

FARM CREDIT
100
ESTABLISHED 1916

2016 ANNUAL REPORT

AG  [®]
TEXAS
FARM CREDIT SERVICES



Our Financial Results

AgTexas is pleased to report strong financial results for 2016. Highlights include continued growth reflected in the new loans closed, strong credit quality, and a record patronage declaration based on 2016 operating results.

A total of \$490 million in new loans were added during the year, resulting in an average loan volume of \$1,552 million for the 2016 year – that’s an 11.8 percent increase. Year-end recorded loan volume was \$1,610 million, which is a 6.1 percent increase, year over year. Most of the growth resulted from new term loan financing of \$274 million. We also added new production operating loans totaling \$38 million and \$178 million in purchased and shared loans from other financial institutions.

Net income was strong at \$28.6 million, with a 1.8 percent return on average assets and a 13.4 percent return on members’ equity. Due to the new loan growth, permanent capital was managed to 13.2 percent at year end; after the accrual for a \$14.9 million patronage – \$12.2 million to be paid in cash in early 2017.

EXPANDING

AgTexas has every reason to be proud of this past year – not only did we achieve the strong financial results revealed in this annual report, but we also made great strides in developing new resources and programs that help our producers and our youth. We appreciate the opportunities that we have to support the future of our communities and the agricultural way of life.

Planting Season – In 2016, we opened our world of ag finance to three college students, introducing them to the various departments in our association. Throughout the AgTexas territory, the interns worked with employees at branch offices and visited local stockholder operations, expanding their knowledge base of agricultural commodities, environments and methods – not to mention meeting some remarkable people along the way. Our thanks to the operators who generously gave of their time to give tours and explain how AgTexas figures into their business plan.

Ryan DeWit, Megan Savage and Sara Mize were assigned a project during their internship. Results from their study were used in the association’s 2017 Business Plan as well as in marketing and training efforts. We certainly reaped a successful harvest from that planting season.

The AgTexas intern program will continue in 2017.

*Pictured left to right:
Ryan DeWit, Sara Mize
& Megan Savage*



Giving back to our stockholders is part of our cooperative structure. In a broader sense, giving back to agriculture and rural communities ensures the future of the industry and, in turn, the related way of life we were created to support.

HORIZONS



Cultivating Generations – Director input is an essential part of our successful association, and we are fortunate to have highly experienced operators serving on the AgTexas board. Given that the future of agriculture lies in transitioning operations to the next generation, AgTexas instituted a **Young Advisory Board** in 2016. Objectives for the group include:

- Feedback and recommendations to help us better serve today's young, beginning and small farmers
- Unique insights to help AgTexas maintain relevance to our customer base and prospects
- Familiarize young producers with our structure, funding and regulatory implications — preparing them for potential future board opportunities

Appointed for the inaugural year of the Young Advisory Board were Todd Kimbrell of Itasca, Joshua Drake of Weatherford, Corey Coats of Levelland, Jonathan Williams of Meadow, Jeremy Brown of Tahoka, Michael Reinart of Stratford, and Buster McLain of Gruver.

A Season of Achievement – Perhaps the best part of 2016 was that it was the first year of **AgYouth of the Month**. We don't mean to brag, but young people involved in agriculture are the BEST OF THE BEST! Each AgTexas office selected six student candidates from November to April. We recognized them on Facebook, in local newspapers and at regional banquets in the spring where seniors were eligible for several \$1,000 college scholarships.

Especially rewarding were the banquets. There we met their 4-H and FFA leaders and their parents. That's the rest of the story. These kids are the best of the best in part because of their supporters. The program recognizes ambition, scholarship and leadership — all attributes we could read about on their applications. But it's when you talk with the students that you realize the role that their proud parents and leaders played in shaping their lives. These kids are well-spoken and well-mannered. They are also humble and appreciative.

The recognition and scholarship program awarded \$10,000 last year. In 2017, AgTexas will present a total of \$20,000 in scholarships. It's a good investment in the future of agriculture.



Chad Alleva, RVP Lending - Stephenville, & Peyton Thomas



Open-Door Policy – Through our financial reports, website, marketing efforts and employees, our goal is to communicate to our stockholders and stakeholders openly and with complete transparency. We are happy to answer your questions and collect your feedback. We encourage you to visit our locations – like our new AgTexas office in Hillsboro, completed in the fall of 2016! **You will be welcome, always.**

Financial Highlights

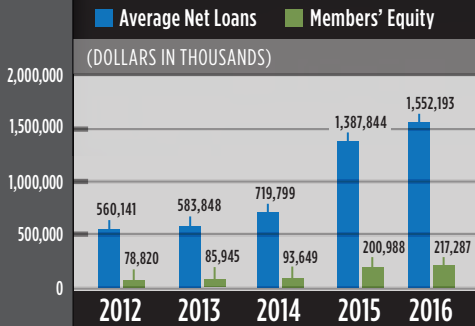


OUR MISSION:

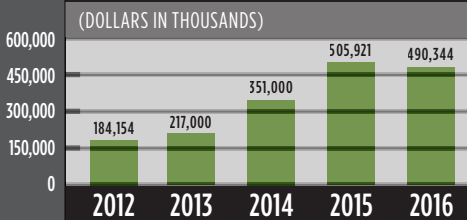
AGTEXAS IS DEDICATED TO THE PROSPERITY OF AGRICULTURE AND RURAL AMERICA

To Our Stockholders

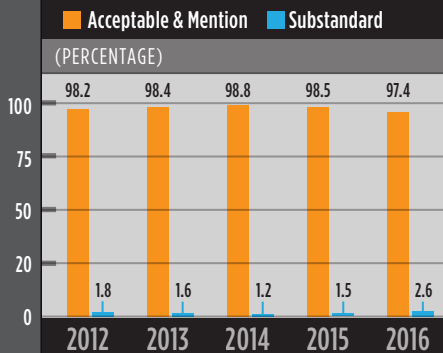
AVERAGE NET LOANS & MEMBERS' EQUITY



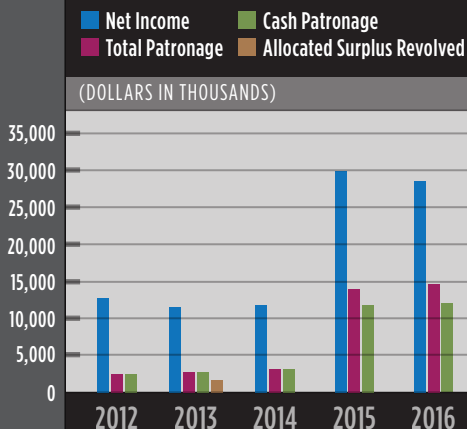
NEW LOANS CLOSED INCLUDING INVESTMENTS



ACA CREDIT QUALITY



ACA INCOME & DISTRIBUTIONS



Our cooperative structure assures we remain aligned with and focused on your needs, and on building and maintaining the strength of AgTexas. Like you, we manage responsibly and take a careful approach to risk — aiming to meet your needs and provide dependable credit and services regardless of cycles in the general and agricultural economies.

I am pleased to share our accomplishments in the 2016 annual report. AgTexas has wrapped up its second year of highly successful operations since the merger. Final net earnings of \$28.6 million resulted in your board of directors approving a RECORD patronage allocation of \$14.9 million. We're delighted with the strong financial condition of the association and its ongoing ability to meet the financing needs of our customers and fulfill our mission.

AgTexas has been fortunate to attract and hire excellent key staff to support operations as we position for continued growth and for the transitions that are necessary as seasoned employees prepare to retire. We look for employees who adhere to the values of integrity, service and commitment and are dedicated to all of agriculture, one relationship at a time. In addition to wide-ranging loan products, we offer related services, some provided by employees you might never meet, that are specifically designed for the industry we support and based on requests from our stockholders. All bring value to your operation and to our bottom line.

- The appraisal department was busy, turning out 557 appraisal actions during 2016.
- Crop and livestock insurance sales agents wrote over \$20 million in premiums.
- Lending staff and our in-house leasing representative generated \$10 million in new leases for Farm Credit Leasing.

We continue to look for ways to increase diversity in our loan portfolio. In 2016, we rolled out secondary market financing options for rural home mortgages. Qualifying rural homes and properties are now originated by AgTexas and sold to the secondary market at terms similar to the home mortgage market. We are excited to bring this competitive product to our membership, which will allow better terms and pricing for your rural home mortgage needs.

Long a mainstay of AgTexas operations, the Capital Markets division has been reorganized. It is now staffed with even more resources to allow further portfolio diversification, through partnerships with other Farm Credit institutions and commercial banks in capital markets participation loans to rural and farm-related businesses.

More staff servicing a growing loan portfolio and providing new products and services often result in additional space needs. In the spring of 2016, AgTexas in Amarillo moved into a new office building that also serves as a regional hub. Later on in December, we celebrated the opening of the new AgTexas office in Hillsboro. In 2017, we will break ground on a new office building to house the Lubbock branch office and central office operations.



Despite a year filled with challenges, many good things happened in 2016. Here's wishing all of you the best in 2017.

Tim McDonald
President and Chief Executive Officer

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Report of Management

AgTexas Farm Credit Services (“**Association**”) management prepares the *consolidated financial statements* (“**CFS**”) and is responsible for the integrity and objectivity of the CFS, including amounts that are necessarily based on judgments and estimates. The Association’s CFS are prepared in conformity with *accounting principles generally accepted in the United States of America* (“**GAAP**”) appropriate in the circumstances. Other financial information included in the Association’s *2016 Annual Report to Stockholders* (“**Annual Report**”) is consistent with the CFS.

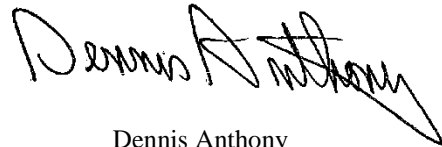
To meet its responsibility for reliable financial information, management depends on the Farm Credit Bank of Texas’ and the Association’s accounting and internal control systems, which have been designed to provide reasonable, but not absolute, assurance that assets are safeguarded and transactions are properly authorized and recorded. The systems have been designed to recognize that the cost of controls must be related to the benefits derived. The CFS are audited by PricewaterhouseCoopers LLP, independent accountants, who conduct a review of internal controls solely to establish a basis to rely thereon to determine the nature, extent and timing of audit tests applied in the audit of the CFS in accordance with *auditing standards generally accepted in the United States of America* (“**GAAS**”). The *Farm Credit Administration* (“**FCA**”) also examines the Association.

The Association’s board of directors has overall responsibility for the systems of internal control and financial reporting. The board consults regularly with management and reviews the results of the aforementioned audits and examinations.

The undersigned certify that they have reviewed this Annual Report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of their knowledge or belief.



Tim McDonald
Chief Executive Officer



Dennis Anthony
Chairman, Board of Directors



Jerry Spruill
Chief Financial Officer

March 13, 2017

Report on Internal Control Over Financial Reporting

The Association’s chief executive officer and chief financial officer, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the CFS. For purposes of this report, “internal control over financial reporting” is defined as a process designed by, or under the supervision of, the Association’s principal executives and principal financial officers, or persons performing similar functions, and effected by its boards of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the CFS for external purposes in accordance with GAAP and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with GAAP, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association’s assets that could have a material effect on its CFS.

The Association’s management has completed an assessment of the effectiveness of internal control over financial reporting as of December 31, 2016. In making the assessment, management used the framework in *Internal Control—Integrated Framework*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the “COSO” criteria.

Based on the assessment performed, the Association concluded that as of December 31, 2016, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association determined that there were no material weaknesses in the internal control over financial reporting as of December 31, 2016. A review of the assessment performed was reported to the Association’s audit committee.



Tim McDonald
Chief Executive Officer



Jerry Spruill
Chief Financial Officer

March 13, 2017

Report of Audit Committee

The *Audit Committee* (“**Committee**”) is comprised of Terry Sherrill, Kevin Buxkemper, Ryan Smith, Danny Klinefelter and Lance Gaillard. In 2016, four Committee meetings were held. The Committee oversees the scope of the Association’s system of internal controls and procedures and the adequacy of management’s action with respect to recommendations arising from related audit activities. The Committee’s approved responsibilities are described more fully in the *Audit Committee Charter*, which is available on request or on the Association’s website (<https://www.agtexas.com/>). The Committee approved the appointment of PricewaterhouseCoopers LLP as the independent auditor for 2016.

Management is responsible for the Association’s internal controls and preparation of the CFS in accordance with GAAP. The CFS are prepared under the oversight of the Committee. PricewaterhouseCoopers LLP is responsible for performance of the independent audit of the Association’s CFS in accordance with GAAS and to issue a report thereon. The Committee’s responsibilities include monitoring and overseeing the processes.

In this context, the Committee reviewed and discussed the *Association’s audited CFS for the year ended December 31, 2016* (“**Audited CFS**”) with management and PricewaterhouseCoopers LLP. The Committee also reviews the matters discussed by auditing interpretations of GAAS in AU-C §260, *The Auditor’s Communication With Those Charged With Governance* and AU-C §265, *Communicating Internal Control Matters Identified in an Audit*, with PricewaterhouseCoopers LLP. PricewaterhouseCoopers LLP and the Association’s internal auditors provide reports on significant matters to the Committee directly.

The Committee discussed with PricewaterhouseCoopers LLP its independence from the Association. The Committee also reviewed nonaudit services provided by PricewaterhouseCoopers LLP and concluded that these services were not incompatible with maintaining the independent accountant’s independence. The Committee discussed other matters with management and PricewaterhouseCoopers LLP and received assurances from them the Committee deemed appropriate.

In reliance on the foregoing review and discussions, the Committee recommended that the board of directors include the Audited CFS in the Association’s Annual Report.

Audit Committee Members

Terry Sherrill, Chairman

Kevin Buxkemper, Vice Chairman

Ryan Smith

Danny Klinefelter, Ph.D.

Lance Gaillard

March 13, 2017

Five-Year Summary of Selected Consolidated Financial Data

	Unaudited/Dollars in Thousands				
	2016	2015	2014	2013	2012
<u>Balance Sheet Data</u>					
<u>Assets</u>					
Cash	\$ 44	\$ 38	\$ 3,178	\$ 1,379	\$ 711
Investments	3,811	4,531	2,851	3,118	4,111
Loans	1,609,618	1,517,021	844,869	618,876	578,336
Less: allowance for loan losses	6,252	5,323	3,682	2,871	3,246
Net loans	1,603,366	1,511,698	841,187	616,005	575,090
Investment in and receivable from the Farm Credit Bank of Texas	47,601	40,861	18,974	14,868	14,028
Other property owned, net	1,384	1,446	234	441	244
Other assets	39,291	32,918	15,193	12,031	11,733
Total assets	\$ 1,695,497	\$ 1,591,492	\$ 881,617	\$ 647,842	\$ 605,917
<u>Liabilities</u>					
Obligations with maturities of one year or less	\$ 46,490	\$ 47,599	\$ 21,533	\$ 21,217	\$ 20,411
Obligations with maturities greater than one year	1,431,720	1,342,905	766,435	540,680	506,686
Total liabilities	1,478,210	1,390,504	787,968	561,897	527,097
<u>Members' Equity</u>					
Capital stock and participation certificates	4,051	3,989	2,876	2,726	2,649
Additional paid-in capital	75,446	75,446	-	-	-
Allocated retained earnings	25,144	22,512	8,207	8,224	10,177
Unallocated retained earnings	112,924	99,153	83,496	75,038	66,662
Accumulated other comprehensive income (loss)	(278)	(112)	(930)	(43)	(668)
Total members' equity	217,287	200,988	93,649	85,945	78,820
Total liabilities and members' equity	\$ 1,695,497	\$ 1,591,492	\$ 881,617	\$ 647,842	\$ 605,917
<u>Statement of Income Data</u>					
Net interest income	\$ 41,649	\$ 42,073	\$ 19,918	\$ 17,684	\$ 17,182
(Provision for loan losses) or loan loss reversal	(1,466)	(1,672)	(1,042)	207	(328)
Income from the Farm Credit Bank of Texas	10,427	10,268	3,708	2,843	2,251
Other noninterest income	5,702	4,625	2,304	1,688	3,189
Noninterest expense	(27,666)	(25,294)	(12,934)	(10,886)	(9,525)
Net income (loss)	\$ 28,646	\$ 30,000	\$ 11,954	\$ 11,536	\$ 12,769
<u>Key Financial Ratios for the Year</u>					
Return on average assets	1.8%	2.1%	1.6%	1.9%	2.2%
Return on average members' equity	13.4%	15.4%	13.0%	13.8%	16.9%
Net interest income as a percentage of average earning assets	2.7%	3.0%	2.8%	3.0%	3.0%
Net charge-offs (recoveries) as a percentage of average loans	0.0%	0.0%	0.0%	0.0%	0.1%

Five-Year Summary of Selected Consolidated Financial Data

	Unaudited/Dollars in Thousands				
	2016	2015	2014	2013	2012
<u>Key Financial Ratios at Year End</u>					
Members' equity as a percentage of total assets	12.8%	12.6%	10.6%	13.1%	12.9%
Debt as a percentage of members' equity	680.3%	691.8%	841.4%	653.8%	668.7%
Allowance for loan losses as a percentage of loans	0.4%	0.4%	0.4%	0.5%	0.6%
Permanent capital ratio	13.2%	13.1%	12.9%	15.0%	14.4%
Core surplus ratio	13.0%	12.8%	12.5%	14.4%	13.9%
Total surplus ratio	13.0%	12.8%	12.5%	14.4%	13.9%
<u>Net Income Distribution</u>					
Patronage dividends declared:					
Cash	\$ 12,222	\$ 11,944	\$ 3,500	\$ 3,165	\$ 2,750
Allocated surplus	2,631	2,399	-	-	-
Allocated surplus revolvments	-	-	-	1,948	-

Management's Discussion and Analysis of Financial Condition and Results of Operations

The following commentary explains management's assessment of the principal aspects of the consolidated financial condition and results of operations of AgTexas Farm Credit Services, including its wholly-owned subsidiaries AgTexas, PCA and AgTexas, FLCA (collectively referred to herein as the "Association"), for the years ended December 31, 2016, 2015 and 2014, and should be read in conjunction with the accompanying *consolidated financial statements* ("CFS"). Management prepared the accompanying CFS under the oversight of the Association's Audit Committee.

Forward-Looking Information. This annual information statement contains forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Words such as "anticipates," "believes," "could," "estimates," "may," "should," "will," or other variations of these terms are intended to identify the forward-looking statements. These forward-looking statements are based on assumptions and analyses made in light of experience and other historical trends, current conditions and expected future developments. However, actual results and developments may differ materially from our expectations and predictions due to a number of risks and uncertainties, many of which are beyond our control. These risks and uncertainties include, but are not limited to:

- political, legal, regulatory and economic conditions and developments in the United States and abroad;
- economic fluctuations in the agricultural, rural utility, international and farm-related business sectors;
- weather-related, disease-related and other adverse climatic or biological conditions that periodically occur that impact agricultural productivity and income;
- changes in United States government support of the agricultural industry; and
- actions taken by the Federal Reserve System in implementing monetary policy.

Economic and Environmental Conditions. The year 2016 brought mixed results for AgTexas producers. The year began with a good moisture profile following the record snowfall of winter storm Goliath. That moisture was put to work as the territory got off to a good start with crop production. Summer months turned off hot and dry raising concerns that production might falter; however, additional moisture and a warm finish to the year combined with open harvest conditions made way for a bountiful harvest. The crop sector dealt with low prices all year and it is anticipated that situation will carry over into 2017.

Cattle producers sustained a 20% - 30% decline in values through October of 2016, followed by a sharp rally to end the year. Cattlemen have assembled profitable inventories in the feedyard and on pasture and lower grain and feed prices support a positive protein sector outlook for 2017.

Dairy benefited from lower feed prices and a solid milk and cheese market leading to profitable operations in 2016 and a favorable outlook for 2017.

