

# Stockholder's Quarterly Financial Report For the Quarter Ended March 31, 2017

### REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.

F. Stephen Austin, Chief Executive Officer *May 4, 2017* 

James Mark Morgan, Chairman, Board of Directors May 4, 2017

Christopher E. Bentley, Chief Financial Officer *May 4, 2017* 

Chis Bushy

## LOUISIANA LAND BANK, ACA MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the financial performance of the Louisiana Land Bank, ACA (Agricultural Credit Association), referred to as the Association, for the quarter ended March 31, 2017. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2016 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

## **Significant Events:**

The Association's board of directors (Board) declared a patronage of \$6.5 million to eligible stockholder from 2016's earnings. This patronage was paid to eligible borrowers in March of 2017. The patronage is in the form of a qualified patronage distribution. The increase in the qualified patronage distribution compared to 2016 is just over 12 percent. This marks the fifth consecutive year that the Association has increased and paid a cash patronage to eligible borrowers.

The collection and recovery efforts on adverse assets that were booked in 2007, 2008 and 2009 have stabilized. Management does not expect any significant recoveries this operating year. During the first quarter of 2016, the Association collected just over \$280,000 in foregone interest and recovered \$106,000 in charged off loan balances. The 2017 recoveries and collections have been very minimal as management has unwound from the majority of those adverse assets.

The Board and management are committed to maintaining the financial integrity of the Association while offering competitive loan products and services that meet the needs of Louisiana's agricultural producers. Louisiana Land Bank is a proud member of the Farm Credit System, which just concluded celebrating its centennial anniversary last year. Serving the needs of Louisiana's rural and agricultural communities is the priority for Louisiana Land bank for the next 100 years.

#### Loan Portfolio:

Total loans outstanding at March 31, 2017, including nonaccrual loans and sales contracts, were \$722,846,226 compared to \$724,081,362 at December 31, 2016, reflecting a decrease of 0.2 percent. Nonaccrual loans as a percentage of total loans outstanding were 0.7 percent at March 31, 2017, compared to 0.7 percent at December 31, 2016.

The Association recorded \$0 in recoveries and \$611 in charge-offs for the quarter ended March 31, 2017, and \$106,483 in recoveries and \$75,651 in charge-offs for the same period in 2016. The Association's allowance for loan losses was 0.7 percent and 0.7 percent of total loans outstanding as of March 31, 2017, and December 31, 2016, respectively.

### **Risk Exposure:**

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

	March 31, 2017			December 31, 2016			
	Amount		%	Amount		%	
Nonaccrual	\$	5,018,250	54.6%	\$	5,017,617	58.5%	
90 days past due and still							
accruing interest		88,850	1.0%		-	0.0%	
Formally restructured		4,006,594	43.6%		3,356,690	40.6%	
Other property owned, net		74,587	0.8%		74,587	0.9%	
Total	\$	9,188,281	100.0%	\$	8,448,894	100.0%	

## **Results of Operations:**

The Association had net income of \$2,759,021 for the three months ended March 31, 2017, as compared to net income of \$2,672,488 for the same period in 2016, reflecting an increase of 3.2 percent. Net interest income was \$5,002,489 for the three months ended March 31, 2017, compared to \$4,867,783 for the same period in 2016.

	Three months ended:								
		Marcl	1 3 1			March	31		
		201	7			2010	5		
		Average				Average			
		Balance		Interest		Balance		Interest	
Loans	\$	722,635,143	\$	7,992,903	\$	672,042,739	\$	7,438,687	
Total interest-earning assets		722,635,143		7,992,903		672,042,739		7,438,687	
Interest-bearing liabilities		585,805,889		2,990,414		539,243,630		2,570,904	
Impact of capital	\$	136,829,254			\$	132,799,109			
Net interest income			\$	5,002,489			\$	4,867,783	
		201	-			2010	_		
37 11 1		Average		<u>ld</u>	Average Yield				
Yield on loans		4.49	<b>%</b> 0		4.45%				
Total yield on interest- earning assets		4.49	<b>%</b>		4.45%				
Cost of interest-bearing liabilities		2.07	%			1.929	%		
Interest rate spread	2.42%			2.53%					
Net interest income as a percentage of average									
earning assets		2.81	%			2.919	%		

	March 31, 2017 vs. March 31, 2016						
	Increase (decrease) due to						
		Volume		Rate	Total		
Interest income - loans	\$	555,355	\$	(1,139)	\$	554,216	
Total interest income		555,355		(1,139)		554,216	
Interest expense		220,150		199,360		419,510	

335,205

Three months ended:

**\$** (200,499) **\$** 134,706

Interest income for the three months ended March 31, 2017, increased by \$554,216, or 7.5 percent, from the same period of 2016, primarily due to an increase in average loan volume. Interest expense for the three months ended March 31, 2017 increased by \$419,510 or 16.3 percent, from the same period of 2016 due to an increase in average debt volume. Average loan volume for the first quarter of 2017 was \$722,635,143, compared to \$672,042,739 in the first quarter of 2016. The average net interest rate spread on the loan portfolio for the first quarter of 2017 was 2.42 percent, compared to 2.53 percent in the first quarter of 2016.

Net interest income

The Association's patronage payable transitioned to outstanding checks in the first quarter which is the cause for the variance in the patronage payable and other liability lines within the balance sheet and prior period balance sheet.

The Association's return on average assets for the three months ended March 31, 2017, was 1.51 percent compared to 1.56 percent for the same period in 2016. The Association's return on average equity for the three months ended March 31, 2017, was 7.93 percent, compared to 7.82 percent for the same period in 2016.

## **Liquidity and Funding Sources:**

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (the Bank), which obtains its funds through the issuance of Systemwide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	March 31,	December 31,
	2017	2016
Note payable to the bank	\$ 585,865,455	\$588,616,613
Accrued interest on note payable	1,036,608	997,381
Total	\$ 586,902,063	\$589,613,994

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2018. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$585,865,455 as of March 31, 2017, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 2.14 percent at March 31, 2017. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA. The decrease in note payable to the Bank since December 31, 2016, is due to a decrease in accrual loan volume and the increase in related accrued interest payable is due to an increase in loan rates during the first quarter. The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$136,577,387 at March 31, 2017. The maximum amount the Association may borrow from the Bank as of March 31, 2017, was \$717,029,284 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2018, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

## **Capital Resources:**

The Association's capital position increased by \$2,751,138 at March 31, 2017, compared to December 31, 2016. The Association's debt as a percentage of members' equity was 4.18:1 as of March 31, 2017, compared to 4.30:1 as of December 31, 2016. Farm Credit Administration regulations require us to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations.

