684		502,319		493,937		579,514
Members' Equity										
Capital stock and participation										
certificates		2,548		2,481		2,900		2,854		3,025
Unallocated retained earnings		134,016		129,598		122,482		118,002		108,853
Accumulated other comprehensive loss		(507)		(803)		(127)		(690)		(402)
Total members' equity	-	136,057		131,276		125,255		120,166		111,476
Total liabilities and members' equity	\$	674,934	\$	641,960	\$	627,574	\$	614,103	\$	690,990
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Statement of Income Data	ф	15.027	Ф	10.200	Ф	17.550	ф	17.500	Ф	10.000
Net interest income	\$	17,826	\$	18,209	\$	17,553	\$	17,508	\$	18,929
Provision for loan losses		(33)		(13)		(370)		(1,026)		(15,825)
Income from the Farm Credit Bank of Texas		2,517		2,498		2,544		2,723		3,203
Other noninterest income		875		1,641		982		2,168		617
Noninterest expense		(11,009)		(10,698)		(11,486)		(12,141)		(16,107)
Benefit from income taxes	Φ.	(1)	Ф.	(22)	ф.	(43)	Ф.	(83)		(49)
Net income		10,175	\$	11,615	\$	9,180	\$	9,149		(9,232)
Key Financial Ratios for the Year										
Return on average assets		1.5%		1.8%		1.5%		1.4%		-1.2%
Return on average members' equity		7.5%		8.8%		7.4%		7.9%		-7.8%
Net interest income as a percentage of										
average earning assets		2.8%		2.9%		2.9%		2.8%		2.6%
Net charge-offs as a										
percentage of average loans		0.0%		0.0%		0.8%		0.2%		3.9%

# FIVE-YEAR SUMMARY OF SELECTED FINANCIAL DATA (unaudited)

( dollars in thousands)

	2015	2014	2013	2012	2011
Key Financial Ratios at Year End					
Members' equity as a percentage					
of total assets	20.2%	20.4%	20.0%	19.6%	16.1%
Debt as a percentage of					
members' equity	396.1%	389.0%	401.0%	411.0%	519.9%
Allowance for loan losses as					
a percentage of loans	0.8%	0.8%	0.9%	1.7%	1.6%
Permanent capital ratio	19.5%	19.5%	18.5%	17.4%	13.5%
Core surplus ratio	19.1%	19.1%	18.1%	17.0%	13.1%
Total surplus ratio	19.1%	19.1%	18.1%	17.0%	13.1%
Net Income Distribution					
Patronage dividends:					
Cash	4,500	2,999	1,700	-	-

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following commentary explains management's assessment of the principal aspects of the consolidated financial condition and results of operations of Louisiana Land Bank, ACA, including its wholly-owned subsidiaries, Louisiana Production Credit Association, PCA and Louisiana Federal Land Bank Association, FLCA (Association) for the years ended December 31, 2015, 2014 and 2013, and should be read in conjunction with the accompanying consolidated financial statements. The accompanying financial statements were prepared under the oversight of the Association's Audit Committee.

#### **Forward-Looking Information:**

This annual information statement contains forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Words such as "anticipates," "believes," "could," "estimates," "may," "should," "will" or other variations of these terms are intended to identify the forward-looking statements. These statements are based on assumptions and analyses made in light of experience and other historical trends, current conditions and expected future developments. However, actual results and developments may differ materially from our expectations and predictions due to a number of risks and uncertainties, many of which are beyond our control. These risks and uncertainties include, but are not limited to:

- political, legal, regulatory and economic conditions and developments in the United States and abroad;
- economic fluctuations in the agricultural, rural utility, international and farm-related business sectors;
- weather-related, disease-related and other adverse climatic or biological conditions that periodically occur that impact agricultural productivity and income;
- changes in United States government support of the agricultural industry; and
- actions taken by the Federal Reserve System in implementing monetary policy.

#### **Significant Events:**

The Board of Directors elected to pay a patronage from 2015's earnings totaling approximately \$5,800,000. It is anticipated that the patronage will be paid to eligible stockholders in the first quarter of 2016.

The Association recorded \$980,763 more in gains on other property owned in 2014 compared to 2015. As management continues to unwind from adverse assets, these amounts should continue to decrease. The Association continued collecting interest on paid in full adverse loans during 2015. In addition, the Association recorded gains on the sale of acquired property. Both interest on non-accrual loans and gains on acquired property should be treated as one-time, non-recurring items.

As the Association's credit quality continues to improve and stabilize, management believes that collection of interest on non-accrual loans and gains on the sale of acquired property will continue to decrease. The balance sheet now reflects a \$0 balance for acquired property but management expects some adverse assets to migrate to acquired property during 2016.

The Association executed a new General Financing Agreement (GFA) with the Farm Credit Bank of Texas (Bank) during the 4th quarter of 2015. The new GFA expires in 2018. The Association's Board of Directors paid a \$4,499,942 patronage to stockholders in April of 2015. The Association purchased a new office building for the Alexandria market. Occupancy of the new building took place in July of 2015. The purchase did not have a material impact on capital levels.

In December 2015, the Association received a direct loan patronage of \$2,158,541 from the Bank, representing 42 basis points on the average daily balance of the Association's direct loan with the Bank. During 2015, the Association received \$178,666 in patronage payments from the Bank, based on the Association's stock investment in the Bank. Also, the Association received a capital markets patronage of \$179,926 from the Bank, representing 75 basis points on the Association's average balance of participations in the Bank's patronage pool program.

Mr. Stanley and Mr. Girouard served on the Board until June 2015 at which time they retired. Mr. Bobby Soileau is a Board-elected director while Mr. Donald Berken was elected by the Association stockholders.

Operating expense increased by \$309,296 in 2015 compared to 2014. The increase is primarily due to salary, incentive compensation and director expense.

For more than 26 years, the Association has continued to provide its members with quality financial services. The Board and management remain committed to maintaining the financial integrity of the Association while offering competitive loan products that meet the financial needs of agricultural producers.

#### Loan Portfolio:

The Association makes and services loans to farmers, ranchers, rural homeowners and certain farm-related businesses. The Association's loan volume consists of long-term farm mortgage loans, production and intermediate-term loans and farm-related business loans. These loan products are available to eligible borrowers with competitive variable, fixed, adjustable, LIBOR-based and prime-based interest rates. Loan maturities range from 1 to 40 years, with annual operating loans comprising the majority of the commercial loans and 20- to 30-year maturities comprising the majority of the mortgage loans. Loans serviced by the Association offer several installment payment cycles, the timing of which usually coincides with the seasonal cash-flow capabilities of the borrower.

There were no material changes in the Association's borrower profile, geographic distribution or commodity concentrations during 2015. The composition of the Association's loan portfolio, including principal less funds held of \$659,483,139, \$627,120,442 and \$611,195,331 as of December 31, 2015, 2014 and 2013, respectively, is described more fully in detailed tables in Note 3 to the consolidated financial statements, "Loans and Allowance for Loan Losses" included in this annual report.

#### **Purchase and Sales of Loans:**

During 2015, 2014 and 2013, the Association was participating in loans with other lenders. As of December 31, 2015, 2014 and 2013, these participations totaled \$46,813,295, \$40,416,181 and \$45,111,564, or 7.1 percent, 6.4 percent and 7.4 percent of loans, respectively. Included in these amounts are participations purchased from entities outside the District of \$881,931, \$9,392,717 and \$14,058,111, or .1 percent, 1.5 percent and 2.3 percent of loans, respectively. The Association has also sold participations of \$36,403,576, \$34,101,033 and \$37,556,635 as of December 31, 2015, 2014 and 2013, respectively.

#### **Risk Exposure:**

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned, net.

The following table illustrates the Association's components and trends of high-risk assets serviced for the prior three years as of December 31:

	2015				2014		2013			
		Amount	mount %		Amount %			Amount	%	
Nonaccrual	\$	4,136,284	75.7%	\$	3,865,193	48.9%	\$	3,787,777	45.7%	
Formally restructured		1,324,751	24.3%		3,327,172	42.0%		2,946,814	35.6%	
Other property owned, net		<u>-</u>	0.0%		718,745	9.1%		1,551,254	18.7%	
Total	\$	5,461,035	100.0%	\$	7,911,110	100.0%	\$	8,285,845	100.0%	

At December 31, 2015, 2014 and 2013, loans that were considered impaired were \$5,461,035, \$7,192,365 and \$6,734,591, representing 0.8 percent, 1.1 percent and 1.1 percent of loan volume, respectively. Impaired loans consist of all high-risk assets except other property owned, net.

At December 31, 2015, the Association had 15 loans to a borrowing entity relationship totaling \$14,465,735, representing 2.19 percent of total loan volume.

Except for the relationship between installment due date and seasonal cash-flow capabilities of the borrower, the Association is not affected by any seasonal characteristics. The factors affecting the operations of the Association are the same factors that would affect any agricultural real estate lender.

#### **Allowance for Loan Losses:**

The following table provides relevant information regarding the allowance for loan losses as of or for the year ended, December 31:

	 2015	 2014	2013		
Allowance for loan losses	\$ 5,376,702	\$ 5,203,336	\$	5,312,601	
Allowance for loan losses to total loans	0.8%	0.8%		0.9%	
Allowance for loan losses to nonaccrual loans	130.0%	134.6%		140.3%	
Allowance for loan losses to impaired loans	98.5%	72.3%		79.4%	
Net charge-offs to average loans	0.0%	0.0%		0.8%	

The allowance is based on a periodic evaluation of the loan portfolio by management in which numerous factors are considered, including economic conditions, loan portfolio composition, collateral value, portfolio quality, current production conditions and economic conditions and prior loan loss experience. Management considers the following factors in determining and supporting the level of allowance for loan losses: the concentration of lending in agriculture, combined with uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional economic effects and weather-related influences.

Based upon ongoing risk assessment and the allowance for loan losses procedures outlined above, the allowance for loan losses of \$5,376,702, \$5,203,336 and \$5,312,601 at December 31, 2015, 2014 and 2013, respectively, is considered adequate by management to compensate for inherent losses in the loan portfolio at such dates.

#### **Results of Operations:**

The Association's net income for the year ended December 31, 2015, was \$10,175,374 as compared to \$11,614,745 for the year ended December 31, 2014, reflecting a decrease of \$1,439,371, or 12.4 percent. The Association's net income for the year ended December 31, 2013, was \$9,180,238. Net income increased \$2,434,507, or 26.5 percent, in 2014 versus 2013.

Net interest income for 2015, 2014 and 2013 was \$17,826,254, \$18,209,033 and \$17,553,334, respectively, reflecting decreases of \$382,779, or 2.1 percent, for 2015 versus 2014 and \$655,699, or 3.7 percent, for 2014 versus 2013. The Association collected \$498,982 less in interest on nonaccrual loans in 2015 compared to 2014. As the credit quality continues to improve, these one-time items will continue to decline.

Net interest income is the principal source of earnings for the Association and is impacted by volume, yields on assets and cost of debt. The effects of changes in average volume and interest rates on net interest income over the past three years are presented in the following tables:

	201	15	20	14	2013		
	Average		Average		Average		
	Balance	Interest	Balance	Interest	Balance	Interest	
Loans	\$ 640,405,977	\$27,120,728	\$618,187,550	\$27,118,521	\$603,772,388	\$26,214,443	
Total interest-earning assets	640,405,977	27,120,728	618,187,550	27,118,521	603,772,388	26,214,443	
Interest-bearing liabilities	514,111,825	9,294,474	499,121,177	8,909,488	493,148,097	8,661,109	
Impact of capital	\$ 126,294,152		\$119,066,373		\$110,624,291		
Net interest income		\$17,826,254		\$18,209,033		\$17,553,334	
	2015		20		2013		
	Average		Averag		Average Yield		
Yield on loans	4.23	%	4.39	9%	4.34%		
Total yield on interest- earning assets Cost of interest-bearing	4.23	%	4.39	9%	4.34	1%	
liabilities	1.81	0/0	1.79	9%	1.76	5%	
Interest rate spread	2.43		2.60		2.58		

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20	15	vs.	21	114	

	Increase (decrease) due to					Increase (decrease) due to						
	Volume	Rate Total		Total	Volume		Rate		Total			
Interest income - loans	\$ 974,678	\$	(972,471)	\$	2,207	\$	625,878	\$	278,200	\$	904,078	
Total interest income	 974,678		(972,471)		2,207		625,878		278,200		904,078	
Interest expense	 267,583		117,403		384,986		104,905		143,474		248,379	
Net interest income	\$ 707,095	\$ (	(1,089,874)	\$	(382,779)	\$	520,973	\$	134,726	\$	655,699	

2014 vs. 2013

Interest income for 2015 increased by \$2,207, compared to 2014, primarily due to an increase in accrual loan volume and less collection of interest on non-accrual loans. Interest expense for 2015 increased by \$384,986, or 4.3 percent, compared to 2014 due to an increase in debt outstanding and rates. The interest rate spread decreased by 17 basis points to 2.43 percent in 2015 from 2.60 percent in 2014, primarily due to less interest collected on non-accrual loans and, to a lesser extent, competitive pressure on rates in sections of the state. The interest rate spread increased by 2 basis points to 2.60 percent in 2014 from 2.58 percent in 2013, primarily due to collection of interest on non-accrual loans and an increase in accrual loan volume.

Noninterest income for 2015 decreased by \$747,692, or 18.0 percent, compared to 2014, primarily due to gains on sale of other property owned that occurred during 2014. Noninterest income for 2014 increased by \$612,813, or 17.4 percent, compared to 2013, due primarily to gains on acquired property.

Interest collected on non-accrual loans and gains on sale of acquired property should be treated as non-recurring one-time events.

Provisions for loan losses increased by \$20,059, or 157.4 percent, compared to 2014, due primarily to an increase in impaired assets requiring reserves.

Operating expenses consist primarily of salaries, employee benefits and purchased services. Expenses for purchased services may include administrative services, marketing, information systems, accounting and loan processing, among others. Operating expenses increased by \$309,306 for 2015 compared to 2014 primarily due to increases in salaries and employee benefits and insurance fund premiums. During 2015, salaries and employee benefits increased \$263,028 or 3.98 percent when compared to 2014. The insurance fund premiums increased by \$178,334 from 2014. There was a decrease in purchased services of \$24,792, travel of \$44,388, communication of \$18,501 and advertising of \$27,367. Public and member relations and supervisory and exam expense increased by \$9,453 and \$3,620, respectively. Occupancy and equipment expense increased by \$36,142 compared to 2014. Provision for acquired property expense decreased by \$5,359. The remaining operating expenses decreased by \$60,864.

Authoritative accounting guidance requiring the capitalization and amortization of loan origination fees and costs resulted in the capitalization of \$515,094 and \$444,791 for 2015 and 2014, respectively, in origination costs, which will be amortized over the life of the loans as an adjustment to yield in net interest income. The capitalized costs consisted of salaries and benefits totaling \$632,108 related to the origination of loans.

For the year ended December 31, 2015, the Association's return on average assets was 1.5 percent, as compared to 1.8 percent and 1.5 percent for the years ended December 31, 2014 and 2013, respectively. For the year ended December 31, 2015, the Association's return on average members' equity was 7.5 percent, as compared to 8.8 percent and 7.4 percent for the years ended December 31, 2014 and 2013, respectively. The primary reason for the decrease in return on assets is due to collection of interest of non-accrual loans and gain on sale of acquired property during 2014.

Because the Association depends on the Bank for funding, any significant positive or negative factors affecting the operations of the Bank may have an effect on the operations of the Association.

#### **Liquidity and Funding Sources:**

The interest rate risk inherent in the Association's loan portfolio is substantially mitigated through the funding relationship with the Bank. The Bank manages interest rate risk through its direct loan pricing and asset/liability management process.

The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$526,697,949, \$500,169,143 and \$494,649,196 as of December 31, 2015, 2014 and 2013, respectively, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 1.91 percent, 1.83 percent and 1.82 percent at December 31, 2015, 2014 and 2013, respectively. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by a GFA. The increase in note payable to the Bank and related accrued interest payable since December 31, 2014, is due to an increase in accrual loan volume.

The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$132,214,379, \$126,419,949 and \$116,025,730 at December 31, 2015, 2014 and 2013, respectively. The maximum amount the Association may borrow from the Bank as of December 31, 2015, was \$658,524,683 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2018, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

The liquidity policy of the Association is to manage cash balances, to maximize debt reduction and to increase accrual loan volume. This policy will continue to be pursued during 2016. As borrower payments are received, they are applied to the Association's note payable to the Bank.

The Association will continue to fund its operations through direct borrowings from the Bank, capital surplus from prior years and borrower stock. It is management's opinion that funds available to the Association are sufficient to fund its operations for the coming year.

#### **Capital Resources:**

The Association's capital position remains strong, with total members' equity of \$136,057,708, \$131,276,072 and \$125,255,102 at December 31, 2015, 2014 and 2013, respectively. Under regulations governing minimum permanent capital adequacy and other capitalization issues, the Association is required to maintain a minimum adjusted permanent capital of 7.0 percent of risk-adjusted assets as defined by the FCA. The permanent capital ratio measures available at-risk capital relative to risk-adjusted assets and off-balance-sheet contingencies. The ratio is an indicator of the institution's financial capacity to absorb potential losses beyond that provided in the allowance for loss accounts. The Association's permanent capital ratio at December 31, 2015, 2014 and 2013 was 19.5 percent, 19.5 percent and 18.5 percent, respectively. The core surplus ratio measures available core surplus capital relative to risk-adjusted assets and off-balance-sheet contingencies.