Parts of the territory are heavily influenced by the general economy and strengthening oil prices are positive for the State of Texas. Looking forward, the new administration will bring a different style of leadership to Washington. With that change, questions concerning foreign relations, trade, monetary policy, strengthening dollar, inflation, interest rates and immigration, to name only a few, are on the minds of everyone who make their living from producing food and fiber and the businesses that support agriculture.

Significant Events. Based on 2016 financial results, the Association's board of directors declared a record patronage of \$14,852,767, with approximately \$12,221,653 to be paid in cash in 2017. The Association added \$490,344,175 of new business during 2016 comprised of 56% in new term loans, 8% in new production loans and 36% in loan participation opportunities. Net income was \$28,645,537 providing a 1.8% return on average assets. Credit quality continues to be excellent with 97.4% categorized as acceptable and special mention, largely due to our stockholder/customer commitments. The Association has been able to maintain a capital adequacy ratio of 13.2% even with significant growth.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Significant Events (continued). In December 2016, the Association received direct loan patronage of \$5,636,210 from *Farm Credit Bank of Texas* (“FCBT”), which was 41 *basis points* (“bps”) on the average daily balance of the Association’s direct loan with FCBT. During 2016, the Association received \$3,934,484 in patronage payments related to participations sold to FCBT. The Association also received income of \$502,884 from FCBT related to the Association’s participation in the Capitalized Participation Pool. The Association also received \$352,961 in patronage payments from FCBT, based on the Association’s stock investment in FCBT.

On June 23, 2014, the board of directors approved a mutually beneficial proposal to merge *Great Plains Ag Credit, ACA* (“GPAg”) with the Association. On October 17, 2014, the voting stockholders for each association approved the proposed Merger. The associations’ regulator, the Farm Credit Administration, granted final approval of the Merger on December 15, 2014 and the Merger was effective January 1, 2015. The merged Association operates under the name of AgTexas Farm Credit Services with the headquarters in Lubbock, Texas. Management believes the Merger benefits the shareholders with enhanced loan portfolio diversification, earnings, capital and patronage and better serves the agricultural market within the associations’ territories. The stock and participation certificate holders of the associations also approved new capitalization bylaws for the merged Association and approved a proposal that authorizes the merged Association to issue preferred stock. All data and information reported prior to the merger date of January 1, 2015, is pre-merger AgTexas Farm Credit Services only.

The Association had strong net income in 2015 of \$29,999,743 and added \$505,381,331 in new loan assets. The capital adequacy ratio was stable at 13.1% after the board declared \$14,343,007 in patronage with \$11,943,787 that was distributed in cash in the spring of 2016.

In December 2015, the Association received direct loan patronage of \$5,117,026 from FCBT, which was 42 bps on the average daily balance of the Association’s direct loan with FCBT. During 2015, the Association received \$4,293,062 in patronage payments related to participations sold to FCBT. The Association also received income of \$593,539 from FCBT related to the Association’s participation in the Capitalized Participation Pool. The Association also received \$264,410 in patronage payments from FCBT, based on the Association’s stock investment in FCBT.

The Association had strong net income in 2014 of \$11,954,000 and originated and purchased \$350,816,834 in new loan assets. The capital adequacy ratio was stable at 12.9% after the board declared \$3,500,000 in cash patronage (approximately 68 bps on average stockholder loans) that was distributed during the spring of 2015.

In December 2014, the Association received direct loan patronage of \$2,739,931 from FCBT, which was 43 bps on the average daily balance of the Association’s direct loan with FCBT. During 2014, the Association received \$142,526 in patronage payments from FCBT, based on the Association’s stock investment in FCBT. The Association also received a capital markets patronage of \$1,064 from FCBT, which was 75 bps on the Association’s average balance of participations in FCBT’s patronage pool program. The Association also received income of \$824,543 from FCBT related to the Association’s participation in the Capitalized Participation Pool.

Loan Portfolio. The Association originates and services loans to farmers, ranchers, rural homeowners and certain farm-related businesses. The Association’s loan portfolio includes long-term farm mortgage loans, production and intermediate-term loans, farm-related business loans and mission-related loans. These loan products are available to eligible borrowers with competitive variable, fixed, adjustable and prime-based interest rates. Loan maturities range from 1 to 40 years. Annual operating loans comprise the majority of commercial loans. The majority of mortgage loans have 20- to 30-year maturities. The Association offers several installment payment cycles; the timing usually coincides with borrowers’ seasonal cash flow.

The composition of the Association’s loan portfolio, including principal, less funds held, of \$1,609,618,017, \$1,517,021,023 and \$844,868,652 as of December 31, 2016, 2015 and 2014, respectively, is described in detail in CFS note 5, *Loans and Allowance for Loan Losses*, included later in this Annual Report.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Loan Portfolio (continued). The Association's portfolio included \$98,211,021, \$135,205,489 and \$156,948,814 of loans purchased as *mission related investments* ("MRIs"), including the *Rural America Bond Pilot Program* ("RAB"), and approved by the *Farm Credit Administration* ("FCA") at December 31, 2016, 2015 and 2014, respectively. RAB was designed to meet the growing and changing needs of agricultural enterprises, agribusinesses and various infrastructure needs in rural communities through investment in these areas. The Association held \$36,385,349, \$60,181,135 and \$63,761,291 of MRIs made under RAB, 2.3%, 4.0% and 7.5% of the total loan portfolio, at December 31, 2016, 2015 and 2014, respectively. See a discussion of investment regulatory matters in the *Regulatory Matters* section below.

Purchase and Sales of Loans. The Association participates in loans with other lenders. Participations purchased from other lenders totaled \$349,289,353, \$214,788,784 and \$120,063,985, or 21.7%, 14.2% and 14.3% of loans, at December 31, 2016, 2015 and 2014, respectively. Participations sold to other lenders totaled \$577,356,327, \$790,084,097 and \$39,775,137 at December 31, 2016, 2015 and 2014, respectively.

During 2010, the Association exchanged \$5,969,087 of mortgage loans for *Federal Agricultural Mortgage Corporation* ("Farmer Mac") guaranteed *agricultural mortgage-backed securities* ("AMBS") with the exchanged loans as the underlying mortgages and the Association continues to service these loans. The loans were previously covered under Long-Term Standby Commitment to Purchase Agreements with Farmer Mac. No gain or loss was recognized in the exchange due to Farmer Mac's standby guarantee. The loans were at market interest rates with adequate servicing fees. Additional AMBS were acquired in the merger. The fair value of these acquired AMBS at date of merger was \$2,536,362. The Association carried these AMBS as held-to-maturity investments at an amortized cost balance of \$3,810,694, \$4,531,324 and \$2,850,679 at December 31, 2016, 2015 and 2014, respectively.

Risk Exposure. High-risk assets include impaired loans and other property owned. Impaired loans are comprised of nonaccrual, past due \geq 90 days and still accruing interest and formally restructured loans. Composition of high-risk assets follows:

	2016		2015		2014	
	Amount	%	Amount	%	Amount	%
Nonaccrual	\$ 16,717,072	85.5%	\$ 9,559,691	44.4%	\$ 1,141,134	46.9%
90 days past due and still accruing interest	1,439,045	7.4%	749,948	3.5%	1,057,351	43.5%
Formally restructured	-	0.0%	9,785,092	45.4%	-	0.0%
Other property owned, net	1,384,355	7.1%	1,445,855	6.7%	233,500	9.6%
Total	\$ 19,540,472	100.0%	\$ 21,540,586	100.0%	\$ 2,431,985	100.0%

Impaired loans comprised 1.1%, 1.3% and 0.3% of the loan portfolio at December 31, 2016, 2015 and 2014, respectively.

The Association's portfolio is affected by production lending seasonality. Installment due dates and borrowers' seasonal cash flows are correlated. The Association's loan operations are affected by the same factors that affect any agricultural real estate and production lender.

Allowance for Loan Losses ("ALL"). The following table provides relevant information regarding the ALL:

	2016	2015	2014
Allowance for loan losses	\$ 6,252,551	\$ 5,323,157	\$ 3,682,053
Allowance for loan losses to total loans	0.4%	0.4%	0.4%
Allowance for loan losses to nonaccrual loans	37.4%	55.7%	322.7%
Allowance for loan losses to impaired loans	34.4%	26.5%	167.5%
Net charge-offs to average loans	0.0%	0.0%	0.0%

Management's Discussion and Analysis of Financial Condition and Results of Operations

ALL (continued). Management considers numerous factors as they periodically evaluate the ALL, including economic conditions, loan portfolio composition, collateral value, portfolio quality, current production conditions, economic conditions and prior loan loss experience. Management also considers the concentration of lending in agriculture and uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional effects and weather-related influences to determine an appropriate ALL.

Based on these considerations and ongoing risk assessment, management considers the ALL at December 31, 2016, 2015 and 2014 to be an appropriate estimate of incurred losses in the portfolio.

Results of Operations. Net income in 2016 was \$28,645,537, a decrease of \$1,354,206 (4.5%) from 2015 net income of \$29,999,743, which was an increase of \$18,045,743 (151.0%) from 2014 net income of \$11,954,000.

Interest margin (interest income less interest expense) is the principal source of earnings and results from relative volumes of interest-earning assets and interest-bearing liabilities, yields on interest-earning assets and rates on interest-bearing liabilities. Interest margin in 2016 was \$41,649,127, a decrease of \$423,532 (1.0%) from 2015 interest margin of \$42,072,659, an increase of \$22,155,252 (111.2%) from 2014 interest margin of \$19,917,407. The effects of changes in average volumes, yields and rates on interest margin follow:

	2016		2015		2014	
	Average Balance	Interest	Average Balance	Interest	Average Balance	Interest
Loans	\$ 1,552,192,591	\$ 66,478,457	\$ 1,387,843,684	\$ 62,664,012	\$ 719,798,710	\$ 31,411,881
Investments	4,023,051	216,390	4,794,269	257,642	2,908,594	157,680
Total interest-earning assets	1,556,215,642	66,694,847	1,392,637,953	62,921,654	722,707,304	31,569,561
Interest-bearing liabilities	1,387,766,308	25,045,720	1,233,487,462	20,848,995	647,524,203	11,652,154
Impact of capital	\$ 168,449,334		\$ 159,150,491		\$ 75,183,101	
Net interest income		\$ 41,649,127		\$ 42,072,659		\$ 19,917,407

	2016	2015	2014
	Average Yield	Average Yield	Average Yield
Yield on loans	4.28%	4.52%	4.36%
Yield on investments	5.38%	5.37%	5.43%
Total yield on interest-earning assets	4.29%	4.52%	4.37%
Cost of interest-bearing liabilities	1.80%	1.69%	1.80%
Interest rate spread	2.48%	2.83%	2.57%

Changes in interest income and expense result from changes in *i*) interest earning asset and liability balances outstanding during the year and *ii*) interest rates thereon. The changes in interest income and expense from these factors from year to year follow:

	2016 vs. 2015			2015 vs. 2014		
	Increase (decrease) due to			Increase (decrease) due to		
	Volume	Rate	Total	Volume	Rate	Total
Interest income - loans	\$ 7,420,682	\$ (3,606,237)	\$ 3,814,445	\$ 29,153,483	\$ 2,098,648	\$ 31,252,131
Interest income - investments	(41,445)	193	(41,252)	102,226	(2,264)	99,962
Total interest income	7,379,237	(3,606,044)	3,773,193	29,255,709	2,096,384	31,352,093
Interest expense	2,608,380	1,588,345	4,196,725	10,544,409	(1,347,568)	9,196,841
Net interest income	\$ 4,770,857	\$ (5,194,389)	\$ (423,532)	\$ 18,711,300	\$ 3,443,952	\$ 22,155,252

Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations (continued). Interest income in 2016 increased by \$3,773,193 (6.0%) from 2015, primarily due to an increase in average loan assets of \$163,577,689 (11.7%). The increase in volume was offset by a decrease in rate due to collection in foregone interest on nonaccrual loans in 2015. Interest income in 2015 increased by \$31,352,093 (99.3%) from 2014, primarily due to an increase in average loan assets of \$669,930,649 (92.7%). The majority of the increase was due to acquisition of GPAG's loan and investment volume. Yield increase was due to collection of foregone interest on nonaccrual loans.

Interest expense in 2016 increased by \$4,196,725 (20.1%) from 2015. The increase was due to an increase in the average interest bearing liabilities coupled with increased cost of funds. Interest expense in 2015 increased by \$9,196,841 (78.9%) from 2014, primarily due to an increase in the average interest bearing liabilities. The increase was due to liabilities acquired in the merger and loan growth.

The interest rate spread in 2016 was down 35 bps primarily due to the collection of foregone interest on nonaccrual loans in 2015 (approximately 25 bps). The Association also experienced spread compression due to market pressures. The interest rate spread in 2015 was up 24 bps from 2014 primarily due to collection of foregone interest on nonaccrual loans.

The Association capitalized loan origination fees of \$1,066,676, \$1,130,602 and \$905,922 and loan origination costs of \$1,398,443, \$1,504,787 and \$955,884 in 2016, 2015 and 2014, respectively, which would otherwise have been recognized in those years as noninterest income and expense, respectively. Loan origination costs include compensation and benefits of identified personnel and other direct costs. Origination fees and costs capitalized are amortized over the life of the related loans as an adjustment of loan interest income.

The 2016 *provision for loan losses (reversals)* ("**PLL**") of \$1,466,184 was a decrease of \$206,155 (12.3%) from the 2015 PLL of \$1,672,339. There was a decrease in charge-offs in 2016. The 2015 PLL was an increase of \$630,549 (60.5%) from the 2014 PLL, primarily due to the renewal of loans acquired with the merger. In addition, cattle, corn and cotton segments of the loan portfolio were experiencing lower commodity prices.

Noninterest income of \$16,128,836 in 2016 was up \$1,235,045 (8.3%) from \$14,893,791 in 2015 primarily due to a gain recognized on the sale of loans classified as MRIs of \$676,714.

Noninterest income in 2015 was up \$8,881,577 (147.7%) from \$6,012,214 in 2014 primarily due to an overall increase in FCBT patronage of \$6,559,973, which was largely due to increased direct note patronage and large volume of sold note patronage due to the merger.

Compensation and benefits are the primary noninterest expense, followed by insurance fund premium costs, occupancy and equipment costs, purchased services and other noninterest expense. Other noninterest expense includes Farmer Mac fees and training, among other items.

2016 noninterest expenses of \$27,666,242 increased by \$2,371,874 (9.4%) from \$25,294,368 in 2015 due to increases in salary and employee benefits and insurance fund premiums. 2015 noninterest expenses increased by \$12,360,537 (95.6%) from \$12,933,831 in 2014 mainly due to additional expenses in all areas due to the merger of GPAG's operations.

Return on average assets was 1.8%, 2.1% and 1.6% in 2016, 2015 and 2014, respectively. Return on average members' equity was 13.4%, 15.4% and 13.0% in 2016, 2015 and 2014, respectively.

The Association depends on FCBT for funding. Any significant factors that affect FCBT operations would have a similar effect on the Association's operations.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Liquidity and Funding Sources. *Interest rate risk* (“**IRR**”) inherent in the loan portfolio is substantially mitigated through the funding relationship with FCBT. FCBT manages IRR through direct loan pricing and asset/liability management.

The Association's primary source of liquidity and funding is a *direct note payable to FCBT* (“**Direct Note**”). The Direct Note balances of \$1,429,487,047, \$1,340,973,977 and \$765,294,810 at December 31, 2016, 2015 and 2014, respectively, are recognized as liabilities on the Association's consolidated balance sheets. The Direct Note had a weighted average interest rate of 1.80%, 1.71% and 1.82% at December 31, 2016, 2015 and 2014, respectively. Under the *General Financing Agreement* (“**GFA**”) between the Association and FCBT, the Association pledges substantially all assets to FCBT to collateralize the Direct Note.

The \$88,513,070 increase in the Direct Note in 2016 was due to funded growth in the Association's portfolio. The \$575,679,167 increase in the Direct Note in 2015 was due to merger and funded growth in the Association's portfolio. Members' equity funded \$165,315,091, \$162,419,912 and \$69,133,866 of the loan portfolio at December 31, 2016, 2015 and 2014, respectively.

As determined in accordance with the GFA, the maximum amount the Association could borrow from FCBT at December 31, 2016 was \$1,604,223,975; accordingly, the Association had \$174,736,928 of availability remaining. The Direct Note and GFA mature on September 30, 2018, unless terminated sooner by FCBT due to an event of default or by the Association due to a breach of the agreement by FCBT (with 30 calendar days' prior written notice to FCBT, or in all other circumstances, with 120 days' prior written notice to FCBT). At December 31, 2016, management believes the Association was in compliance with all GFA covenants.

Association management manages cash balances to maximize debt reduction and increase loan volume in accordance with its liquidity policy. Borrower loan payments received are applied to the Direct Note.

Association management intends to continue to fund operations through the Direct Note, capital surplus and member/borrower stock. Management believes that funds available to the Association are sufficient to fund operations through 2017.

Capital Resources. The Association's capital position remains strong, with members' equity of \$217,287,353, \$200,988,484 and \$93,649,491 at December 31, 2016, 2015 and 2014, respectively.

The Association must maintain minimum adjusted permanent capital of 7.0% of risk-adjusted assets and off-balance-sheet contingencies, as defined by the FCA, under regulations governing minimum permanent capital adequacy and other capitalization issues. This ratio is an indicator of the Association's financial capacity to absorb potential losses beyond that provided in the ALL. The Association's adjusted permanent capital ratios were 13.2%, 13.1% and 12.9% at December 31, 2016, 2015 and 2014, respectively.

The FCA requires the Association to maintain minimum available core surplus capital of 3.5% of risk-adjusted assets and off-balance-sheet contingencies. This ratio is an indicator of the quality of capital that exists to maintain stable earnings and financial strength. The Association's core surplus ratios were 13.0%, 12.8% and 12.5% at December 31, 2016, 2015 and 2014, respectively.

The FCA requires the Association to maintain available surplus capital of 7.0% of risk-adjusted assets and off-balance-sheet contingencies. This ratio is an indicator of the reserves existing to protect borrowers' investments in Association stock. The Association's total surplus ratios were 13.0%, 12.8% and 12.5% at December 31, 2016, 2015 and 2014, respectively.

The Association made qualified patronage distributions of \$12.0 million, \$8.7 million (including GPAg's 2014 declaration of \$5.2 million) and \$3.2 million in 2016, 2015 and 2014, respectively. In December 2016, the Association's board of directors approved a \$14,852,767 patronage with qualified cash distributions of \$12,221,653 to be paid in the first quarter of 2017. Included in the patronage was \$2,631,114 of nonqualified allocated surplus. See CFS note 11, *Members' Equity*, in this Annual Report for additional information.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Regulatory Matters. On March 10, 2016, the Farm Credit Administration approved a final rule to modify the regulatory capital requirements for System banks and associations. The stated objectives of the proposed rule are as follows:

- To modernize capital requirements while ensuring that the institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,
- To ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- To make System regulatory capital requirements more transparent and
- To meet the requirements of section 939A of the Dodd-Frank Act.

The final rule is effective on January 1, 2017. Based on preliminary calculations, the Association expects to be in compliance with the regulatory minimum capital ratios under the final rule.

In 2014, FCA published a proposed rule to revise requirements that govern eligibility of investments for *Farm Credit System* ("System") banks and associations, which includes the Association and FCBT. The stated objectives of the proposed rule are as follow:

- Strengthen System banks' and associations' safety and soundness;
- Ensure sufficient liquidity in System banks to continue operations and pay maturing obligations as they become due during market disruptions;
- Enhance ability of System banks to supply credit to agricultural and aquatic producers;
- Comply with §939A of the Dodd-Frank Act;
- Modernize investment eligibility criteria for System banks; and
- Revise System association investment regulations to improve investment management practices so they are more resilient to risk.