### **Significant Recent Accounting Pronouncements:**

In August 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Classification of Certain Cash Receipts and Cash Payments." The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Bank's financial condition or its results of operations but could change the classification of certain items in the statement of cash flows.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim

and annual periods beginning after December 15, 2020, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In January 2016, the FASB issued guidance entitled "Recognition and Measurement of Financial Assets and Liabilities." This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association's financial condition or its results of operations.

In August 2014, the FASB issued guidance entitled "Presentation of Financial Statements — Going Concern." The guidance governs management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. This guidance requires management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year after the date the financial statements are issued or within one year after the financial statements are available to be issued, when applicable. Substantial doubt exists if it is probable that the entity will be unable to meet its obligations for the assessed period. This guidance becomes effective for interim and annual periods ending after December 15, 2016, and early application is permitted. Management will be required to make its initial assessment as of December 31, 2016. The Association is currently evaluating a potential disclosure for this recent accounting pronouncement.

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on their financial condition or results of operations.

### **Regulatory Matters:**

On March 10, 2016, the Farm Credit Administration approved a final rule to modify the regulatory capital requirements for System banks and associations. The stated objectives of the proposed rule are as follows:

- To modernize capital requirements while ensuring that the institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,
- To ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- To make System regulatory capital requirements more transparent and
- To meet the requirements of section 939A of the Dodd-Frank Act.

The final rule is effective on January 1, 2017. The Association is in compliance with the required minimum capital standards as of March 31, 2017.

## **Relationship With the Farm Credit Bank of Texas:**

The Association's financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder's investment in the Association. The Management's Discussion and Analysis and Notes to Financial Statements contained in the 2016 Annual Report of Louisiana Land Bank, ACA more fully describe the Association's relationship with the Bank.

The Texas Farm Credit District's (District) annual and quarterly stockholder reports, as well as those of the Bank, are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, The Ag Agency, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. Copies of the District's quarterly and

annual stockholder reports also can be requested by e-mail at fcb@farmcreditbank.com. The annual and quarterly stockholder reports for the Bank and the District are also available on its website at www.farmcreditbank.com.

The Association's quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Louisiana Land Bank, ACA, 2413 Tower Drive, Monroe, La. 71201 or calling 318-387-7535. The annual and quarterly stockholder reports for the Association are also available on its website at www.louisianalandbank.com. Copies of the Association's quarterly stockholder reports can also be requested by e-mailing debbie.bond@louisianalandbank.com.

# CONSOLIDATED BALANCE SHEET

		March 31,			
		2017	December 31, 2016		
		(unaudited)			
<u>ASSEIS</u>					
Cash	\$	27,964	\$	2,849	
Loans		722,846,226		724,081,362	
Less: allowance for loan losses		5,397,221		5,426,945	
Net loans		717,449,005		718,654,417	
Accrued interest receivable		6,364,961		6,561,617	
Investment in and receivable from the Farm					
Credit Bank of Texas:					
Capital stock		11,329,475		11,329,475	
Other		928,935		1,788,241	
Other property owned, net		74,587		74,587	
Premises and equipment, net		3,756,313		3,582,000	
Other assets		791,761		465,835	
Total assets	\$	740,723,001	\$	742,459,021	
<u>LIABILITIES</u>	ф		ф	500 (1 ( (12	
Note payable to the Farm Credit Bank of Texas	\$	585,865,455	\$	588,616,613	
Accrued interest payable		1,036,608		997,381	
Drafts outstanding		116,550		79,464	
Patronage distributions payable		321		6,467,395	
Other liabilities		10,763,606		6,108,845	
Total liabilities		597,782,540		602,269,698	
MEMBERS' EQUITY					
Capital stock and participation certificates		2,673,410		2,652,945	
Unallocated retained earnings		140,947,023		138,215,117	
Accumulated other comprehensive income (loss)		(679,972)		(678,739)	
Total members' equity					
		142,940,461		140,189,323	

The accompanying notes are an integral part of these combined financial statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

		Quarter Ended March 31,				
	2017	2016				
INTEREST INCOME						
Loans	\$ 7,992,903	\$ 7,438,687				
Total interest income	7,992,903	7,438,687				
INTEREST EXPENSE						
Note payable to the Farm Credit Bank of Texas	2,990,414	2,570,904				
Total interest expense	2,990,414	2,570,904				
Net interest income	5,002,489	4,867,783				
PROVISION FOR LOAN LOSSES	(35,054)	(61,605)				
Net interest income after						
provision for loan losses	5,037,543	4,929,388				
NONINTEREST INCOME						
Income from the Farm Credit Bank of Texas:						
Patronage income	596,967	542,400				
Loan fees	59,751	69,329				
Financially related services income	387	702				
Other noninterest income	10,711	4,800				
Total noninterest income	667,816	617,231				
NONINTEREST EXPENSES						
Salaries and employee benefits	1,873,268	1,812,859				
Directors' expense	103,371	106,086				
Purchased services	123,014	133,343				
Travel	95,849	98,677				
Occupancy and equipment	118,377	117,104				
Communications	52,303	36,146				
Advertising	102,265	119,461				
Public and member relations	106,395	100,100				
Supervisory and exam expense	104,010	88,631				
Insurance Fund premiums	198,151	189,128				
Other noninterest expense	69,828	71,793				
Total noninterest expenses	2,946,831	2,873,328				
Income before income taxes	2,758,528	2,673,291				
Provision for (benefit from) income taxes	(493)	803				
NET INCOME	2,759,021	2,672,488				
Other comprehensive income: Change in postretirement benefit plans	(1,233)	(3,810)				
Other comprehensive income, net of tax	$\frac{(1,233)}{(1,233)}$	(3,810)				
COMPREHENSIVE INCOME						
COME VEHENSTA E INCOME	\$ 2,757,788	\$ 2,668,678				