The ratio is an indicator of the quality of capital that exists to maintain stable earnings and financial strength. The Association's core surplus ratio at December 31, 2015, 2014 and 2013 was 19.1 percent, 19.1 percent and 18.1 percent, respectively, which is in compliance with the FCA's minimum ratio requirement of 3.5 percent. The total surplus ratio measures available surplus capital relative to risk-adjusted assets and off-balance-sheet contingencies. The ratio is an indicator of the reserves existing to protect borrowers' investments in the Association. The Association's total surplus ratio at December 31, 2015, 2014 and 2013 was 19.1 percent, 19.1 percent and 18.1 percent, respectively, which is in compliance with the FCA's minimum ratio requirement of 7.0 percent.

On September 4, 2014, the Farm Credit Administration published a proposed rule to modify the regulatory capital requirements for System banks and Associations. The stated objectives of the proposed rule are as follows:

- To modernize capital requirements while ensuring that the institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,
- To ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- To make System regulatory capital requirements more transparent and
- To meet the requirements of section 939A of the Dodd-Frank Act.

The initial public comment period ended on February 16, 2015, and was reopened from June 26 to July 10, 2015. A final rule is expected in the first quarter of 2016, which is expected to become effective for 2017.

In 2015, 2014 and 2013, the Association paid patronage distributions of \$4,499,942, \$2,998,692 and \$1,700,134, respectively. In December 2015, the Board approved a 1 percent or approximately \$5.8 million cash patronage for eligible stockholders. See Note 9 to the consolidated financial statements, "Members' Equity," included in this annual report, for further information.

#### Relationship With the Bank:

The Association's statutory obligation to borrow only from the Bank is discussed in Note 8 to the consolidated financial statements, "Note Payable to the Bank," included in this annual report.

The Bank's ability to access capital of the Association is discussed in Note 2 to the consolidated financial statements, "Summary of Significant Accounting Policies," included in this annual report, within the section "Capital Stock Investment in the Bank."

The Bank's role in mitigating the Association's exposure to interest rate risk is described in the section "Liquidity and Funding Sources" of Management's Discussion and Analysis and in Note 8 to the consolidated financial statements, "Note Payable to the Bank," included in this annual report.

The Bank provides computer systems to support the critical operations of all District Associations. In addition, each Association has operating systems and facility-based systems that are not supported by the Bank. As disclosed in Note 12 to the consolidated financial statements, "Related Party Transactions," included in this annual report, the Bank provides many services that the Association can utilize, such as administrative, marketing, information systems and accounting services. Additionally, the Bank bills District expenses to the Associations, such as the Farm Credit System Insurance Corporation insurance premiums.

#### **Summary:**

Over the past 26 years, regardless of the state of the agricultural economy, your Association's Board and management, as well as the Board and management of the Bank, have been committed to offering their borrowers a ready source of financing at a competitive price. Your continued support will be critical to the success of this Association.



#### **Independent Auditor's Report**

To the Board of Directors of Louisiana Land Bank, ACA:

We have audited the accompanying consolidated financial statements of Louisiana Land Bank, ACA and its subsidiaries (the Association), which comprise the consolidated balance sheets as of December 31, 2015, 2014 and 2013, and the related consolidated statements of comprehensive income, of changes in members' equity and of cash flows for the years then ended.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Association's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Louisiana Land Bank, ACA and its subsidiaries as of December 31, 2015, 2014 and 2013, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

March 14, 2016

ricewaterhouse Coopers 12P

#### CONSOLIDATED BALANCE SHEET

	December 31,								
		2015		2014		2013			
<u>Assets</u>									
Cash	\$	81,673	\$	70,412	\$	49,942			
Loans		659,483,139		627,120,442		611,195,331			
Less: allowance for loan losses		5,376,702	-	5,203,336		5,312,601			
Net loans		654,106,437		621,917,106		605,882,730			
Accrued interest receivable		5,597,145		4,837,740		4,752,404			
Investment in and receivable from the Farm Credit Bank of Texas:									
Capital stock		10,228,330		9,979,910		9,847,090			
Other		799,732		997,717		2,029,531			
Deferred taxes, net		-		-		16,661			
Other property owned, net		-		718,745		1,551,254			
Premises and equipment		3,648,174		3,008,782		3,131,092			
Other assets		472,913		429,525		313,820			
Total assets	\$	674,934,404	\$	641,959,937	\$	627,574,524			
<u>Liabilities</u>									
Note payable to the Farm Credit Bank of Texas	\$	526,697,949	\$	500,169,143	\$	494,649,196			
Accrued interest payable		838,596		763,922		751,711			
Drafts outstanding		638,919		236,037		87,989			
Patronage Disbribution Payable		5,757,683		4,500,532		3,000,040			
Other liabilities		4,943,549		5,014,231		3,830,486			
Total liabilities		538,876,696		510,683,865		502,319,422			
Members' Equity									
Capital stock and participation certificates		2,548,415		2,481,320		2,899,765			
Unallocated retained earnings		134,015,973		129,597,692		122,482,131			
Accumulated other comprehensive loss		(506,680)		(802,940)		(126,794)			
Total members' equity		136,057,708		131,276,072		125,255,102			
Total liabilities and members' equity	\$	674,934,404	\$	641,959,937	\$	627,574,524			

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Year Ended December 31,								
	2015	2014	2013						
<u>Interest Income</u>									
Loans	\$ 27,120,728	\$ 27,118,521	\$ 26,214,443						
Total interest income	27,120,728	27,118,521	26,214,443						
Interest Expense									
Note payable to the Farm Credit Bank of Texas	9,294,474	8,909,488	8,661,109						
Total interest expense	9,294,474	8,909,488	8,661,109						
Net interest income	17,826,254	18,209,033	17,553,334						
Provision for Loan Losses	32,801	12,742	370,312						
Net interest income after									
provision for losses	17,793,453	18,196,291	17,183,022						
Noninterest Income									
Income from the Farm Credit Bank of Texas:									
Patronage income	2,517,134	2,498,460	2,544,257						
Loan fees	193,184	147,495	190,814						
Financially related services income	2,633	2,665	3,094						
Gain on other property owned, net	215,365	1,196,128	559,165						
Gain on sale of premises and equipment, net	402,267	125,973	204,763						
Other noninterest income	61,431	168,985	24,800						
Total noninterest income	3,392,014	4,139,706	3,526,893						
Noninterest Expenses									
Salaries and employee benefits	6,872,066	6,609,038	7,164,495						
Directors' expense	377,049	299,899	316,164						
Purchased services	530,896	555,688	626,278						
Travel	481,516	525,904	551,996						
Occupancy and equipment	569,714	533,572	538,312						
Communications	143,288	161,789	166,749						
Advertising	424,009	451,376	407,281						
Public and member relations	257,633	248,180	221,033						
Supervisory and exam expense	364,046	360,426	388,020						
Insurance Fund premiums	721,771	543,437	454,893						
Provision for losses on other property owned, net	-	5,359	127,382						
Other noninterest expense	266,689	404,703	523,788						
Total noninterest expenses	11,008,677	10,699,371	11,486,391						
Income before income taxes	10,176,790	11,636,626	9,223,524						
Provision for income taxes	1,416	21,881	43,286						
NET INCOME	10,175,374	11,614,745	9,180,238						
Other comprehensive income:									
Change in postretirement benefit plans	296,260	(676,146)	563,066						
Other comprehensive income, net of tax	296,260	(676,146)	563,066						
COMPREHENSIVE INCOME	\$ 10,471,634	\$ 10,938,599	\$ 9,743,304						
COM REALESTAR HICCHIR	Ψ 10,4/1,034	Ψ 10,736,379	ψ 2,743,304						

## CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

	Pa	apital Stock/ articipation Certificates	 ained Earnings Unallocated	Cor	Other mprehensive come (Loss)	Total Members' Equity
Balance at December 31, 2012	\$	2,853,915	\$ 118,001,797	\$	(689,860)	\$ 120,165,852
Net income		-	9,180,238		-	9,180,238
Other comprehensive income		-	-		563,066	563,066
Capital stock/participation certificates						
issued		491,735	-		-	491,735
Capital stock/participation certificates						
and allocated retained earnings retired		(445,885)	-		-	(445,885)
Patronage dividends:						
Delcared		-	 (4,699,904)			(4,699,904)
Balance at December 31, 2013		2,899,765	122,482,131		(126,794)	125,255,102
Net income		-	11,614,745		-	11,614,745
Other comprehensive income		-	-		(676,146)	(676,146)
Capital stock/participation certificates						
issued		427,600	-		-	427,600
Capital stock/participation certificates						
and allocated retained earnings retired		(846,045)	-		-	(846,045)
Patronage dividends:						
Declared		_	 (4,499,184)			(4,499,184)
Balance at December 31, 2014		2,481,320	129,597,692		(802,940)	131,276,072
Net income		-	10,175,374		-	10,175,374
Other comprehensive income		-	-		296,260	296,260
Capital stock/participation certificates						
issued		339,640	-		-	339,640
Capital stock/participation certificates						
and allocated retained earnings retired		(272,545)	-		-	(272,545)
Patronage dividends:						
Declared		-	(5,757,093)		-	(5,757,093)
Balance at December 31, 2015	\$	2,548,415	\$ 134,015,973	\$	(506,680)	\$ 136,057,708

## STATEMENT OF CASH FLOWS

	Year Ended December 31,						
		2015		2014		2013	
Cash flows from operating activities:		_					
Net income	\$	10,175,374	\$	11,614,745	\$	9,180,238	
Adjustments to reconcile net income to net							
cash provided by operating activities:							
Provision for loan losses		32,801		12,742		370,312	
Deferred Gain on Acquired Property				89,322		-	
Provision for acquired property		-		5,359		127,382	
Gain on other property owned, net		(215,994)		(1,216,404)		(635,902)	
Depreciation		408,263		455,435		473,494	
Gain on sale of premises and equipment, net		(402,346)		(125,973)		(204,763)	
(Increase) decrease in accrued interest receivable		(759,405)		(85,336)		296,296	
Decrease (increase) in other receivables from the Farm							
Credit Bank of Texas		197,985		1,031,814		(329,427)	
(Increase) decrease in deferred tax assets		1,416		16,661		-	
(Increase) decrease in other assets		(43,387)		(115,705)		225,873	
Increase (decrease) in accrued interest payable		74,674		12,211		(8,828)	
Increase in other liabilities		283,353		306,830		962,466	
Net cash provided by operating activities	\$	9,752,734	\$	12,001,701	\$	10,457,141	
Cash flows from investing activities:							
Increase in loans, net		(32,428,792)		(16,132,733)		(22,468,785)	
Cash recoveries of loans previously charged off		90,007		145,001		136,274	
Proceeds from (purchase) redemption of investment in							
the Farm Credit Bank of Texas		(248,420)		(132,820)		896,220	
Purchases of premises and equipment		(1,211,069)		(278,588)		(586,520)	
Proceeds from sales of premises and equipment		934,739		123,497		359,935	
Proceeds from sales of other property owned		623,221		2,043,554		6,862,059	
Net cash used in investing activities	\$	(32,240,314)	\$	(14,232,089)	\$	(14,800,817)	

## CONSOLIDATED STATEMENT OF CASH FLOWS

	Ye	ear En	ded December 3	31,	
	 2015		2014		2013
Cash flows from financing activities:					
Net draws on note payable to the Farm Credit Bank of Texas	26,528,806		5,519,947		4,908,708
Increase in drafts outstanding	402,882		148,048		82,701
Issuance of capital stock and participation certificates	339,640		427,600		491,735
Retirement of capital stock and participation	,		,,,,,,,		,,,,,,
certificates	(272,545)		(846,045)		(445,885)
Cash dividends paid	-		-		32
Patronage distributions paid	(4,499,942)		(2,998,692)		(1,699,896)
Net cash provided by financing activities	 22,498,841		2,250,858		3,337,395
Net increase (decrease) in cash	11,261		20,470		(1,006,281)
Cash at the beginning of the year	 70,412		49,942		1,056,223
Cash at the end of the year	\$ 81,673	\$	70,412	\$	49,942
Supplemental schedule of noncash investing and financing activities:  Loans transferred to other property owned  Loans charged off  Patronage distributions declared	\$ 8,634 5,757,093	\$	66,239 4,500,000	\$	718,745 5,086,009 4,699,904
Deferred gain on other property owned  Supplemental cash information:  Cash paid during the year for:  Interest	\$ 9,369,148	\$	89,322 8,897,277	\$	8,669,936

# LOUISIANA LAND BANK, ACA NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 — ORGANIZATION AND OPERATIONS:

A. Organization: Louisiana Land Bank, ACA, including its wholly-owned subsidiaries, Louisiana Production Credit Association, PCA and Louisiana Federal Land Bank Association, FLCA (collectively called "the Association"), is a member-owned cooperative which provides credit and credit-related services to, or for the benefit of, eligible borrowers/stockholders for qualified agricultural purposes in the parishes of Acadia, Allen, Ascension, Assumption, Avoyelles, Beauregard, Bienville, Bossier, Caddo, Calcasieu, Caldwell, Cameron, Catahoula, Claiborne, Concordia, DeSoto, East Baton Rouge, East Carroll, East Feliciana, Evangeline, Franklin, Grant, Iberia, Iberville, Jackson, Jefferson, Jefferson Davis, Lafayette, Lafourche, LaSalle, Lincoln, Livingston, Madison, Morehouse, Natchitoches, Orleans, Ouachita, Plaquemines, Pointe Coupee, Rapides, Red River, Richland, Sabine, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Landry, St. Martin, St. Mary, St. Tammany, Tangipahoa, Tensas, Terrebonne, Union, Vermillion, Vernon, Washington, Webster, West Baton Rouge, West Carroll, West Feliciana and Winn in the state of Louisiana.

The Association is a lending institution of the Farm Credit System (System), a nationwide system of cooperatively owned Banks and Associations that was established by Acts of Congress to meet the credit needs of American agriculture and is subject to the provisions of the Farm Credit Act of 1971, as amended (Act). At December 31, 2015, the System consisted of three Farm Credit Banks (FCBs) and their affiliated Associations, one Agricultural Credit Bank (ACB) and its affiliated Associations, the Federal Farm Credit Banks Funding Corporation (Funding Corporation) and various service and other organizations.

The Bank and its related Associations are collectively referred to as the "District." The Bank provides funding to all Associations within the District and is responsible for supervising certain activities of the District Associations. At December 31, 2015, the District consisted of the Bank, one FLCA and 13 ACA parent companies, which have two wholly-owned subsidiaries, an FLCA and a PCA, operating in or servicing the states of Alabama, Louisiana, Mississippi, New Mexico and Texas. ACA parent companies provide financing and related services through their FLCA and PCA subsidiaries. The FLCA makes secured long-term agricultural real estate and rural home mortgage loans. The PCA makes short- and intermediate-term loans for agricultural production or operating purposes.

The FCA is delegated authority by Congress to regulate the System banks and Associations. The FCA examines the activities of System Associations to ensure their compliance with the Farm Credit Act, FCA regulations, and safe and sound banking practices.

The Act established the Farm Credit System Insurance Corporation (FCSIC) to administer the Farm Credit Insurance Fund (Insurance Fund). The Insurance Fund is required to be used (1) to ensure the timely payment of principal and interest on Systemwide debt obligations, (2) to ensure the retirement of protected borrower capital at par or stated value and (3) for other specified purposes. The Insurance Fund is also available for the discretionary uses by the FCSIC of providing assistance to certain troubled System institutions and to cover the operating expenses of the FCSIC. Each System bank has been required to pay premiums, which may be passed on to the Association, into the Insurance Fund, based on its annual average adjusted outstanding insured debt until the monies in the Insurance Fund reach the "secure base amount," which is defined in the Farm Credit Act as 2.0 percent of the aggregate insured obligations (adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments) or other such percentage of the aggregate obligations as the Insurance Corporation in its sole discretion determines to be actuarially sound. When the amount in the Insurance Fund exceeds the secure base amount, the FCSIC is required to reduce premiums as necessary to maintain the Insurance Fund at the 2 percent level. As required by the Farm Credit Act, as amended, the FCSIC may return excess funds above the secure base amount to System institutions.

FCA regulations require borrower information to be held in strict confidence by Farm Credit institutions, their directors, officers and employees. Directors and employees of the Farm Credit institutions are prohibited, except under specified circumstances, from disclosing nonpublic personal information about members.

B. Operations: The Act sets forth the types of authorized lending activity, persons eligible to borrow and financial services that can be offered by the Association. The Association is authorized to provide, either directly or in participation with other lenders, credit, credit commitments and related services to eligible borrowers. Eligible borrowers include farmers, ranchers, producers or harvesters of aquatic products, rural residents and farm-related businesses. The Association makes and services short- and intermediate-term loans for agricultural production or operating purposes, and secured long-term real estate mortgage loans, with funding from the Bank.

The Association's financial condition may be affected by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect stockholders' investments in the Association. Upon request, stockholders of the Association will be provided with the Bank and District Associations' Annual Report to Stockholders, which includes the combined financial statements of the Bank and all of the District Associations. The District's annual report discusses the material aspects of the financial condition, changes in financial condition, and results of operations for the Bank and the District. In addition, the District's annual report identifies favorable and unfavorable trends, significant events, uncertainties and the impact of activities of the Insurance Fund.

The lending and financial services offered by the Bank are described in Note 1, "Organization and Operations," of the District's annual report to stockholders.

#### NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The accounting and reporting policies of the Association conform to GAAP and prevailing practices within the banking industry. The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Significant estimates are discussed in these footnotes, as applicable. Actual results could differ from those estimates. The consolidated financial statements include the accounts of PCA and FLCA. All significant intercompany transactions have been eliminated in consolidation.

#### A. Recently Issued or Adopted Accounting Pronouncements:

In February 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association will evaluate the impact of adoption on the Association's financial condition and its results of operations.

In January 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Recognition and Measurement of Financial Assets and Liabilities." This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association's financial condition or its results of operations.