The public comment period for this proposed rule ended October 23, 2014. FCA anticipates adopting a final rule in 2017.

Relationship With FCBT. The Association has a statutory obligation to borrow only from FCBT, which is discussed in CFS note 10, *Note Payable to FCBT*, in this Annual Report.

FCBT's ability to access Association capital is discussed in CFS note 2, *Summary of Significant Accounting Policies*, in this Annual Report, within the *Farm Credit Bank of Texas Capital Stock* section.

FCBT's role to help mitigate Association exposure to IRR is described in the *Liquidity and Funding Sources* section above and CFS note 10, *Note Payable to FCBT*, in this Annual Report.

FCBT provides computer systems to support the critical operations of all District associations. In addition, each association has operating systems and facility-based systems that are not supported by FCBT. As disclosed in CFS note 14, *Related Party Transactions*, in this Annual Report, FCBT provides many services to the Association, which include administrative, marketing and accounting services and information systems. Additionally, the bank bills District expenses to the associations, such as the Farm Credit System Insurance Corporation insurance premiums.

Summary. During 2016, the Association experienced substantial loan growth, maintained good credit quality and earnings and approved a record cash patronage distribution to stockholders to be paid in 2017. Over the past 80 years, regardless of the state of the agricultural economy, the Association's and FCBT's board of directors and management have and continue to commit to offer their borrowers a ready source of financing at a competitive price. Your continued support will be critical to the Association's success.



Report of Independent Auditors

To the Board of Directors of AgTexas Farm Credit Services

We have audited the accompanying consolidated financial statements of AgTexas Farm Credit Services and its subsidiaries (the Association), which comprise the consolidated balance sheets as of December 31, 2016, 2015 and 2014, and the related consolidated statements of comprehensive income, changes in members' equity and cash flows for the years then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Association's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of AgTexas Farm Credit Services and its subsidiaries as of December 31, 2016, 2015 and 2014, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PricewaterhouseCoopers LLP

March 13, 2017

Consolidated Balance Sheets

	December 31,		
	2016	2015	2014
<u>Assets</u>			
Cash	\$ 44,194	\$ 37,958	\$ 3,178,220
Investments	3,810,694	4,531,324	2,850,679
Loans (includes \$120,183, \$502,434 and \$0 at fair value held under fair value option)	1,609,618,017	1,517,021,023	844,868,652
Less: allowance for loan losses	6,252,551	5,323,157	3,682,053
Net loans	1,603,365,466	1,511,697,866	841,186,599
Accrued interest receivable	18,901,845	17,126,297	10,441,197
Investment in and receivable from the Farm Credit Bank of Texas ("FCBT"):			
Capital stock	28,847,850	25,773,040	14,601,020
Other	18,753,596	15,088,199	4,373,475
Other property owned, net	1,384,355	1,445,855	233,500
Premises and equipment	19,233,069	14,626,542	4,377,295
Other assets	1,156,372	1,164,830	375,479
Total assets	<u>\$ 1,695,497,441</u>	<u>\$ 1,591,491,911</u>	<u>\$ 881,617,464</u>
<u>Liabilities</u>			
Note payable to the FCBT	\$ 1,429,487,047	\$ 1,340,973,977	\$ 765,294,810
Advance conditional payments	11,873,910	13,461,282	8,172,952
Accrued interest payable	2,233,303	1,931,498	1,143,023
Drafts outstanding	6,964,428	7,743,673	1,250,738
Patronage distributions payable	12,222,647	11,944,645	3,500,000
Accrued postretirement benefit liability	6,583,002	6,210,385	3,968,918
Other liabilities	8,845,751	8,237,967	4,637,532
Total liabilities	<u>1,478,210,088</u>	<u>1,390,503,427</u>	<u>787,967,973</u>
<u>Members' Equity</u>			
Capital stock and participation certificates	4,050,575	3,989,035	2,875,495
Additional paid-in capital	75,446,357	75,446,357	-
Allocated retained earnings	25,144,487	22,511,743	8,207,167
Unallocated retained earnings	112,924,216	99,152,953	83,496,415
Accumulated other comprehensive income (loss)	(278,282)	(111,604)	(929,586)
Total members' equity	<u>217,287,353</u>	<u>200,988,484</u>	<u>93,649,491</u>
Total liabilities and members' equity	<u>\$ 1,695,497,441</u>	<u>\$ 1,591,491,911</u>	<u>\$ 881,617,464</u>

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Comprehensive Income

	Year Ended December 31,		
	2016	2015	2014
<u>Interest Income</u>			
Loans	\$ 66,478,457	\$ 62,664,012	\$ 31,411,881
Investments	216,390	257,642	157,680
Total interest income	66,694,847	62,921,654	31,569,561
<u>Interest Expense</u>			
Note payable to the FCBT	25,016,253	20,813,225	11,619,519
Advance conditional payments	29,467	35,770	32,635
Total interest expense	25,045,720	20,848,995	11,652,154
Net interest income	41,649,127	42,072,659	19,917,407
Provision for Loan Losses	1,466,184	1,672,339	1,041,790
Net interest income after provision for losses	40,182,943	40,400,320	18,875,617
<u>Noninterest Income</u>			
Income from the FCBT	10,426,539	10,268,037	3,708,064
Loan fees	501,447	731,436	224,291
Financially related services income	3,275,217	2,939,142	1,390,400
(Loss) gain on other property owned, net	(61,500)	(152,645)	576,180
Gain on sale of premises and equipment, net	546,546	402,089	26,549
Other noninterest income	1,440,587	705,732	86,730
Total noninterest income	16,128,836	14,893,791	6,012,214
<u>Noninterest Expenses</u>			
Salaries and employee benefits	17,856,384	16,764,920	9,030,049
Directors' expense	512,497	421,433	225,038
Purchased services	1,258,843	1,348,188	536,995
Travel	1,146,084	946,534	473,477
Occupancy and equipment	1,409,310	1,243,498	730,176
Communications	333,203	342,491	149,505
Advertising	690,543	981,275	222,319
Public and member relations	729,198	696,064	317,367
Supervisory and exam expense	413,403	333,699	169,884
Insurance Fund premiums	1,879,476	1,228,251	506,471
Other noninterest expense	1,437,301	988,015	572,550
Total noninterest expenses	27,666,242	25,294,368	12,933,831
NET INCOME	28,645,537	29,999,743	11,954,000
Other comprehensive income (loss)	(166,678)	817,982	(886,212)
COMPREHENSIVE INCOME	\$ 28,478,859	\$ 30,817,725	\$ 11,067,788

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Changes in Members' Equity

	Capital Stock/ Participation Certificates	Additional Paid-in-Capital	Retained Earnings		Accumulated Other Comprehensive Income (Loss)	Total Members' Equity
			Allocated	Unallocated		
Balance at December 31, 2013	\$ 2,725,940	\$ -	\$ 8,224,491	\$ 75,037,784	\$ (43,374)	\$ 85,944,841
Net income	-	-	-	11,954,000	(886,212)	11,067,788
Capital stock/participation certificates:						
Issued	357,930	-	-	-	-	357,930
Retired	(208,375)	-	-	-	-	(208,375)
Patronage dividends (paid or declared):						
Cash	-	-	(12,693)	(3,500,000)	-	(3,512,693)
Allocated retained earnings	-	-	(4,631)	4,631	-	-
Balance at December 31, 2014	2,875,495	-	8,207,167	83,496,415	(929,586)	93,649,491
Comprehensive income	-	-	-	29,999,743	817,982	30,817,725
Capital stock/participation certificates:						
Issued	848,625	-	-	-	-	848,625
Retired	(776,040)	-	-	-	-	(776,040)
Equity issued or re-characterized upon merger	1,040,955	75,446,357	11,923,506	-	-	88,410,818
Patronage dividends (paid or declared):						
Cash	-	-	(18,150)	(11,943,985)	-	(11,962,135)
Allocated retained earnings	-	-	2,399,220	(2,399,220)	-	-
Balance at December 31, 2015	3,989,035	75,446,357	22,511,743	99,152,953	(111,604)	200,988,484
Comprehensive income	-	-	-	28,645,537	(166,678)	28,478,859
Capital stock/participation certificates:						
Issued	792,975	-	-	-	-	792,975
Retired	(731,435)	-	-	-	-	(731,435)
Patronage dividends (paid or declared):						
Cash	-	-	-	(12,241,530)	-	(12,241,530)
Allocated retained earnings	-	-	2,632,744	(2,632,744)	-	-
Balance at December 31, 2016	\$ 4,050,575	\$ 75,446,357	\$ 25,144,487	\$ 112,924,216	\$ (278,282)	\$ 217,287,353

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Cash Flows

	Year Ended December 31,		
	2016	2015	2014
Cash flows from operating activities:			
Net income	\$ 28,645,537	\$ 29,999,743	\$ 11,954,000
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for:			
Loan losses or (loan loss reversal)	1,466,184	1,672,339	1,041,790
Acquired property	61,500	152,646	-
Net gain on:			
Loan sales	(676,714)	-	-
Other property owned, net	-	-	(576,180)
Premises and equipment disposals	(546,546)	(402,089)	(26,549)
Depreciation	934,700	596,664	365,241
Amortization (accretion) of:			
Purchased loans premiums	2,208,533	2,134,510	2,344,236
Deferred loan costs and fees	126,010	16,226	5,671
Net discounts on acquired assets	(1,912,535)	(1,949,016)	-
(Increase) decrease in:			
Accrued interest receivable	(1,775,548)	(974,523)	(2,240,137)
Receivable from FCBT, other	(3,665,397)	(4,696,429)	(1,785,335)
Other assets	8,458	38,892	(25,274)
Increase (decrease) in:			
Accrued interest payable	301,805	235,361	298,993
Other liabilities	31,256	(1,001,755)	1,629,931
Net cash provided by operating activities	<u>25,207,243</u>	<u>25,822,569</u>	<u>12,986,387</u>
Cash flows from investing activities:			
Cash acquired at merger	-	34,028	-
Increase in loans, net	(99,043,438)	(153,822,463)	(228,888,601)
Cash recoveries of loans previously charged off	171,268	846,388	83,419
Proceeds from sale of loans	8,061,714	-	-
Purchase of investment in the FCBT	(3,074,810)	(3,314,160)	(2,321,505)
Investment, held-to-maturity:			
Proceeds from maturities, calls and prepayments	708,719	841,013	266,825
Purchases of premises and equipment	(5,838,442)	(5,967,163)	(1,263,410)
Proceeds from sales of premises and equipment	1,294,433	803,238	27,469
Proceeds from sales of other property owned	-	-	1,269,943
Net cash used in investing activities	<u>(97,720,556)</u>	<u>(160,579,119)</u>	<u>(230,825,860)</u>

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Cash Flows

	Year Ended December 31,		
	2016	2015	2014
Cash flows from financing activities:			
Net draws on note payable to the FCBT	86,788,154	134,170,404	225,449,766
Increase (decrease) in:			
Drafts outstanding	(779,245)	6,492,935	(439,277)
Advance conditional payments	(1,587,372)	(420,095)	(2,344,368)
Capital stock and participation certificates:			
Issuance	792,975	848,625	357,930
Retirement	(731,435)	(776,040)	(208,375)
Cash dividends paid	(11,963,528)	(8,699,065)	(3,164,539)
Allocated retained earnings revolvment	-	(476)	(12,693)
Net cash provided by financing activities	72,519,549	131,616,288	219,638,444
 Net change in cash	 6,236	 (3,140,262)	 1,798,971
 Cash at the beginning of the year	 37,958	 3,178,220	 1,379,249
 Cash at the end of the year	 \$ 44,194	 \$ 37,958	 \$ 3,178,220

Supplemental schedule of noncash investing and financing activities:

Loans transferred to other property owned	\$ -	\$ 1,365,000	\$ 485,793
Loans charged off	51	292,257	60,055
Premises and equipment acquired under capital leases	450,672	-	-
Patronage distributions declared	14,854,397	14,343,007	3,500,000
Allocated equities offset to loan	-	17,673	-
Net assets acquired with merger	-	88,376,790	-

Supplemental cash information:

Cash paid during the year for:			
Interest	\$ 24,743,915	\$ 20,613,634	\$ 11,353,161

The accompanying notes are an integral part of these consolidated financial statements.

Notes to Consolidated Financial Statements

Note 1: Organization and Operations

Organization. *AgTexas Farm Credit Services* (“**AgTX ACA**”) and its wholly-owned subsidiaries, AgTexas, PCA, AgTexas, FLCA and AgTexas Asset Management, LLC (“**ATAM**”) are collectively referred to herein as the “**Association**.” The Association is a member-owned cooperative which provides credit and credit-related services to, or for the benefit of, eligible borrowers/stockholders for qualified agricultural purposes in the Texas counties of Armstrong, Bailey, Briscoe, Brown, Carson, Castro, Cochran, Comanche, Crosby, Dallam, Deaf Smith, Eastland, Ellis, Erath, Floyd, Gaines, Garza, Hale, Hamilton, Hansford, Hartley, Hill, Hockley, Hood, Hutchinson, Johnson, Lamb, Lubbock, Lynn, Moore, Navarro, Oldham, Parker, Parmer, Potter, Randall, Sherman, Somervell, Swisher, Tarrant, Terry, Wise and Yoakum.

Effective January 1, 2015, the Association merged with *Great Plains Ag Credit, ACA* (“**GPAG**”), a similarly-sized farm credit association previously headquartered in Amarillo, Texas. The merger added the remaining west counties in the Panhandle and South Plains of the state of Texas to the Association’s service area. See note 3, *Merger*, below. All data and information reported prior to the merger date of January 1, 2015, is pre-merger AgTX ACA only.

The Association is a lending institution of the *Farm Credit System* (“**System**”), a nationwide system of cooperatively owned banks and associations that was established by Acts of Congress to meet the credit needs of American agriculture and is subject to the provisions of the *Farm Credit Act of 1971, as amended* (“**Act**”). At December 31, 2016, the System consisted of three *Farm Credit Banks* (“**FCBs**”) and their affiliated associations, one *Agricultural Credit Bank* (“**ACB**”) and its affiliated associations, the *Federal Farm Credit Banks Funding Corporation* (“**Funding Corporation**”) and various service and other organizations.

The *Farm Credit Bank of Texas* (“**FCBT**”) and its related associations, which includes the Association, are collectively referred to as the “**District**.” FCBT funds all associations in the District and has responsibility to supervise certain activities of District associations. At December 31, 2016, the District consisted of FCBT, one freestanding FLCA and thirteen ACA parent companies; each ACA has two wholly-owned subsidiaries, an FLCA and a PCA, and operate in or service the states of Alabama, Louisiana, Mississippi, New Mexico and Texas. ACA parent companies provide financing and related services through their FLCA and PCA subsidiaries. FLCAs make secured long-term agricultural real estate and rural home mortgage loans. PCAs make short- and intermediate-term loans for agricultural production or operating purposes.

Congress has delegated authority to regulate the FCBs and associations to the *Farm Credit Administration* (“**FCA**”). The FCA examines Association activities to ensure compliance with the Act, FCA regulations and safe and sound banking practices.

The Act established the *Farm Credit System Insurance Corporation* (“**FCSIC**”) to administer the *Farm Credit Insurance Fund* (“**Insurance Fund**”). The Insurance Fund is required to be used *i*) to ensure the timely payment of principal and interest on System-wide debt obligations, *ii*) to ensure the retirement of protected borrower capital at par or stated value and *iii*) for other specified purposes. The Insurance Fund is also available for discretionary uses by the FCSIC to provide assistance to certain troubled System institutions and to cover FCSIC operating expenses. Each of the FCBs is required to pay premiums (this requirement may be passed on to the Association) into the Insurance Fund based on its annual average adjusted outstanding insured debt until the monies in the Insurance Fund reach the “secure base amount,” which is defined in the Act as 2.0% of the aggregate insured obligations (adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments) or other such percentage of the aggregate obligations as the Insurance Corporation in its sole discretion determines to be actuarially sound. When the amount in the Insurance Fund exceeds the secure base amount, the FCSIC is required to reduce premiums as necessary to maintain the Insurance Fund at the 2.0% level. The Insurance Corporation may return excess funds above the secure base amount to System institutions as required by the Act.

FCA regulations require borrower information to be held in strict confidence by Farm Credit institutions, their directors, officers and employees. Directors and employees of Farm Credit institutions are prohibited, except under specified circumstances, from disclosing nonpublic personal information about members.

Notes to Consolidated Financial Statements

Note 1: Organization and Operations (continued)

Operations. The Act specifies authorized lending activity, persons eligible to borrow and financial services that can be offered by the Association. The Association is authorized to provide credit, credit commitments and related services to eligible borrowers directly or in participation with other lenders. Eligible borrowers include farmers, ranchers, producers, or harvesters of aquatic products, rural residents and farm-related businesses. The Association originates and services short- and intermediate-term loans, for agricultural production or operating purposes and secured long-term real estate mortgage loans, with funding from FCBT.

The Association offers credit life, livestock and crop insurance as an intermediary and provides additional services to borrowers which include financial management and an investment bond program. ATAM was formed in August 2010 to hold equities acquired in a loan settlement. There are currently no equities held by the entity.

The Association's financial condition may be affected by factors that affect FCBT. FCBT financial condition and results of operations may materially affect Association stockholders' investments. FCBT and District Associations' *Annual Report to Stockholders*, which include their respective consolidated financial statements, are available upon request. The District's *Annual Report to Stockholders* discusses the material aspects of the financial condition, changes in financial condition and results of operations for FCBT and the District; it also identifies favorable and unfavorable trends, significant events, uncertainties and the impact of activities of the Insurance Fund. FCBT lending and financial services are described in note 1, *Organization and Operations*, in the District's *Annual Report to Stockholders*.

Note 2: Summary of Significant Accounting Policies

Accounting Standards Codification. Since 1973, the *Financial Accounting Standards Board* ("FASB") has been the private sector organization designated to establish standards for financial accounting and presentation of financial statements known as *accounting principles generally accepted in the United States of America* ("GAAP"). GAAP are officially recognized as authoritative by the *Securities and Exchange Commission* ("SEC"), the American Institute of Certified Public Accountants ("AICPA") and the banking regulators, including FCA. The SEC has statutory authority to establish financial accounting and reporting standards for publicly held companies under the Securities Exchange Act of 1934; although, throughout its history, the SEC's policy has been to rely on the FASB and its predecessors for this function.

Recently Issued or Adopted Accounting Pronouncements. In June 2016, FASB issued guidance entitled "*Measurement of Credit Losses on Financial Instruments*." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In January 2016, FASB issued guidance entitled "*Recognition and Measurement of Financial Assets and Liabilities*." For public entities, the guidance eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association's financial condition or its results of operations.

In August 2014, the FASB issued guidance entitled "*Presentation of Financial Statements— Going Concern*." The guidance governs management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. This guidance requires management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year after the date the financial statements are issued or within one year after the financial statements are available to be issued, when applicable. Substantial doubt exists if it is probable that the entity will be unable to meet its obligations for the assessed period. This guidance becomes effective for interim and annual periods ending after December 15, 2016, and early application is permitted. The association adopted this guidance in the fourth quarter of 2016 and management made its initial assessment as of December 31, 2016.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Recently Issued or Adopted Accounting Pronouncements (continued).

In May 2014, FASB issued guidance entitled, “*Revenue from Contracts with Customers*,” which governs revenue recognition from contracts with customers and requires recognition of revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by FASB are excluded from the scope of this new revenue recognition guidance. Accordingly, most of the Association’s contracts will be excluded from the scope of this new guidance. In August 2015, FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on their financial condition or results of operations.