The accompanying notes are an integral part of these combined financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

	C.	24.16417			Ac	cumulated		TD . 4 . 1
		pital Stock/ articipation	Doto	ined Earnings	Con	Other aprehensive		Total Members'
		ertificates	Neta	Unallocated		ome (Loss)		Equity
		ci uncaucs		Charlocateu		one (Loss)		Equity
Balance at December 31, 2015	\$	2,548,415	\$	134,015,973	\$	(506,680)	\$	136,057,708
Net income		-		2,672,488		-		2,672,488
Other comprehensive income		-		-		(3,810)		(3,810)
Comprehensive income		-		2,672,488		(3,810)		2,668,678
Preferred Stock Issued								
Capital stock/participation certificates								
and allocated retained earnings issued		97,065		-		-		97,065
Preferred Stock retired								
Capital stock/participation certificates								
and allocated retained earnings retired		(62,640)		-		_		(62,640)
Patronage refunds:		, , ,						, , ,
Cash		-		(64,808)		-		(64,808)
Balance at March 31, 2016	\$	2,582,840	\$	136,623,653	\$	(510,490)	\$	138,696,003
					-			
Balance at December 31, 2016	\$	2,652,945	\$	138,215,117	\$	(678,739)	\$	140,189,323
Net income	ψ	2,032,943	φ	2,759,021	ψ	(076,739)	φ	2,759,021
Other comprehensive income		_		2,739,021		(1,233)		(1,233)
Comprehensive income		_		2,759,021		(1,233)		2,757,788
Preferred Stock Issued				2,737,021		(1,233)		2,737,700
Capital stock/participation certificates								
and allocated retained earnings issued		79,985		_		_		79,985
Preferred Stock retired		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						,
Capital stock/participation certificates								
and allocated retained earnings retired		(59,520)		_		_		(59,520)
Patronage refunds:		(57,520)						(5),520)
Cash		-		(27,115)		_		(27,115)
Balance at March 31, 2017	\$	2,673,410	\$	140,947,023	\$	(679,972)	\$	142,940,461
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The accompanying notes are an integral part of these combined financial statements.

# LOUISIANA LAND BANK, ACA NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

#### NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:

The Louisiana Land Bank, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the parishes of Acadia, Allen, Ascension, Assumption, Avoyelles, Beauregard, Bienville, Bossier, Caddo, Calcasieu, Caldwell, Cameron, Catahoula, Claiborne, Concordia, DeSoto, East Baton Rouge, East Carroll, East Feliciana, Evangeline, Franklin, Grant, Iberia, Iberville, Jackson, Jefferson, Davis, Lafayette, Lafourche, LaSalle, Lincoln, Livingston, Madison, Morehouse, Natchitoches, Orleans, Ouachita, Plaquemines, Pointe Coupee, Rapides, Red River, Richland, Sabine, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Landry, St. Martin, St. Mary, St. Tammany, Tangipahoa, Tensas, Terrebonne, Union, Vermillion, Vernon, Washington, Webster, West Baton Rouge, West Carroll, West Feliciana and Winn in the state of Louisiana.

The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2016, as contained in the 2016 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with GAAP, except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2016, as contained in the 2016 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2017. Descriptions of the significant accounting policies are included in the 2016 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In August 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Classification of Certain Cash Receipts and Cash Payments." The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Bank's financial condition or its results of operations but could change the classification of certain items in the statement of cash flows.

In June 2016, FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In January 2016, the FASB issued guidance entitled "Recognition and Measurement of Financial Assets and Liabilities." This guidance affects, among other things, the presentation and disclosure requirements for financial instruments. For public entities, the guidance eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association's financial condition or its results of operations.

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on their financial condition or results of operations.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management's estimates. The results for the quarter ended March 31, 2017, are not necessarily indicative of the results to be expected for the year ended December 31, 2017. Certain amounts in the prior period's financial statements have been reclassified to conform to current financial statement presentation.

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

	March 31,	December 31,			
	2017	2016			
Loan Type	Amount	Amount			
Production agriculture:					
Real estate mortgage	\$ 612,240,180	\$ 611,296,431			
Production and					
intermediate term	48,431,531	49,226,496			
Agribusiness:					
Loans to cooperatives	5,260,802	6,557,031			
Processing and marketing	20,205,543	20,654,968			
Farm-related business	18,526,768	17,827,744			
Communication	6,242,466	6,304,131			
Energy	849,478	868,370			
Rural residential real estate	11,087,958	11,270,643			
Lease receivables	-	75,548			
Mission-related investments	1,500				
Total	\$ 722,846,226	\$ 724,081,362			

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at March 31, 2017:

	Other Farm Credit Institutions		Non-Farm Cree	dit Institutions	Total		
	Participations	Participations	Participations	Participations	Participations	Participations	
	Purchased	Sold	Purchased	Sold	Purchased	Sold	
Real estate mortgage	\$ 16,680,487	\$ 34,693,937	\$ -	\$ -	\$ 16,680,487	\$ 34,693,937	
Production and intermediate term	7,527,706	4,869,495	-	-	7,527,706	4,869,495	
Agribusiness	22,113,272	9,892,912	721,360	2,467,895	22,834,632	12,360,807	
Communication	6,242,466	-	-	-	6,242,466	-	
Energy	849,479				849,479		
Total	\$ 53,413,410	\$ 49,456,344	\$ 721,360	\$ 2,467,895	\$ 54,134,770	\$ 51,924,239	

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	March 31, 2017		December 31, 2016
Nonaccrual loans:			
Real estate mortgage	\$	4,015,001	\$ 3,955,169
Agribusiness		721,360	770,175
Rural residential real estate		281,889	292,273
Total nonaccrual loans		5,018,250	5,017,617
Accruing restructured loans:			
Real estate mortgage		3,114,357	2,451,347
Production and intermediate term		725,262	735,960
Rural residential real estate		166,975	169,383
Total accruing restructured loans		4,006,594	3,356,690
Accruing loans 90 days or more past due:			
Real estate mortgage		88,850	
Total accruing loans 90 days or more			
past due		88,850	
Total nonperforming loans		9,113,694	8,374,307
Other property owned		74,587	74,587
Total nonperforming assets	\$	9,188,281	\$ 8,448,894