In August 2014, the FASB issued guidance entitled "Presentation of Financial Statements — Going Concern." The guidance governs management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. This guidance requires management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year after the date the financial statements are issued or within one year after the financial statements are available to be issued, when applicable. Substantial doubt exists if it is probable that the entity will be unable to meet its obligations for the assessed period. This guidance becomes effective for interim and annual periods ending after December 15, 2016, and early application is permitted. Management will be required to make its initial assessment as of December 31, 2016.

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on their financial condition or results of operations.

- B. Cash: Cash, as included in the statement of cash flows, represents cash on hand and on deposit at local banks.
- C. Loans and Allowance for Loan Losses: Long-term real estate mortgage loans generally have original maturities ranging from five to 40 years. Substantially all short- and intermediate-term loans for agricultural production or operating purposes have maturities of 10 years or less. Loans are carried at their principal amount outstanding adjusted for charge-offs and deferred loan fees or costs. Interest on loans is accrued and credited to interest income based upon the daily principal amount outstanding.

Authoritative accounting guidance requires loan origination fees and direct loan origination costs, if material, to be capitalized and the net fee or cost to be amortized over the life of the related loan as an adjustment to yield.

Impaired loans are loans for which it is probable that not all principal and interest will be collected according to the contractual terms of the loan and are generally considered substandard or doubtful, which is in accordance with the loan rating model, as described below. Impaired loans include nonaccrual loans, restructured loans and loans past due 90 days or more and still accruing interest. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan shall remain contractually past due until it is formally restructured or until the entire amount past due, including principal, accrued interest and penalty interest incurred as a result of past-due status, is collected or otherwise discharged in full.

Impaired loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days (unless adequately secured and in the process of collection) or circumstances indicate that collection of principal and/or interest is in doubt. Additionally, all loans over 180 days past due are placed in nonaccrual status. When a loan is placed in nonaccrual status, accrued interest deemed uncollectible is either reversed (if accrued in the current year) or charged against the allowance for loan losses (if accrued in prior years). Loans are charged off at the time they are determined to be uncollectible.

A restructured loan constitutes a troubled debt restructuring (TDR) if for economic or legal reasons related to the debtor's financial difficulties the Association grants a concession to the debtor that it would not otherwise consider. A concession is generally granted in order to minimize the Association's economic loss and avoid foreclosure. Concessions vary by program and are borrower-specific and may include interest rate reductions, term extensions, payment deferrals or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. A loan restructured in a troubled debt restructuring is an impaired loan.

Payments received on nonaccrual loans are generally applied to the recorded investment in the loan asset. If collection of the recorded investment in the loan is fully expected and the loan does not have a remaining unrecovered prior charge-off associated with it, the interest portion of payments is recognized as current interest income. Nonaccrual loans may be returned to accrual status when principal and interest are current, the borrower has demonstrated payment performance, there are no unrecovered prior charge-offs and collection of future payments is no longer in doubt. If previously unrecognized interest income exists at the time the loan is transferred to accrual status, cash received at the time of or subsequent to the transfer is first recorded as interest income until such time as the recorded balance equals the contractual indebtedness of the borrower.

The Bank and related Associations use a two-dimensional loan rating model based on an internally generated combined system risk-rating guidance that incorporates a 14-point risk-rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's estimate as to the anticipated economic loss on a specific loan, assuming default has occurred or is expected to occur within the next 12 months.

Each of the probability of default categories carries a distinct percentage of default probability. The 14-point risk-rating scale provides for granularity of the probability of default, especially in the acceptable ratings. There are nine acceptable categories that range from a borrower of the highest quality to a borrower of minimally acceptable quality. The probability of default between 1 and 9 is very narrow and would reflect almost no default to a minimal default percentage. The probability of default grows more rapidly as a loan moves from a "9" to other assets especially mentioned (OAEM) and grows significantly as a loan moves to a substandard (viable) level. A substandard (nonviable) rating indicates that the probability of default is almost certain.

The credit risk-rating methodology is a key component of the Association's allowance for loan losses evaluation, and is generally incorporated into its loan underwriting standards and internal lending limit. The allowance for loan losses is maintained at a level considered adequate by management to provide for probable losses inherent in the loan portfolio. The allowance is based on a periodic evaluation of the loan portfolio by management in which numerous factors are considered, including economic conditions, loan portfolio composition, collateral value, portfolio quality, current production conditions and prior loan loss experience. Management considers the following factors in determining and supporting the level of allowance for loan losses: the concentration of lending in agriculture, combined with uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional economic effects and weather-related influences. The allowance for loan losses encompasses various judgments, evaluations and appraisals with respect to the loans and their underlying security that, by their nature, contain elements of uncertainty and imprecision. Changes in the agricultural economy

and their impact on borrower repayment capacity will cause these various judgments, evaluations and appraisals to change over time. Accordingly, actual circumstances could vary significantly from the institutions' expectations and predictions of those circumstances.

The allowance for loan losses includes components for loans individually evaluated for impairment and loans collectively evaluated for impairment. Generally, for loans individually evaluated the allowance for loan losses represents the difference between the recorded investment in the loan and the present value of the cash flows expected to be collected discounted at the loan's effective interest rate, or at the fair value of the collateral, less estimated costs to sell, if the loan is collateral-dependent. For those loans collectively evaluated for impairment, the allowance for loan losses is determined using the risk-rating model.

D. Capital Stock Investment in the Farm Credit Bank of Texas: The Association's investment in the Bank is in the form of Class A voting capital stock and allocated retained earnings. This investment is adjusted periodically based on the Association's proportional utilization of the Bank compared to other District Associations. The Bank requires a minimum stock investment of 2 percent of the Association's average borrowing from the Bank. This investment is carried at cost plus allocated equities in the accompanying consolidated balance sheet.

If needed to meet regulatory capital adequacy requirements, the Board of the Bank may increase the percentage of stock held by an Association from 2 percent of the average outstanding balance of borrowings from the Bank to a maximum of 5 percent of the average outstanding balance of borrowings from the Bank.

- E. Other Property Owned, Net: Other property owned, net, consists of real and personal property acquired through foreclosure or deed in lieu of foreclosure, is recorded at fair value less estimated selling costs upon acquisition. Any initial reduction in the carrying amount of a loan to the fair value of the collateral received is charged to the allowance for loan losses. On at least an annual basis, revised estimates to the fair value less cost to sell are reported as adjustments to the carrying amount of the asset, provided that such adjusted value is not in excess of the carrying amount at acquisition. Income and expenses from operations and carrying value adjustments are included in net gains (losses) on other property owned in the statements of comprehensive income.
- F. Premises and Equipment: Premises and equipment are carried at cost less accumulated depreciation. Land is carried at cost. Depreciation is provided on the straight-line method using estimated useful lives of the assets. Gains and losses on dispositions are reflected in current operations. Maintenance and repairs are charged to operating expense, and improvements are capitalized. During 2016, the Association leased half of the Hammond branch building to a nationally reputable vendor.
- G. Advance Conditional Payments: The Association is authorized under the Act to accept advance payments from borrowers. To the extent that the borrower's access to such funds is restricted, the advance conditional payments are netted against the borrower's related loan balance. Amounts in excess of the related loan balance and amounts to which the borrower has unrestricted access are presented as liabilities in the accompanying consolidated balance sheet. Advance conditional payments are not insured. Interest is generally paid by the Association on such accounts at rates established by the Board.
- H. Employee Benefit Plans: Employees of the Association participate in either the District defined benefit retirement plan (DB plan) or the defined contribution plan (DC plan). All eligible employees may participate in the Farm Credit Benefits Alliance 401(k) Plan. The DB plan is closed to new participants. Participants generally include employees hired prior to January 1, 1996. The DB plan is noncontributory and provides benefits based on salary and years of service. The "projected unit credit" actuarial method is used for financial reporting and funding purposes for the DB plan.

Participants in the DC plan generally include employees who elected to transfer from the DB plan prior to January 1, 1996, and employees hired on or after January 1, 1996. Participants in the DC plan direct the placement of their employers' contributions, 5.0 percent of eligible pay for the year ended December 31, 2015, made on their behalf into various investment alternatives.

The structure of the District's DB plan is characterized as multi-employer, since neither the assets, liabilities nor costs of the plan are segregated or separately accounted for by the Associations. No portion of any surplus assets is available to the Associations, nor are the Associations required to pay for plan liabilities upon withdrawal from the plans. As a result, the Associations recognize as pension cost the required contribution to the plans for the year. Contributions due and unpaid are recognized as a liability. The Association recognized pension costs for the DC plan of \$242,399, \$220,004 and \$194,275 for the years ended December 31, 2015, 2014 and 2013, respectively. For the DB plan, the Association recognized pension costs of \$135,136, \$148,069 and \$459,715 for the years ended December 31, 2015, 2014 and 2013, respectively.

The Association also participates in the Farm Credit Benefits Alliance 401(k) Plan, which requires the Associations to match 100 percent of employee contributions up to 3.0 percent of eligible earnings and to match 50 percent of employee contributions for the next 2.0 percent of employee contributions, up to a maximum employer contribution of 4.0 percent of eligible earnings. Association 401(k) plan costs are expensed as incurred. The Association's contributions to the 401(k) plan were \$193,131, \$185,690 and \$171,710 for the years ended December 31, 2015, 2014 and 2013, respectively.

In addition to pension benefits, the Association provides certain health care and life insurance benefits to qualifying retired employees (other postretirement benefits). These benefits are not characterized as multi-employer and, consequently, the liability for these benefits is included in other liabilities.

- I. Income Taxes: The ACA holding company conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are operated through the wholly-owned FLCA subsidiary, which is exempt from federal and state income tax. Short- and intermediate-term lending activities are operated through the wholly-owned PCA subsidiary. Operating expenses are allocated to each subsidiary based on estimated relative service. All significant transactions between the subsidiaries and the parent company have been eliminated in consolidation. The ACA, along with the PCA subsidiary, is subject to income tax. The Association is eligible to operate as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, the Association can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those earnings that will not be distributed as qualified patronage refunds. Deferred taxes are provided on the Association's taxable income on the basis of a proportionate share of the tax effect of temporary differences not allocated in patronage form. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (over 50 percent probability), based on management's estimate, that they will not be realized. The consideration of valuation allowances involves various estimates and assumptions as to future taxable earnings, including the effects of the Association's expected patronage program, which reduces taxable earnings.
- J. Patronage Refunds From the Bank: The Association records patronage refunds from the Bank on an accrual basis.
- K. Fair Value Measurement: The FASB guidance defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. It describes three levels of inputs that may be used to measure fair value:

Level 1 — Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as certain U.S. Treasury, other U.S. government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-the-counter markets. Also included in Level 1 are assets held in trust funds, which relate to deferred compensation and our supplemental retirement plan. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace. Pension plan assets that are invested in equity securities, including mutual funds and fixed-income securities that are actively traded, are also included in Level 1.

Level 2 — Observable inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly. Level 2 inputs include the following: (a) quoted prices for similar assets or liabilities in active markets; (b) quoted prices for identical or similar assets or liabilities in markets that are not active so that they are traded less frequently than exchange-traded instruments, the prices are not current or principal market information is not released publicly; (c) inputs other than quoted prices that are observable such as interest rates and yield curves, prepayment speeds, credit risks and default rates and (d) inputs derived principally from or corroborated by observable market data by correlation or other means. This category generally includes certain U.S. government and agency mortgage-backed debt securities, corporate debt securities and derivative contracts. Pension plan assets that are derived from observable inputs, including corporate bonds and mortgage-backed securities, are reported in Level 2.

Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities are considered Level 3. These unobservable inputs reflect the reporting entity's own assumptions about assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, asset-backed securities, highly structured or long-term derivative contracts, certain loans and other property owned.

Pension plan assets such as certain mortgage-backed securities that are supported by little or no market data in determining the fair value are included in Level 3.

The fair value disclosures are presented in Note 13, "Fair Value Measurements."

L. Off-balance-sheet credit exposures: Commitments to extend credit are agreements to lend to customers, generally having fixed expiration dates or other termination clauses that may require payment of a fee. Commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and third party. The credit risk associated with commitments to extend credit and commercial letters of credit is essentially the same as that involved with extending loans to customers and is subject to normal credit policies. Collateral may be obtained based on management's assessment of the customer's creditworthiness.

#### NOTE 3 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans as of December 31 follows:

	 2015		2014			 2013	
Loan Type	Amount %			Amount	%	Amount	%
Real estate mortgage	\$ 558,290,493	84.7%	\$	538,841,540	85.9%	\$ 532,101,326	87.1%
Production and							
intermediate term	42,096,061	6.4%		37,507,404	6.0%	30,871,151	5.1%
Agribusiness:							
Loans to cooperatives	5,262,571	0.8%		3,076,029	0.5%	6,740,253	1.1%
Processing and marketing	11,893,789	1.8%		5,901,067	0.9%	13,706,635	2.2%
Farm-related business	15,276,840	2.3%		18,013,689	2.9%	6,475,138	1.1%
Communication	8,232,747	1.2%		6,174,404	1.0%	5,430,544	0.9%
Energy	2,367,715	0.4%		1,750,993	0.3%	1,659,788	0.3%
Water and waste water	635,159	0.1%		941,920	0.2%	1,428,456	0.2%
Rural residential real estate	15,346,639	2.3%		14,827,243	2.3%	12,681,373	2.0%
Lease receivables	 81,125	0.0%		86,153	0.0%	 100,667	0.0%
Total	\$ 659,483,139	100.0%	\$	627,120,442	100.0%	\$ 611,195,331	100.0%

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume and comply with FCA regulations. The following table presents information regarding participations purchased and sold as of December 31, 2015:

	Other Farm Cre	edit Institutions	Non-Farm Cree	dit Institutions	Total		
	Participations	Participations	Participations	Participations	Participations	Participations	
	Purchased	Sold	Purchased	Sold	Purchased	Sold	
Real estate mortgage	\$ 14,952,739	\$ 29,304,322	\$ -	\$ -	\$ 14,952,739	\$ 29,304,322	
Production and intermediate term	6,934,428	1,938,373	-	-	6,934,428	1,938,373	
Agribusiness	12,808,577	2,040,000	881,931	3,120,881	13,690,508	5,160,881	
Communication	8,232,746	-	-	-	8,232,746	-	
Energy	2,367,715	-	-	-	2,367,715	-	
Water and waste water	635,159				635,159		
Total	\$ 45,931,364	\$ 33,282,695	\$ 881,931	\$ 3,120,881	\$ 46,813,295	\$ 36,403,576	

Geographic Distribution by loan volume as of December 31, 2015:

REGION	2015	2014	2013
Louisiana			
Northeast	33.82 percent	33.95 percent	32.66 percent
Northwest	11.89 percent	12.54 percent	12.43 percent
Southeast	20.37 percent	20.75 percent	22.24 percent
Southwest	16.75 percent	15.52 percent	14.33 percent
Total Louisiana	82.83 percent	82.76 percent	81.67 percent
Out of State	17.17 percent	17.24 percent	18.33 percent
	100.00 percent	100.00 percent	100.00 percent

The Association's concentration of credit risk in various agricultural commodities is shown in the following table.

<b>2015</b> 2014						2013		
Operation/Commodity		Amount	%		Amount	%	Amount	%
Timber	\$	203,607,055	30.9%	\$	212,421,782	33.9%	\$ 224,666,979	36.8%
Cash grains		134,803,233	20.4%		130,983,513	20.9%	102,639,003	16.8%
Livestock, except dairy and poultry		82,033,727	12.4%		78,561,418	12.5%	69,603,696	11.4%
Field crops except cash grains		67,668,426	10.3%		63,307,757	10.1%	82,099,130	13.4%
Hunting, trapping and game propagation		49,061,694	7.4%		49,209,884	7.8%	45,033,495	7.4%
Food and kindred products		19,095,652	2.9%		21,021,314	3.4%	22,230,677	3.6%
Rural home loans		15,587,419	2.4%		14,507,529	2.3%	12,448,630	2.0%
Animal specialties		14,226,136	2.2%		13,078,315	2.1%	12,036,674	2.0%
Poultry and eggs		14,074,603	2.1%		5,712,650	0.9%	3,929,618	0.6%
General farms, primarily crops		13,226,200	2.0%		3,546,424	0.6%	7,954,182	1.3%
Wholesale trade - nondurable goods		10,578,227	1.6%		6,578,964	1.0%	4,826,432	0.8%
Communication		8,232,747	1.2%		6,174,404	1.0%	5,430,544	0.9%
Vegetables and melons		5,338,497	0.8%		3,775,440	0.6%	452,304	0.1%
General farms, primarily livestock		3,468,278	0.5%		4,101,017	0.7%	4,837,415	0.8%
Farm and garden machinery equipment		3,060,440	0.5%		1,345,687	0.2%	722,164	0.1%
Electric services		2,367,715	0.4%		1,752,982	0.3%	1,659,788	0.3%
Dairy farms		2,092,351	0.3%		2,308,369	0.4%	2,528,873	0.4%
Commercial fishing		1,778,603	0.3%		-	0.0%	-	0.0%
Fruit and tree nuts		1,507,922	0.2%		1,630,689	0.2%	1,809,890	0.3%
Chemical and allied products		1,361,440	0.2%		1,852,503	0.3%	1,791,799	0.3%
Agricultural services		1,169,068	0.2%		-	0.0%	-	0.0%
Horticultural specialties		815,941	0.1%		-	0.0%	-	0.0%
Public warehousing and storage		777,609	0.1%		140,000	0.0%	-	0.0%
Paper and allied products		-	0.0%		356,795	0.1%	356,401	0.1%
Building materials, hardware and garden supplies		-	0.0%		296,292	0.0%	-	0.0%
Lumber and wood products, except furniture		241,071	0.0%		285,818	0.0%	713,668	0.1%
Fish hatcheries and preserves		-	0.0%		74,501	0.0%	-	0.0%
Forestry services		-	0.0%		12,654	0.0%	-	0.0%
Other		3,309,085	0.6%		4,083,741	0.7%	3,423,969	0.5%
Total	\$	659,483,139	100.0%	\$	627,120,442	100.0%	\$ 611,195,331	100.0%

While the amounts represent the Association's maximum potential credit risk as it relates to recorded loan principal, a substantial portion of the Association's lending activities is collateralized, and the Association's exposure to credit loss associated with lending activities is reduced accordingly. An estimate of the Association's credit risk exposure is considered in the determination of the allowance for loan losses.