In February 2016, FASB issued guidance entitled “*Leases*.” The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

Basis of Presentation. Management strives to prepare and present *these notes and the encompassing consolidated financial statements* (collectively referred to herein as “**CFS**”) in accordance with GAAP and prevailing practices within the banking industry, in all material respects. AgTX ACA consolidates *i*) subsidiaries in which it holds, directly or indirectly, more than 50% of the voting rights or where it exercises control, when benefits outweigh costs and/or material, and *ii*) *variable interest entities* (“**VIE**”) in which AgTX ACA is the primary beneficiary. These CFS include the accounts of AgTexas, PCA, AgTexas, FLCA, and ATAM. All significant intercompany balances and transactions are eliminated in consolidation.

Fair Value. Fair value, as defined by GAAP and used herein, is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The objective of a fair value measurement is to determine the price that would be received to sell the asset or paid to transfer the liability at the measurement date.

Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be:

- Observable, meaning those that reflect the assumptions *market participants* would use in pricing the asset or liability developed based on market data obtained from independent sources, or
- Unobservable, meaning those that reflect the Association’s own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

In that regard, the fair value hierarchy for valuation inputs gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy follows:

- Level 1 Inputs: Unadjusted quoted prices in active markets for identical assets or liabilities that the Association has the ability to access at the measurement date.
- Level 2 Inputs: Inputs other than quoted prices included in Level 1 that are directly or indirectly observable for the asset or liability. These might include *i*) quoted prices for similar assets or liabilities in active markets; *ii*) quoted prices for identical or similar assets or liabilities in markets that are not active so that they are traded less frequently than exchange-traded instruments, the prices are not current, or principal market information is not released publicly; *iii*) inputs other than quoted prices that are observable for the asset or liability (such as interest rates and yield curves, volatilities, prepayment speeds, credit risks, default rates, etc.); or *iv*) inputs derived principally from or corroborated by observable market data by correlation or other means.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Fair Value (continued)

- Level 3 Inputs: Unobservable inputs supported by little or no market activity and that are significant to the fair value of the assets or liabilities used to determine the fair values of assets or liabilities that reflect the Association's own assumptions about the assumptions that market participants would use to price the assets or liabilities.

Fair values of assets held in trust funds, which relate to deferred compensation and the supplemental retirement plan, are level 1 measurements. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace. Fair values of pension plan assets that are invested in equity securities, including mutual funds and fixed-income securities that are actively traded, are also level 1. Pension plan assets that are derived from observable inputs, including corporate bonds and mortgage-backed securities, are level 2. Pension plan assets such as certain mortgage-backed securities that are supported by little or no market data in determining the fair value are included in level 3.

Fair Value Option. The Association has the option to choose to measure many financial instruments (including financial assets and liabilities) and certain other items, that are not required to be measured at fair value, at fair value (the "FVO") to improve financial reporting by reduced volatility in reported earnings caused by measuring related assets and liabilities differently. Unrealized gain and loss from changes in fair value of items where the FVO has been elected are recognized in earnings. Upfront costs and fees related to items for which the FVO is elected are recognized in earnings as incurred. When the FVO is elected, the Association reports those items in a manner that separates those fair values from reported amounts for similar assets and liabilities measured with another measurement attribute.

Comprehensive Income ("CI"). GAAP defines *comprehensive income* ("CI") as the change in equity of a business entity during a period from transactions and other events and circumstances from nonowner sources. Therefore, CI includes all changes in equity for a specified period (e.g., a year) except those resulting from investments by stockholders and distributions to stockholders; CI is comprised of *net income or loss* ("**Earnings**") and *other comprehensive income or loss* ("**OCI**"). GAAP generally requires that recognized revenue, expenses, gains and losses be included in the determination of Earnings. However, certain changes in assets and liabilities are classified as OCI and presented as a separate component of comprehensive income; *accumulated OCI* ("**AOCI**") is reported as a separate component of stockholders' equity. AOCI, OCI and components of OCI are presented net of income taxes, as applicable. Relevant examples of OCI items follow:

- Gains or losses associated with *other postretirement benefits* ("**OPBs**") that are not recognized immediately as a component of net periodic benefit cost,
- Prior service costs or credits associated with OPBs,
- Transition assets or obligations associated with OPBs that are not recognized immediately as a component of net periodic benefit cost and
- Other than credit loss component of other-than-temporary-impairment on securities held-to-maturity.

Reclassification adjustments for components of OCI are recognized to avoid double counting items in CI that are presented as part of Earnings for a year that also had been presented as part of OCI in that year or earlier years.

Use of Estimates. The preparation of CFS that conform with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the CFS. Significant estimates are discussed further in these notes. Actual results could differ from management's estimates.

Cash and Equivalents. The Association has no items management considers to be cash equivalents and presents cash, comprised of cash on hand and on deposit in local banks, in the accompanying consolidated statements of cash flows.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Investment Securities. Under GAAP, investment securities may be classified into trading, *held-to-maturity* (“HTM”), or *available-for-sale* (“AFS”) portfolios. Securities principally held for resale in the near term would be classified as trading and recorded at fair value, with changes in fair value included in Earnings. The Association does not hold investment securities for trading purposes. Debt securities that management has the ability and positive intent to hold to maturity are classified as HTM and recorded at amortized cost. Securities not classified as trading or HTM would be AFS and reported at fair value, with unrealized gains and losses excluded from Earnings but included in the determination of OCI.

Interest and dividend income from securities are included in Earnings when earned or declared, respectively. Purchase premiums and discounts on debt securities, if any, are recognized as an adjustment to interest income over the term of the related securities under the effective interest method. Gains and losses on security sales are recorded on the trade date and are determined under the specific identification method.

Other-Than-Temporary-Impairments (“OTTI”) of Debt Securities. Individual AFS and HTM securities are *impaired* when fair value is less than the amortized cost basis; impairment can be temporary or other-than-temporary and is comprised of “credit loss” and “other loss” (e.g., losses due to increased market interest rates; highly volatile, disorderly, or inactive markets; increased prepayment speeds; or other factors).

The impairment is considered temporary unless there is a *credit loss* component to the impairment. *Credit loss* is the difference between *i*) the amortized cost basis and *ii*) the present value of the principal cash flows currently expected over the remaining term of the security discounted at the effective interest rate implicit in the security at acquisition.

If there is a *credit loss* component to the impairment, the impairment would be *other-than-temporary*. OTTI is the difference between the amortized cost basis and the fair value. The credit loss component of OTTI is realized in Earnings. The other loss component of OTTI is recognized in OCI. However, if the Association intended to sell, or it is more-likely-than-not that the Association would have to sell, prior to recovery of the other loss component, the other loss component would be charged to Earnings.

Loans. The Association originates and services the majority of loans to farmers, ranchers, rural homeowners and farm-related businesses to finance asset acquisitions, provide working capital to finance agricultural operations and for other purposes in exchange for interest on outstanding principal balances from origination to maturity or pay-off. Long-term real estate mortgages generally have original maturities of 5 to 40 years. Substantially all short- and intermediate-term loans for agricultural production or operating purposes have maturities of 10 years or less.

Decisions about whether to extend credit to customers are based on anticipated sources of repayment, credit history, availability of collateral and other considerations. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management’s credit evaluation of the borrower. Collateral held varies but typically includes farmland and income-producing property, such as crops, livestock, equipment, receivables and assignments of government payments. Long-term real estate loans are secured by first liens on the underlying real property. Federal regulations state that long-term real estate loans are not to exceed 85% (or 97% if guaranteed by a government agency) of the property’s appraised value. However, a decline in a property’s market value subsequent to loan origination or advances, or other actions necessary to protect the financial interest of the Association in the collateral, may result in loan-to-value ratios in excess of the regulatory maximum.

Management purchases loans and extends credit in accordance with mission related investment programs, approved by FCA, including the *Rural America Bond Pilot Program* (“RAB”). This activity allows the Association to provide credit that furthers the System’s mission to serve rural America. These transactions generally involve government guarantees and purchase premiums and discounts. Management applies the FVO to loans purchased with a premium greater than 10%. During the November 2013 FCA board meeting, a resolution passed that discontinued the authorities granted to originate under RAB effective as of December 31, 2014.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Loans Held for Sale (“HFS”). In 2013, management reassessed the classification of the purchased loans because the Association acquires loans initially and primarily with the intent to hold to maturity, but from time-to-time for varying reasons these purchased loans are sold. Accordingly, purchased loans previously categorized as held for sale have been reclassified to held to maturity; there had been no adjustments to the value of these loans while they were classified as held for sale. When management makes the decision to sell loans, they will be reclassified as held for sale and carried at the lower of amortized cost or fair value on a loan-by-loan basis. Fair value determinations for loans held for sale are level 3 measurements based on discounted expected cash flows.

Loans Held to Maturity or Pay-Off. At origination, *loans and leases that management has the ability and intent to hold for the foreseeable future or until maturity or pay-off (“HTM Loans”)* are recorded at the amount of cash advanced. The portfolio of HTM Loans is reported at the outstanding principal balances adjusted for partial charge-offs, the ALL, any deferred fees or costs on originated loans and unamortized purchase premiums and discounts. Interest income is accrued on outstanding principal balances. Origination fees are generally charged when warranted by related costs. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan interest income. Loan purchase premiums and discounts are amortized and accreted, respectively, as an adjustment of the related loan interest income.

The fair value of HTM Loans is subject to changes in market interest rates and credit quality. The carrying value of an HTM Loan is not adjusted for changes in market interest rates unless its credit quality is also impaired, but management seeks to manage risks associated with changes in market interest rates on selected loans through adjustable, minimum and/or maximum rates specified in their loan agreements.

The *allowance for loan losses (“ALL”)* is a recognized credit risk valuation account that, at periodic reporting dates, reduces outstanding loan balances to the estimated amount expected to be collected. Earnings are reduced for estimated credit losses through *provisions for loan losses (“PLL”)* that are added to the ALL. When losses due to credit risks are confirmed, the losses are recognized as reductions of the outstanding principal balance and the ALL (a “**Charge-Off**”) which has no effect on Earnings, assets, or capital. Subsequent recoveries of amounts previously charged off against the ALL (“**Recoveries**”), if any, are added back to the ALL and do not directly affect Earnings.

Prior to charge-off, a loan is considered **impaired** when, based on current information and events, it is **probable** (interpreted as “likely to occur” which is a higher likelihood than “more likely than not” but does not require virtual certainty) that scheduled payments of principal or interest will not be collected when due according to the contractual terms of the loan agreement. The amount of **impairment** on a specifically identified *impaired* loan is the estimated amount of *probable* loss of the *recorded investment* based on current information and events at the corresponding reporting date. The **recorded investment** in a loan, as defined by GAAP, includes the outstanding principal adjusted as applicable for accrued interest, direct partial charge-offs, deferred fees or costs on originated loans and unamortized purchase premiums and discounts; the recorded investment in a loan does not include an allocation of the ALL or any specific valuation adjustments.

Loans are routinely restructured to accommodate changes in borrower needs and circumstances and market terms. However, when a restructure involves a *concession* to the borrower for economic or legal reasons related to the borrower’s financial difficulties that would not otherwise be considered, a *troubled debt restructuring (“TDR”)* has occurred. A **concession** results when, as a result of the restructure, the Association does not expect to collect all amounts due, including interest accrued at the original contract rate. A restructuring that results in an insignificant delay in payment is not a TDR. A TDR is indicated by interest rates below market for similar credits, extensions or other reductions in debt service requirements outside of market terms (e.g., conversion to interest only or no payments for a period of time or an extended amortization period that exceeds market norms), or forgiveness of principal or accrued interest. The Association enters TDRs to minimize its losses or to otherwise increase the likelihood of eventual recovery.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Loans Held to Maturity or Pay-Off (continued). When principal is forgiven in a TDR, the amount forgiven is immediately charged off. When accrued interest is forgiven in a TDR, the interest accrued in the current year is reversed and interest accrued in prior years is charged off.

The concession predominantly granted in TDRs includes a modification in the payment terms and interest rates below a risk-based market rate. Other concessions include principal or accrued interest reductions, payment delays and others. These terms might be offset with incremental payments, additional collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall restructure is a TDR.

A TDR is an *impaired* loan and is evaluated for impairment if it has not already been done.

The ALL represents management's best estimate of *impairment* in the existing loan portfolio as a whole at periodic reporting dates based on current information and events (consideration of expectations for or projections of economic and environmental factors is precluded by GAAP). To determine and support the estimated ALL, management considers: *i*) the general agricultural concentration and underlying geographic, commodity and other concentrations; *ii*) related experience of the Association and its personnel; *iii*) prevailing economic and environmental conditions in general and specific to agriculture (e.g., farmland values, commodity prices, exports, government assistance programs and regional economic and weather-related influences); *iv*) experience from comparable historical periods; *v*) effects of adverse circumstances on borrower and guarantor ability to pay; *vi*) estimated value of underlying collateral; and *vii*) any other factors identified as relevant to the current circumstances. The estimation process and assessment of the preceding factors require numerous judgments, evaluations and appraisals that involve varying degrees of uncertainty, imprecise measurement and variation over time. Accordingly, actual circumstances and their implications could vary significantly from management's assessments.

Management develops its estimate of an appropriate ALL at periodic reporting dates based upon aggregation of loan impairment for *i*) specifically identified loans, *ii*) groups of remaining loans with similar risk characteristics and *iii*) special allocations for other identified adverse circumstances. While management attributes portions of the ALL to individual *impaired* loans, specific portfolio segments and other identified adverse circumstances, the entire ALL is available to absorb credit losses inherent in the total loan portfolio.

To facilitate timely identification of *i*) declining credit quality in individual loans to manage credit risk in the loan portfolio and *ii*) *impaired* loans to be evaluated for *impairment* in the periodic estimation of the ALL, management uses a two-dimensional loan rating model, based on System-generated combined risk-rating guidance that incorporates a 14-point risk-rating scale, to identify and track the probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's estimate of the anticipated economic loss on the specific loan, assuming default has occurred or is expected to occur within the next 12 months.

The 14 points on the risk rating scale also reconcile with the credit quality indicators in FCA's *Uniform Loan Classification System* ("ULCS"), which is also used by the Association and is comprised as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other Assets Especially Mentioned ("OAEM") – assets are currently collectible, but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets, however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in fully highly questionable; and
- Loss – assets are considered uncollectible.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Loans Held to Maturity or Pay-Off (continued). Each probability of default category carries a distinct percentage of default probability which is generally used to determine ALL estimates for groups of loans with similar risk characteristics that are not judged to be *impaired*. The 14-point risk-rating scale provides granularity of the probability of default, especially in the acceptable ratings, beyond the FCA's ULCS. The first nine rating points are considered *acceptable* categories that range from a borrower of the highest quality to a borrower of minimally acceptable quality. The probability of default for these *acceptable* categories is very narrow and reflects almost no default to a minimal default percentage. The probability of default increases notably as a loan moves from a "9" to "10" (*OAEM* category) and significantly as a loan moves to an "11" (*substandard-viable* category). A "12" rating (*substandard-nonviable* category) indicates that the probability of default is almost certain. Ratings of "13" and "14" equate to doubtful and loss credit quality categories, respectively. This credit risk-rating methodology is a key component of the Association's ALL estimation process and is generally incorporated into its loan underwriting standards and internal lending limit.

When a specific loan is risk-rated, management considers factors specific to that loan that include scheduled timing and amounts of principal and interest payments in relation to actual payment status (past due status is based on contractual terms) and demonstrated and projected sources of repayment to determine whether that specific loan or relationship is *impaired*. Loans that experience insignificant payment delays or shortfalls are not necessarily considered *impaired*, but loans that have not yet experienced payments delays or shortfalls may be considered *impaired* if identifiable and expected sources of repayment appear inadequate or otherwise unlikely to comply with the schedule specified by the contractual terms of the loan agreement. The significance of payment delays and shortfalls are considered on a case-by-case basis. All of the circumstances surrounding the loan and the borrower are considered, which includes the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. *Probable* foreclosure on collateral generally indicates *impaired* status since it is not repayment in accordance with the schedule in the loan agreement and requires actions and costs that are not incurred in routine receipt of borrower payments.

Specific loans that have been identified as *impaired* are then individually evaluated to measure the amount of *impairment*, if any. *Impairment* for *specific loans* is measured by either *i*) the present value of expected future cash flows discounted at the loan's effective interest rate, *ii*) the loan's obtainable market price or *iii*) the fair value of the collateral, if foreclosure is *probable* or the loan is otherwise considered *collateral dependent*. A loan is *collateral dependent* when repayment of the loan is expected to be provided solely by the underlying collateral. Regulatory guidance requires use of the collateral method for loans that are *collateral dependent* and the collateral method is the predominant method used by management. In general, any portion of the *recorded investment* in a *collateral dependent* loan in excess of the fair value of the collateral is recognized as *impairment*. If repayment of a *collateral dependent* loan depends on the sale of the collateral, the fair value of the collateral is reduced by estimated selling costs to measure *impairment*. A loan evaluated and classified as *impaired*, but judged to have no *impairment*, is excluded from any other impairment calculations in accordance with GAAP.

Classification of loans and determination of *impairment* is inherently subjective and requires judgments and estimates that are susceptible to significant revision as more information becomes available due to changing circumstances and/or the passage of time. Judgments by knowledgeable professionals are subject to variations, even given the same facts and circumstances. FCA routinely reviews the adequacy of the Association's ALL and may require the Association to increase its ALL based on their policies and/or judgments about individual borrowers, economic conditions and other factors available to them at the time of their examinations.

Aside from individual loans identified as *impaired*, it is *probable* that the Association will not collect all the principal or interest due on all the *other loans* in the portfolio in accordance with the contractual terms of those loan agreements. Therefore, the portfolio includes *impaired* loans other than the loans individually identified as *impaired*, even though they are not specifically identified and additional *impairment* in the portfolio is *probable*. Accordingly, *impairment* on any remaining HTM Loans that are not *impaired* is determined in aggregate for groups of loans with similar risk characteristics. *Impairment* determined in aggregate for groups of loans is not specific to individually identifiable loans or relationships.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Loans Held to Maturity or Pay-Off (continued). Management has identified segments of the loan portfolio based on borrower categories and the nature and purpose of loans and underlying collateral as groups of loans with similar risk characteristics that are used to analyze the portfolio, manage credit risks and make detailed disclosures herein.

Impaired loans include nonaccrual loans, restructured loans and loans past due 90 days or more and still accruing interest. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan remains contractually past due until it is formally restructured or until the entire amount past due, including principal, accrued interest and penalty interest incurred as a result of past-due status, is collected or otherwise discharged in full.

Impaired loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days (unless adequately secured and in the process of collection) or circumstances indicate that collection of principal and/or interest is in doubt. If not previously placed on nonaccrual status, all loans over 180 days past due are placed in nonaccrual status. When a loan is placed in nonaccrual status, accrued interest is reversed if accrued in the current year or charged against the ALL if accrued in prior years. Loans are charged off at the time they are determined to be uncollectible.

Payments received on nonaccrual loans are generally applied to the recorded investment in the loan asset. If collection of the recorded investment in the loan is fully expected and the loan does not have a remaining unrecovered prior charge-off associated with it, the interest portion of payments is recognized as current interest income. Nonaccrual loans may be returned to accrual status when principal and interest are current, the borrower has demonstrated payment performance, there are no unrecovered prior charge-offs and collection of future payments is no longer in doubt. If previously unrecognized interest income exists at the time the loan is transferred to accrual status, cash received at the time of or subsequent to the transfer is first recorded as interest income until such time as the recorded balance equals the contractual indebtedness of the borrower.