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) assets are currently collectible but exhibit some potential weakness;
- Substandard assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan:
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	March 31, 2017	December 31, 2016	
Real estate mortgage			-
Acceptable	<b>97.4</b> %	97.8	%
OAEM	1.4	1.2	
Substandard/doubtful	1.2	1.0	_
	100.0	100.0	
Production and intermediate term			
Acceptable	97.7	97.4	
OAEM	2.1	2.6	
Substandard/doubtful	0.2	-	_
	100.0	100.0	
Agribusiness			
Acceptable	98.4	98.3	
OAEM	-	-	
Substandard/doubtful	1.6	1.7	_
	100.0	100.0	
Energy and water/waste water			
Acceptable	67.0	66.9	
OAEM	33.0	33.1	
Substandard/doubtful	<u> </u>	-	_
	100.0	100.0	
Communication			
Acceptable	100.0	100.0	
OAEM	-	-	
Substandard/doubtful		-	-
	100.0	100.0	
Rural residential real estate	0= 4	07.2	
Acceptable	97.3	97.2	
OAEM	0.2	0.2	
Substandard/doubtful	2.5	2.6	-
	100.0	100.0	
Lease receivables		100.0	
Acceptable OAEM	-	100.0	
0112411	-	-	
Substandard/doubtful	<u> </u>	100.0	-
Mission-related investments	-	100.0	
	100.0		
Acceptable OAEM	100.0	-	
Substandard/doubtful	-	-	
Substandard/doubtful	100.0	-	-
Total loans	100.0	-	
	97.5	97.8	
Acceptable OAEM	97.5 1.4	97.8	
Substandard/doubtful	1.4 1.1	1.2	
Substandatu/ububtlul			0/
	100.0 %	100.0	%

The following tables provide an age analysis of past due loans (including accrued interest) as of:

March 31, 2017	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$1,894,167	\$1,219,533	\$3,113,700	\$ 614,792,310	\$ 617,906,010	\$ 88,850
Production and intermediate term	· -	· · · -	· · · ·	48,886,410	48,886,410	
Loans to cooperatives	-	-	-	5,320,116	5,320,116	-
Processing and marketing	-	-	-	20,292,464	20,292,464	-
Farm-related business	-	-	-	18,590,971	18,590,971	-
Communication	-	-	-	6,242,942	6,242,942	-
Energy	-	-	-	849,591	849,591	-
Rural residential real estate	-	94,006	94,006	11,027,176	11,121,182	-
Mission-related investments	-	· -	-	1,501	1,501	-
Total	\$1,894,167	\$1,313,539	\$3,207,706	\$ 726,003,481	\$ 729,211,187	\$ 88,850
December 31, 2016	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30	Total	Recorded Investment
Deal actata mantana	\$ 2,584,679	\$ 509,372	\$ 3,094,051	Days Past Due \$ 613,930,804	Loans \$ 617,024,855	>90 Days and Accruing \$ -
Real estate mortgage Production and intermediate term	89,133	\$ 309,372 -	89,133	49,752,828	49,841,961	-
Loans to cooperatives	69,133	-	69,133	6.606.807	6.606.807	-
Processing and marketing	-	-	-	20,734,968	20,734,968	-
Farm-related business	-	-	-	17,877,826	17,877,826	-
Communication	-	-	-	6.305.014	6.305.014	-
Energy	-	_	-	869,353	869,353	<del>-</del>
Rural residential real estate	182,348	94.983	277.331	11,029,317	11,306,648	<del>-</del>
Lease receivables	102,340	<del>-</del>	277,331	75,548	75,548	<del>-</del>
Total	\$ 2,856,160	\$ 604,355	\$ 3,460,515	\$ 727,182,465	\$ 730,642,980	\$ -
	φ 2,020,100	÷ 00.,000	÷ 5,100,515	- 727,102,100	+ 750,0.2,700	

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct writedown of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of March 31, 2017, the total recorded investment of troubled debt restructured loans was \$6,774,906, including \$2,768,312 classified as nonaccrual and \$4,006,594 classified as accrual, with specific allowance for loan losses of \$114,943. As of March 31, 2017, commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$0 at period end and \$0 at December 31, 2016.

The following tables present additional information regarding troubled debt restructurings, which includes both accrual and nonaccrual loans with troubled debt restructuring designation, that occurred during the three months ended March 31, 2017. The premodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end prior to the restructuring. The postmodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end the restructuring occurred. Loans formally restructured prior to January 1, 2017, were \$2,460,142.

For the Three Months Ended	Premodifi	cation Outstanding	Postmodification Outstanding		
March 31, 2017	Recor	ded Investment	Recorded Investmen		
Troubled debt restructurings:	-			_	
Real estate mortgage	\$	1,075,399	\$	1,048,408	
Production and intermediate term		65,306		65,306	
Total	\$	1,140,705	\$	1,113,714	

For the Three Months Ended	Premodifica	ation Outstanding	Postmodific	ation Outstanding
March 31, 2016	Record	ed Investment	Record	ed Investment
Troubled debt restructurings:				
Real estate mortgage	\$	570,418	\$	581,008
Production and intermediate term		55,472		55,863
Rural residential real estate		212,461		204,101
Total	\$	838,351	\$	840,972

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). Charge-offs recorded at the modification date were \$0 for the quarter ending March 31, 2017.