The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies but typically includes farmland and income-producing property, such as crops and livestock, as well as receivables. Long-term real estate loans are secured by the first liens on the underlying real property. Federal regulations state that long-term real estate loans are not to exceed 85 percent (or 97 percent if guaranteed by a government agency) of the property's appraised value. However, a decline in a property's market value subsequent to loan origination or advances, or other actions necessary to protect the financial interest of the Association in the collateral, may result in the loan-to-value ratios in excess of the regulatory maximum.

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	De	ecember 31, 2015	De	ecember 31, 2014	December 31, 2013		
Nonaccrual loans:							
Real estate mortgage	\$	2,931,807	\$	2,601,544	\$	2,244,693	
Production and intermediate term		9,250		-		-	
Agribusiness		881,931		906,566		1,245,856	
Rural residential real estate		313,296		357,083		297,228	
Total nonaccrual loans		4,136,284		3,865,193		3,787,777	
Accruing restructured loans:							
Real estate mortgage		1,139,497		3,132,308		2,875,350	
Rural residential real estate		185,254		194,864		71,464	
Total accruing restructured loans		1,324,751		3,327,172		2,946,814	
Total nonperforming loans		5,461,035		7,192,365		6,734,591	
Other property owned		-		718,745		1,551,254	
Total nonperforming assets	\$	5,461,035	\$	7,911,110	\$	8,285,845	

One credit quality indicator utilized by the Bank and the Association is the Farm Credit Administration's Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality,
- Other assets especially mentioned (OAEM) assets are currently collectible but exhibit some potential weakness,
- Substandard assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan,
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable, and
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the FCA's Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of December 31:

	2015	2014	2013
Real estate mortgage	00.0	00.2	07.4.0/
Acceptable OAEM	98.0 % 1.0	98.2 % 0.3	97.4 % 1.1
Substandard/doubtful	1.0	1.5	1.5
Substandard/doubtful	100.0	100.0	100.0
Production and intermediate term	100.0	100.0	100.0
Acceptable	100.0	89.3	100.0
OAEM	-	10.7	-
Substandard/doubtful	0.0	-	-
	100.0	100.0	100.0
Loans to cooperatives			
Acceptable	100.0	100.0	100.0
OAEM	-	-	-
Substandard/doubtful	-	-	-
	100.0	100.0	100.0
Processing and marketing			
Acceptable	100.0	100.0	98.0
OAEM	-	-	-
Substandard/doubtful	<u> </u>	<u>-</u>	2.0
	100.0	100.0	100.0
Farm-related business			
Acceptable	81.0	83.2	50.3
OAEM	<del>-</del>	-	<del>-</del>
Substandard/doubtful	19.0	16.8	49.7
~	100.0	100.0	100.0
Communication	0.60	05.2	04.1
Acceptable	96.8	95.2	94.1
OAEM Substandard/doubtful	3.2	- 4 9	- 5.0
Substandard/doubtful	100.0	4.8	5.9
Energy	100.0	100.0	100.0
Acceptable	100.0	100.0	77.4
OAEM	-	-	-
Substandard/doubtful	_	_	22.6
	100.0	100.0	100.0
Water and waste water			
Acceptable	100.0	100.0	100.0
OAEM	-	-	-
Substandard/doubtful	-	-	-
	100.0	100.0	100.0
Rural residential real estate			
Acceptable	96.9	96.6	95.3
OAEM	0.9	1.0	1.4
Substandard/doubtful	2.2	2.4	3.3
	100.0	100.0	100.0
Lease receivables			
Acceptable	100.0	100.0	100.0
OAEM	-	-	-
Substandard/doubtful	- 1000	- 100.0	100.0
Totallooms	100.0	100.0	100.0
Total Loans	98.2	97.2	06.0
Acceptable OAEM	98.2 0.5	0.9	96.9 1.0
Substandard/doubtful	1.3	1.9	2.1
Substantiala, ao ao titu	100.0 %	100.0 %	100.0 %
	10000 /0	100.0 /0	100.0 /0

The following tables provide an age analysis of past due loans (including accrued interest) as of December 31, 2015, 2014 and 2013:

December 31, 2015:	30-89	,	90 Days	Total	N	ot Past Due or				
,	Days		or More	Past		less than 30		Total	Recorde	ed Investment
	Past Due	I	Past Due	Due	D	ays Past Due		Loans	>90 Days	and Accruing
Real estate mortgage	\$ 2,020,399	\$	236,959	\$ 2,257,358	\$	561,062,598	\$ :	563,319,956	\$	-
Production and intermediate term	88,386		9,250	97,636		42,363,403		42,461,039		-
Loans to cooperatives	-		-	-		5,303,333		5,303,333		-
Processing and marketing	-		-	-		11,914,366		11,914,366		-
Farm-related business	-		-	-		15,333,046		15,333,046		-
Communication	-		-	-		8,233,647		8,233,647		-
Energy	-		-	-		2,369,066		2,369,066		-
Water and waste water	-		-	-		635,341		635,341		-
Rural residential real estate	-		13,507	13,507		15,415,859		15,429,366		-
Lease receivables	 -		-	-		81,125		81,125		-
Total	\$ 2,108,785	\$	259,716	\$ 2,368,501	\$	662,711,784	\$ (	665,080,285	\$	-
December 31, 2014:	30-89		90 Days	Total	No	ot Past Due or				
	Days		or More	Past		less than 30		Total	Recorde	d Investment
	 Past Due	I	Past Due	Due	D	ays Past Due		Loans	>90 Days	and Accruing
Real estate mortgage	\$ 1,165,915	\$	333,087	\$ 1,499,002	\$	541,751,694	\$	543,250,696	\$	-
Production and intermediate term	32,062		-	32,062		37,750,373		37,782,435		-
Loans to cooperatives	-		-	-		3,093,736		3,093,736		-
Processing and marketing	-		-	-		5,904,647		5,904,647		-
Farm-related business	-		-	-		18,077,670		18,077,670		-
Communication	-		-	-		6,175,125		6,175,125		-
Energy	-		-	-		1,751,189		1,751,189		-
Water and waste water	-		-	-		942,017		942,017		-
Rural residential real estate	477,489		14,749	492,238		14,402,276		14,894,514		-
Lease receivables	 -		-	-		86,153		86,153		
Total	\$ 1,675,466	\$	347,836	\$ 2,023,302	\$	629,934,880	\$	631,958,182	\$	
December 31, 2013:	30-89		90 Days	Total	No	ot Past Due or				
	Days		or More	Past		less than 30		Total	Recorde	d Investment
	Past Due	I	Past Due	Due	D	ays Past Due		Loans	>90 Days	and Accruing
Real estate mortgage	\$ 649,514	\$	65,908	\$ 715,422	\$	535,814,099	\$	536,529,521	\$	-
Production and intermediate term	-		-	-		31,040,800		31,040,800		-
Loans to cooperatives	-		-	-		6,772,167		6,772,167		-
Processing and marketing	-		-	-		13,729,895		13,729,895		-
Farm-related business	-		-	-		6,514,478		6,514,478		-
Communication	-		-	-		5,431,443		5,431,443		-
Energy	-		-	-		1,659,924		1,659,924		-
Water and waste water	-		-	-		1,429,170		1,429,170		-
Rural residential real estate	102,977		13,988	116,965		12,622,705		12,739,670		-
Lease receivables	 					100,667		100,667		
Total	\$ 752,491	\$	79,896	\$ 832,387	\$	615,115,348	\$	615,947,735	\$	-

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of December 31, 2015, the total recorded investment of troubled debt restructured loans was \$4,330,557, including \$3,005,806 classified as nonaccrual and \$1,324,751 classified as accrual, with specific allowance for loan losses of \$101,985. As of December 31, 2015, commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$0.

The following tables present additional information regarding troubled debt restructurings, which includes both accrual and nonaccrual loans with troubled debt restructuring designation, that occurred during the years ended December 31, 2015, 2014 and 2013. The pre-modification outstanding recorded investment represents the recorded investment of the loans as of the quarter end prior to the restructuring. The post-modification outstanding recorded investment represents the recorded investment of the loans as of the quarter end the restructuring occurred.

December 31, 2015:	cation Outstanding ded Investment	Post-modification Outstanding Recorded Investment			
Troubled debt restructurings: Real estate mortgage Rural residential real estate	\$ 723,153 212,462	\$	726,138 204,101		
Total	\$ 935,615	\$	930,239		
December 31, 2014:	cation Outstanding ded Investment		ication Outstanding ded Investment		
Troubled debt restructurings:					
Real estate mortgage	\$ 2,011,859	\$	2,028,086		
Rural residential real estate	 95,686		131,195		
Total	\$ 2,107,545	\$	2,159,281		
December 31, 2013:	cation Outstanding		ication Outstanding		
Troubled debt restructurings:					
Real estate mortgage	\$ 513,496	\$	510,155		
Farm-related business	4,485,393		997,334		
Rural residential real estate	 75,272		82,299		
Total	\$ 5,074,161	\$	1,589,788		

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). Charge-offs recorded at the modification date were \$0 for the year ending December 31, 2015.

The predominant form of concession granted for troubled debt restructuring includes rate reduction and term extension. At times these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case the Association assesses all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

Additional commitments to lend to borrowers whose loans have been modified in TDRs were \$0 at December 31, 2015, December 31, 2014 and December 31, 2013.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table:

	Loans Modified as TDRs								
	I	December 31,	D	December 31,	Ι	December 31,			
		2015		2014		2013			
Troubled debt restructurings:			•						
Real estate mortgage	\$	3,057,646	\$	3,490,639	\$	2,899,035			
Production and intermediate term		-		-		273,872			
Farm-related business		881,931		906,566		977,254			
Rural residential real estate		390,980		199,490		78,699			
Total	\$	4,330,557	\$	4,596,695	\$	4,228,860			
			TDRs on	Nonaccrual Status*					
	I	December 31,	D	December 31,	Ι	December 31,			
		2015		2014	2013				
Troubled debt restructurings:		_		_					
Real estate mortgage	\$	1,918,149	\$	358,331	\$	-			
Farm-related business		881,931		906,566		-			
Rural residential real estate		205,726		4,626					
Total	\$	3,005,806	\$	1,269,523	\$	-			

<sup>\*</sup> represents the portion of loans modified as TDRs that are in nonaccrual status

Additional impaired loan information is as follows:

	Inv	Recorded vestment at 2/31/2015	Unpaid Principal Balance <sup>a</sup>		Related lowance	Average Impaired Loans	Iı	nterest ncome cognized
Impaired loans with a related		<u> </u>	 _	•		 _		
allowance for credit losses:								
Real estate mortgage	\$	145,814	\$ 148,595	\$	5,518	\$ 73,553	\$	-
Farm-related business		881,931	4,806,154		101,985	894,543		
Total	\$	1,027,745	\$ 4,954,749	\$	107,503	\$ 968,096	\$	
Impaired loans with no related								
allowance for credit losses:								
Real estate mortgage	\$	3,925,491	\$ 3,920,419	\$	-	\$ 3,733,760	\$	61,901
Production and intermediate term		9,250	9,273		-	4,688		-
Farm-related business		-	106,483		-	2		-
Rural residential real estate		498,549	499,393		-	512,623		8,897
Total	\$	4,433,290	\$ 4,535,568	\$	-	\$ 4,251,073	\$	70,798
Total impaired loans:								
Real estate mortgage	\$	4,071,305	\$ 4,069,014	\$	5,518	\$ 3,807,313	\$	61,901
Production and intermediate term		9,250	9,273		-	4,688		-
Farm-related business		881,931	4,912,637		101,985	894,545		-
Rural residential real estate		498,549	499,393		-	512,623		8,897
Total	\$	5,461,035	\$ 9,490,317	\$	107,503	\$ 5,219,169	\$	70,798

<sup>&</sup>lt;sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

The Association carries a specific allowance on three loans rated non-performing but not non-accrual. The total specific allowance for those accounts total \$737,515.

	Inv	Recorded vestment at 2/31/2014		Unpaid Principal Balance <sup>a</sup>	Related lowance		Average Impaired Loans	I	nterest ncome cognized
Impaired loans with a related			-			-			
allowance for credit losses:									
Farm-related business	\$	906,565	\$	4,830,788	\$ 124,742	\$	944,732		-
Rural residential real estate		14,749		14,749	1,200		14,485		
Total	\$	921,314	\$	4,845,537	\$ 125,942	\$	959,217	\$	
Impaired loans with no related									
allowance for credit losses:									
Real estate mortgage	\$	5,733,852	\$	6,141,751	\$ -	\$	5,508,926	\$	167,782
Farm-related business		-		182,993	-		1		-
Rural residential real estate		537,199		537,864	-		531,005		9,618
Total	\$	6,271,051	\$	6,862,608	\$ -	\$	6,039,932	\$	177,400
Total impaired loans:									
Real estate mortgage	\$	5,733,852	\$	6,141,751	\$ -	\$	5,508,926	\$	167,782
Farm-related business		906,565		5,013,781	124,742		944,733		-
Rural residential real estate		551,948		552,613	1,200		545,490		9,618
Total	\$	7,192,365	\$	11,708,145	\$ 125,942	\$	6,999,149	\$	177,400

<sup>&</sup>lt;sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

	Recorded Investment at 12/31/2013			Unpaid Principal Balance <sup>a</sup>		Related		Average Impaired	Interest Income		
Immained leans with a valeted	1	12/31/2013		Balance		Allowance		Loans		cognized	
Impaired loans with a related allowance for credit losses:											
	Φ.	202.242	Φ.	201.001	Φ.	10.016	Φ.	220 205	Φ.	12.000	
Real estate mortgage	\$	392,243	\$	391,881	\$	13,816	\$	328,207	\$	13,900	
Processing and marketing		268,602		316,746		128,526		217,423		(32)	
Farm-related business		977,254		4,901,476		160,295		5,127,076		-	
Rural residential real estate		249,138		249,138		9,493		44,407		9,951	
Total	\$	1,887,237	\$	5,859,241	\$	312,130	\$	5,717,113	\$	23,819	
Impaired loans with no related											
allowance for credit losses:											
Real estate mortgage	\$	4,686,977	\$	5,755,153	\$	-	\$	5,407,209	\$	134,032	
Farm-related business		-		246,407		-		2,046		-	
Rural residential real estate		119,511		119,693		-		104,676		4,129	
Total	\$	4,806,488	\$	6,121,253	\$	-	\$	5,513,931	\$	138,161	
Total impaired loans:											
Real estate mortgage	\$	5,079,220	\$	6,147,034	\$	13,816	\$	5,735,416	\$	147,932	
Processing and marketing		268,602		316,746		128,526		217,423		(32)	
Farm-related business		977,254		5,147,883		160,295		5,129,122		-	
Rural residential real estate		368,649		368,831		9,493		149,083		14,080	
Total	\$	6,693,725	\$	11,980,494	\$	312,130	\$	11,231,044	\$	161,980	

<sup>&</sup>lt;sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

There were no material commitments to lend additional funds to debtors whose loans were classified as impaired at December 31, 2015, 2014 and 2013.