Transfers of Financial Assets. Transfers of financial assets (primarily “loan participations sold” at the Association) must be evaluated to determine whether the transfer meets all of the following conditions to qualify for sale accounting: *i*) isolation of the transferred assets from the transferor, *ii*) the transferee has the right to pledge or exchange the assets received and *iii*) the transferor’s lack of effective control over the transferred assets. In general, a loan participation must have all of the following characteristics to meet the definition of a participating interest and qualify for sale treatment:

- It must represent a proportionate (pro rata) ownership interest in an entire financial asset;
- All cash flows received from the entire financial asset, except any cash flows allocated as compensation for servicing or other services performed (which must not be subordinated and must not significantly exceed an amount that would fairly compensate a substitute service provider should one be required), must be divided proportionately among the participating interest holders in an amount equal to their share of ownership;
- The rights of each participating interest holder (including the lead lender) must have the same priority, no interest is subordinated to another interest and no participating interest holder has recourse to the lead lender or another participating interest holder other than standard representations and warranties and ongoing contractual servicing and administration obligations; and
- No party has the right to pledge or exchange the entire financial asset unless all participating interest holders agree to do so.

If a transfer of a portion of a financial asset does not meet the definition of a participating interest, both the lead lender transferring the participation and the party acquiring the participation must account for the transaction as a secured borrowing.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Transfers of Financial Assets (continued). “Last-in, first-out” (“**LIFO**”) participations in which all principal cash flows collected on the loan are paid first to the party acquiring the participation do not meet the definition of a participating interest. Similarly, so-called “first-in, first-out” (“**FIFO**”) participations in which all principal cash flows collected on the loan are paid first to the lead lender do not meet the definition of a participating interest. As a result, neither LIFO nor FIFO participations qualify for sale accounting and would be reported as secured borrowings.

Upon the completion of a transfer of a participating interest that satisfies the conditions to be accounted for as a sale, the transferor (seller) must allocate the previous carrying amount of the entire financial asset between the participating interests sold and any that are retained based on their relative fair values at the transfer date, derecognize the participating interests sold, recognize and initially measure at fair value servicing assets (or servicing liabilities) and any other assets obtained and liabilities incurred in the sale, recognize in Earnings any gain or loss on the sale and report any retained participating interests as the difference between the previous carrying amount of the entire financial asset and the amount derecognized.

Farm Credit Bank of Texas Capital Stock. The Association’s investment in FCBT is in the form of Class A voting capital stock and allocated retained earnings. This investment is required to borrow from FCBT and is adjusted periodically based on the Association’s use of FCBT proportional to other District associations. FCBT requires a minimum stock investment of 2.0% of the Association’s average borrowing from FCBT. This investment is carried at cost plus allocated equities in the accompanying consolidated balance sheets.

FCBT’s board of directors may increase the percentage of stock held by the Association from 2.0% of the average outstanding balance of borrowings from FCBT to a maximum of 5.0% if needed to meet regulatory capital adequacy requirements.

Other Property Owned (“OPO”). OPO, if any, consists of real and personal property received in full or partial satisfaction of a loan through, or in lieu of, foreclosure, repossession, or restructure. OPO is held for sale and is initially recorded at estimated fair value less cost to sell at the date acquired, establishing a cost basis for the asset. Differences between the loan investment carrying value and the cost basis of the OPO asset(s) are charged to the OPO allowance. Subsequently, capital improvements to these assets that increase the value, if any, are added to the cost basis and management performs periodic valuations, on at least an annual basis and these assets are carried at the lower of the cost basis or estimated fair value less cost to sell. Revenue from holding and/or operating OPO, changes in the valuation allowance and gains and losses from sales are included in noninterest income. Expenses from holding and/or operating OPO are included in other noninterest expense.

Premises and Equipment. Acquisitions are recorded at cost. Land is carried at cost. Depreciation on depreciable assets is provided over the estimated useful life of the asset, except for assets under capital lease obligations, which are depreciated over the shorter of the non-cancelable lease term or the estimated useful life of the leased asset, under the straight-line method. Maintenance, repairs, renewals and betterments that do not significantly extend the useful life of the asset are recognized as expense as incurred. Book value (cost less accumulated depreciation at disposal) of asset disposals are removed from the accounts and the difference between the proceeds, if any, and the book value are netted and reported as gain or loss in Earnings for the corresponding period. The proceeds from trade-ins are added to the cost basis of the new asset and any difference between the proceeds and book value of the trade-in is reflected as gain or loss in Earnings.

Advance Conditional Payments. The Association is authorized under the Act to accept advance payments from borrowers. To the extent that the borrower’s access to such funds is restricted, the advance conditional payments are netted against the borrower’s related loan balance in the accompanying consolidated balance sheets. Amounts in excess of the related loan balance and amounts to which the borrower has unrestricted access are presented as liabilities in the accompanying consolidated balance sheets. Advance conditional payments are not insured. Interest is generally paid by the Association on these accounts at rates established by the Association’s Asset-Liability Committee.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Employee Benefit Plans. Association employees participate in either the **Farm Credit Bank of Texas Pension Plan** (“**DB Plan**”) or in a *nonelective defined contribution feature* (“**DC Plan**”) within the *Farm Credit Benefits Alliance 401(k) Plan* (“**401k**”). All employees are also eligible to participate in the 401k.

The DB Plan sponsor is the FCBT board of directors (Employer Identification Number 74-1110170). Actuarial information regarding the DB Plan accumulated benefit obligation and plan assets are calculated for the District as a whole and is presented in the District’s *Annual Report to Stockholders*. The DB Plan is a multiemployer plan and none of the plan assets, liabilities, or costs of the plan are segregated or separately accounted for by the Association. No portion of any surplus plan assets is available to the Association. The DB Plan is closed to new participants, but is not subject to any contractual expiration dates. The Association recognizes the required contribution to the DB Plan annually as pension cost. Contributions due and unpaid are accrued as a liability. The Association uses the “projected unit credit” actuarial method for DB Plan financial reporting and funding purposes.

Contributions to the DC Plan are determined based on an annual specified percentage of eligible compensation which is approved by the Association’s board of directors. Matching contributions to the 401k are funded and expensed each pay period.

In addition to pension benefits, the Association provides other postretirement health care benefits to qualifying retired employees. This plan is not funded and the benefit obligation is recognized in other liabilities in the accompanying consolidated balance sheets. Net periodic benefit costs are recognized in compensation and benefits expense and certain gains and losses and prior service costs or credits that arise each period are recognized in other comprehensive income in the accompanying consolidated statements of comprehensive income.

Income Taxes. The Association files a consolidated *Federal income tax* (“**FIT**”) return and recognizes FIT for the tax effects of the transactions reported in the CFS, although there is no FIT expense or benefit in Earnings.

AgTexas ACA, AgTexas, PCA and ATAM are subject to FIT, while AgTexas, FLCA is exempt from FIT and other income taxes as provided in the Act. The Association is eligible to operate as a cooperative that qualifies for tax treatment under Subchapter T of the *Internal Revenue Code* (“**IRC**”). Accordingly, under specified conditions, the Association can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock, or allocated retained earnings. Provisions for FIT are made only on those earnings that will not be distributed as qualified patronage refunds. The Association distributes patronage on the basis of book income. Deferred taxes are recorded on the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the Association and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (over 50% probability), based on management’s estimate, that they will not be realized.

Deferred FIT have not been provided by the Association on patronage stock distributions from FCBT prior to January 1, 1993. Management’s intent is *i*) to permanently invest these and other undistributed earnings in FCBT, thereby indefinitely postponing their conversion to cash, or *ii*) to pass through any distribution related to pre-1993 earnings to Association borrowers through qualified patronage allocations.

The Association has not provided deferred FIT on amounts allocated to the Association which relate to FCBT’s post-1992 earnings to the extent that such earnings will be passed through to Association borrowers through qualified patronage allocations. Additionally, deferred FIT have not been provided on FCBT’s post-1992 unallocated earnings. FCBT currently has no plans to distribute its unallocated earnings and does not contemplate circumstances that, if distributions were made, would result in taxes being paid by the Association.

Patronage Refunds. The Association records expected FCBT patronage refunds quarterly and then records actual patronage refunds when declared in December. The Association records patronage refunds from other associations when received. Patronage refunds from other associations are included in other noninterest income.

Notes to Consolidated Financial Statements

Note 2: Summary of Significant Accounting Policies (continued)

Off-balance-sheet credit exposures. Commitments to extend credit are agreements to lend to customers, generally having fixed expiration dates or other termination clauses that may require payment of a fee. Commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and third party. The credit risk associated with commitments to extend credit and commercial letters of credit is essentially the same as that involved with extending loans to customers and is subject to normal credit policies. Collateral may be obtained based on management's assessment of the customer's creditworthiness.

Reclassifications. Certain prior year amounts have been reclassified to conform with the current presentation.

Note 3: Merger With GPAG (the "Merger")

Effective January 1, 2015, the Association and GPAG merged. In accordance with current governance over financial accounting and reporting, AgTexas Farm Credit Services acquired GPAG. All assets and liabilities of the acquired association were adjusted to reflect the fair market value as of the date of acquisition and are included in the respective line-item balance of the merged Association's Consolidated Balance Sheet. Any discounts or premiums resulting from the fair value adjustments made to the acquired assets and liabilities were offset as an adjustment to the merged Association's additional paid-in-capital line-item of the Consolidated Balance Sheet. The acquired association's total member's equity, with the exception of its capital stock, participation certificates and patronage allocated surplus, was reported as additional paid-in-capital in the merged Association's Consolidated Balance Sheet. The acquired association's capital stock, participation certificates and patronage allocated surplus are included in the respective line-item balance in the merged Association's Consolidated Balance Sheet.

Since the Association operates for the mutual benefit of its customer-owners and other customers and not for the benefit of any other equity investors, capital stock provides no significant interest in corporate earnings or growth. Specifically, due to restrictions in applicable regulations and their bylaws, the associations can issue stock only at its par value of \$5 per share, the stock is not tradable, and the stock can be retired only for the lesser of par value or book value. In these and other respects, the shares of stock in one association that were converted to shares of another association had identical rights and attributes. For this reason, the conversion of stock pursuant to the merger occurred at a one-for-one exchange ratio. Management believes that because the stock in each association is fixed in value, the stock issued pursuant to the merger provides no basis for estimating the fair value of the consideration transferred pursuant to the merger. In the absence of a purchase price determination, the acquiring Association identified and estimated the acquisition date fair value of the net assets of the acquired association instead of the acquisition date fair value of the equity interests transferred as consideration. The fair value of the assets acquired, including specific intangible assets and liabilities assumed, were measured based on various estimates using assumptions that management believes are reasonable utilizing information currently available. This evaluation produced a fair value of identifiable assets acquired and liabilities assumed that was substantially equal to the fair value of the member interests transferred in the merger. The excess value received, by the acquiring Association from the acquired Association, over the par value of capital stock and participation certificates issued in the merger is considered to be additional paid-in capital. The following table summarizes the fair values of the identifiable assets acquired and liabilities assumed as of the date of merger with GPAG.

Notes to Consolidated Financial Statements

Note 3: Merger (continued)

	Gross Value	Contractual Amounts Not Expected to be Collected	Fair-value and Other Merger-related Adjustments	Fair Value
<u>Assets</u>				
Cash	\$ 34,028	\$ -	\$ -	\$ 34,028
Investments	2,509,747	-	26,615	2,536,362
Loans	525,309,053	-	119,671	525,428,724
Less: allowance for loan losses	(2,363,057)	2,363,057	-	-
Loan credit mark	-	-	(2,363,057)	(2,363,057)
Loan yield mark	-	-	(4,250,044)	(4,250,044)
Net loans	522,945,996	2,363,057	(6,493,430)	518,815,623
Accrued interest receivable	5,710,577	-	-	5,710,577
Capital stock of FCBT	7,857,860	-	-	7,857,860
Receivable from FCBT	6,018,295	-	-	6,018,295
Deferred taxes, net	1,511,546	-	(1,511,546)	-
Premises and equipment	5,279,897	-	-	5,279,897
Goodwill and other intangible	569,722	-	(569,722)	-
Other assets	828,243	-	-	828,243
Total assets	553,265,911	2,363,057	(8,548,083)	547,080,885
<u>Liabilities</u>				
Note payable to FCBT	443,233,680	-	-	443,233,680
Note payable yield mark	-	-	(3,485,036)	(3,485,036)
Advance conditional payments	5,708,425	-	-	5,708,425
Accrued interest payable	553,114	-	-	553,114
Patronage distributions payable	5,198,892	-	-	5,198,892
Other liabilities	7,460,992	(760,101)	-	6,700,891
Allowance for unfunded credit mark	-	-	760,101	760,101
Total liabilities	462,155,103	(760,101)	(2,724,935)	458,670,067
Net assets acquired	\$ 91,110,808	\$ 3,123,158	\$ (5,823,148)	\$ 88,410,818

The assets acquired from GPAG included loans at fair value of \$518,815,623 with a contractual amount of \$525,309,053. As of January 1, 2015, the gross contractual amount of loans not expected to be collected was \$2,363,057. Additional contractual amounts not expected to be collected included \$760,101 in unfunded commitments as of January 1, 2015. The fair value of impaired loans at January 1, 2015 was \$5,288,273 (including a credit mark of \$60,471) and the recorded investment of these loans as of January 1, 2015 was \$5,304,084. The gross contractual amount of these loans as of January 1, 2015, was \$6,255,230. The amount of accretable yield related to impaired loans acquired was \$48,512 as of January 1, 2015. As of December 31, 2016, no acquired impaired loans remained and no accretable yield related to these loans remained. The amount of accretable yield on non-impaired loans was \$4,201,532 as of January 1, 2015. The amount of non-accretable yield to all loans and commitments acquired was \$3,123,158 as of January 1, 2015. As of December 31, 2016, no accretable or non-accretable yield on non-impaired loans remained. The Association recognized \$366,730 and \$371,664 in net income related to the accretion of the fair value adjustments related to the fair value adjustments in the years ended December 31, 2016 and 2015.

Notes to Consolidated Financial Statements

Note 4: Held to Maturity (“HTM”) Investment Securities

Federal Agricultural Mortgage Corporation (“Farmer Mac”) guaranteed agricultural mortgage-backed securities (“AMBS”) comprise the Association’s investment portfolio and the Association services the underlying loans. Additional information follows:

	AMBS				Weighted Average Yield
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	
December 31, 2016	\$3,810,694	\$ 30,916	\$ -	\$3,841,610	5.39%
December 31, 2015	4,531,324	32,417	-	4,563,741	5.30%
December 31, 2014	2,850,679	37,023	-	2,887,702	5.42%

The Association has not experienced impairments of these securities. Farmer Mac guarantees the underlying mortgages and the Association has the ability and intent to hold these securities to maturity or pay-off and it is unlikely the Association would be required to sell these securities. These AMBS have a weighted average life of 2.76 years at December 31, 2016.

Note 5: Loans and Allowance for Loan Losses (“ALL”)

Loans. Loan carrying amounts (outstanding principal adjusted as applicable for capitalized accrued interest, direct partial charge-offs, deferred fees or costs on originated loans and unamortized purchase premiums and discounts; excludes uncapitalized accrued interest) by portfolio *segment* follow:

Loan Type	2016		2015		2014	
	Amount	%	Amount	%	Amount	%
Real estate mortgage	\$ 839,581,250	52.2%	\$ 684,872,812	45.2%	\$ 378,034,449	44.6%
Production and intermediate term	553,610,612	34.4%	573,704,746	37.8%	259,225,298	30.7%
Agribusiness:						
Loans to cooperatives	5,159,236	0.3%	3,414,054	0.2%	1,552,177	0.2%
Processing and marketing	72,453,282	4.5%	64,023,372	4.2%	19,974,136	2.4%
Farm-related business	18,379,677	1.1%	26,790,359	1.8%	8,410,294	1.0%
Communication	12,116,836	0.8%	13,656,047	0.9%	5,246,169	0.6%
Energy	4,384,590	0.3%	4,633,946	0.3%	5,642,171	0.7%
Water and waste water	-	0.0%	626,355	0.0%	822,419	0.1%
Rural residential real estate	5,596,877	0.3%	10,033,541	0.7%	8,892,641	1.1%
Agricultural export finance	-	0.0%	-	0.0%	120,084	0.0%
Lease receivables	124,636	0.0%	60,302	0.0%	-	0.0%
Mission-related investments	98,211,021	6.1%	135,205,489	8.9%	156,948,814	18.6%
Total	\$1,609,618,017	100.0%	\$ 1,517,021,023	100.0%	\$ 844,868,652	100.0%

Management purchases loans and extends credit in accordance with mission-related investment programs, including the RAB program, approved by FCA. This activity allows the Association to provide credit that furthers the System’s mission to serve rural America. These transactions generally involve government guarantees or taxing authority and purchase premiums and discounts. During 2016, the Association reclassified approximately \$47 million mission-related investments loans, including \$1.2 million in premium, to real estate mortgage loans. This was done to more accurately reflect the purpose of these purchased loans. In order to enhance comparability within the CFS, approximately \$50 million and \$59 million of mission-related investments as of December 31, 2015 and 2014, respectively, have been reclassified to real estate mortgage loans. Premiums included in the reclassified amounts were approximately \$1.4 million and \$2.2 million as of December 31, 2015 and 2014, respectively. Mission-related investment loan carrying amount details follow:

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Loans (continued).

Loan Type	2016		2015		2014	
	Amount	%	Amount	%	Amount	%
100% USDA guaranteed loans	\$ 61,825,672	63.0%	\$ 75,024,354	55.5%	\$ 93,187,524	59.4%
Loans under RAB Program	36,385,349	37.0%	60,181,135	44.5%	63,761,290	40.6%
Total	\$ 98,211,021	100.0%	\$ 135,205,489	100.0%	\$ 156,948,814	100.0%

Mission-related investment and real estate mortgage loans purchased with 100% U.S. government agency or government sponsored enterprise guarantees present essentially no credit risk other than purchase premiums, which are forfeited when borrowers prepay or refinance their loans before the premiums are fully amortized. Management anticipates and considers potential prepayments to estimate an appropriate amortization period. Net purchased premiums included in the mission-related investment and real estate mortgage loan balances above as of December 31, follow:

	2016	2015	2014
Real estate mortgage	\$ 5,032,470	\$ 1,926,103	\$ 2,205,758
Mission-related investments	1,774,852	2,856,272	4,160,950
Total premium	\$ 6,807,322	\$ 4,782,375	\$ 6,366,708

The Association has obtained Farmer Mac loan guarantees in the form of standby commitments to purchase qualifying loans. The agreements, which remain in place until the loans are paid in full, give the Association the right to sell the loans identified in the agreements to Farmer Mac in the event of default (typically four months past due), subject to certain conditions. At December 31, 2016, 2015 and 2014, loans totaling \$111,138,971, \$116,571,723 and \$15,204,567, respectively, were guaranteed by these commitments. Fees paid for these guarantees totaled \$627,756, \$293,483 and \$53,113 in 2016, 2015 and 2014, respectively, and are included in "other noninterest expense" in the accompanying consolidated statements of comprehensive income.

The Association may purchase or sell participations in loans to diversify risk, manage loan volume and comply with FCA regulations. Participation details follow:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
	Real estate mortgage	\$ 24,572,692	\$124,754,284	\$184,984,179	\$ 4,675,733	\$209,556,871
Production and intermediate term	44,511,447	443,334,716	-	2,661,242	44,511,447	445,995,958
Agribusiness	78,594,973	-	-	-	78,594,973	-
Communication	12,116,836	-	-	-	12,116,836	-
Energy	4,384,590	-	-	-	4,384,590	-
Lease receivables	124,636	-	-	-	124,636	-
Mission-related investments	-	1,930,352	-	-	-	1,930,352
Total	\$164,305,174	\$570,019,352	\$184,984,179	\$ 7,336,975	\$349,289,353	\$577,356,327

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Loans (continued). The Association's lending concentrations/diversification geographically and across various agricultural commodities and other loan categories are provided in the following tables. Concentration/diversification do not necessarily equate to credit risk since loans are collateralized and borrowers' abilities to repay vary widely and do not necessarily correspond with the geography, commodity and other loan categories provided below, although there may be strong correlations from time-to-time. Management considers myriad factors to assess and manage credit risks and these factors influence credit risk assessments, which are a significant input in management's estimate of an appropriate ALL.