The predominant form of concession granted for troubled debt restructuring includes rate reduction and term extension. Other types of modifications include extension of the term, principal or accrued interest reductions, interest rate decreases and delayed payments, among others. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

The Association did not have any loans that met the accounting criteria as a TDR and that occurred within the previous 12 months and for which there was a subsequent payment default during the period. A payment default is defined as a payment that is 30 days past due after the date the loan was restructured.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

Loans Modified as TDRs					TI	DRs in Non	accrua	ıl Status*
N	March 31, 2017	De	cember 31, 2016		M	arch 31, 2017	De	cember 31, 2016
\$	2,864,487	\$	4,284,762		\$	313,393	\$	1,833,415
	714,230		735,960			-		-
	-		770,174			-		770,175
	-		351,731			-		182,347
\$	3,578,717	\$	6,142,627		\$	313,393	\$	2,785,937
		March 31, 2017 \$ 2,864,487 714,230	March 31, De 2017 \$ 2,864,487 \$ 714,230	March 31, December 31, 2017 2016 \$ 2,864,487 \$ 4,284,762 714,230 735,960 - 770,174 - 351,731	March 31, December 31, 2017 2016  \$ 2,864,487 \$ 4,284,762 714,230 735,960 - 770,174 - 351,731	March 31, December 31, M 2017 2016 \$ 2,864,487 \$ 4,284,762 \$ 714,230 735,960 - 770,174 - 351,731	March 31,         December 31,         March 31,           2017         2016         2017           \$ 2,864,487         \$ 4,284,762         \$ 313,393           714,230         735,960         -           -         770,174         -           -         351,731         -	March 31,         December 31,         March 31,         December 31,           2017         2016         2017           \$ 2,864,487         \$ 4,284,762         \$ 313,393         \$ 714,230           -         770,174         -           -         351,731         -

<sup>\*</sup>represents the portion of loans modified as TDRs that are in nonaccrual status

		March 31, 2017		December 31, 2016				
		Unpaid		•	Unpaid			
	Recorded	Principal	Related	Recorded	Principal	Related		
	Investment	Balance <sup>a</sup>	Allowance	Investment	Balance <sup>a</sup>	Allowance		
Impaired loans with a related								
allowance for credit losses:								
Real estate mortgage	\$ 441,435	\$ 314,004	\$ 38,366	\$ 448,063	\$ 446,158	\$ 29,543		
Farm-related business	721,360	4,645,583	101,985	770,175	4,694,397	101,985		
Rural residential real estate	-	-	-	94,983	98,467	123		
Total	\$ 1,162,795	\$ 4,959,587	\$140,351	\$ 1,313,221	\$ 5,239,022	\$ 131,651		
Impaired loans with no related allowance for credit losses:								
Real estate mortgage	\$ 6,660,102	\$ 6,837,254	\$ -	\$ 6,088,786	\$ 6,042,513	\$ -		
Production and intermediate term	705,160	706,391	-	735,960	722,966	-		
Rural residential real estate	448,245	451,757	-	366,673	366,073	-		
Total	\$ 7,813,507	\$ 7,995,402	\$ -	\$ 7,191,419	\$ 7,131,552	\$ -		
Total impaired loans:								
Real estate mortgage	\$ 7,101,537	\$ 7,151,258	\$ 38,366	\$ 6,536,849	\$ 6,488,671	\$ 29,543		
Production and intermediate term	705,160	706,391	-	735,960	722,966	-		
Farm-related business	721,360	4,645,583	101,985	770,175	4,694,397	101,985		
Rural residential real estate	448,245	451,757	-	461,656	464,540	123		
Total	\$ 8,976,302	\$12,954,989	\$140,351	\$ 8,504,640	\$12,370,574	\$ 131,651		

<sup>&</sup>lt;sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

	For the Quarter & Year Ended March 31, 2017					For the Quarter & Year Ended March 31, 2016			
		Average Impaired	_	nterest Income		Average Impaired		nterest	
		Loans		cognized		Loans		cognized	
Impaired loans with a related		Louis		cogmzeu		Louis	100	zogmzeu _	
allowance for credit losses:									
Real estate mortgage	\$	205,247	\$	1,159	\$	145,118	\$	-	
Farm-related business		763,857		-		832,488		-	
Total	\$	969,104	\$	1,159	\$	977,606	\$	-	
Impaired loans with no related allowance for credit losses:									
Real estate mortgage	\$	6,787,725	\$	41,799	\$	3,736,175	\$	13,826	
Production and intermediate term		719,073		8,604		64,541		549	
Rural residential real estate		454,063		1,866		493,511		2,061	
Total	\$	7,960,861	\$	52,269	\$	4,294,227	\$	16,436	
Total impaired loans:									
Real estate mortgage	\$	6,992,972	\$	42,958	\$	3,881,293	\$	13,826	
Production and intermediate term		719,073		8,604		64,541		549	
Farm-related business		763,857		-		832,488		-	
Rural residential real estate		454,063		1,866		493,511		2,061	
Total	\$	8,929,965	\$	53,428	\$	5,271,833	\$	16,436	