Interest income on nonaccrual and accruing restructured loans that would have been recognized under the original terms of the loans at December 31:

	 2015	2014	2013		
Interest income which would have been recognized					
under the original terms	\$ 450,397	\$ 965,794	\$	974,036	
Less: interest income recognized	(222,139)	(721,123)		(447,397)	
Foregone interest income	\$ 228,258	\$ 244,671	\$	526,639	

A summary of the changes in the allowance for credit losses and the ending balance of loans outstanding are as follows:

		Real Estate Mortgage		duction and termediate Term	_Ag	gribusiness	_Con	nmunication	1	Energy	,	ater and Waste Water		Rural esidential eal Estate		Lease ceivable_		Total
Allowance for Credit Losses: Balance at										_								
December 31, 2014	\$	3,308,312	\$	(122,313)	\$	1,616,295	\$	291,702	\$	49,830	\$	-	\$	38,398	\$	21,112	\$	5,203,336
Charge-offs Recoveries		(3,691) 12,931		(23)		63,414		12,084		-		-		(4,920) 1,578		-		(8,634) 90,007
Provision for loan losses		32,801		-		-		-		-		-		-		-		32,801
Other Balance at		59,192							_			-						59,192
December 31, 2015	\$	3,409,545	\$	(122,336)	\$	1,679,709	\$	303,786	\$	49,830	\$	-	\$	35,056	\$	21,112	\$	5,376,702
Ending Balance: individually evaluated for	ſ																	
impairment	\$	19,873	\$		\$	825,145	\$		\$		\$		\$	4,920	\$		\$	849,938
Ending Balance: collectively evaluated for																		
impairment	\$	3,389,672	\$	(122,336)	\$	854,564	\$	303,786	\$	49,830	\$		\$	30,136	\$	21,112	\$	4,526,764
Recorded Investment in Loans Outstanding: Ending Balance at																		
December 31, 2015	\$	563,319,955	\$	42,461,039	\$	32,550,746	\$	8,233,647	\$	2,369,066	\$	635,341	\$	15,429,366	\$	81,125	\$	665,080,285
Ending balance for loans																		
individually evaluated for impairment	r \$	4,199,184	\$	9,250	\$	2,901,245	\$	_	s	_	\$	_	\$	498,020	\$	_	\$	7,607,699
Ending balance for loans		.,,		-,			-							., .,				.,,,
collectively evaluated for impairment		559,120,771	\$	42,451,789	\$	29,649,501	\$	8,233,647	\$	2,369,066	\$	635,341	\$	14,931,346	\$	81,125	\$	657,472,594
		Real Estate		duction and termediate							,	ater and Waste		Rural esidential		Lease		
Allowance for Credit		Real Estate Mortgage			Aş	gribusiness	Con	nmunication_		Energy	,					Lease ceivable		Total
Allowance for Credit Losses:				termediate	Ag	gribusiness	Con	nmunication		Energy	,	Waste		tesidential			_	Total
Losses: Balance at		Mortgage	In	termediate Term								Waste	R	esidential eal Estate	Re	ceivable	_	
Losses: Balance at December 31, 2013		Mortgage 3,418,150		termediate	A §	1,614,752	Con \$	291,702	\$	Energy 49,830	,	Waste		desidential eal Estate			\$	5,312,601
Losses: Balance at		Mortgage	In	termediate Term								Waste	R	esidential eal Estate	Re	ceivable	\$	
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses		3,418,150 (3,398) 81,587 12,742	In	termediate Term		1,614,752 (61,871)						Waste	R	desidential eal Estate 39,368 (970)	Re	ceivable	\$	5,312,601 (66,239) 145,001 12,742
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other		3,418,150 (3,398) 81,587	In	termediate Term		1,614,752 (61,871)						Waste	R	desidential eal Estate 39,368 (970)	Re	ceivable	\$	5,312,601 (66,239) 145,001
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses		3,418,150 (3,398) 81,587 12,742	In	termediate Term		1,614,752 (61,871)						Waste	R	desidential eal Estate 39,368 (970)	Re	ceivable	\$	5,312,601 (66,239) 145,001 12,742
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014 Ending Balance:	\$	3,418,150 (3,398) 81,587 12,742 (200,769)	In	(122,313)	\$	1,614,752 (61,871) 63,414 -	\$	291,702 - - - -	\$	49,830		Waste	R	39,368 (970) -	\$	21,112 - - -	\$	5,312,601 (66,239) 145,001 12,742 (200,769)
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for	\$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312	\$ \$	(122,313)	\$	1,614,752 (61,871) 63,414 - - 1,616,295	\$	291,702 - - - -	\$	49,830		Waste	R	39,368 (970) - - - 38,398	\$ \$	21,112 - - -	\$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for impairment	\$	3,418,150 (3,398) 81,587 12,742 (200,769)	In	(122,313)	\$	1,614,752 (61,871) 63,414 -	\$	291,702 - - - -	\$	49,830		Waste	R	39,368 (970) -	\$	21,112 - - -	\$	5,312,601 (66,239) 145,001 12,742 (200,769)
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for	\$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312	\$ \$	(122,313)	\$	1,614,752 (61,871) 63,414 - - 1,616,295	\$	291,702 - - - -	\$	49,830		Waste	R	39,368 (970) - - - 38,398	\$ \$	21,112 - - -	\$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment	\$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312	\$ \$	(122,313) (122,313)	\$	1,614,752 (61,871) 63,414 - - 1,616,295	\$	291,702 - - - - - - 291,702	\$	49,830 - - - - - 49,830	\$	Waste	R	39,368 (970) - - - 38,398	\$ \$	21,112 	\$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment Recorded Investment	\$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312	\$ \$	(122,313) (122,313)	\$	1,614,752 (61,871) 63,414 - - 1,616,295	\$	291,702 - - - - - - 291,702	\$	49,830 - - - - - 49,830	\$	Waste	R	39,368 (970) - - - 38,398	\$ \$	21,112 	\$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment  Recorded Investment in Loans Outstanding: Ending Balance at	\$ \$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312	\$ \$ \$	(122,313)  (122,313)  (122,313)	\$ \$	1,614,752 (61,871) 63,414 - - 1,616,295 944,433	\$ \$ \$	291,702 - - - - 291,702	\$ \$	49,830 - - - - 49,830	\$ \$ \$	Waste Water	\$ \$ \$	39,368 (970) - - - 38,398 1,200	\$ \$ \$	21,112	\$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment  Recorded Investment in Loans Outstanding: Ending Balance at December 31, 2014	\$ \$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312	\$ \$	(122,313)	\$ \$	1,614,752 (61,871) 63,414 - - 1,616,295 944,433	\$	291,702 - - - - - - 291,702	\$ \$	49,830 - - - - - 49,830	\$	Waste Water	\$ \$ \$	39,368 (970) - - - 38,398	\$ \$ \$	21,112 	\$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment  Recorded Investment in Loans Outstanding: Ending Balance at December 31, 2014 Ending balance for loans	\$ \$ \$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312	\$ \$ \$	(122,313)  (122,313)  (122,313)	\$ \$	1,614,752 (61,871) 63,414 - - 1,616,295 944,433	\$ \$ \$	291,702 - - - - 291,702	\$ \$	49,830 - - - - 49,830	\$ \$ \$	Waste Water	\$ \$ \$	39,368 (970) - - - 38,398 1,200	\$ \$ \$	21,112	\$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment  Recorded Investment in Loans Outstanding: Ending Balance at December 31, 2014 Ending balance for loans individually evaluated for impairment	\$ \$ \$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312	\$ \$ \$	(122,313)  (122,313)  (122,313)	\$ \$	1,614,752 (61,871) 63,414 - - 1,616,295 944,433	\$ \$ \$	291,702 - - - - 291,702	\$ \$	49,830 - - - - 49,830	\$ \$ \$	Waste Water	\$ \$ \$	39,368 (970) - - - 38,398 1,200	\$ \$ \$	21,112	\$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336
Losses: Balance at December 31, 2013 Charge-offs Recoveries Provision for loan losses Other Balance at December 31, 2014  Ending Balance: individually evaluated for impairment Ending Balance: collectively evaluated for impairment in Loans Outstanding: Ending Balance at December 31, 2014 Ending balance for loans individually evaluated for	\$ \$ \$ \$ \$ \$ \$	3,418,150 (3,398) 81,587 12,742 (200,769) 3,308,312  10,938 3,297,374	\$ \$ \$ \$	(122,313)  (122,313)  (122,313)	\$ \$	1,614,752 (61,871) 63,414 - - 1,616,295 944,433 671,862	\$ \$ \$	291,702 - - - - 291,702	\$ \$ \$	49,830 - - - - - 49,830	\$ \$ \$	Waste Water	\$ \$ \$	39,368 (970) - - 38,398 1,200 37,198	\$ \$ \$ \$	21,112	\$ \$	5,312,601 (66,239) 145,001 12,742 (200,769) 5,203,336 956,571 4,246,765

	leal Estate Mortgage	duction and termediate Term	_A	gribusiness	Com	munication	<u>F</u>	nergy	1	ater and Waste Water	-	Rural lesidential eal Estate	Lease ceivable	 Total
Allowance for Credit Losses: Balance at December 31, 2012 Charge-offs Recoveries Provision for loan losses Balance at	\$ 4,167,972 (1,161,604) 45,328 366,454	\$ (122,313)	\$	5,444,170 (3,924,223) 90,946 3,859	\$	291,702	\$	49,830	\$	- - - -	\$	39,550 (182)	\$ 21,112	\$ 9,892,023 (5,086,009) 136,274 370,313
December 31, 2013  Ending Balance: individually evaluated for impairment Ending Balance:	\$ 3,418,150 27,284	\$ (122,313)	\$	1,614,752	\$	291,702	\$	49,830	\$		\$	39,368 9,493	\$ 21,112	\$ 5,312,601 1,266,784
collectively evaluated for impairment	\$ 3,390,866	\$ (122,313)	\$	384,745	\$	291,702	\$	49,830	\$	-	\$	29,875	\$ 21,112	\$ 4,045,817
Recorded Investment in Loans Outstanding: Ending Balance at December 31, 2013 Ending balance for loans individually evaluated for impairment Ending balance for loans	\$ 536,529,521	\$ 31,040,800	\$	27,016,540	\$	5,431,443	\$	1,659,924	\$	1,429,170	\$	12,739,670 368,648	\$ 100,667	\$ 615,947,735 8,988,709
collectively evaluated for impairment	\$ 531,396,188	\$ 31,040,800	\$	23,529,812	\$	5,431,443	\$	1,659,924	\$	1,429,170	\$	12,371,022	\$ 100,667	\$ 606,959,026

#### NOTE 4 — INVESTMENT IN THE FARM CREDIT BANK OF TEXAS:

The investment in the Bank is a requirement of borrowing from the Bank and is carried at cost plus allocated equities, not fair value, in the accompanying balance sheet. Estimating the fair value of the Association's investment in the Bank is not practicable because the stock is not traded. The Association owns 4 percent of the issued stock of the Bank as of December 31, 2015. As of that date, the Bank's assets totaled \$20 billion and members' equity totaled \$1.55 billion. The Bank's earnings were \$192 million during 2015.

#### NOTE 5 — PREMISES AND EQUIPMENT:

Premises and equipment consisted of the following at December 31:

	2015			2014	2013		
Land and improvements	\$	455,060	\$	629,445	\$	627,272	
Building and improvements		3,096,128		2,545,984		2,517,949	
Furniture and equipment		775,032		725,891		715,098	
Computer equipment and software		246,785		246,686		234,095	
Automobiles		1,051,021		1,038,939		953,622	
		5,624,026		5,186,945		5,048,036	
Accumulated depreciation		(1,975,852)		(2,178,163)		(1,916,944)	
Total	\$	3,648,174	\$	3,008,782	\$	3,131,092	

The Association leases office space in Tallulah, Crowley, Arcadia and Port Allen, Louisiana. Lease expense was \$119,653, \$124,782 and \$178,680 for 2015, 2014 and 2013, respectively. Minimum annual lease payments for the next five years are as follows:

	_ (	Operating
2016	\$	80,133
2017		22,284
2018		21,505
2019		17,850
2020		5,000
Thereafter		0
Total	\$	146,772

#### NOTE 6 — OTHER PROPERTY OWNED, NET:

Net gain (loss) on other property owned, net, consists of the following for the years ended December 31:

		2015	2014	2013		
Gain on sale, net	\$	215,994	\$ 1,216,404	\$	635,902	
Operating expense, net		(629)	(20,276)		(76,737)	
Net gain on other property owned	<b>\$</b>	215,365	\$ 1,196,128	\$	559,165	

#### NOTE 7 — OTHER ASSETS AND OTHER LIABILITIES:

Other assets comprised the following at December 31:

	2015			2014	2013		
Accounts Receivable	\$	472,913	\$	429,525	\$	313,820	
Total	\$	472,913	\$	429,525	\$	313,820	

Other liabilities comprised the following at December 31:

	2015			2014	2013		
Accumulated Postretirement Benefit Obligation	\$	2,910,342	\$	3,070,049	\$	2,328,506	
Insurance Premium Payable		603,552		526,662		454,893	
Accounts Payable		39,907		49,552		31,876	
Income Taxes Payable		6,222		12,222		7,416	
Other		1,383,526		1,355,746		1,007,795	
Total	\$	4,943,549	\$	5,014,231	\$	3,830,486	

#### NOTE 8 — NOTE PAYABLE TO THE BANK:

The interest rate risk inherent in the Association's loan portfolio is substantially mitigated through the funding relationship with the Bank. The Bank manages interest rate risk through its direct loan pricing and asset/liability management process. The Association's indebtedness to the Bank represents borrowings by the Association to fund the majority of its loan portfolio. The indebtedness is collateralized by a pledge of substantially all of the Association's assets, and is governed by a GFA. The interest rate on the direct loan is based upon the Bank's cost of funding the loans the Association has outstanding to its borrowers. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2018, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

The total amount and the weighted average interest rate of the Association's direct loan from the Bank at December 31, 2015, 2014 and 2013, was \$526,697,949 at 1.91 percent, \$500,169,143 at 1.83 percent and \$494,649,196 at 1.82 percent, respectively.

Under the Act, the Association is obligated to borrow only from the Bank unless the Bank approves borrowing from other funding sources. The Bank and FCA regulations have established limitations on the Association's ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. At December 31, 2015, 2014 and 2013, the Association's note payable was within the specified limitations. The maximum amount the Association may borrow from the Bank as of December 31, 2015, was \$658,524,683, as defined by the GFA.

In addition to borrowing limits, the financing agreement establishes certain covenants including limits on leases, investments, other debt, and dividend and patronage distributions; minimum standards for return on assets and for liquidity; and provisions for conducting business, maintaining records, reporting financial information, and establishing policies and procedures. Remedies specified in the GFA associated with the covenants include additional reporting requirements, development of action plans, increases in interest rates on indebtedness, reduction of lending limits or repayment of indebtedness. As of and for the years ended December 31, 2015, the Association was in full compliance with the GFA.

# NOTE 9 — MEMBERS' EQUITY:

A description of the Association's capitalization requirements, protection mechanisms, regulatory capitalization requirements and restrictions, and equities are provided below.

The Association maintains an unallocated surplus account. The minimum amount for this account shall be prescribed by the FCA and FCA regulations. The Association does not have an allocated surplus account. Rather than earnings held therein and allocated to borrowers on a patronage basis, the Association funds 100 percent of any declared patronage through cash.

Protection of certain borrower equity is provided under the Act that requires the Association, when retiring protected borrower equity, to retire such equity at par or stated value regardless of its book value. Protected borrower equity includes capital stock, participation certificates and allocated equities that were outstanding as of January 6, 1988, or were issued or allocated prior to October 6, 1988. If an Association is unable to retire protected borrower equity at par value or stated value, amounts required to retire this equity would be obtained from the Insurance Fund.

In accordance with the Act and the Association's capitalization bylaws, each borrower is required to invest in the Association as a condition of borrowing. The investment in Class A capital stock (for farm loans) and participation certificates (for farm-related business) is equal to 2 percent of the loan amount, up to a maximum amount of \$1,000. The borrower acquires ownership of the capital stock or participation certificates at the time the loan is made, usually by adding the aggregate par value of the capital stock or participation certificates to the principal amount of the related loan obligation. The capital stock or participation certificates are subject to a first lien by the Association. Retirement of such equities will generally be at the lower of par or book value, and repayment of a loan does not automatically result in retirement of the corresponding capital stock or participation certificates.

If needed to meet regulatory capital adequacy requirements, the Board of the Association may increase the percentage of stock requirement for each borrower up to a maximum of 10 percent of the loan amount.

Each owner of Class A is entitled to a single vote, while participation certificates provide no voting rights to their owners.

Within two years of repayment of a loan, the Association capital bylaws require the conversion of any borrower's outstanding Class A to Class C stock. Class C stock has no voting rights except in a case where a new issuance of preferred stock has been submitted to stockholders affected by the preference. Redemption of Class C shares is made solely at the discretion of the Association's Board. At December 31, 2015, the Association had no Class C stock.

All borrower stock is at-risk. As such, losses that result in impairment of capital stock or participation certificates shall be borne on a pro rata basis by all holders of Class A and participation certificates. In the event of liquidation of the Association, capital stock and participation certificates would be utilized as necessary to satisfy any remaining obligations in excess of the amounts realized on the sale or liquidation of assets. Any excess of the amounts realized on the sale or liquidation of assets over the Association's obligations to external parties and to the Bank would be distributed to the Association's stockholders.

Dividends and patronage distributions may be paid on the capital stock and participation certificates of the Association, as the Board may determine by resolution, subject to capitalization requirements as defined by the FCA. Amounts not distributed are retained as unallocated retained earnings. The following dividends and patronage distributions were declared and paid in 2015, 2014 and 2013, respectively:

Date Declared	Date Paid	Patronage
December 2015	Anticipated March 2016	\$ 5,757,093
	<b>Total 2015</b>	\$ 5,757,093
December 2014	April 2015	\$ 4,500,000
	Total 2014	\$ 4,500,000
December 2013	March 2014	\$ 3,000,000
	Total 2013	\$ 3,000,000

In December 2015, management received approval from the Board to accrue a 1 percent or approximately \$5.7 million cash patronage to eligible stockholders. The Association anticipates paying a patronage in the amount of \$5,822,349 to its stockholders. The FCA's capital adequacy regulations require the Association to achieve permanent capital and total surplus of at least 7.0 percent and core surplus of at least 3.5 percent of risk-adjusted assets and off-balance-sheet commitments. Failure to meet the ratio requirements can initiate certain mandatory and possibly additional discretionary actions by the FCA that, if undertaken, could have a direct material effect on the Association's financial statements. The Association is prohibited from reducing permanent capital by retiring stock or making certain other distributions to stockholders unless prescribed capital standards are met. As of December 31, 2015, the Association is not prohibited from retiring stock or distributing earnings; furthermore, neither the Board nor senior management knows of any such prohibitions that may apply during the subsequent fiscal year. The Association's permanent capital ratio, core surplus ratio and total surplus ratio at December 31, 2015, were 19.5 percent, 19.1 percent and 19.1 percent, respectively.

The Association has a capital adequacy plan (Plan) that includes capital targets necessary to achieve the Association's capital adequacy goals as well as the minimum permanent capital standards. In addition to factors that must be considered in meeting the minimum standards, the Board considered the following factors in developing the Plan:

- Capability of management
- Quality of operating policies, procedures and internal controls
- Quality and quantity of earnings
- Asset quality
- Sufficiency of liquid funds
- Needs of the ACA customer base
- Other operating risks

The Association's specific Plan includes a minimum permanent capital ratio of 15.0 percent, with a target permanent capital ratio of 19.35 percent. Also included are total surplus ratio and core surplus ratio targets of 19.0 percent, respectively. The Association expects to provide the majority of its present and future capital needs through the issuance of at-risk stock and the generation and retention of earnings. If necessary to attain the desired capital levels, the Association may employ strategies such as utilizing Farmer Mac guarantee programs to lower risk ratings, reducing earning assets through sale of loan participations, utilizing FSA loan guarantees suspending payment of patronage and/or increasing capitalization requirements. If capital standards are exceeded, the Board may retire or redeem certain classes of equities. The Board may obligate the Association to distribute its earnings in the form of patronage to its members.