Geographic distribution by percentage of dollar carrying amounts of loans follow:

County	2016	2015	2014
Castro	5.4%	5.1%	0.0%
Erath	4.1%	3.9%	6.5%
Hale	3.6%	3.4%	2.3%
Dallam	3.4%	3.7%	0.3%
Gaines	2.8%	3.5%	5.5%
Terry	2.8%	3.0%	5.2%
Potter	2.2%	2.5%	1.7%
Hockley	2.1%	2.1%	3.1%
Parmer	2.1%	2.1%	0.0%
Deaf Smith	2.1%	1.9%	0.6%
Moore	2.0%	1.7%	0.3%
Lubbock	2.0%	2.1%	4.0%
Sherman	1.9%	2.0%	0.0%
Lynn	1.8%	1.8%	3.0%
Parker	1.6%	1.4%	2.2%
Lamb	1.5%	1.8%	0.3%
Randall	1.5%	1.1%	0.5%
Hill	1.5%	1.3%	2.4%
Comanche	1.4%	1.1%	1.6%
Floyd	1.4%	1.1%	0.1%
Hood	1.2%	1.6%	2.6%
Hansford	1.1%	1.1%	0.0%
Yoakum	1.0%	1.0%	1.5%
Swisher	1.0%	1.4%	0.0%
Johnson	1.0%	0.8%	1.8%
Ellis	0.9%	0.8%	1.8%
Bailey	0.9%	0.5%	0.1%
Hartley	0.8%	1.3%	0.6%
Cochran	0.8%	0.8%	1.8%
Tarrant	0.8%	1.2%	0.4%
Navarro	0.7%	0.8%	1.6%
Eastland	0.7%	0.8%	1.4%
Crosby	0.6%	0.7%	1.1%
Bosque	0.6%	0.7%	1.1%
Hamilton	0.6%	0.8%	1.3%
Other Texas Counties	11.2%	10.7%	13.9%
Other States	28.9%	28.4%	29.4%
Totals	100.0%	100.0%	100.0%

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Loans (continued). Distribution by percentage of dollar carrying amounts of loans by commodity and other loan categories follow:

Operation/Commodity	2016	2015	2014
Livestock, except dairy and poultry	24.6%	24.1%	11.3%
Field crops except cash grains	15.0%	15.2%	21.3%
Wholesale trade - nondurable goods	8.8%	11.1%	20.6%
Cash grains	8.7%	8.6%	0.9%
Dairy farms	8.0%	7.2%	6.1%
General farms, primarily crops	7.7%	8.4%	4.7%
Poultry and eggs	6.3%	3.1%	3.2%
Hunting, trapping and game propagation	4.2%	5.0%	8.2%
General farms, primarily livestock	3.9%	3.8%	5.1%
Food and kindred products	2.3%	1.6%	0.9%
Health services	2.1%	2.7%	5.2%
Agricultural services	1.5%	1.5%	2.1%
Fruit and tree nuts	1.1%	0.3%	0.4%
Rural home loans	1.0%	0.7%	1.1%
Real estate	0.9%	1.6%	2.5%
Timber, lumber and wood related products	0.9%	1.4%	1.5%
Communication	0.8%	0.9%	0.6%
Chemical and allied products	0.6%	1.4%	1.6%
Farm and garden machinery and equipment	0.5%	0.4%	0.5%
Animal specialties	0.3%	0.3%	0.5%
Electric services	0.3%	0.3%	0.8%
Horticultural specialties	0.2%	0.1%	0.1%
Other	0.3%	0.3%	0.8%
Total	100.0%	100.0%	100.0%

Credit Quality. Loans are the Association's primary asset. Collectibility of these assets is critical to the Association's financial position and results of operations. Collectibility is primarily a function of credit quality.

Loans that have not performed in accordance with terms demonstrate heightened credit risk and the level and trends in nonperforming loans is a strong indicator of credit quality. Nonperforming loans and OPO comprise nonperforming assets. The *recorded investment* in nonperforming asset balances by loan portfolio *segment* and OPO follow:

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Credit Quality (continued).

	<u>December 31,</u> <u>2016</u>	<u>December 31,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
Nonaccrual loans:			
Real estate mortgage	\$ 8,925,985	\$ 3,021,910	\$ 1,012,204
Production and intermediate term	4,137,206	3,393,427	128,930
Rural residential real estate	194,119	51,464	-
Mission-related investments	3,459,762	3,092,890	-
Total nonaccrual loans	<u>16,717,072</u>	<u>9,559,691</u>	<u>1,141,134</u>
Accruing restructured loans:			
Real estate mortgage	-	6,712,457	-
Production and intermediate term	-	3,072,635	-
Total accruing restructured loans	<u>-</u>	<u>9,785,092</u>	<u>-</u>
Accruing loans 90 days or more past due:			
Real estate mortgage	240,395	-	-
Production and intermediate term	1,198,650	20,879	-
Mission-related investments	-	729,069	1,057,351
Total accruing loans 90 days or more past due	<u>1,439,045</u>	<u>749,948</u>	<u>1,057,351</u>
Total nonperforming loans	18,156,117	20,094,731	2,198,485
Other property owned	1,384,355	1,445,855	233,500
Total nonperforming assets	<u>\$ 19,540,472</u>	<u>\$ 21,540,586</u>	<u>\$ 2,431,985</u>

Foregone interest income on nonaccrual and accruing restructured loans that would have been recognized under the original loan terms follows:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Interest income which would have been recognized under the original terms	\$ 1,132,629	\$ 1,837,453	\$ 485,996
Less: interest income recognized	(426,791)	(1,409,802)	(165,568)
Foregone interest income	<u>\$ 705,838</u>	<u>\$ 427,651</u>	<u>\$ 320,428</u>

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Credit Quality (continued). Age analysis of the *recorded investment* in past due loans by loan *segment* follows:

December 31, 2016:	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 479,703	\$ 6,056,466	\$ 6,536,169	\$ 843,555,649	\$ 850,091,818	\$ 240,395
Production and intermediate term	7,009,478	2,000,628	9,010,106	551,960,577	560,970,683	1,198,650
Loans to cooperatives	-	-	-	5,197,287	5,197,287	-
Processing and marketing	-	-	-	72,663,687	72,663,687	-
Farm-related business	-	-	-	18,459,906	18,459,906	-
Communication	-	-	-	12,120,908	12,120,908	-
Energy	-	-	-	4,394,885	4,394,885	-
Rural residential real estate	238,953	-	238,953	5,381,094	5,620,047	-
Lease receivables	-	-	-	126,604	126,604	-
Mission-related investments	491,060	-	491,060	98,245,959	98,737,019	-
Total	\$ 8,219,194	\$ 8,057,094	\$ 16,276,288	\$ 1,612,106,556	\$ 1,628,382,844	\$ 1,439,045

December 31, 2015:	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 312,326	\$ 2,281,384	\$ 2,593,710	\$ 691,066,160	\$ 693,659,870	\$ -
Production and intermediate term	5,102,617	2,580,769	7,683,386	572,782,045	580,465,431	20,879
Loans to cooperatives	-	-	-	3,469,464	3,469,464	-
Processing and marketing	-	-	-	64,128,537	64,128,537	-
Farm-related business	-	-	-	26,971,910	26,971,910	-
Communication	-	-	-	13,662,241	13,662,241	-
Energy	-	-	-	4,644,598	4,644,598	-
Water and waste water	-	-	-	626,838	626,838	-
Rural residential real estate	203,205	51,464	254,669	9,860,876	10,115,545	-
Lease receivables	-	-	-	60,392	60,392	-
Mission-related investments	226,969	3,821,958	4,048,927	132,130,826	136,179,752	729,069
Total	\$ 5,845,117	\$ 8,735,575	\$ 14,580,692	\$ 1,519,403,887	\$ 1,533,984,579	\$ 749,948

December 31, 2014:	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 400,772	\$ 680,920	\$ 1,081,692	\$ 381,695,498	\$ 382,777,190	\$ -
Production and intermediate term	433,224	80,311	513,535	262,929,400	263,442,935	-
Loans to cooperatives	-	-	-	1,602,780	1,602,780	-
Processing and marketing	-	-	-	19,995,469	19,995,469	-
Farm-related business	-	-	-	8,563,283	8,563,283	-
Communication	-	-	-	5,246,887	5,246,887	-
Energy	-	-	-	5,650,946	5,650,946	-
Water and waste water	-	-	-	822,425	822,425	-
Rural residential real estate	80,653	-	80,653	8,884,277	8,964,930	-
Agricultural export finance	-	-	-	120,084	120,084	-
Mission-related investments	616,110	1,057,350	1,673,460	156,449,460	158,122,920	1,057,351
Total	\$ 1,530,759	\$ 1,818,581	\$ 3,349,340	\$ 851,960,509	\$ 855,309,849	\$ 1,057,351

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Credit Quality (continued). Management has rated each loan in the portfolio using the System's 14-point rating system. These aggregated classifications are a significant indicator of credit quality. The following table presents the Association's loan portfolio *segment* balances, including accrued interest thereon, as a percentage of the total category, as classified by management and aggregated under the FCA's ULCS:

	2016		2015		2014
Real estate mortgage					
Acceptable	96.7	%	97.3	%	97.7
OAEM	1.7		1.3		1.2
Substandard/doubtful	1.6		1.4		1.1
	100.0		100.0		100.0
Production and intermediate term					
Acceptable	91.4		96.1		96.9
OAEM	4.1		2.2		2.0
Substandard/doubtful	4.5		1.7		1.1
	100.0		100.0		100.0
Loans to cooperatives					
Acceptable	96.8		92.8		100.0
OAEM	-		-		-
Substandard/doubtful	3.2		7.2		-
	100.0		100.0		100.0
Processing and marketing					
Acceptable	96.1		100.0		100.0
OAEM	3.9		-		-
Substandard/doubtful	-		-		-
	100.0		100.0		100.0
Farm-related business					
Acceptable	100.0		100.0		100.0
OAEM	-		-		-
Substandard/doubtful	-		-		-
	100.0		100.0		100.0
Communication					
Acceptable	100.0		100.0		100.0
OAEM	-		-		-
Substandard/doubtful	-		-		-
	100.0		100.0		100.0
Energy					
Acceptable	51.2		100.0		100.0
OAEM	48.8		-		-
Substandard/doubtful	-		-		-
	100.0		100.0		100.0
Water and waste water					
Acceptable	-		100.0		100.0
OAEM	-		-		-
Substandard/doubtful	-		-		-
	-		100.0		100.0
Rural residential real estate					
Acceptable	95.4		97.1		98.0
OAEM	-		1.7		0.9
Substandard/doubtful	4.6		1.2		1.1
	100.0		100.0		100.0
Agricultural export finance					
Acceptable	-		-		100.0
OAEM	-		-		-
Substandard/doubtful	-		-		-
	-		-		100.0
Lease receivables					
Acceptable	36.1		100.0		-
OAEM	63.9		-		-
Substandard/doubtful	-		-		-
	100.0		100.0		-
Mission-related investments					
Acceptable	96.4		97.7		97.9
OAEM	-		-		-
Substandard/doubtful	3.6		2.3		2.1
	100.0		100.0		100.0
Total Loans					
Acceptable	94.8		97.1		97.6
OAEM	2.6		1.4		1.2
Substandard/doubtful	2.6		1.5		1.2
	100.0	%	100.0	%	100.0

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Credit Quality (continued). Based on current information and events, management has determined it is probable that scheduled payments of principal or interest on the following loans will not be collected when due according to the contractual terms of the loan agreements and has classified these loans as *impaired*. Once classified as impaired, management then determines the amount of *impairment*, if any, on each individual *impaired* loan; aggregated *impairment* on individual *impaired* loans is included in management's estimate of an appropriate ALL at each reporting date. *Impaired* loan information, by loan portfolio *segment*, follows:

	Recorded Investment at 12/31/2016	Unpaid Principal Balance ^a	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:					
Real estate mortgage	\$ -	\$ -	\$ -	\$ -	\$ -
Production and intermediate term	353,183	365,930	233,000	400,022	8,645
Rural residential real estate	-	-	-	-	-
Mission-related investments	-	-	-	-	-
Total	\$ 353,183	\$ 365,930	\$ 233,000	\$ 400,022	\$ 8,645
Impaired loans with no related allowance for credit losses:					
Real estate mortgage	\$ 9,166,380	\$ 9,620,195	\$ -	\$ 2,384,031	\$ 191,175
Production and intermediate term	4,982,673	6,361,584	-	1,563,561	208,742
Rural residential real estate	194,119	194,119	-	103,576	4,939
Mission-related investments	3,459,762	3,459,762	-	3,561,823	-
Total	\$ 17,802,934	\$ 19,635,660	\$ -	\$ 7,612,991	\$ 404,856
Total impaired loans:					
Real estate mortgage	\$ 9,166,380	\$ 9,620,195	\$ -	\$ 2,384,031	\$ 191,175
Production and intermediate term	5,335,856	6,727,514	233,000	1,963,583	217,387
Rural residential real estate	194,119	194,119	-	103,576	4,939
Mission-related investments	3,459,762	3,459,762	-	3,561,823	-
Total	\$ 18,156,117	\$ 20,001,590	\$ 233,000	\$ 8,013,013	\$ 413,501

	Recorded Investment at 12/31/2015	Unpaid Principal Balance ^a	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:					
Real estate mortgage	\$ 300,934	\$ 300,934	\$ 7,000	\$ 26,383	\$ 15,355
Production and intermediate term	718,527	732,560	551,340	196,828	131
Rural residential real estate	51,413	51,413	10,100	5,916	2,167
Mission-related investments	-	-	-	-	-
Total	\$ 1,070,874	\$ 1,084,907	\$ 568,440	\$ 229,127	\$ 17,653
Impaired loans with no related allowance for credit losses:					
Real estate mortgage	\$ 9,433,433	\$ 9,342,844	\$ -	\$ 7,861,515	\$ 952,728
Production and intermediate term	5,768,415	7,581,865	-	4,023,227	257,511
Rural residential real estate	51	1,155	-	2	-
Mission-related investments	3,821,958	3,753,401	-	677,459	181,910
Total	\$ 19,023,857	\$ 20,679,265	\$ -	\$ 12,562,203	\$ 1,392,149
Total impaired loans:					
Real estate mortgage	\$ 9,734,367	\$ 9,643,778	\$ 7,000	\$ 7,887,898	\$ 968,083
Production and intermediate term	6,486,942	8,314,425	551,340	4,220,055	257,642
Rural residential real estate	51,464	52,568	10,100	5,918	2,167
Mission-related investments	3,821,958	3,753,401	-	677,459	181,910
Total	\$ 20,094,731	\$ 21,764,172	\$ 568,440	\$ 12,791,330	\$ 1,409,802

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Credit Quality (continued).

	Recorded Investment at 12/31/2014	Unpaid Principal Balance ^a	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:					
Real estate mortgage	\$ -	\$ -	\$ -	\$ -	\$ -
Production and intermediate term	34,512	34,512	14,600	14,186	-
Rural residential real estate	-	-	-	-	-
Mission-related investments	-	-	-	-	-
Total	<u>\$ 34,512</u>	<u>\$ 34,512</u>	<u>\$ 14,600</u>	<u>\$ 14,186</u>	<u>\$ -</u>
Impaired loans with no related allowance for credit losses:					
Real estate mortgage	\$ 1,012,204	\$ 1,209,196	\$ -	\$ 1,267,189	\$ 36,145
Production and intermediate term	94,418	3,208,637	-	89,734	77,678
Rural residential real estate	-	1,105	-	-	-
Mission-related investments	1,057,351	1,603,691	-	1,020,203	51,745
Total	<u>\$ 2,163,973</u>	<u>\$ 6,022,629</u>	<u>\$ -</u>	<u>\$ 2,377,126</u>	<u>\$ 165,568</u>
Total impaired loans:					
Real estate mortgage	\$ 1,012,204	\$ 1,209,196	\$ -	\$ 1,267,189	\$ 36,145
Production and intermediate term	128,930	3,243,149	14,600	103,920	77,678
Rural residential real estate	-	1,105	-	-	-
Mission-related investments	1,057,351	1,603,691	-	1,020,203	51,745
Total	<u>\$ 2,198,485</u>	<u>\$ 6,057,141</u>	<u>\$ 14,600</u>	<u>\$ 2,391,312</u>	<u>\$ 165,568</u>

(a) Unpaid principal balance represents the recorded principal balance of the loan.

The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs and may reflect a previous direct write-down of the loan.

There were commitments to lend additional funds to debtors whose loans were classified as impaired at December 31, 2016, 2015 and 2014 of \$598,812, \$137,382 and \$0, respectively.

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

Credit Quality (continued). From time-to-time, the Association restructures troubled-debt and grants concessions to borrowers to minimize losses incurred due to borrowers' inability to perform in accordance with the loan agreements. Loans classified as TDR are impaired loans. Accordingly, TDRs are included in the impaired loan information above. Additional information on *recorded investments* in TDR loans, by portfolio *segment* and accrual status, follows:

	Loans Modified as TDRs		
	December 31, 2016	December 31, 2015	December 31, 2014
Troubled debt restructurings:			
Real estate mortgage	\$ 1,464,416	\$ 6,876,207	\$ 200,512
Production and intermediate term	437,089	3,094,351	-
Mission-related investments	3,459,762	-	-
Total	<u>\$ 5,361,267</u>	<u>\$ 9,970,558</u>	<u>\$ 200,512</u>
	TDRs on Nonaccrual Status (included in above)		
	December 31, 2016	December 31, 2015	December 31, 2014
Troubled debt restructurings:			
Real estate mortgage	\$ 1,464,416	\$ 163,751	\$ 200,512
Production and intermediate term	437,089	21,715	-
Mission-related investments	3,459,762	-	-
Total	<u>\$ 5,361,267</u>	<u>\$ 185,466</u>	<u>\$ 200,512</u>

Information on TDR loans by portfolio *segment* that were restructured during 2016 and 2015 follows. There were no restructures in 2014. The pre-restructure amounts presented are the *recorded investments* as of the quarter end immediately preceding the restructure; the post-restructure amounts presented are the *recorded investments* as of the quarter end immediately following the restructure.

December 31, 2016:	Pre-modification	Post-modification
	Outstanding	Outstanding
	<u>Recorded Investment</u>	<u>Recorded Investment</u>
Troubled debt restructurings:		
Mission-related investments	\$ 3,515,235	\$ 3,481,303
Total	<u>\$ 3,515,235</u>	<u>\$ 3,481,303</u>
December 31, 2015:		
	Pre-modification	Post-modification
	Outstanding	Outstanding
	<u>Recorded Investment</u>	<u>Recorded Investment</u>
Troubled debt restructurings:		
Real estate mortgage	\$ 631,409	\$ 633,563
Production and intermediate term	1,718,015	1,740,576
Total	<u>\$ 2,349,424</u>	<u>\$ 2,374,139</u>

No TDRs were charged off in 2016, 2015 and 2014. A payment default is a payment that becomes 30 days past due after restructuring the loan. There were no TDR loans during the year that subsequently defaulted as of December 31, 2016, 2015 and 2014.