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Lease Receivables	Mission-Related Investments	Total
Allowance for Credit Losses:	Mongage	Term	rigito distinces	Communications	Water	Tetal Estate	receivables	mvestnents	Total
Balance at December 31, 2016 Charge-offs Recoveries	\$ 4,480,888.14 (611.13)	\$ 356,859.35	\$ 418,177.07 -	\$ 47,326.01	\$ 11,998.02 -	\$ 111,107.12 -	\$ 588.97	\$- -	\$ 5,426,944.68 (611.13)
Provision for loan losses Adjustment due to merger	(50,011.37)	(54,023.67)	90,589.94	(35,545.02)	5,896.34	8,086.66	(47.21)	-	(35,054.33)
Other Balance at March 31, 2017	427.37	3,361.21	1,899.21	68.85	183.53	1.16			5,941.33
Balance at Walch 51, 2017	\$ 4,430,693.01	\$ 306,196.89	\$ 510,666.22	\$ 11,849.84	\$ 18,077.89	\$ 119,194.94	\$ 541.76	\$ -	\$ 5,397,220.55
Ending Balance: Individually evaluated for									
impairment Collectively evaluated for	\$ 38,366.00	\$ -	\$ 101,985.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 140,351.00
impairment Balance at	\$ 4,407,284.05	\$ 360,220.56	\$ 318,091.28	\$ 47,394.86	\$ 12,181.55	\$ 111,108.28	\$ 588.97	\$ -	\$ 5,256,869.55
March 31, 2017	\$ 4,445,650.05	\$ 360,220.56	\$ 420,076.28	\$ 47,394.86	\$ 12,181.55	\$ 111,108.28	\$ 588.97	\$ -	\$ 5,397,220.55
Balance at									
December 31, 2015	\$ 3,529,571.00	\$ 282,298.00	\$ 1,256,396.00	\$ 67,936.00	\$ 15,423.00	\$ 22,647.00	\$202,052.00	\$ 379.00	5,376,702.00
Charge-offs	(2,410.00)	-	(73,241.00)	-	-	-	-	-	(75,651.00)
Recoveries	-	-	106,483.00	-	-	-	-	-	106,483.00
Provision for loan losses	(51,817.53)	(3,877.92)	(3,961.63)	(699.12)	(298.51)	(941.96)	(7.33)	-	(61,604.00)
Adjustment due to merger	\$ 20,745.86	\$ 1,552,58	e 1.500.00	- e 270.00	- \$ 119.51	- e 277.12	- e 2.02	-	24,664.00
Other March 31, 2016	\$ 20,745.86 \$ 3,496,089.33	\$ 1,552.58 \$ 279,972.66	\$ 1,586.09 \$ 1,287,262.46	\$ 279.90 \$ 67,516.78	\$ 119.51 \$ 15,244.00	\$ 377.13 \$ 22,082.17	\$ 2.93 \$202,047.60	\$ 379.00	\$ 5,370,594.00
Ending Balance: Individually evaluated for									
impairment	\$ 203,072.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 203,072.00
Collectively evaluated for impairment	\$ 3,293,017.33	\$ 279,972.66	\$ 1,287,262.46	\$ 67,516.78	\$ 15,244.00	\$ 22,082.17	\$202,047.60	\$ 379.00	\$ 5,167,522.00
Balance at March 31, 2016	\$ 3,496,089.33	\$ 279,972.66	\$ 1,287,262.46	\$ 67,516.78	\$ 15,244.00	\$ 22,082.17	\$202,047.60	\$ 379.00	\$ 5,370,594.00
March 31, 2010	<u> </u>	ψ 277,772.00	ψ 1,207,202.10	ψ 07,510.70	Ψ 15,211100	Ψ 22,002.17	\$202,0 TT.00	Ψ 377.00	φ υμυτομού που
Recorded Investments	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Lease Receivables	Mission-Related Investments	Total
in Loans Outstanding:									
Ending Balance at March 31, 2017 Individually evaluated for	\$ 617,906,010.69	\$48,886,410.17	\$44,203,550.89	\$ 6,242,941.77	\$ 849,590.58	\$11,121,181.97	\$ -	\$ 1,501.05	\$ 729,211,187.12
impairment	\$ 7,101,535.95	\$ 705,160.93	\$ 721,359.78	\$ -	\$ -	\$ 448,245.21	\$ -	\$ -	\$ 8,976,301.87
Collectively evaluated for impairment	\$ 610,804,474.74	\$48,181,249.24	\$43,482,191.11	\$ 6,242,941.77	\$ 849,590.58	\$10,672,936.76	\$ -	\$ 1,501.05	\$ 720,234,885.25
Ending Balance at March 31, 2016 Individually evaluated for	\$ 576,947,866.00	\$43,611,115.00	\$44,552,599.00	\$ 7,862,304.00	\$ 3,357,123.00	\$16,386,256.00	\$ 82,357.00	\$ -	\$ 692,799,620.00
impairment	\$ 4,510,323.00	\$ 64,541.00	\$ 796,341.00	\$ -	\$ -	\$ 490,301.00	\$ -	\$ -	\$ 5,861,506.00
Collectively evaluated for impairment	\$ 572,437,543.00	\$43,546,574.00	\$43,756,258.00	\$ 7,862,304.00	\$ 3,357,123.00	\$15,895,955.00	\$ 82,357.00	\$ -	\$ 686,938,114.00

#### **NOTE 3 — CAPITAL:**

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

## **Regulatory Capitalization Requirements**

Effective January 1, 2017, the regulatory capital requirements for System Banks and Associations were modified. The new regulations replaced existing core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added a tier 1 leverage ratio and an unallocated retained earnings equivalents (UREE) leverage ratio. The permanent capital ratio continues to remain in effect.

#### **Select Capital Ratios**

Regulatory		As of	
Minimums	Buffer	Total	31-Mar-17
4.50%	2.50%	7.00%	17.30%
6.00%	2.50%	8.50%	17.30%
8.00%	2.50%	10.50%	18.06%
7.00%	0.00%	7.00%	17.43%
4.00%	1.00%	5.00%	17.87%
1.50%	0.00%	1.50%	19.06%
	Minimums  4.50% 6.00% 8.00% 7.00%	Minimums Buffer  4.50% 2.50% 6.00% 2.50% 8.00% 2.50% 7.00% 0.00%	Regulatory Minimums         Conservation Buffer         Total           4.50%         2.50%         7.00%           6.00%         2.50%         8.50%           8.00%         2.50%         10.50%           7.00%         0.00%         7.00%           4.00%         1.00%         5.00%

<sup>\*</sup>The 2.5% capital conservation buffer for the risk-adjusted ratios will be phased in over a three year period ending on December 31, 2019.

Risk-adjusted assets have been defined by FCA Regulations as the Statement of Condition assets and off-balance-sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. The primary changes which generally have the impact of increasing risk-adjusted assets (decreasing risk-based regulatory capital ratios) were as follows:

- Inclusion of off-balance-sheet commitments less than 14 months
- Increased risk-weighting of most loans 90 days past due or in nonaccrual status

Risk-adjusted assets is calculated differently for the permanent capital ratio (referred herein as PCR risk-adjusted assets) compared to the other risk-based capital ratios. The primary difference is the deduction of the allowance for loan losses from risk-adjusted assets for the permanent capital ratio.