An FCA regulation empowers the FCA to direct a transfer of funds or equities by one or more System institutions to another System institution under specified circumstances. The Association has not been called upon to initiate any transfers and is not aware of any proposed action under this regulation.

At December 31, the Association had the following shares of Class A capital stock, Class B stock and participation certificates outstanding at a par value of \$5 per share:

	2015	2014	2013
Class A stock	474,078	462,893	549,373
Participation certificates	35,605	33,371	30,580
Total	509,683	496,264	579,953

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes as follows:

Accumulated Other Comprehensive Loss						
December 31, 2015	B	Before Tax	Defer	rred Tax	Net	t of Tax
Nonpension postretirement benefits	\$	(506,680)	\$	-	\$	-

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. The following table summarizes the changes in accumulated other comprehensive income (loss) and the location on the income statement for the year ended December 31:

	2015	2014	2013
Accumulated other comprehensive loss at January 1	\$(802,940)	\$(126,794)	\$(689,860)
Actuarial gains(losses)	280,879	(636,094)	553,452
Amortization of prior service (credit) costs included			
in salaries and employee benefits	(51,097)	(52,738)	(52,738)
Amortization of actuarial loss included			
in salaries and employee benefits	66,478_	12,686	62,352
Accumulated other comprehensive loss at December 31	\$ (506,680)	\$ (802,940)	\$(126,794)

# **NOTE 10 — INCOME TAXES:**

The provision for (benefit from) income taxes follows for the years ended December 31:

	2015		2014	2013		
Current:						
Federal			\$ -	\$	43,286	
Total current		-	 -		43,286	
Deferred:						
Federal		1,416	 21,881			
Total deferred		1,416	21,881		-	
Total provision for (benefit from) income taxes	\$	1,416	\$ 21,881	\$	43,286	

The provision for (benefit from) income tax differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to pre-tax income as follows for the years ended December 31:

		2015	2014	2013		
Federal tax at statutory rate	\$	3,561,877	\$ 4,097,169	\$	3,213,083	
Effect of nontaxable FLCA subsidiary		(3,762,115)	(4,310,662)		(3,476,585)	
Patronage distributions		-	-		(31,290)	
Change in valuation allowance		88,615	214,616		-	
Other		113,039	20,758		338,078	
Provision for (benefit from) income taxes	\$	1,416	\$ 21,881	\$	43,286	

Deferred tax assets and liabilities in accordance with accounting guidance, "Accounting for Income Taxes," are comprised of the following at December 31:

	2015		2014	2013
<u>Deferred Tax Assets</u>				
Allowance for loan losses	\$	3,589	\$ 3,592	\$ -
Annual leave		10,252	10,840	-
Loss carryforwards		283,835	200,184	-
Other		4,435	 	16,661
Gross deferred tax assets		302,111	214,616	16,661
Deferred tax asset valuation allowance		(302,111)	 (214,616)	 
Deferred Tax Liabilities				
Other		(6,868)	(5,220)	_
Gross deferred tax liabilities		(6,868)	(5,220)	 
Net deferred tax asset (liability)	\$	(6,868)	\$ (5,220)	\$ 16,661

The Association recorded valuation allowances of \$302,111, \$214,616 and \$0 during 2015, 2014 and 2013, respectively. The Association will continue to evaluate the realizability of the deferred tax assets and adjust the valuation allowance accordingly.

The Association adopted FASB guidance on accounting for uncertainty in income taxes (originally effective January 1, 2007) when the Association became an ACA in 20XX. Upon adoption, the Association did not need to recognize a tax liability for any uncertain tax positions and at December 31, 2015, 2014 and 2013, the Association did not recognize a tax liability for any uncertain tax position.

# NOTE 11 — EMPLOYEE BENEFIT PLANS:

Employee Retirement Plans: Employees of the Association participate in either the defined benefit retirement plan (DB plan) or the defined contributions plan (DC plan) and are eligible to participate in the Farm Credit Benefits Alliance 401(k) Plan. These plans are described more fully in section I of Note 2, "Summary of Significant Accounting Policies." The structure of the District's DB plan is characterized as multi-employer, since neither the assets, liabilities nor cost of any plan is segregated or separately accounted for by participating employers (Bank and Associations). No portion of any surplus assets is available to any participating employer. As a result, participating employers of the plan only recognize as cost the required contributions for the period and a liability for any unpaid contributions required for the period of their financial statements. Plan obligations, assets and the components of annual benefit expenses are recorded and reported upon District combination only. The Association records current contributions to the DB plan as an expense in the current year.

The CEO and certain executive or highly-compensated employees in the Association are eligible to participate in a separate nonqualified supplemental 401(k) plan, named the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan (supplemental 401(k) plan). This plan allows District employers to elect to participate in any or all of the following benefits:

- Restored Employer Contributions to allow "make-up" contributions for eligible employees whose benefits to the qualified 401(k) plan were limited by the Internal Revenue Code during the year
- Elective Deferrals to allow eligible employees to make pre-tax deferrals of compensation above and beyond any deferrals into the qualified 401(k) plan
- Discretionary Contributions to allow participating employers to make a discretionary contribution to an eligible employee's account in the plan, and to designate a vesting schedule

The Association elected to participate in Elective Referrals. There were no payments or contributions made to or from the supplemental 401(k) plan to active employees during 2015, 2014 or 2013.

The DB plan is noncontributory and benefits are based on salary and years of service. The legal name of the plan is Farm Credit Bank of Texas Pension Plan; its employer identification number is 74-1110170. The DB plan is not subject to any contractual expiration dates. The DB plan's funding policy is to fund current year benefits expected to be earned by covered employees plus an amount to improve the accumulated benefit obligation funded status by a percentage approved by the plan sponsor. The plan sponsor is the Board of the Farm Credit Bank of Texas. The "projected unit credit" actuarial method is used for both financial reporting and funding purposes. District employers have the option of providing enhanced retirement benefits, under certain conditions, within the DB plan, to facilitate reorganization and/or restructuring. Actuarial information regarding the DB pension plan accumulated benefit obligation and plan asset is calculated for the district as a whole and is presented in the District's Annual Report to Stockholders. The actuarial present value of vested and nonvested accumulated benefit obligation exceeded the net assets of the DB plan as of December 31, 2015.

The risks of participating in these multi-employer plans are different from single-employer plans in the following aspects:

- a. Assets contributed to the multi-employer plan by one employer may be used to provide benefits to employees of other participating employers.
- b. If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- c. If the Association chooses to stop participating in some of its multi-employer plans, it may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The following table includes additional information regarding the funded status of the plan, the Association's contributions and the percentage of Association contribution to total plan contributions for the years ended December 31, 2015, 2014 and 2013:

	2015	2014	2013
Funded status of plan	66.8 %	67.5 %	77.3 %
Association's contribution	\$135,136	\$148,069	\$459,715
Percentage of Association's			
contribution to total contributions	1.3 %	1.2 %	2.8 %

The funded status presented above is based on the percentage of plan assets to projected benefit obligations. DB plan funding is based on the percentage of plan assets to the accumulated benefit obligation, which was 72.5 percent, 74.5 percent and 86.1 percent at December 31, 2015, 2014 and 2013, respectively.

**Other Postretirement Benefits:** In addition to pension benefits, the Association provides certain health care benefits to qualifying retired employees (other postretirement benefits). These benefits are not characterized as multi-employer and, consequently, the liability for these benefits is included in other liabilities.

The following table reflects the benefit obligation, cost and actuarial assumptions for the Association's other postretirement benefits:

# **Retiree Welfare Benefit Plans**

Disclosure Information Related to Retirement Benefits		2015		2014		2013
Change in Accumulated Postretirement Benefit Obligation						
Accumulated postretirement benefit obligation, beginning of year	\$	3,070,049	\$	2,328,506	\$	2,761,310
Service cost		74,534		57,560		74,227
Interest cost		138,135		119,201		120,052
Plan participants' contributions		58,523		34,329		34,386
Actuarial loss (gain)		(280,879)		636,094		(553,452)
Benefits paid		(150,020)		(105,641)		(108,017)
Accumulated postretirement benefit obligation, end of year	\$	2,910,342	\$	3,070,049	\$	2,328,506
Change in Plan Assets						
Plan assets at fair value, beginning of year	\$	-	\$	-	\$	-
Actual return on plan assets		-		-		-
Company contributions		91,497		71,312		73,631
Plan participants' contributions		58,523		34,329		34,386
Benefits paid		(150,020)	_	(105,641)	_	(108,017)
Plan assets at fair value, end of year	\$	-	\$	-	\$	-
Funded status of the plan	\$	(2,910,342)	\$	(3,070,049)	\$	(2,328,506)
Amounts Recognized in Statement of Financial Position						
Other liabilities	\$	(2,910,342)	\$	(3,070,049)	\$	(2,328,506)
Amounts Recognized in Accumulated Other Comprehensive Income						
Net actuarial loss (gain)	\$	646,955	\$	994,312	\$	370,904
Prior service cost (credit)		(140,275)		(191,372)		(244,110)
Total	\$	506,680	\$	802,940	\$	126,794
Weighted-Average Assumptions Used to Determine Obligations at Year End						
Measurement date		12/31/2015		12/31/2014		12/31/2013
Discount rate	_	4.70%		4.55%		5.20%
Health care cost trend rate assumed for next year (pre-/post-65) - medical	7.	00%/6.50%		7.25%/6.75%		7.50%/6.50%
Health care cost trend rate assumed for next year - Rx		6.50%		6.75%		6.50%
Ultimate health care cost trend rate		4.50%		5.00%		5.00%
Year that the rate reaches the ultimate trend rate		2025		2024		2024

Total Cost	2015			2014		2013	
Service cost	\$	74,534	\$	57,560	\$	74,227	
Interest cost		138,135		119,201		120,052	
Expected return on plan assets		-		-		-	
Amortization of:							
Unrecognized net transition obligation (asset)		-		-		-	
Unrecognized prior service cost		(51,097)		(52,738)		(52,738)	
Unrecognized net loss (gain)		66,478	_	12,686	_	62,352	
Net postretirement benefit cost	\$	228,050	\$	136,709	\$	203,893	
Accounting for settlements/curtailments/special termination benefits	\$	-	\$	-	\$	-	
Other Changes in Plan Assets and Projected Benefit Obligation							
Recognized in Other Comprehensive Income							
Net actuarial loss (gain)	\$	(280,879)	\$	636,094	\$	(553,452)	
Amortization of net actuarial loss (gain)		(66,478)		(12,686)		(62,352)	
Amortization of prior service cost	_	51,097		52,738	_	52,738	
Total recognized in other comprehensive income	\$	(296,260)	\$	676,146	\$	(563,066)	
AOCI Amounts Expected to be Amortized Into Expense in 2015							
Unrecognized net transition obligation (asset)	\$	- -	\$	-	\$	-	
Unrecognized prior service cost		(51,010)		(51,097)		(52,738)	
Unrecognized net loss (gain)	_	35,767	_	66,478	_	12,686	
Total	\$	(15,243)	\$	15,381	\$	(40,052)	
Weighted-Average Assumptions Used to Determine Benefit Cost							
Measurement date		12/31/2014		12/31/2013		12/31/2012	
Discount rate		4.55%		5.20%		4.40%	
Health care cost trend rate assumed for next year (pre-/post-65) - medical	7.2	5%/6.75%		7.50%/6.50%		7.25%/6.50%	
Health care cost trend rate assumed for next year - Rx		6.75%		6.50%		7.75%	
Ultimate health care cost trend rate		5.00%		5.00%		5.00%	
Year that the rate reaches the ultimate trend rate		2024		2024		2023	
Expected Future Cash Flows							
Expected Benefit Payments (net of employee contributions)							
Fiscal 2016	\$	80,815	\$	-	\$	-	
Fiscal 2017		94,723		-		-	
Fiscal 2018		95,125		-		-	
Fiscal 2019		113,540		-		-	
Fiscal 2020–2024		117,578		-		=	
Fiscal 2021–2025		679,233		-		-	
<b>Expected Contributions</b>							
Fiscal 2016	\$	80,815	ф		\$		

# NOTE 12 — RELATED PARTY TRANSACTIONS:

Directors of the Association, except for any director-elected directors, are required to be borrowers/stockholders of the Association. Also, in the ordinary course of business, the Association may enter into loan origination or servicing transactions with its officers, relatives of officers and directors, or with organizations with which such persons are associated. Such loans are subject to special approval requirements contained in FCA regulations and are made on the same terms, including interest rates, amortization schedule and collateral, as those prevailing at the time for comparable transactions with unrelated borrowers.

Total loans to such persons for the Association amounted to \$22,752,271, \$27,164,550 and \$20,488,747 at December 31, 2015, 2014 and 2013, respectively. During 2015, \$2,569,678 of new loans were made, and repayments totaled \$6,985,040. In the opinion of management, no such loans outstanding at December 31, 2015, 2014 and 2013 involved more than a normal risk of collectability.

Expenses included in purchased services may include purchased services such as administrative services, marketing, information systems and accounting services and allocations of expenses incurred by the Bank and passed through to the Associations, such as FCSIC expenses. The Bank charges the individual Associations directly for these services based on each Association's proportionate usage. These expenses totaled \$140,619, \$137,504 and \$143,450 in 2015, 2014 and 2013, respectively.

The Association received patronage payments from the Bank totaling \$2,517,134, \$2,498,460 and \$2,544,257 during 2015, 2014 and 2013, respectively.

#### **NOTE 13 — FAIR VALUE MEASUREMENTS:**

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. See Note 2, "Summary of Significant Accounting Policies," for additional information.

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

December 31, 2015	1	Fair Value Measurement Using					Total		
	Lev	el 1	Lev	el 2	Level 3	Value	Gains (Losses)		
Assets:									
Loans	\$	-	\$	-	\$4,028,781	\$4,028,781	\$	-	
Other property owned		-		-	-	-		-	
December 31, 2014		Fair Value Measurement Using		ng Total Fair		Total			
	Lev	el 1	Lev	el 2	Level 3	Value	Gains (Losses	)_	
Assets:									
Loans	\$	-	\$	-	\$ 3,739,251	\$ 3,739,251	\$	-	
Other property owned		-		-	798,606	798,606		-	
December 31, 2013		Fair Val	lue Mea	asureme	ent Using	Total Fair	Total		
	Lev	el 1	Lev	el 2	Level 3	Value	Gains (Losses	)_	
Assets:									
Loans	\$	-	\$	-	\$ 2,916,596	\$ 2,916,596	\$	-	
Other property owned		-		-	1,551,254	1,551,254		-	

Financial assets and financial liabilities measured at carrying amounts and not measured at fair value on the balance sheet for each of the fair value hierarchy values are summarized as follows:

, and and and and a	<b></b>		December 31,								
	Total Carrying	Fair	Value Measure	ment Using	Total Fair						
	Amount	Level 1	Level 2	Level 3	Value						
Assets:											
Cash	\$ 81,673	\$ 81,673	\$ -	\$ -	\$ 81,673						
Net loans	650,077,656	<u> </u>	<u> </u>	646,542,657	646,542,657						
Total Assets	\$ 650,159,329	\$ 81,673	<u>\$</u> -	\$ 646,542,657	\$ 646,624,330						
Liabilities:											
Note payable to											
Bank	\$ 526,697,949	<b>\$</b> -	<u> </u>	\$ 518,740,117	\$ 518,740,117						
Total Liabilities	\$ 526,697,949	<u> </u>	<u> </u>	\$ 518,740,117	\$ 518,740,117						
	December 31, 2014										
		Fair	Value Measurer	ment Using							
	Total Carrying										
	Amount	Level 1	Level 2	Level 3	Total Fair Value						
Assets:											
Cash	\$ 70,412	\$ 70,412	\$ -	\$ -	\$ 70,412						
Net loans	618,177,855	-		617,029,047	617,029,047						
Total Assets	\$ 618,248,267	\$ 70,412	\$ -	\$ 617,029,047	\$ 617,099,459						
Liabilities:											
Note payable to											
Bank	\$ 500,169,143	\$ -	\$ -	\$ 494,276,553	\$ 494,276,553						
Total Liabilities	\$ 500,169,143	\$ -	\$ -	\$ 494,276,553	\$ 494,276,553						
			December 31,	2013							
		Fair	Value Measurei	ment Using							
	<b>Total Carrying</b>										
	Amount	Level 1	Level 2	Level 3	Total Fair Value						
Assets:											
Cash	\$ 49,942	\$ 49,942	\$ -	\$ -	\$ 49,942						
Net loans	602,966,134			590,241,047	590,241,047						
Total Assets	\$ 603,016,076	\$ 49,942	\$ -	\$ 590,241,047	\$ 590,290,989						
Liabilities:											
Note payable to											
Bank	\$ 494,649,196	\$ -	\$ -	\$ 484,350,600	\$ 484,350,600						
Total Liabilities	\$ 494,649,196	\$ -	\$ -	\$ 484,350,600	\$ 484,350,600						

# Valuation Techniques

As more fully discussed in Note 2, "Summary of Significant Accounting Policies," accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Fair values of financial instruments represent the estimated amount to be received to sell an asset or paid to transfer or extinguish a liability in active markets among willing participants at the reporting date. Due to the uncertainty of expected cash flows resulting from financial instruments, the use of different assumptions and valuation methodologies could significantly affect the estimated fair value amounts. Accordingly, certain of the estimated fair values may not be indicative of the

amounts for which the financial instruments could be exchanged in a current or future market transaction. The following represent a brief summary of the valuation techniques used by the Association for assets and liabilities:

#### Loans

For certain loans evaluated for impairment under impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, these fair value measurements fall within Level 3 of the hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established.