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

ALL. Annual ALL activity by portfolio segment follows: The recorded investment in loans and ALL disaggregated by portfolio segment and impairment methodology follow:

ALL:	Real Estate	Production and	Agri-	Communi-	Energy	Water and	Rural	Agricultural	Lease	Mission-	Total
	Mortgage	Intermediate				Waste	Residential	Export		Related	
Balance at		Term	business	cation		Water	Real Estate	Finance	Receiveable	Investments	
December 31, 2015	\$ 1,493,932	\$ 3,414,982	\$ 315,459	\$ 28,599	\$ 29,775	\$ 4,361	\$ 21,433	\$ -	\$ 194	\$ 14,422	\$ 5,323,157
Charge-offs	(1)	-	-	-	-	-	(50)	-	-	-	(51)
Recoveries	170,368	865	-	-	-	-	34	-	-	-	171,267
Provision for loan losses	(9,228)	1,356,106	104,872	14,207	28,114	(4,361)	(15,209)	-	592	(8,909)	1,466,184
Other	(9,157)	(660,236)	(52,340)	(487)	12,219	-	1,995	-	-	-	(708,006)
Balance at											
December 31, 2016	\$ 1,645,914	\$ 4,111,717	\$ 367,991	\$ 42,319	\$ 70,108	\$ -	\$ 8,203	\$ -	\$ 786	\$ 5,513	\$ 6,252,551

Ending Balance:

Individually evaluated for impairment	\$ -	\$ 233,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 233,000
Collectively evaluated for impairment	\$ 1,645,914	\$ 3,878,717	\$ 367,991	\$ 42,319	\$ 70,108	\$ -	\$ 8,203	\$ -	\$ 786	\$ 5,513	\$ 6,019,551
Acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Recorded Investment

in Loans Outstanding:

Ending Balance at 12/31/2016:	\$850,091,818	\$560,970,683	\$96,320,880	\$12,120,908	\$ 4,394,885	\$ -	\$ 5,620,047	\$ -	\$ 126,604	\$ 98,737,019	\$1,628,382,844
Individually evaluated for impairment	\$ 9,166,380	\$ 5,335,856	\$ -	\$ -	\$ -	\$ -	\$ 194,119	\$ -	\$ -	\$ 3,459,762	\$ 18,156,117
Collectively evaluated for impairment	\$840,925,438	\$555,634,827	\$96,320,880	\$12,120,908	\$ 4,394,885	\$ -	\$ 5,425,928	\$ -	\$ 126,604	\$ 95,277,257	\$1,610,226,727
Acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ALL:	Real Estate	Production and	Agri-	Communi-	Energy	Water and	Rural	Agricultural	Lease	Mission-	Total
	Mortgage	Intermediate				Waste	Residential	Export		Related	
Balance at		Term	business	cation		Water	Real Estate	Finance	Receiveable	Investments	
December 31, 2014	\$ 3,561,415	\$ 120,638	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,682,053
Charge-offs	(3,963)	(288,293)	-	-	-	-	-	-	-	-	(292,256)
Recoveries	63,750	782,638	-	-	-	-	-	-	-	-	846,388
Provision for loan losses	(2,224,049)	3,334,461	443,587	29,358	33,521	15,083	25,762	-	194	14,422	1,672,339
Other	96,779	(534,462)	(128,128)	(759)	(3,746)	(10,722)	(4,329)	-	-	-	(585,367)
Balance at											
December 31, 2015	\$ 1,493,932	\$ 3,414,982	\$ 315,459	\$ 28,599	\$ 29,775	\$ 4,361	\$ 21,433	\$ -	\$ 194	\$ 14,422	\$ 5,323,157

Ending Balance:

Individually evaluated for impairment	\$ -	\$ 568,440	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 568,440
Collectively evaluated for impairment	\$ 1,493,932	\$ 2,846,542	\$ 315,459	\$ 28,599	\$ 29,775	\$ 4,361	\$ 21,433	\$ -	\$ 194	\$ 14,422	\$ 4,754,717
Acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Recorded Investment

in Loans Outstanding:

Ending Balance at 12/31/2015:	\$693,659,870	\$580,465,431	\$94,569,911	\$13,662,241	\$ 4,644,598	\$ 626,838	\$10,115,545	\$ -	\$ 60,392	\$136,179,752	\$1,533,984,579
Individually evaluated for impairment	\$ 9,734,367	\$ 6,486,940	\$ -	\$ -	\$ -	\$ -	\$ 51,464	\$ -	\$ -	\$ 3,821,958	\$ 20,094,729
Collectively evaluated for impairment	\$683,925,503	\$573,978,489	\$94,569,911	\$13,662,241	\$ 4,644,598	\$ 626,838	\$10,064,081	\$ -	\$ 60,392	\$132,357,794	\$1,513,889,848
Acquired with deteriorated credit quality	\$ -	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2

Notes to Consolidated Financial Statements

Note 5: Loans and ALL (continued)

ALL:	Real Estate	Production and	Agri- business	Communi- cation	Energy	Water and	Rural	Agricultural	Lease	Mission-	Total
	Mortgage	Intermediate Term				Waste Water	Residential Real Estate	Export Finance		Related Investments	
Balance at											
December 31, 2013	\$ 2,660,802	\$ 209,785	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,870,587
Charge-offs	(38,434)	(21,621)	-	-	-	-	-	-	-	-	(60,055)
Recoveries	12,806	70,613	-	-	-	-	-	-	-	-	83,419
Provision for loan losses	1,039,908	1,882	-	-	-	-	-	-	-	-	1,041,790
Other	(113,663)	(140,025)	-	-	-	-	-	-	-	-	(253,688)
Balance at											
December 31, 2014	\$ 3,561,419	\$ 120,634	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,682,053
Ending Balance:											
Individually evaluated for impairment	\$ -	\$ 14,600	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,600
Collectively evaluated for impairment	\$ 3,561,419	\$ 106,034	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,667,453
Acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Recorded Investment in Loans Outstanding:											
Ending Balance at 12/31/2014:	\$382,777,190	\$263,442,935	\$30,161,532	\$ 5,246,887	\$ 5,650,946	\$ 822,425	\$ 8,964,930	\$ 120,084	\$ -	\$158,122,920	\$ 855,309,849
Individually evaluated for impairment	\$ 1,012,204	\$ 128,930	\$ -	\$ -	\$ 161	\$ -	\$ -	\$ -	\$ -	\$ 1,057,189	\$ 2,198,485
Collectively evaluated for impairment	\$381,764,986	\$263,314,005	\$30,161,532	\$ 5,246,887	\$ 5,650,785	\$ 822,425	\$ 8,964,930	\$ 120,084	\$ -	\$157,065,731	\$ 853,111,365
Acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Note 6: Farm Credit Bank of Texas Capital Stock

The Association owned 10.2%, 10.1% and 6.25% of the outstanding stock of FCBT at December 31, 2016, 2015 and 2014, respectively. At those dates, FCBT's assets totaled \$21.0 billion, \$20.0 billion and \$18.0 billion and members' equity totaled \$1.6 billion, \$1.6 billion and \$1.5 billion, respectively. FCBT's earnings were \$192.4 million, \$192.2 million and \$188.3 million in 2016, 2015 and 2014, respectively.

Note 7: Premises and Equipment

Premises and equipment, net, in the accompanying consolidated balance sheets is comprised as follows:

	2016	2015	2014
Land and improvements	\$ 5,347,291	\$ 3,885,750	\$ 755,881
Building and improvements	12,713,424	5,854,253	2,564,546
Furniture and equipment	1,089,101	578,845	670,463
Computer equipment and software	632,388	521,990	496,108
Automobiles	2,045,785	1,552,240	768,890
Construction in progress	34,785	4,357,564	1,617,530
	21,862,774	16,750,642	6,873,418
Accumulated depreciation	(2,629,705)	(2,124,100)	(2,496,123)
Total	\$ 19,233,069	\$ 14,626,542	\$ 4,377,295

Notes to Consolidated Financial Statements

Note 7: Premises and Equipment (continued)

The Association leases office space under a non-cancelable operating lease. Lease expense was \$227,316, \$227,316 and \$254,916 in 2016, 2015 and 2014, respectively. Minimum annual lease payments under these leases are \$227,316 and 170,487 for 2017 and 2018, respectively. During 2016, the Association purchased solar panels under a seven-year capital lease. The panels are included above in buildings and improvements at a cost of \$495,993. Accumulated depreciation on the panels as of December 31, 2016 was \$45,466.

Note 8: Other Property Owned (“OPO”)

Revenues, expenses, gains and losses associated with OPO are comprised as follow:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Gain (loss) on sale, net	\$ -	\$ -	\$ 576,180
Carrying value adjustments	(61,500)	(152,646)	-
Operating income (expense), net	58,113	(8,517)	(4,814)
Net gain (loss) on other property owned	<u>\$ (3,387)</u>	<u>\$ (161,163)</u>	<u>\$ 571,366</u>

Note 9: Other Assets and Other Liabilities

Other assets in the accompanying consolidated balance sheets were comprised as follow:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
FCS captive insurance and other stock	\$ 891,653	\$ 851,355	\$ 331,774
Prepays	201,002	278,534	20,487
Other	63,717	34,941	23,218
Total	<u>\$ 1,156,372</u>	<u>\$ 1,164,830</u>	<u>\$ 375,479</u>

Other liabilities in the accompanying consolidated balance sheets were comprised as follow:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Employee incentives payable	\$ 3,702,940	\$ 4,690,956	\$ 3,430,505
FCS insurance premium payable	1,879,476	1,228,251	506,471
Allowance for unfunded commitments	1,547,061	1,215,266	253,688
Accrued annual leave	554,484	527,117	226,951
Capital lease payable	429,688	-	-
Other	732,102	576,377	219,917
Total	<u>\$ 8,845,751</u>	<u>\$ 8,237,967</u>	<u>\$ 4,637,532</u>

Note 10: Note Payable to FCBT

Interest rate risk inherent in the Association’s loan portfolio is substantially mitigated through the funding relationship with FCBT. FCBT manages interest rate risk through its direct loan pricing and asset/liability management process. The Association’s note to FCBT represents Association borrowings to fund the majority of its loan portfolio. The note is collateralized by a pledge of substantially all of the Association’s assets and is governed by a *General Financing Agreement* (“GFA”). The interest rate on the note is based on FCBT’s cost of funds. The note continues in effect until the expiration date specified in the GFA, which is September 30, 2018, unless sooner terminated by FCBT upon the occurrence of an event of default, or by the Association, in the event of a breach of the agreement by FCBT, upon giving FCBT 30 calendar days’ prior written notice, or in all other circumstances, upon giving FCBT 120 days’ prior written notice.

Notes to Consolidated Financial Statements

Note 10: Note Payable to FCBT (continued)

The balance outstanding on the Association's Direct Note from FCBT and the weighted average interest rate at December 31, 2016, 2015 and 2014, was \$1,429,487,047 at 1.80%, \$1,340,973,977 at 1.71% and \$765,294,810 at 1.82%, respectively.

Under the Act, the Association is obligated to borrow only from FCBT unless FCBT approves borrowing from other funding sources. FCBT and FCA regulations have established limitations on the Association's ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. At December 31, 2016, 2015 and 2014, the Association's Direct Note was within the specified limitations. The maximum amount the Association could borrow from FCBT as of December 31, 2016, was \$1,604,223,975, as defined by the GFA.

In addition to borrowing limits, the GFA contains covenants that include *i*) limits on leases, investments, other debt and dividend and patronage distributions; *ii*) minimum standards for return on assets and liquidity; and *iii*) provisions that address how the Association conducts business, maintains records, reports financial information and establishes policies and procedures. Remedies specified in the GFA associated with the covenants include additional reporting requirements, development of action plans, increases in interest rates on debt, reduction of lending limits and repayment of debt. As of and for the years ended December 31, 2016, 2015 and 2014, management believes the Association complied with GFA covenants.

Note 11: Members' Equity

A description of the Association's capitalization requirements, protection mechanisms, regulatory capitalization requirements and restrictions and equities are provided below.

Protection of certain borrower equity is provided under the Act that requires the Association, when retiring protected borrower equity, to retire such equity at par or stated value regardless of its book value. Protected borrower equity includes capital stock, participation certificates and allocated equities that were outstanding as of January 6, 1988, or were issued or allocated prior to October 6, 1988. If an Association is unable to retire protected borrower equity at par value or stated value, amounts required to retire this equity would be obtained from the Insurance Fund.

In accordance with the Act and the Association's capitalization bylaws, each borrower is required to invest in the Association as a condition of borrowing. The investment in Class B capital stock (for agricultural loans to producers) or participation certificates (for rural home and farm-related business loans) is equal to 2.0% of the loan amount, up to a maximum amount of \$1,000. The borrower acquires ownership of the capital stock or participation certificates at the time the loan is made, usually by adding the aggregate par value of the capital stock or participation certificates to the principal amount of the related loan obligation. The capital stock or participation certificates are subject to a first lien by the Association. Retirement of such equities will generally be at the lower of par or book value and repayment of a loan does not automatically result in retirement of the corresponding capital stock or participation certificates.

If needed to meet regulatory capital adequacy requirements, the board of directors of the Association may increase the percentage of stock requirement for each borrower up to a maximum of 10.0% of the loan amount.

Each owner of Class B capital stock is entitled to a single vote, while participation certificates provide no voting rights to their owners.

Within two years of repayment of a loan, the Association capital bylaws require the conversion of any borrower's outstanding Class B capital stock to Class A stock. Class A stock has no voting rights except in a case where a new issuance of preferred stock has been submitted to stockholders affected by the preference. Redemption of Class A shares is made solely at the discretion of the Association's board of directors and at the request of the stockholder of record.

Notes to Consolidated Financial Statements

Note 11: Members' Equity (continued)

The Association's Class A and B stock and participation certificates outstanding, at a par value of \$5 per share, are comprised as follow:

	2016	2015	2014
Class A stock	4,371	6,081	5,357
Class B stock	790,594	775,850	553,069
Participation certificates	15,150	15,876	16,673
Total	810,115	797,807	575,099

All borrower stock is at risk; losses that result in impairment of capital stock or participation certificates would be borne on a pro rata basis by all holders of Class A and B capital stock and participation certificates. In the event of liquidation of the Association, capital stock and participation certificates would be used as necessary to satisfy any remaining obligations in excess of the amounts realized on the sale or liquidation of assets. Any excess of the amounts realized on the sale or liquidation of assets over the Association's obligations to external parties and to FCBT would be distributed to the Association's stockholders.

Dividends and patronage distributions may be paid on Association capital stock and participation certificates, as the board of directors may determine by resolution, subject to capitalization requirements defined by the FCA and presented below. Amounts not distributed are retained as unallocated retained earnings. The following patronage distributions were declared and paid in 2016, 2015 and 2014, respectively:

Year ended	Patronage declared		Prior year patronage paid	Retirement/ Revolverment of
	Cash	Allocated Surplus		Allocated Surplus
December 31, 2016	\$ 12,221,653	\$ 2,631,114	\$ 11,963,528	\$ -
December 31, 2015	11,943,787	2,399,220	3,500,000	476
December 31, 2014	3,500,000	-	3,164,539	12,693

In addition to the amount shown as prior year patronage paid during 2015, the Association distributed \$5,198,882 related to GPAG's 2014 patronage declaration. This amount was included in other liabilities in the merger fair value table in note 3.

FCA capital adequacy regulations require the Association to achieve and maintain permanent capital, total surplus and core surplus ratios to risk-adjusted assets and off-balance sheet commitments. Failure to meet the ratio requirements can initiate certain mandatory and possibly additional discretionary actions by FCA that, if undertaken, could have a direct material effect on the Association's CFS. The Association is prohibited from reducing permanent capital by retiring stock or making certain other distributions to stockholders unless prescribed capital standards are met. As of December 31, 2016, the Association was not prohibited from retiring stock or distributing earnings. The Association's capital ratios follow:

	December 31,			Regulatory
	2016	2015	2014	Minimun
Permanent Capital Ratio	13.2 %	13.1 %	12.9 %	7.0 %
Total Surplus Ratio	13.0	12.8	12.5	7.0
Core Surplus Ratio	13.0	12.8	12.5	3.5

Notes to Consolidated Financial Statements

Note 11: Members' Equity (continued)

The Association's board of directors has established a *Capital Adequacy Plan* ("CAP") that includes the capital targets that are necessary to achieve the Association's capital adequacy goals as well as the minimum permanent capital standards. The CAP monitors projected dividends, patronage distributions, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered to meet the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the ALL to absorb potential loss within the loan portfolio; sufficiency of liquid funds; needs of the Association's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities, or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

FCA regulation empowers the FCA to direct a transfer of funds or equities by one or more System institutions to another System institution under specified circumstances. The Association has not been called upon to initiate any transfers and is not aware of any proposed action under this regulation.

Note 12: Income Taxes

A reconciliation of the expected FIT expense on Earnings before income taxes to actual FIT expense follows:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Federal tax at statutory rate	\$ 10,025,938	\$ 10,499,910	\$ 4,183,900
Effect of nontaxable FLCA subsidiary	(7,132,798)	(8,509,010)	(3,321,173)
Patronage distributions	(2,884,523)	(2,684,313)	(864,655)
Change in valuation allowance	(8,617)	818,708	(2,072)
Other	-	(125,295)	4,000
Provision for (benefit from) income taxes	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

Net deferred FIT assets included in other assets in the accompanying consolidated balance sheets, are comprised as follow:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
<u>Deferred Tax Assets</u>			
Allowance for loan losses	\$ 1,780,592	\$ 1,491,328	\$ 77,740
Loss carryforwards	362,850	362,850	130,247
Postretirement benefits, other	841,997	841,997	445,162
Other	(2,100)	295,781	73,512
Gross deferred tax assets	<u>2,983,339</u>	<u>2,991,956</u>	<u>726,661</u>
Deferred tax asset valuation allowance	<u>(2,983,339)</u>	<u>(2,991,956)</u>	<u>(726,661)</u>
Net deferred tax asset (liability)	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>

The calculation of tax assets and liabilities involves various management estimates and assumptions about future taxable earnings. At December 31, 2016, nonpatronage income is expected to be 0% of total taxable income (before patronage) and patronage income retained is expected to be at least 10% of total patronage income on a tax basis. Expected future tax rates are based upon enacted tax laws.

Notes to Consolidated Financial Statements

Note 12: Income Taxes (continued)

The IRC allows a deduction for patronage distributions of patron sourced income. Deduction of the patronage is allowed during the same year earned by the Association. Due to this deduction, the Association experienced a net operating loss in 2005 which can be carried forward until 2025.

Management is not aware of any tax positions where it is considered reasonably possible that the total amount of unrecognized tax liabilities or benefits will vary significantly from the amounts reported herein.

Note 13: Employee Benefit Plans

Employee Retirement Benefits. Association employees participate in either the DB Plan or the DC Plan. All eligible employees may also participate in the 401k.

DB Plan participants generally include employees hired prior to January 1, 1996. The actuarial present value of vested and nonvested accumulated benefit obligations exceeded the net assets of the DB Plan at December 31, 2016, 2015 and 2014. The Association recognized pension costs of \$1,963,860, \$836,341 and \$757,811 in 2016, 2015 and 2014, respectively. Assets the Association contributes to the DB Plan may be used to provide benefits to employees of other participating employers. If a participating employer stops contributing to the DB Plan, the unfunded DB Plan obligations may be borne by the remaining participating employers, including the Association. The following table includes additional information regarding the DB Plan:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
DB Plan assets to <i>projected benefit obligation</i>	66.4 %	66.8 %	67.5 %
DB Plan assets to <i>accumulated benefit obligation</i>	70.6 %	72.5 %	74.5 %
Association's contribution	\$ 1,963,860	\$ 836,341	\$ 757,811
Percentage of Association's contribution to total contributions	16.7 %	7.8 %	6.2 %

Participants in the DC Plan generally include employees who elected to transfer from the DB Plan prior to January 1, 1996, and employees hired on or after January 1, 1996. DC Plan participants direct the investment of the Association's contributions, which were 5% of eligible pay for the years ended December 31, 2016, 2015 and 2014, across various investment alternatives. The Association recognized pension costs for the DC Plan of \$523,525, \$437,802 and \$199,201 in 2016, 2015 and 2014, respectively.