The ratios are based on a three-month average daily balance in accordance with FCA regulations and are calculated as follows:

Paid-in capital Common Cooperative Equities: Statutory minimum purchased borrower stock Other required member purchased stock held ≤ years Other required member purchased stock held ≤ 5 years but < 7 years Other required member purchased stock held ≥ 7 years Other required member purchased stock held ≥ 7 years Allocated equities: Allocated equities held ≤ 5 years but < 7 years Allocated equities held ≥ 5 years but < 7 years Allocated equities held ≥ 7 Nonqualified allocated equities not subject to retirement Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:		Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
Paid-in capital Common Cooperative Equities: Statutory minimum purchased borrower stock Other required member purchased stock held ≤ years Other required member purchased stock held ≤ 5 years but < 7 years Other required member purchased stock held ≥ 7 years Other required member purchased stock held ≥ 7 years Allocated equities: Allocated equities held ≤ 5 years but < 7 years Allocated equities held ≥ 5 years but < 7 years Allocated equities held ≥ 7 Nonqualified allocated equities not subject to retirement Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:	Numerator:				
Common Cooperative Equities:  Statutory minimum purchased borrower stock Other required member purchased stock held ≤5 years Other required member purchased stock held ≤5 years but <7 years Other required member purchased stock held ≥7 years Allocated equities: Allocated equities held ≤5 years but <7 years Allocated equities held ≤5 years but <7 years Allocated equities held ≥5 years but <7 years Allocated equities held ≥7 Nonqualified allocated equities not subject to retirement Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:	Unallocated retained earnings	138,929,700	138,929,700	138,929,700	138,929,700
Statutory minimum purchased borrower stock Other required member purchased stock held <5 years Other required member purchased stock held ≤5 years but <7 years Other required member purchased stock held ≥5 years but <7 years Other required member purchased stock held ≥7 years Allocated equities: Allocated equities held <5 years Allocated equities held ≥5 years but <7 years Allocated equities held ≥5 years but <7 years Allocated equities not subject to retirement  Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:	Paid-in capital	-	-	-	-
Other required member purchased stock held $\leq$ 5 years but $<$ 7 years Other required member purchased stock held $\geq$ 5 years but $<$ 7 years Other required member purchased stock held $\geq$ 7 years Allocated equities:  Allocated equities held $\leq$ 5 years but $<$ 7 years Allocated equities held $\geq$ 5 years but $<$ 7 years Allocated equities held $\geq$ 5 years but $<$ 7 years Allocated equities held $\geq$ 7 Nonqualified allocated equities not subject to retirement Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions: Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:	Common Cooperative Equities:				
Other required member purchased stock held ≥5 years but <7 years Other required member purchased stock held ≥7 years Allocated equities: Allocated equities held <5 years Allocated equities held ≥5 years but <7 years Allocated equities held ≥5 years but <7 years Allocated equities held ≥7 Nonqualified allocated equities not subject to retirement Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions: Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:  Other preferred stock held ≥7 years Allocated equities held <5 years Allocated equities not subject to certain limitations  5	Statutory minimum purchased borrower stock	2,662,806	2,662,806	2,662,806	2,662,806
Other required member purchased stock held ≥7 years Allocated equities: Allocated equities held <5 years Allocated equities held ≥5 years but <7 years Allocated equities held ≥7 Nonqualified allocated equities not subject to retirement Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions: Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:	Other required member purchased stock held <5 years				
Allocated equities: Allocated equities held <5 years Allocated equities held ≥5 years but <7 years Allocated equities held ≥5 years but <7 years Allocated equities held ≥7 Nonqualified allocated equities not subject to retirement	Other required member purchased stock held $\geq 5$ years but $< 7$ years				
Allocated equities held <5 years Allocated equities held ≥5 years but <7 years  Allocated equities held ≥5 years but <7 years  Allocated equities held ≥7  Nonqualified allocated equities not subject to retirement  Non-cumulative perpetual preferred stock  Other preferred stock subject to certain limitations  Subordinated debt subject to certain limitation  Allowance for loan losses and reserve for credit losses subject to certain limitations  Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions  Other regulatory required deductions  Denominator:	Other required member purchased stock held ≥7 years				
Allocated equities held ≥5 years but <7 years  Allocated equities held ≥7  Nonqualified allocated equities not subject to retirement  Non-cumulative perpetual preferred stock  Other preferred stock subject to certain limitations  Subordinated debt subject to certain limitation  Allowance for loan losses and reserve for credit losses subject to certain limitations  Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions  Other regulatory required deductions  Denominator:	Allocated equities:				
Allocated equities held ≥7  Nonqualified allocated equities not subject to retirement  Non-cumulative perpetual preferred stock  Other preferred stock subject to certain limitations  Subordinated debt subject to certain limitation  Allowance for loan losses and reserve for credit losses subject to certain limitations  Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions  Other regulatory required deductions  Denominator:	Allocated equities held <5 years				
Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:	Allocated equities held ≥5 years but < 7 years				
Non-cumulative perpetual preferred stock Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions: Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:	Allocated equities held ≥7	-	-	-	-
Other preferred stock subject to certain limitations Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions: Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:  Other preferred stock subject to certain limitations  (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475)	Nonqualified allocated equities not subject to retirement	-	-	-	-
Subordinated debt subject to certain limitation Allowance for loan losses and reserve for credit losses subject to certain limitations Regulatory Adjustments and Deductions: Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:  Subordinated debt subject to certain limitation  5,660,448  (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475)	Non-cumulative perpetual preferred stock		-	-	-
Allowance for loan losses and reserve for credit losses subject to certain limitations  Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions Other regulatory required deductions  Denominator:  5,660,448  (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475) (11,329,475)	Other preferred stock subject to certain limitations				
Regulatory Adjustments and Deductions:  Amount of allocated investments in other System institutions Other regulatory required deductions  One of the regulatory required deductions	Subordinated debt subject to certain limitation				
Amount of allocated investments in other System institutions Other regulatory required deductions  (11,329,475) (11,329,475) (11,329,475) (11,329,475)  Denominator:	Allowance for loan losses and reserve for credit losses subject to certain limitations			5,660,448	
Other regulatory required deductions Denominator:	Regulatory Adjustments and Deductions:				
Denominator:	Amount of allocated investments in other System institutions	(11,329,475)	(11,329,475)	(11,329,475)	(11,329,475)
	Other regulatory required deductions	-	-	-	-
Risk-adjusted assets evoluding allowance 764 101 733 764 101 733 764 101 733 764 101 733	Denominator:				
105,101,755 704,10	Risk-adjusted assets excluding allowance	764,101,733	764,101,733	764,101,733	764,101,733
Regulatory Adjustments and Deductions:	Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital (11,329,475) (11,329,475) (11,329,475) (11,329,475)	Regulatory deductions included in total capital	(11,329,475)	(11,329,475)	(11,329,475)	(11,329,475)
Allowance for loan losses (5,426,016	Allowance for loan losses				(5,426,016)