#### Other Property Owned

Other property owned is generally classified as Level 3. The process for measuring the fair value of other property owned involves the use of appraisals or other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

#### Note Payable to the Bank

The note payable to the Bank is not regularly traded; thus, quoted market prices are not available. Fair value of this instrument is discounted based on the Association's and Bank's loan rates as well as on management estimates. For the purposes of this estimate, it is assumed that the cash flow on the note is equal to the principal payments on the Association's loan receivables plus accrued interest on the note payable. This assumption implies that earnings on the Association's interest margin are used to fund operating expenses and capital expenditures. Management has no basis to determine whether the fair values would be indicative of the value negotiated in an actual sale.

Information about other financial instruments' fair value measurements:

	Valuation Technique(s)	<u>Input</u>
Cash	Carrying value	Par/principal and appropriate interest yield
Loans	Discounted cash flow	Prepayment forecasts Probability of default Loss severity
Note Payable to Bank	Discounted cash flow	Benchmark yield curve Derived yield spread Own credit risk

#### NOTE 14 — COMMITMENTS AND CONTINGENCIES:

In addition to those commitments and contingencies discussed in Note 2, "Summary of Significant Accounting Policies," the Association is involved in various legal proceedings in the ordinary course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

The Association may participate in financial instruments with off-balance-sheet risk to satisfy the financing needs of its borrowers in the form of commitments to extend credit and commercial letters of credit. These financial instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the contract. Commercial letters of credit are agreements to pay a beneficiary under conditions specified in the letter of credit. Commitments and letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee. At December 31, 2015, \$63,569,386 of commitments and \$844,269 of commercial letters of credit were outstanding.

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these credit-related financial instruments have off-balance-sheet credit risk because their amounts are not reflected on the balance sheet until funded or drawn upon. The credit risk associated with issuing commitments and letters of credit is substantially the same as that involved in extending loans to borrowers, and management applies the same credit policies to these commitments. Upon fully funding a commitment, the credit risk amounts are equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the collateral or other security is of no value. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower.

# NOTE 15 — REGULATORY ENFORCEMENT MATTERS:

The Association entered into an Agreement with the FCA on March 15, 2011. Per the Agreement, the Association was subject to various operational, financial, compliance and reporting requirements. The conditions which led to this Agreement were unsafe and unsound conditions, including excessive portfolio risk and asset quality weakness which stemmed from weaknesses in the credit underwriting function which became apparent with the downturn in the overall economy. The Board and management worked to remediate the underlying causes which led to the need for the Agreement with the FCA. Effective January 23, 2014, the FCA terminated the Agreement with the Association.

# NOTE 16 — QUARTERLY FINANCIAL INFORMATION (UNAUDITED):

Quarterly results of operations for the years ended December 31 (in thousands) follow:

	2015								
		First	S	Second		Third	]	Fourth	Total
Net interest income	\$	4,396	\$	4,561	\$	4,494	\$	4,445	\$ 17,896
(Provision for) reversal of loan losses		(5)		(10)		(9)		(9)	(33)
Noninterest income (expense), net		(2,316)		(2,026)		(1,786)		(1,560)	(7,688)
Net income	\$	2,075	\$	2,525	\$	2,699	\$	2,876	\$ 10,175
						2014			
		First	S	Second		Third	I	Fourth	Total
Net interest income	\$	4,398	\$	5,087	\$	4,347	\$	4,377	\$ 18,209
(Provision for) reversal of loan losses		-		-		(10)		(3)	(13)
Noninterest income (expense), net		(2,186)		(1,983)		(526)		(1,887)	(6,582)
Net income	\$	2,212	\$	3,104	\$	3,811	\$	2,487	\$ 11,614
						2013			
		First	S	econd		Third	1	Fourth	Total
Net interest income	\$	4,282	\$	4,680	\$	4,280	\$	4,311	\$ 17,553
(Provision for) reversal of loan losses		-		(352)		-		(18)	(370)
Noninterest income (expense), net		(2,163)		(1,965)		(2,068)		(1,807)	(8,003)
Net income	\$	2,119	\$	2,363	\$	2,212	\$	2,486	\$ 9,180

# **NOTE 17 — SUBSEQUENT EVENTS:**

The Association has evaluated subsequent events through March 14, 2016, which is the date the financial statements were issued or available to be issued.

There are no subsequent events requiring disclosure as of March 14, 2016.

#### DISCLOSURE INFORMATION AND INDEX

Disclosures Required by Farm Credit Administration Regulations

#### **DESCRIPTION OF BUSINESS**

The description of the territory served, the persons eligible to borrow, the types of lending activities engaged in and the financial services offered, and related Farm Credit organizations required to be disclosed in this section is incorporated herein by reference from Note 1 to the consolidated financial statements, "Organization and Operations," included in this annual report.

The descriptions of significant developments that had or could have a material impact on earnings, interest rates to borrowers, patronage, or dividends and acquisitions or dispositions of material assets, changes in the reporting entity, changes in patronage policies or practices and financial assistance provided by or to the Association through loss sharing or capital preservation agreements or from any other source, if any, required to be disclosed in this section are incorporated herein by reference from "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in this annual report

#### DESCRIPTION OF PROPERTY

The Louisiana Land Bank, ACA (Association) serves its 64-parish territory through its main administrative office at 2413 Tower Drive, Monroe, Louisiana, 71201. Additionally, there are 10 branch lending offices located throughout the territory. The Association owns the office buildings in Hammond, Monroe, Opelousas, Shreveport, Winnsboro and Alexandria, free of debt. The Association leases the office buildings in Arcadia, Crowley, Port Allen and Tallulah, Louisiana.

#### LEGAL PROCEEDINGS

In the ordinary course of business, the Association is involved in various legal proceedings. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the consolidated financial statements of the Association.

# DESCRIPTION OF CAPITAL STRUCTURE

The information required to be disclosed in this section is incorporated herein by reference from Note 9 to the consolidated financial statements, "Members' Equity," included in this annual report.

#### **DESCRIPTION OF LIABILITIES**

The description of liabilities required to be disclosed in this section is incorporated herein by reference from Note 8, "Note Payable to the Bank," Note 11, "Employee Benefit Plans" and in "Management's Discussion and Analysis of Financial Condition and Results of Operations," included in this annual report.

The description of contingent liabilities required to be disclosed in this section is incorporated herein by reference from Notes 2 and 14 to the consolidated financial statements, "Summary of Significant Accounting Policies" and "Commitments and Contingencies," respectively, included in this annual report.

# RELATIONSHIP WITH THE FARM CREDIT BANK OF TEXAS

The Association's financial condition may be impacted by factors that affect the Bank as discussed in Note 1 to the consolidated financial statements, "Organization and Operations," included in this annual report. The financial condition and results of operations of the Bank may materially affect the stockholders' investment in the Association.

The annual and quarterly stockholder reports of the Bank and District are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, The Ag Agency, P.O. Box 202590, Austin, Texas 78720-2590 or calling (512) 483-9204. Copies of the Bank and District annual and quarterly stockholder reports can also be requested by e-mailing fcb@farmcreditbank.com. The annual and quarterly stockholder reports are also available on its website at www.farmcreditbank.com.

The Association's quarterly stockholder reports are also available free of charge, upon request. These reports will be available approximately 40 days after quarter end and can be obtained by writing to Louisiana Land Bank, ACA, 2413 Tower Drive, Monroe, Louisiana, 71201 or calling 318-387-7535. Copies of the Association's quarterly stockholder reports can also be

requested by e-mailing *debbie.bond@louisianalandbank.com*. The Association's annual stockholder report is available on its website at www.louisianalandbank.com 75 days after the fiscal year end. Copies of the Association's annual stockholder report can also be requested 90 days after the fiscal year end.

#### SELECTED FINANCIAL DATA

The selected financial data for the five years ended December 31, 2015, required to be disclosed, is incorporated herein by reference to the "Five-Year Summary of Selected Consolidated Financial Data" included in this annual report to stockholders.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

"Management's Discussion and Analysis," which precedes the consolidated financial statements in this annual report, is incorporated herein by reference.

#### **DIRECTORS AND SENIOR OFFICERS**

The Association's member-elected and director-elected board of directors and senior officers are as follows:

		DATE	
3743.677	DOGUETON	ELECTED/	TERM
NAME	POSITION	<b>EMPLOYED</b>	EXPIRES
James M. Morgan	Chairman & Stockholder Elected Director	2011	2017
Donald Berken	Stockholder Elected Director	2015	2018
John "Jack" Dailey	Vice Chairman & Stockholder Elected Director	2012	2016
Henry Capdeboscq, Jr.	Stockholder Elected Director	2008	2017
Grady E. Coburn	Stockholder Elected Director	2012	2016
John F. Earles	Stockholder Elected Director	2010	2016
Gertrude Hawkins	Stockholder Elected Director	2002	2017
Cecelia A. Hoyt	<b>Board Appointed Director</b>	2013	2016
Cullen M. Kovac	Stockholder Elected Director	2012	2018
Edward W. Patrick, Jr.	Stockholder Elected Director	1994	2018
Robert James "Bobby" Soileau	Board Appointed Director	2015	2018
F. Stephen Austin	CEO	2011	
Christopher E. Bentley	CFO	2008	
Brian D. Turner	CCO	2012	
Robert Wes Lowe	Chief Appraisal Officer	2012	
David A. Ogletree	Senior VP of Lending & Field Operations	1990	

A brief statement of the business and employment background of each director and senior officer is provided for informational purposes.

James Mark Morgan has been employed since 1974 by Atco Investment Company, a privately owned investment group. He has served as the general manager of Atco for the last 25 years and this has been his principal occupation for the last 5 years. Mr. Morgan is also the managing partner of Louisiana Timber Partners, LLC, a timberland investment management organization. Mr. Morgan is the managing partner of Morgan Brothers Land Co., Morgan Land & Timber, LLC and Morgan Timber Partners, LLC, all family-owned land and timber investment companies. He is also the manager of three farming operations located in Natchitoches Parish, LA. They are Bayou Camitte Lands, LLC, Oaklawn Chico, LLC and Melrose Plantation, LLC. Mr. Morgan is Louisiana Land Bank's representative on the Farm Credit Bank of Texas Stockholder Advisory Council and the 10th District Farm Credit Council.

**Donald Berken** is the director and president of Berken Farms, Inc., which produces rice and soybeans. Mr. Berken has been farming rice and soybeans for the last 40 years. He serves as treasurer of Jeff Davis Farm Bureau board. Mr. Berken is a board member for the La. Rice Council, La. Rice Research, La. Soybean, Wheat, and Feed Grains Research and Promotion, and USA Rice PAC. Mr. Berken is a member of the La. Agricultural Commodities Commission, La. Rice Producers and USA Rice Regulatory Affairs and Food Safety Committee. Mr. Berken also serves as chairman on the La. Farm Bureau Rice Advisory Committee.

**John L. "Jack" Dailey** is an owner and operator of Boeuf Prairie Farm, which produces cotton, corn, soybeans and cattle, and this has been his principal occupation for the past 5 years. Mr. Dailey serves as board member of the Franklin Parish Fire Protection District 2, Franklin Parish Farm Bureau, Louisiana Boll Weevil Eradication Commission, and Matthews Cemetery, Inc. Mr. Dailey is a manager for the Franklin Farmer Alliance, LLC which is a farmer-owned agriculture retail store.

**Henry A. Capdeboscq, Jr.** is a self-employed dairy and beef cattle operator, which has been his principal occupation for the past 5 years. Mr. Capdeboscq is also owner of Capdeboscq Farm Trucking, LLC and Capdeboscq Farm Hauling, LLC. Mr. Capdeboscq serves on the Tangipahoa Parish Cattlemen's Association board, an organization serving the beef industry, and is a board member on the Louisiana Brand Commission. Mr. Capdeboscq is also a member of the Tangipahoa Parish Farm Bureau, Tangipahoa Parish Forestry Association, Tangipahoa Parish Dairy Advisory Committee and Louisiana Cattlemen's Association.

**Grady E. Coburn** is the owner and president of Pest Management Enterprises, LLC, which has been his principal occupation for the past 5 years. Mr. Coburn has worked as an agricultural consultant and contract researcher for 40 years. He is a board member of the Louisiana Department of Agriculture Pesticide Advisory Commission, the Boll Weevil Eradication Technical Advisory Board and the Bayou Boeuf Cooperative board of directors.

**John F. Earles** owns and operates Triple E Farms, which has been his principal occupation for the past 5 years. Mr. Earles is president of Townsend Brothers Farms and serves as secretary/treasurer for Triple E Land Grading. He is president of Earles, Inc., a land and rice dryer organization, Gold Dust Hunting Club, Inc., and Black Lake Hunting Club, Inc. Mr. Earles serves as secretary/treasurer of Triple E Land Grading, a precision land leveling and development organization, Townsend Brother Farms, Inc., Cenla Fuels, LLC and Bunkie Flying Service, Inc. He currently serves as a police juror for Avoyelles Parish.

Gertrude Hawkins is employed by the LSU AgCenter Sugar Research Station where she is a research associate. This has been her principal occupation for the past 5 years. She farms cotton, corn, soybeans, sugarcane and wheat with her brother. She manages the Edgar LaCour Land Company, LLC, which is a family-owned business consisting of timber and row crops. Mrs. Hawkins also manages LaCour & Blake, LLC and Blue Lake Farms, LLC, and is a partner in G&L Farm Partnership and GNG Farm Partnership. She is a board member of the Pointe Coupee Parish Farm Bureau, Edgar LaCour Land Company, LLC, LaCour & Blake, LLC, and Blue Lake Farms, LLC. Mrs. Hawkins is also the president of Schwab Farms, Inc. and secretary for Bouanchaud Farms, Inc., Gilmer Farms, Inc., and G&M Farms, Inc. Mrs. Hawkins serves as a member of the American Sugar Cane League, Louisiana Sugar Growers, American Society of Sugar Cane Technologists and Tri Parish Gin.

**Cecelia A. Hoyt** is a Certified Public Accountant with over 30 years of broad accounting and business experience and expertise. She earned a B.S. degree in biology from the University of New York at Buffalo and a B.S. degree in accounting from Canisius College. Mrs. Hoyt's principal occupation for the past 5 years has been as a part-time controller and accounting manager for Hoyt and Stanford, LLC and as a part-time tax associate for Darnall, Sikes, Gardes & Frederick, ACCPAs. Mrs. Hoyt is a member of the American Institute of Certified Public Accountants and the Louisiana State Society of Certified Public Accountants.

**Cullen M. Kovac** is an owner/operator in Kovac Cattle, LLC, which is a cow/calf and stocker operation, which has been his principal occupation for the past 5 years. Mr. Kovac is vice president of the Fiske Union Water System. He also serves as chairman of the West Carroll Soil and Water Conservation District board and is president of the West Carroll Parish Farm Bureau. Mr. Kovac also serves as board director on the West Carroll Parish School board.

**Edward W. Patrick, Jr.** is a self-employed farmer of cotton, rice, corn and soybeans, which has been his principal occupation for the past 5 years. Mr. Patrick is co-owner and operator of Joe's Bayou Gin. Mr. Patrick serves as president and director of Joe's Bayou Farm Supply, PP&E Corporation and Pop Pat, Inc. PP&E Corporation and Pop Pat, Inc. are both farming entities. He is also vice president and director of Joe's Bayou Gin. Mr. Patrick is a director on the East Carroll Farm Bureau board.

**Robert James "Bobby" Soileau** received an M.S. and Ph.D. degree in agricultural education and leadership from Louisiana State University. Since 2005, Mr. Soileau has been the associate director and now is director of agricultural leadership for LSU AgCenter. Mr. Soileau oversees the leadership programs for people in agriculture and agribusiness and the LSU agriculture facility. Mr. Soileau is also a member of the International Association of Programs for Agricultural Leadership.

**F. Stephen Austin** serves as the **Chief Executive Officer** for Louisiana Land Bank, ACA. Mr. Austin joined the Association in 2011 as chief credit officer and was promoted to CEO in 2013. Mr. Austin's principal occupation for the past 5 years has been with the Association and a commercial bank. Mr. Austin earned a B.S. degree in agriculture with a minor in marketing from Southeast Missouri State University. He also completed the Graduate School of Banking at Louisiana State University. His work experience includes over 17 years in lending and branch manager positions with the Farm Credit System entities in Illinois and Missouri. Prior to his tenure with the Association, he served for over 8 years as the senior lender of a regional five-bank holding company in southeast Missouri.

Christopher E. Bentley, Chief Financial Officer, joined the Association in July 2008 and was promoted to CFO during 2012. He is a graduate of Louisiana Tech University with a bachelor of science degree in finance. Mr. Bentley has previously served as senior accountant, controller, and director of compliance, controls and risk management for the Association. Prior to his employment with the Association, Mr. Bentley spent over 4 years working for a regional commercial bank, primarily with the commercial real estate lending group. Mr. Bentley also serves as chairman of the Association's Asset/Liability Committee.

**Brian D. Turner, Chief Credit Officer,** joined the Association in January 2012 as director of compliance, controls and risk, and was promoted to chief credit officer during 2013. His principal occupation during the past 5 years has been with the Association and SVP of Credit Risk Management with a commercial bank. Prior to joining the Association, Mr. Turner had been employed in commercial banking for 17 years with experience in credit analysis, commercial lending and risk management. He received a B.A. degree in legal studies from the University of Louisiana at Monroe and an M.B.A. in finance from Louisiana Tech. He has completed the Graduate School of Banking at Louisiana State University. Mr. Turner also serves as chairman of the Association's Loan Committee.

Robert "Wes" Lowe joined the Association as senior appraiser in July 2012 and was promoted to Chief Appraisal Officer in 2013. His principal occupation during the past 5 years has been with the Association and as a review appraiser for the U.S. Corps of Engineers in the New Orleans and Vicksburg Districts. He also worked as an independent fee appraiser and real estate broker in northeast Louisiana and southeast Arkansas for over 15 years, specializing in agricultural and recreational properties. Mr. Lowe received a B.S. degree in construction management from the University of Louisiana at Monroe and is an accredited ARA member of the American Society of Farm Managers and Rural Appraisers. He is a chapter officer as immediate past president of the Mid-South Society of Farm Managers and Rural Appraisers Association.

