

AGTEXAS OFFICES

AMARILLO

2001 S. Soncy Road Amarillo, Texas 79124 (806) 376-4669

BROWNFIELD

121 W. Broadway Brownfield, Texas 79316 (806) 637-3589

BURIFSON

117 S. Burleson Blvd. Burleson, Texas 76028 (817) 293-6103

DIMMITT

112 E. Jones Dimmitt, Texas 79027 (806) 647-3169

DUMAS

1315 E. First Street Dumas, Texas 79029 (806) 935-6851

FRIONA

1602 W. Highway 60 Friona, Texas 79035 (806) 250-2758

HILLSBORO

218 E. Franklin Hillsboro, Texas 76645 (254) 582-2471

LEVELLAND

301 E. Highway 114 Levelland, Texas 79336 (806) 894-6119

LUBBOCK

6901 Quaker Ave., Suite 300 Lubbock, Texas 79413 (806) 745-4575

PLAINVIEW

104 I-27 North Plainview, Texas 79072 (806) 296-2782

SEMINOLE

2015 Hobbs Highway Seminole, Texas 79360 (432) 758-3201

STEPHENVILLE

3145 West Washington St. Stephenville, Texas 76401 (254) 965-3151

INSURANCE OFFICES

AMARILLO

2001 S. Soncy Road Amarillo, Texas 79124 (806) 418-2641

BROWNFIELD

121 W. Broadway Brownfield, Texas 79316 (806) 637-3589

Muleshoe, Texas 79347 (806) 272-4271

MIII FSHOF

PLAINVIEW 104 I-27 North Plainview, Texas 79072

623 West American Blvd.

LUBBOCK

6901 Quaker Ave., Suite 300 Lubbock, Texas 79413 (806) 745-4575

W W W . A G T E X A S . C O M





STANDING THE TEST OF TIME

The 100th anniversary of the Farm Credit System will be celebrated across the United States this summer in recognition of the signing of the Federal Farm Loan Act on July 17, 1916.

With the passage of this historic legislation, farmers and ranchers finally had the promise of a reliable source of credit dedicated solely to agriculture and rural communities. Now they could establish, share ownership in and purchase stock in credit cooperatives like AgTexas that would offer loans at reasonable interest rates and terms.

The idea of farmer-owned lending co-ops caught on quickly. Farmers started forming associations in the spring of 1917, and by Nov. 30, 1918, a year and a half later, there were 3,365 Farm Credit associations operating across the country. Together, they had made 64,357 loans for a total of almost \$147.5 million by that date.

How times have changed. Today, AgTexas Farm Credit Services is one of just 74 Farm Credit associations nationwide, and our association alone has more than 3,300 stockholders and a loan portfolio of over \$1.5 billion.

Our loan products and services have changed dramatically too. Whereas the first Farm Credit cooperatives only made agricultural real estate loans, today we can meet *all* of our customers' rural financing needs — from operating loans to agribusiness financing to rural home mortgages, as well as leasing, insurance and cash management services. We can even finance certain rural infrastructure projects.

Although AgTexas has evolved over the years to keep pace with our customers' changing credit needs, we are still dedicated to the success of our borrower-owners and to the rural communities in which they live and work. We are still governed by a borrower-elected board of directors composed primarily of ag producers, and we continue to be a reliable source of rural financing regardless of the ups and downs in the economy.

As Farm Credit begins its second century, we look forward to supporting our customers' children and grandchildren, as well as the new farmers who will choose to enter the agricultural arena in the years to come. Our cooperative has stood the test of time, but we have not stood still. We will continue to change and grow along with agriculture and rural America.

Thank you for being a part of AgTexas, where your success is our purpose.

Sincerely,





ASSOCIATION SUPPLEMENT - SUMMER 2016

AGTEXAS BOARD OF DIRECTORS

There will be new faces on the AgTexas board this year. Like directors before them, they will receive the mentoring, training and tools they need to fulfill their duties. The level of experience on the current board averages nine years, including board-appointed outside directors (excluding those newly elected or appointed). That is a wealth of experience; individual tenure ranges from one to 23 years.

Member-Elected Board Gives You a Say in Governance

Farm Credit cooperatives are private and independent, owned by the members they serve. As a democratically governed business, AgTexas Farm Credit Services is organized under the Seven Cooperative Principles, which anchor cooperatives firmly in the communities they serve and ensure that they are closely regulated by their member-owners.

From the outside, many cooperatives look like any other business, since a cooperative provides products and services like conventional businesses do. But it's what goes on behind the scenes that makes cooperatives different.

Under the second co-op principle, Democratic Member Control, cooperatives are democratic organizations controlled by their members, who actively participate in setting policies and making decisions. Elected representatives — directors — are elected from among the membership and are accountable to the membership. The members who elect the board of directors have equal voting rights — one vote per member, regardless of the size of their loan.

ACCORDING TO PLAN

When AgTexas and Great Plains Ag Credit prepared to merge in early 2015, the *Agreement and Plan of Merger* included a provision to reduce the size of the board by two upon the completion of the annual election in April 2016 — specifically, "the positions held by Directors Royce Lesley and Myles Frische shall close."