	Tier 1 leverage ratio	UREE leverage ratio
Numerator:		
Unallocated retained earnings	138,929,700	138,929,700
Paid-in capital	-	-
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	2,662,806	-
Other required member purchased stock held <5 years		
Other required member purchased stock held $\geq 5$ years but $< 7$ years		
Other required member purchased stock held ≥7 years		
Allocated equities:		
Allocated equities held ≥7	-	-
Nonqualified allocated equities not subject to retirement	-	-
Non-cumulative perpetual preferred stock	-	
Other preferred stock subject to certain limitations		
Subordinated debt subject to certain limitation		
Allowance for loan losses and reserve for credit losses subject to certain limitations		
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(11,329,475)	-
Other regulatory required deductions	-	-
Denominator:		
Total Assets	740,098,218	740,098,218
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(11,329,475)	(11,329,475)

- Common equity tier 1 ratio is statutory minimum purchased borrower stock, other required borrower stock held for a minimum of 7 years, allocated equities held for a minimum of 7 years or not subject to revolvement, unallocated retained earnings, paid-in capital, less certain regulatory required deductions including the amount of allocated investments in other System institutions, and the amount of purchased investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- Tier 1 capital ratio is common equity tier 1 plus non-cumulative perpetual preferred stock, divided by average risk-adjusted assets.
- Total capital is tier 1 capital plus other required borrower stock held for a minimum of 5 years, allocated equities held for a minimum of 5 years, subordinated debt and limited-life preferred stock greater than 5 years to maturity at issuance subject to certain limitations, allowance and reserve for credit losses under certain limitations less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- Permanent capital ratio (PCR) is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings, paid-in capital, subordinated debt and preferred subject to certain limitations, less certain allocated and purchased investments in other System institutions, divided by PCR risk-adjusted assets.
- Tier 1 leverage ratio is tier 1 capital, including regulatory deductions, divided by average assets less regulatory deductions subject to tier 1 capital.

• UREE leverage ratio is unallocated retained earnings, paid-in capital, allocated surplus not subject to revolvement less certain regulatory required deductions including the amount of allocated investments in other System institutions divided by average assets less regulatory deductions subject to tier 1 capital.

If the capital ratios fall below the minimum regulatory requirements, including the capital conservation and leverage buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary bonus payments to senior offices are restricted or prohibited without prior FCA approval.

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statement of Comprehensive Income.

The following table summarizes the changes in accumulated other comprehensive income (loss) for the three months ended March 31:

	2017	2016
Accumulated other comprehensive income (loss) at January 1	\$(678,739)	\$(506,680)
Amortization of prior service (credit) costs included		
in salaries and employee benefits	(12,752)	(12,752)
Amortization of actuarial (gain) loss included		
in salaries and employee benefits	11,519	8,942
Other comprehensive income (loss), net of tax	(1,233)	(3,810)
Accumulated other comprehensive income at March 31	\$ (679,972)	\$(510,490)

#### NOTE 4 — INCOME TAXES:

Louisiana Land Bank, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Louisiana Land Bank, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Louisiana Land Bank, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized.

#### NOTE 5 — FAIR VALUE MEASUREMENTS:

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 13 to the 2016 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

March 31, 2017	F	air Val	lue Mea	<b>Total Fair</b>	<b>Total Gains</b>			
	Leve	el 1	Level 2		Level 3	Value	(Losses)	
Assets:								
Loans*	\$	-	\$	-	\$4,903,307	\$4,903,307	\$	-
Other property owned		-		-	82,874	82,874		-
<u>December 31, 2016</u>	I	Fair Val	ue Mea	sureme	ent Using	Total Fair	Total (	Gains
	Lev	el 1	Lev	el 2	Level 3	Value	(Los	ses)
Assets:								
Loans*	\$	-	\$	-	\$ 4,902,356	\$ 4,902,356	\$	-
Other property owned		-		-	82,874	82,874		-

<sup>\*</sup>Represents the fair value of certain loans that were evaluated for impairment under authoritative guidance "Accounting by Creditors for Impairment of a Loan." The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

#### **Sensitivity to Changes in Significant Unobservable Inputs**

For recurring fair value measurements categorized within Level 3 of the fair value hierarchy, the significant unobservable inputs used in the fair value measurement of the mortgage-backed securities are prepayment rates, probability of default and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement.

Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

Quoted market prices are generally not available for the instruments presented below. Accordingly, fair values are based on internal models that consider judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

#### **Information About Other Financial Instrument Fair Value Measurements**

	Valuation	Input
	Technique(s)	
Cash	Carrying value	Actual balance

### Valuation Techniques

As more fully discussed in Note 13 to the 2016 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association's assets and liabilities. For a more complete description, see Notes to the 2016 Annual Report to Stockholders.

### Standby Letters of Credit

The fair value of letters of credit approximate the fees currently charged for similar agreements or the estimated cost to terminate or otherwise settle similar obligations.

### Loans Evaluated for Impairment

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying real estate collateral since the loans were collateral-dependent. The fair value measurement process uses independent

appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

#### Other Property Owned

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

#### Cash

For cash, the carrying amount is a reasonable estimate of fair value.

#### Loans

Fair value is estimated by discounting the expected future cash flows using the Associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Associations' current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

#### Commitments to Extend Credit

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

## NOTE 6 — EMPLOYEE BENEFIT PLANS:

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three months ended March 31:

Other Benefits			
2017		2016	
\$	17,966	\$	16,969
	36,071		33,796
	(12,752)		(12,752)
	11,519		8,942
\$	52,804	\$	46,955
	\$	2017 \$ 17,966 36,071 (12,752) 11,519	2017 \$ 17,966 36,071 (12,752) 11,519

The Association's liability for the unfunded accumulated obligation for these benefits at March 31, 2017, was \$3,200.796 and is included in "Other Liabilities" in the balance sheet.

The structure of the district's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (bank and associations).

The Association recognizes its amortized annual contributions to the plan as an expense. As of March 31, 2017, \$79,642 of contributions have been made.

# NOTE 7 — COMMITMENTS AND CONTINGENT LIABILITIES:

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

## NOTE 8 — SUBSEQUENT EVENTS:

The Association has evaluated subsequent events through May 4, 2017 which is the date the financial statements were issued. There are no other significant events requiring disclosure as of May 4, 2017.