**David A. Ogletree** has been with the Association since 1987 and currently serves as **Senior Vice President of Lending and Field Operations.** He has B.S. degrees in animal science and agricultural business from Louisiana Tech University and completed the Graduate School of Banking at Louisiana State University. Mr. Ogletree also serves as a director on the board of the Ark-La-Tex Agricultural Council, which is a nonprofit organization that promotes agriculture in the state of Louisiana.

# **COMPENSATION OF DIRECTORS**

Directors were compensated for their service to the Association in the form of an honorarium. The Chairman of the Board received a monthly retainer of \$2,500 in lieu of any other payment for Board or committee meeting attendance and received the same compensation as any other director for training days, attending the FCBT annual meeting, attending national meetings or special assignments, etc. The Vice Chairman received a monthly retainer of \$1,250 and all other directors received a monthly retainer of \$1,000.

Directors, other than the Chairman of the Board, received \$750 for attending each Board meeting with no additional compensation for attending committee meetings on the same day of the Board meeting being paid. The compensation or honorarium for attending external training sessions, attending District or national Farm Credit meetings, attending a committee meeting on a non-Board meeting day, or undertaking special assignments as directed by the Chairman of the Board will be paid \$500 per day. Committee chairs except for the Audit Committee chair received an additional \$150 for organizing, attending and presiding at committee meetings, whether on the same day as the Board meeting or on a different day. The Audit Committee Chair received an additional \$250 per Audit Committee meeting. Conference call with the exception of the Chairman of the Board was \$150.

Actual travel expenses will be paid in connection with all official meetings and the mileage reimbursement rate will be at the current IRS-approved rate of 57.5 cents per mile. A copy of the travel policy is available to stockholders of the Association upon request.

# Number of Days Served Associated With

Director	Board Meetings	Other Official Activities	Total Compensation in 2015
James M. Morgan	12	16	\$ 37,750
Donald Berken	5	2	11,500
John "Jack" Dailey	12	10	29,950
Henry Capdeboscq, Jr.	12	5	23,950
Grady E. Coburn	12	13	27,200
John F. Earles	11	8	23,800
Gertrude Hawkins	12	4.5	24,350
Cecelia A. Hoyt	12	11.5	30,450
Cullen M. Kovac	12	11.5	27,550
Edward W. Patrick, Jr.	11	3.5	21,400
Robert James "Bobby" Soileau	5	2	10,750
R. Ernest Girouard, Jr.	7	8	15,300
Bobby E. Stanley	7	8	14,950
, ,			\$ 298,900

The aggregate compensation paid to directors in 2015, 2014 and 2013 was \$298,900, \$231,550 and \$224,900, respectively. Additional detail regarding director compensation paid for committee service (which is included in the table above) is as follows:

	Committee									
Director	Audit	Compensation	Governance							
Donald Berken	\$ 750	\$ -	\$ -							
John "Jack" Dailey	1,550									
Henry Capdeboscq, Jr.	1,050									
Grady E. Coburn	300									
John F. Earles		150								
Gertrude Hawkins		1,700								
Cecelia A. Hoyt	5,050									
Cullen M. Kovac		650	750							
R. Ernest Girouard, Jr.		650								
Bobby E. Stanley	300									
	\$ 9,000	\$ 3,150	\$ 750							

The aggregate amount of reimbursement for travel, subsistence and other related expenses paid to directors and on their behalf was \$63,949, \$67,539 and \$79,344 in 2015, 2014 and 2013, respectively.

# COMPENSATION OF SENIOR OFFICERS

# Compensation Discussion and Analysis - Senior Officers

Fair and uniform salary administration is important and an integral part of the success of Louisiana Land Bank, ACA. The Board, through its Compensation Committee (Committee), has pursued a Salary Administration Plan for the Association that includes the specific objectives as listed below:

- To attract, retain and motivate all personnel needed for the Association to achieve its strategic goals and project plans;
- To ensure fair and equitable compensation opportunities for those who hold positions of comparable responsibility and importance to the Association;
- To meet legal requirements in all compensation practices;
- To provide objective methods for measuring the relative value of jobs within the Association;
- To encourage the highest possible degree of employee performance, motivation and overall contribution to the Association;

- To provide for recognition of and reward for differences in individual ability and performance;
- To establish and maintain salaries and grade ranges which position the Association to be competitive in the marketplace;
- To establish procedures that will provide for the fair and consistent monitoring of the salary administration system and application of salary practices within our organization.

The Committee establishes the overall compensation structure and executive compensation philosophy and principles of the Association in order to ensure competitive compensation programs and retention of key management and staff talent. The Committee annually reviews the Salary Administration Plan which addresses merit increases, salary adjustments, incentive plans, bonuses and employee benefits and approves these programs for senior officers and employees. Market salary data is derived from an independent third-party vendor through the Bank which is utilized to ensure that proper compensation structures are in line with market-comparable positions with similarly situated financial institutions. The study provides the basis for actions by the Committee to review, recommend and present to the Board plans for final approval. The Committee makes recommendations to the Board with regard to base salary, incentive and/or bonus payments and other compensation for the CEO and also approves the overall compensation program for senior officers. The Association's compensation program encompasses four primary elements: (1) base salary, (2) discretionary and/or incentive bonus compensation, (3) Association-paid retirement benefits and (4) secondary benefits such as annual leave, Association-paid life insurance and Association-provided vehicles.

Certain employees of the Association participate in the Farm Credit Bank of Texas Pension Plan (the Pension Plan), which is a qualified defined benefit retirement plan. Compensation, as defined in the Pension Plan, includes wages, incentive compensation and deferrals to the 401(k) and flexible spending account plans, but excludes annual leave or sick leave that may be paid in cash at the time of termination, retirement or transfer of employment, severance payments, retention bonuses, taxable fringe benefits, and any other payments. Pension Plan benefits are based on the average of monthly eligible compensation over the 60 consecutive months that produce the highest average of monthly eligible compensation after 1996 (FAC60). The Pension Plan's benefit formula for a normal retirement pension is the sum of (a) 1.65 percent of FAC60 times Years of Benefit Service and (b) 0.50 percent of (i) FAC60 in excess of Social Security covered compensation times (ii) Years of Benefit Service (not to exceed 35).

# Chief Executive Officer (CEO) Compensation Policy

# **Summary Compensation Table**

The following table summarizes the compensation paid to the CEO and all senior officers of the Association during 2015, 2014 and 2013. This may include other non-senior officers if their total compensation is within the top five highest paid employees. Amounts reflected in the table are presented in the year the compensation was earned.

Name of Individual or number in group (a)	Year	S	alary (b)	В	onus (c)	Ch	ange in Pension Value (d)	Deferred/ Perquisite (e)	Other (f)		Total
F. Stephen Austin CEO	<b>2015</b> 2014 2013	\$	<b>246,000</b> 235,000 192,317	\$	<b>49,550</b> 45,300 25,736	\$	- - -	\$ 28,640 28,565 23,458	\$ - - 200	\$	<b>324,190</b> 308,865 241,711
Aggregate Number of Senior Officers (and other highly compensated employees, if applicable)											
<b>5</b> 6 5	2015 2014 2013	\$	<b>788,595</b> 907,975 733,370	\$	<b>176,037</b> 148,272 42,542	\$	<b>61,573</b> 495,207 (78,275)	\$ <b>99,931</b> 107,121 77,342	\$ <b>10,449</b> 12,429 121,183	\$1	, <b>136,585</b> 1,671,004 896,162

- (a) Aggregate number of senior officers/highly compensated individuals, excluding CEO.
- (b) Gross salary, including retention plan compensation for certain senior officers.
- (c) Bonuses paid within the first 30 days of the subsequent calendar year.

- (d) Change in pension value represents the change in the actuarial present value of the accumulated benefit under the defined benefit pension plan, the Farm Credit Bank of Texas Pension Plan, from the prior fiscal year to the current fiscal year.
- (e) Deferred/Perquisites include contributions to 401(k) and defined contribution plans, supplemental 401(k) discretionary contributions, automobile benefits and premiums paid for life insurance.
- (f) Amounts in the "Other" column include annual leave hours over 240 and severance pay.

Disclosure of information on the total compensation paid and the arrangements of the compensation plans during the last fiscal year to any senior officer or to any other officer included in the aggregate are available and will be disclosed to shareholders of the institution upon request.

Salary is the base salary compensation earned and paid during the respective year. Incentive compensation is earned and accrued in the current year, pursuant to the Association's Incentive Compensation Plan. Over and above base salary, incentive compensation is available to all full-time, permanent employees, based upon the achievement of predetermined performance goals. The Association's Incentive Compensation Plan and total incentive compensation dollars are approved annually by the Committee and are at the full discretion of the Board.

The incentive plan is a metric-based plan that measures Association key result areas including specific Association target checks. Senior officers and employees are covered by the plan. The administrative staff and lending staff operate on separate plans approved by the Committee and the Board. The lending staff plan allocates potential incentive pay of a percentage of salary based on performance. Key result areas include loan volume growth, credit quality and net income. The weighting of these areas is consistent with Association business goals as approved by the Board. In addition, targets are incorporated into the plan so that if the Association does not perform as required, then no incentive compensation is allocated to individuals. The target checks include minimum and zero compensation measurement of Association credit quality and earnings to derive a final incentive payout. Payment of incentive compensation is paid on a lump sum basis after the Committee recommends and the Board approves the final payouts. The administrative staff plan is a metric-based plan that measures the Association's key result areas. Senior officers (excluding the CEO & SVP/Lending & Field Operations) and administrative employees are covered by the plan. The plan allocates potential incentive pay as a percentage of salary based on performance. Key result areas include areas deemed critical to operations including loan growth, credit quality and credit administration. The weighting of these areas is consistent with Association's business goals as approved by the Board. The combined awards cannot exceed the incentive pool funding. The pool funding amount is calculated on a percentage of actual versus budget results. The plan contains a maximum funding ceiling capped at a Board-approved percentage of the combined base salaries of the administrative employees. The plans are focused on helping the Association fulfill its charter to serve the borrowers' needs of the agribusiness community of Louisiana.

Deferred and perquisite compensation includes retirement plan activity, which is contributions to 401(k) plans and defined benefit plans. Other compensation includes premiums paid for life, accidental, death and dismemberment, business travel, long term disability insurance, employee's annual leave and auto income. Group term life insurance is provided to all eligible employees in an amount equal to two times the employees' base salary. To the extent that the value of this life insurance exceeds \$50,000, an amount is added to each respective employees' base salary. To the extent that the value of this life insurance exceeds \$50,000, an amount is added to each respective employees' taxable earnings using the IRS-approved calculations. Accidental, death and dismemberment insurance is provided to all eligible employees in an amount equal to five times the employees' base salary, up to \$1 million. Business travel accident insurance is provided to all eligible employees in an amount equal to five times the employees' base salary, up to \$1 million. Long-term disability insurance is provided to all eligible employees with a benefit amount equal to two-thirds of the employees' monthly base salary, up to \$15,000 per month. Amounts relating to excess life, AD&D, business travel and LTD insurance are included in "Deferred/Perquisite" in the table of CEO/Top 6 Compensation. Per Association policy, employees are allowed to carry over a maximum of 240 hours of annual leave from one calendar year to the next. Policy also dictates that the employee must take 80 hours of leave each calendar year to have all hours over 240 refunded; otherwise, all excess annual leave is forfeited. Amounts relating to 2015, 2014 and 2013 excess annual leave time paid to employees are included in "Other" in the table of CEO/Top 6 Compensation.

Employees assigned Association automobiles reimburse the Association for personal miles at a board-established rate. Employees who use their personal automobiles for business purposes were reimbursed during 2015 at the IRS-approved rate of 56 cents per mile.

Senior officers, including the CEO, are reimbursed for reasonable travel, subsistence and other related expenses while conducting Association business. A copy of the Association's travel policy is available to shareholders upon request.

Neither the CEO nor any other senior officer received non-cash compensation exceeding \$5,000 in 2015, 2014 or 2013.

# **Pension Benefits Table**

The following table presents the total annual benefit provided from the defined benefit pension plan applicable to other highly compensated employees for the year ended December 31, 2015.

Pension Benefits Table:

Name	Plan Name	Number of Years Credited Service	of A	esent Value eccumulated Benefit	Payments During 201	
Aggregate Number of Senior Officers (and other highly compensated employees, if applicable)						
1	Farm Credit Bank of Texas Pension Plan	34	\$	1,436,302	\$	-

There are no senior officers currently in the defined benefit pension plan. For 2014, the Association reported two highly compensated employees in the preceding table. One of those employees retired in late 2014, resulting in one highly compensated employee reported for 2015.

#### **Pension Benefits Table Narrative Disclosure**

Certain senior officers and other highly compensated employees of the Association participate in the Farm Credit Bank of Texas Pension Plan (the "Pension Plan"), which is a qualified defined benefit retirement plan. Compensation, as defined in the Pension Plan, includes wages, incentive compensation, and deferrals to the 401(k) and flexible spending account plans, but excludes annual leave or sick leave that may be paid in cash at the time of termination, retirement or transfer of employment, severance payments, retention bonuses, taxable fringe benefits and any other payments. Pension Plan benefits are based on the average of monthly eligible compensation over the 60 consecutive months that produce the highest average after 1996 ("FAC60"). The Pension Plan's benefit formula for a Normal Retirement Pension is the sum of (a) 1.65 percent of FAC60 times "Years of Benefit Service" and (b) 0.50 percent of (i) FAC60 in excess of Social Security covered compensation items and (ii) "Years of Benefit Service" (not to exceed 35). The present value of the senior officers' accumulated Pension Plan is calculated assuming retirement had occurred at the measurement date used for financial reporting purposes with the retirement at age 65. The Pension Plan's benefit formula for the Normal Retirement Pension assumes that the senior officer is married on the date the annuity begins, that the spouse is exactly two years younger than the senior officer and that the benefit is payable in the form of a 50 percent joint and survivor annuity. If any of those assumptions are incorrect, the benefit is recalculated to be the actuarial equivalent benefit.

#### TRANSACTIONS WITH DIRECTORS AND SENIOR OFFICERS

The Association's policies on loans to and transactions with its officers and directors, required to be disclosed in this section, are incorporated herein by reference from Note 12 to the consolidated financial statements, "Related Party Transactions," included in this annual report.

### DIRECTORS' AND SENIOR OFFICERS' INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS

During the past five years, none of the Association's officers or directors have been involved in legal proceedings that are material to an evaluation of the ability or integrity of any person who served as director or senior officer on January 1, 2014, or at any time during the fiscal year just ended.

### RELATIONSHIP WITH INDEPENDENT AUDITOR

There were no changes in the relationship with the independent auditor during 2015. The fees for professional services rendered for the Association by PricewaterhouseCoopers, LLP during 2015 were \$82,250 for audit and \$7,900 for tax services.

#### FINANCIAL STATEMENTS

The financial statements, together with the report thereon of PricewaterhouseCoopers, LLC dated March 14, 2016, and the report of management in this annual report to stockholders, are incorporated herein by reference.

#### MEMBER/SHAREHOLDER PRIVACY

Members' nonpublic personal financial information is protected by FCA regulation. Our directors and employees are restricted from disclosing information not normally contained in published reports or press releases about the Association or its members.

# CREDIT AND SERVICES TO YOUNG, BEGINNING AND SMALL FARMERS AND RANCHERS, AND PRODUCERS OR HARVESTERS OF AQUATIC PRODUCTS

The Association is committed to meeting the needs of young, beginning and small farmers (YBS) and ranchers and recognizes the need to support these operators to ensure a strong agricultural community for the future. Support of the YBS lending activities is a priority in the Association. Additional employee time and other resources are combined with the most liberal application of the Association's underwriting standard possible to meet the credit needs of YBS farmers and ranchers. In addition, the Association actively supports other programs, events and educational activities that benefit young people who will become the agricultural providers of tomorrow.

The Association sets annual goals and monitors its YBS performance on a regular basis. These results are also compared to the demographics of the territory it serves as reflected in the USDA Census of Agriculture.

Definitions for "young," "beginning" and "small" farmers and ranchers used by the Association are:

- Young: Age 35 or younger as of loan date
- Beginning: 10 years or less of farming, ranching or aquatic experience as of the loan date
- Small: Less than \$250,000 in annual gross sales of agricultural products

The 2012 USDA Census of Agriculture for Louisiana indicates that 5.29 percent of the total number of Louisiana farmers was classified as Young, 25.25 percent were classified as Beginning, and 91.24 percent were classified as Small.

Goals for the YBS lending, as a percentage of the total loan portfolio and strategic performance levels, are established as follows: (The following percentages are cumulative in volume and categories are inclusive.)

(% of loan portfolio)

YEAR	2	016	20	017	2	018
	% Loans	% Volume	% Loans	% Volume	% Loans	% Volume
Young	21.00	12.35	21.15	12.45	21.25	12.55
Beginning	54.00	51.10	54.15	51.25	54.25	51.35
Small	75.30	61.00	75.40	61.10	75.50	61.15

Goals for YBS lending, as a percentage of the annual new business activity for the year, are established as follows: (*The following percentages are cumulative in volume and categories are inclusive.*)

(% of annual new business)

(70 of annual new business)												
YEAR	20	16	20	)17	2018							
				%		%						
	% Loans	% Volume	% Loans	Volume	% Loans	Volume						
Young	18.25	12.25	18.35	12.35	18.45	12.45						
Beginning	47.00	48.75	48.00	49.00	49.00	49.50						
Small	68.00	51.40	68.50	51.50	69.00	51.60						