Both Myles and Royce served on the association's Audit Committee during their







Royce Lesley

tenure on the board of directors. The primary purpose of the Audit Committee is to assist the board in fulfilling its oversight responsibility related to accounting policies, internal controls, financial reporting practices and regulatory requirements. Although the work is often tedious, Myles and Royce met the challenges of additional meetings, reports to review and continuing education. In addition, they graciously accepted reappointment every year to maintain the experience level needed for the committee to perform at the highest possible standards.

"Myles Frische has a dynamic personality," says CEO Tim McDonald. "He's confident in his decisions and always willing to listen to others. He told me many times that his time on the board was a rewarding experience. From my years of working with him, I know he served the stockholders well."

James Ray Schronk served with Royce Lesley on the AgTexas Board of Directors for 11 years.

"Royce is conservative in nature, and looking out for the stockholders' interest is his No. 1 priority," said James Ray. "He was a good, solid board member — always at the meetings, always prepared, asking the important questions. He never took his eye off the future of the association, continually in planning mode."

Board Chairman Dennis Anthony expressed his gratitude for the directors' service.

"In a short space of time, the combined boards of Great Plains Ag Credit and AgTexas FCS have become a cohesive unit," Dennis said. "Every one of them gives of their time to serve the best interests of the stockholders.

"As a stockholder and as a board member, I appreciate the efforts that Royce and Myles have contributed in achieving our vision of making AgTexas FCS an effective Farm Credit association and a leader for agriculture. I thank them for their service."



Trent Finck

THERE IS A SEASON

We want to thank Trent Finck for 10 years of valued service on the AgTexas Board of Directors. We appreciate all the time he has taken away from farming and family to serve on the board.

Trent resigned his position in April 2016. He was a dedicated director and served his association well. We appreciate his contributions, including many years of service on the Human Resources Committee.

In this instance, the board appoints a member-owner to fill the vacancy according to association bylaws.

AGTEXAS FARM CREDIT SERVICES

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YOUR VOICE "In proportion as one renders service, he becomes great." – Booker T. Washington

LATE DIRECTOR WAS DEDICATED TO SERVICE

Although Joe Reinart left us all too soon, he prepared us with his forward-thinking leadership.

AgTexas was fortunate to have Joe Reinart serve on its board of directors for 10 years.

Joe served. That's how he lived his life. Most recently, we know of his service on the Stratford Independent School District Board and Sunray Co-op — now Ag Producers Co-op. His community, his association and his family benefited because Joe served.

Joe was an early adopter of technology. He embraced it in his farming operation and encouraged it at AgTexas. He even had an active Facebook page. This quiet man publicly displayed his love of family, God and travel.

Looking back at board agendas from 2015, we saw that in March of last year Joe shared with us his trip to Brazil. During the trip, he attempted to quench his insatiable thirst for knowledge, especially as it related to agriculture. He took us there with him as he relived his trip in photos, thrilling everyone in the room with his description and excitement at discovery. Much time will pass before we touch something from the past 10 years and not think of Joe.

Before he passed away in March 2016, Joe ran a highly successful farming operation in the northwestern part of the Texas Panhandle with his wife, Janet. We know that he began to involve their youngest son, Michael, in the operation at an early age. Just like his dad, Michael was born to be a farmer. How fortunate for them that Michael was given this opportunity to work alongside his mentor, to learn from him and to be given the freedom to make decisions, take responsibility and learn from his mistakes while his dad was at his side. During Joe's illness and treatment, Michael took over all aspects of the operation, and today he and Janet will carry on the business.

Grace and strength were evident in Joe as cancer slowly took him from us. Even in his last days, he reached out to family and friends through Facebook. Including those he cared for in this very public way was an ultimate kindness. His amazing strength and faith were on display.

Having the chance to say goodbye is special. Many times, we don't get a chance to tell people what they mean to us. When Joe and Janet determined that no more treatment would be sought, they invited some members of the AgTexas board and staff into their home. It was an opportunity to thank him and tell him that he was highly



regarded and would be missed. We at AgTexas also presented him with an acrylic plaque engraved with these words:

> In appreciation for 10 years of dedicated service on the AgTexas Board of Directors.

JOE REINART

On behalf of the AgTexas membership, board and employee team, we thank you for your dedicated and visionary leadership. Our association's success has been greatly influenced by your selfless service. March 2016

Ag Producers Co-op and AgTexas have established a \$4,000 annual scholarship in Joe's memory. Stratford High School students who plan to pursue an ag-related field of study in college may apply for the scholarship through the school.

AGTEXAS FARM CREDIT SERVICES



AgTexas is your Ag lending team. Call us for your Ag & rural financing.

- Agricultural equipment and machinery
- · Farm and ranch operating expenses
- · Hunting and recreational properties
- · Farm and ranch land purchases
- · Livestock and dairy operations
- · Agribusiness operations



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