In the 401k, the Association matches 100% of employee contributions up to 3% of eligible earnings and 50% of the next 2%, up to a maximum employer contribution of 4% of eligible earnings. Association 401k costs are expensed as incurred. The Association's contributions to the 401k were \$508,012, \$446,500 and \$230,696 in 2016, 2015 and 2014, respectively.

Other Postretirement Health Care Benefits ("OPRB"). The Association provides OPRB to qualifying retired employees. These OPRB are not characterized as multiemployer and the liability for these OPRB is included in accrued postretirement benefit liability in the accompanying consolidated balance sheets. Additional information on these benefits follows:

Notes to Consolidated Financial Statements

Note 13: Employee Benefit Plans (continued)

OPRB (continued).

	<u>2016</u>	<u>2015</u>	<u>2014</u>
OPRB accumulated obligation, beginning of year	\$ 6,210,385	\$ 3,968,918	\$ 3,014,658
Additional liability acquired with merger	-	2,728,965	-
Service cost	141,864	170,528	78,783
Interest cost	288,357	301,031	154,418
Plan participants' contributions	30,215	14,767	6,014
Actuarial loss (gain)	107,472	(797,331)	813,238
Benefits paid	(195,291)	(176,493)	(98,193)
OPRB accumulated obligation, end of year	<u>6,583,002</u>	<u>6,210,385</u>	<u>3,968,918</u>
Plan assets at fair value, beginning of year	-	-	-
Actual return on plan assets	-	-	-
Company contributions	165,076	161,726	92,179
Plan participants' contributions	30,215	14,767	6,014
Benefits paid	(195,291)	(176,493)	(98,193)
Plan assets at fair value, end of year	<u>-</u>	<u>-</u>	<u>-</u>
Funded status of the plan	<u>\$ (6,583,002)</u>	<u>\$ (6,210,385)</u>	<u>\$ (3,968,918)</u>

Accumulated other comprehensive loss ("AOCL") in members' equity includes net actuarial losses and prior service costs/credits that have been included in liabilities, but not amortized into earnings

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Net actuarial loss (gain)	\$ 381,890	\$ 274,418	\$ 1,157,676
Prior service cost (credit)	(103,608)	(162,814)	(228,090)
Net transition obligation (asset)	-	-	-
AOCL from OPRB	<u>\$ 278,282</u>	<u>\$ 111,604</u>	<u>\$ 929,586</u>

Weighted-Average Assumptions Used to Determine OPRB Obligations:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Measurement date	12/31/2016	12/31/2015	12/31/2014
Discount rate	4.60%	4.70%	4.55%
Health care cost trend rate assumed for next year (pre-65) - medical	6.75%	7.00%	7.25%
Health care cost trend rate assumed for next year (post-65) - medical	6.50%	6.50%	6.75%
Ultimate health care cost trend rate	4.50%	4.50%	5.00%
Year that the rate reaches the ultimate trend rate (pre-/post-65)	2025/2024	2025/2025	2024/2024
Service cost	\$ 141,864	\$ 170,528	\$ 78,783
Interest cost	288,357	301,031	154,418
Expected return on plan assets	-	-	-
Amortization of:			
Unrecognized net transition obligation (asset)	-	-	-
Unrecognized prior service cost	(59,206)	(65,276)	(78,583)
Unrecognized net loss (gain)	-	85,927	5,609
Net OPRB Cost	<u>\$ 371,015</u>	<u>\$ 492,210</u>	<u>\$ 160,227</u>
Accounting for settlements/curtailments/special termination benefits	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

Notes to Consolidated Financial Statements

Note 13: Employee Benefit Plans (continued)

OPRB (continued).

Weighted-Average Assumptions Used to Determine OPRB Obligations (continued):

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Net actuarial loss (gain)	\$ 107,472	\$ (797,331)	\$ 813,238
Amortization of prior service cost	59,206	65,276	78,583
Amortization of transition liability (asset)	-	(85,927)	(5,609)
Other comprehensive (income) loss from OPRB obligation	<u>\$ 166,678</u>	<u>\$ (817,982)</u>	<u>\$ 886,212</u>
Unrecognized net transition obligation (asset)	\$ -	\$ -	\$ -
Unrecognized prior service cost	(59,206)	(59,206)	(65,276)
Unrecognized net loss (gain)	-	-	85,927
AOCI amounts expected to be amortized into expense	<u>\$ (59,206)</u>	<u>\$ (59,206)</u>	<u>\$ 20,651</u>

Weighted-Average Assumptions Used to Determine Benefit Cost:

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Measurement date	12/31/2015	12/31/2014	12/31/2013
Discount rate	4.70%	4.55%	5.20%
Health care cost trend rate assumed for next year (pre-65) - medical	7.00%	7.25%	7.50%
Health care cost trend rate assumed for next year (post-65) - medical	6.50%	6.75%	6.50%
Ultimate health care cost trend rate	4.50%	5.00%	5.00%
Year that the rate reaches the ultimate trend rate (pre-/post-65)	2025/2023	2024/2024	2024/2024

Expected Benefit Payments (net of employee contributions):

Fiscal 2017	\$ 195,862
Fiscal 2018	225,663
Fiscal 2019	235,178
Fiscal 2020	274,431
Fiscal 2021	301,650
Fiscal 2022–2026	<u>1,783,323</u>
Expected Benefit Payments (net of employee contributions):	<u>\$ 3,016,107</u>
Expected Contributions in 2017	<u>\$ 195,862</u>

Notes to Consolidated Financial Statements

Note 14: Related Party Transactions

Association directors, excluding director-elected directors, are required to be Association borrowers/stockholders. The Association may enter into loan origination or servicing transactions with its *officers, relatives of officers and directors, or with organizations with which these persons are associated* (collectively referred to as “**Insiders**”), in the ordinary course of business. Insider loans are subject to special approval requirements in FCA regulations and are made on the same terms (including interest rates, amortization schedule and collateral) as those prevailing at the time for comparable transactions with unrelated borrowers.

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Insider loans at December 31,	\$ 19,052,776	\$ 27,757,882	\$ 3,303,696
Insider loans originated	39,002,664	27,238,609	3,154,477
Insider loan repayment received	43,751,380	24,368,127	2,399,788
Other changes in insider listing, net	(3,956,390)	21,583,704	-

In the opinion of management, none of the Insider loans outstanding at December 31, 2016, 2015 and 2014 involved more than a normal risk of collectibility.

Purchased services expenses may include administrative services, marketing, information systems and accounting services costs which FCBT billed to the Association. These expenses were \$2,722,085, \$1,760,112 and \$679,193 in 2016, 2015 and 2014, respectively.

The Association received \$10,426,539, \$10,268,037 and \$3,708,064 in patronage payments from FCBT in 2016, 2015 and 2014, respectively.

Note 15: Fair Value Measurements

Valuation Techniques and Inputs. Information about fair value valuation techniques and related inputs for certain financial instruments follow.

Cash. The carrying value of Association cash is fair value.

Assets Held in Nonqualified Benefits Trusts. Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

Farmer Mac Guaranteed AMBS, HTM. Fair value measurements for disclosures are estimated using discounted cash flows considering market interest rates, estimated prepayment rates, probabilities of default and loss severities. Inputs depend significantly on management judgments and experience with these securities and reflect the Association’s own assumptions about the assumptions that market participants would use to price the assets. These fair value measurements are level 3 under the fair value hierarchy.

Loans. Fair value is estimated using various methods for different segments of the portfolio. Generally, fair value measurements for disclosures are estimated using discounted cash flows considering market interest rates, prepayment forecasts, probabilities of default, loss severities and general valuation adjustments included in the ALL. Loans deemed to be impaired involve non-recurring valuation adjustments, if impairment on these impaired loans is identified, generally measured using the collateral method. Inputs to these measurements include independent and internal appraisals and other market-based information, but in many cases it also requires significant input based on management’s knowledge of and judgment about current market conditions, specific issues relating to the collateral, holding periods, selling costs and other matters that may result in specific valuation adjustments included in the ALL. Inputs to these measurements depend significantly on management judgments and experience with the portfolio and individual borrowers and reflect the Association’s own assumptions about the assumptions that market participants would use to price the assets. These fair value measurements are level 3 under the fair value hierarchy.

Other Property Owned. Fair value is estimated using appraisals or other market-based information and may be used on a non-recurring basis to recognize valuation adjustments. Costs to sell represent transaction costs and are not included as a component of the asset’s fair value, although they may be included in the carrying value. These fair value measurements are level 3 under the fair value hierarchy.

Notes to Consolidated Financial Statements

Note 15: Fair Value Measurements (continued)

Valuation Techniques and Inputs (continued).

Note Payable to FCBT. Fair value for disclosures are estimated using discounted cash flows considering benchmark yield curve, derived yield spread and the Association's credit risk. These fair value measurements are level 3 under the fair value hierarchy.

Commitments to Extend Credit. Fair value for disclosures are estimated using discounted cash flows considering the funding rate and risk-adjusted spread. The fair value of letters of credit approximate the fees currently charged for similar agreements or the estimated cost to terminate or otherwise settle similar obligations. Currently reported letters of credit reflect letter of credit commitments on capital debt market participations and associated fees. The Association does not normally assess fees on its commitments to extend credit; hence, there is no fair value to be assigned to these commitments until they are funded. These fair value measurements are level 3 under the fair value hierarchy.

Recurring Fair Values. Financial assets measured at fair value on a recurring basis follow:

	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets held in nonqualified benefit trusts:				
December 31, 2016	\$ 88,216	\$ -	\$ -	\$ 88,216
December 31, 2015	81,602	-	-	81,602
December 31, 2014	-	-	-	-

NonRecurring Fair Values. Financial assets measured at fair value on a nonrecurring basis follow:

December 31, 2016	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Loans	\$ -	\$ -	\$ 120,183	\$ 120,183
Other property owned	-	-	1,384,355	1,384,355
 December 31, 2015	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Loans	\$ -	\$ -	\$ 502,434	\$ 502,434
Other property owned	-	-	1,445,855	1,445,855
 December 31, 2014	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Loans	\$ -	\$ -	\$ -	\$ -
Other property owned	-	-	233,500	233,500

Notes to Consolidated Financial Statements

Note 15: Fair Value Measurements (continued)

Fair Value Disclosures. Fair value measurements for financial assets and liabilities that are not recorded at fair value follow:

December 31, 2016	Fair Value Measurement Using				Total Fair Value
	Total Carrying Amount	Level 1	Level 2	Level 3	
Cash	\$ 44,194	\$ 44,194	\$ -	\$ -	\$ 44,194
AMBS	3,810,694	-	-	3,841,610	3,841,610
Net loans	1,603,245,283	-	-	1,566,744,296	1,566,744,296
Note payable to FCBT	1,429,487,047	-	-	1,397,070,854	1,397,070,854
December 31, 2015					
Cash	\$ 37,598	\$ 37,958	\$ -	\$ -	\$ 37,958
AMBS	4,531,324	-	-	4,563,741	4,563,741
Net loans	1,511,195,432	-	-	1,488,302,703	1,488,302,703
Note payable to FCBT	1,340,973,977	-	-	1,320,737,901	1,320,737,901
December 31, 2014					
Cash	\$ 3,178,220	\$3,178,220	\$ -	\$ -	\$ 3,178,220
AMBS	2,850,679	-	-	2,887,702	2,887,702
Net loans	841,186,599	-	-	829,100,097	829,100,097
Note payable to FCBT	765,294,810	-	-	754,036,771	754,036,771

Note 16: Commitments and Contingencies

In addition to those commitments and contingencies discussed in note 2, *Summary of Significant Accounting Policies*, the Association is involved in various legal proceedings in the ordinary course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

The Association may participate in financial instruments with off-balance-sheet risk to satisfy the financing needs of its borrowers in the form of commitments to extend credit and commercial letters of credit. These financial instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the CFS. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the contract. Commercial letters of credit are agreements to pay a beneficiary under conditions specified in the letter of credit. Commitments and letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee. At December 31, 2016, \$470,213,197 of commitments and \$3,632,027 of commercial letters of credit were outstanding.

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these credit-related financial instruments have off-balance-sheet credit risk because their amounts are not reflected on the consolidated balance sheet until funded or drawn upon. The credit risk associated with issuing commitments and letters of credit is substantially the same as that involved in extending loans to borrowers and management applies the same credit policies to these commitments. Upon fully funding a commitment, the credit risk amounts are equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the collateral or other security is of no value. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower.

Notes to Consolidated Financial Statements

Note 17: Quarterly Financial Information (Unaudited):

Quarterly results of operations follow:

	2016				
	First	Second	Third	Fourth	Total
Net interest income	\$ 9,884	\$ 10,165	\$ 10,951	\$ 10,649	\$ 41,649
(Provision for) reversal of loan losses	(302)	(103)	(719)	(342)	(1,466)
Noninterest income (expense), net	(2,699)	(3,317)	(2,634)	(2,887)	(11,537)
Net income	\$ 6,883	\$ 6,745	\$ 7,598	\$ 7,420	\$ 28,646
	2015				
	First	Second	Third	Fourth	Total
Net interest income	\$ 9,576	\$ 9,455	\$ 10,304	\$ 12,738	\$ 42,073
(Provision for) reversal of loan losses	(601)	630	(962)	(739)	(1,672)
Noninterest income (expense), net	(3,318)	(2,847)	(528)	(3,708)	(10,401)
Net income	\$ 5,657	\$ 7,238	\$ 8,814	\$ 8,291	\$ 30,000
	2014				
	First	Second	Third	Fourth	Total
Net interest income	\$ 4,345	\$ 4,711	\$ 5,272	\$ 5,589	\$ 19,917
(Provision for) reversal of loan losses	(57)	(76)	(582)	(327)	(1,042)
Noninterest income (expense), net	(1,537)	(1,796)	(981)	(2,607)	(6,921)
Net income	\$ 2,751	\$ 2,839	\$ 3,709	\$ 2,655	\$ 11,954

Note 18: Subsequent Events

In January 2017, the Association received approval from FCA to issue 20 million shares of a series of preferred stock, par value of \$1.00 per share. The preferred stock offering is scheduled to be issued by the end of the first quarter of 2017, but the stock remains unissued as of the date of these financial statements.

Association management has evaluated subsequent events through March 13, 2017, which is the date the CFS were issued or available to be issued. All significant subsequent events identified have been disclosed in these CFS.

Disclosure Information and Index

Disclosures Required by Farm Credit Administration Regulations

DESCRIPTION OF BUSINESS

The description of the territory served, the persons eligible to borrow, the types of lending activities engaged in and the financial services offered and related Farm Credit organizations required to be disclosed in this section are incorporated herein by reference from the *Consolidated Financial Statements* (“CFS”) note 1, *Organization and Operations*, included in this Annual Report.

The descriptions of significant developments that had or could have a material impact on earnings, interest rates to borrowers, patronage or dividends, acquisitions or dispositions of material assets, changes in the reporting entity, changes in patronage policies or practices and financial assistance provided by or to the Association through loss sharing or capital preservation agreements or from any other source, if any, required to be disclosed in this section are incorporated herein by reference from *Management’s Discussion and Analysis of Financial Condition and Results of Operations* (“MDA”) included in this Annual Report.

DESCRIPTION OF PROPERTY

AgTexas Farm Credit Services (“**Association**”) serves its 43-county territory through its main administrative and lending office at 6901 Quaker Avenue, Suite 300 in Lubbock, Texas. Additionally, there are twelve branch lending offices located throughout the territory. The Association owns the office buildings in Amarillo, Brownfield, Burleson, Dimmitt, Dumas, Friona, Hillsboro, Levelland, Plainview, Seminole, Stephenville and the Muleshoe insurance office free of debt. The Association leases the office building in Lubbock.

LEGAL PROCEEDINGS

The Association is involved in various legal proceedings in the ordinary course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association’s CFS.

DESCRIPTION OF CAPITAL STRUCTURE

The information required to be disclosed in this section is incorporated herein by reference from CFS note 11, *Members’ Equity*, included in this Annual Report.

DESCRIPTION OF LIABILITIES

The description of liabilities required to be disclosed in this section is incorporated herein by reference from CFS note 10, *Note Payable to FCBT* and in the MDA included in this Annual Report.

The description of contingent liabilities required to be disclosed in this section is incorporated herein by reference from CFS note 2, *Summary of Significant Accounting Policies* and CFS note 16, *Commitments and Contingencies*, included in this Annual Report.

Disclosure Information and Index

RELATIONSHIP WITH THE FARM CREDIT BANK OF TEXAS

The Association's financial condition may be impacted by factors that affect the *Farm Credit Bank of Texas* ("FCBT"), as discussed in CFS note 1, *Organization and Operations*, included in this Annual Report. FCBT's financial condition and results of operations may materially affect stockholders' investment in the Association.

FCBT's and district associations' (collectively referred to as the "District") annual and quarterly stockholder reports are available free of charge, upon request. These reports can be obtained by *i*) writing to FCBT, The Ag Agency, P.O. Box 202590, Austin, Texas 78720-2590 or calling (512) 483-9204, *ii*) e-mailing fcf@farmcreditbank.com, or *iii*) going to the FCBT website at www.farmcreditbank.com.

The Association's annual and quarterly stockholder reports are also available free of charge, upon request. The annual and quarterly reports are available approximately 75 days after year end and 40 days after quarter ends, respectively, and can be obtained by *i*) writing to AgTexas Farm Credit Services, P.O. Box 53240, Lubbock, Texas 79453 or calling 1-800-228-4575, *ii*) e-mailing jspruill@agtexas.com or *iii*) going to the Association's website at www.agtexas.com 75 days after year end.

SELECTED FINANCIAL DATA

Selected financial data for the five years ended December 31, 2016, required to be disclosed, is incorporated herein by reference to the *Five-Year Summary of Selected Consolidated Financial Data* included in this Annual Report.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

MDA precedes the CFS in this Annual Report and is incorporated herein by reference.

DIRECTORS AND SENIOR OFFICERS

The Association's member- and director-elected board of directors and senior officers follow:

Name	Position	Region Represented	Date Elected/ Employed	Term Expires
James Ray Schronk	Director	I	1992	2017
Dennis Anthony	Chairman	VI	1993	2017
Ronald Luker	Vice Chairman	IV	1998	2019
Kinley Sorrels	Director	II	2006	2018
Kevin Buxkemper	Director	III	2006	2018
Savoy Bradley	Director	VIII	2016	2019
Bryan Reinart	Director	At-Large	2007	2019
Lance Gaillard	Director	VII	2014	2017
Ryan Smith	Director	At-Large	2015	2017
Danny Klinefelter	Director-Elected	-	2001	2019
Terry Sherrill	Director-Elected	-	2004	2019
Tony Crumpton	Director-Elected	-	2008	2017
Chuck Taylor	Director-Elected	-	2013	2019
Vacant	Director	V	N/A	2018
Tim McDonald	Chief Executive Officer	-	1989	-
Alan Watson	Chief Operating Officer	-	1978	-
Scotty Elston	Chief Credit Officer	-	1983	-
Jerry Spruill	Chief Financial Officer	-	1992	-

Disclosure Information and Index

Directors and Senior Officers (continued). Directors elected by the stockholders on a regional and at-large residency basis follow:

<u>Region</u>	<u>Counties</u>
I	Ellis, Hill, Johnson, Navarro, Parker, Tarrant, Wise
II	Brown, Comanche, Eastland, Erath, Hamilton, Hood, Somervell
III	Crosby, Garza, Lynn, Lubbock
IV	Cochran, Gaines, Hockley, Terry, Yoakum
V	Armstrong, Briscoe, Floyd, Hale, Randall, Swisher
VI	Bailey, Castro, Deaf Smith, Lamb, Parmer
VII	Carson, Hutchinson, Moore, Oldham, Potter
VIII	Dallam, Hartley, Hansford, Sherman

Each of Regions I through VIII is represented by one stockholder-elected director. Regions I through IV are represented at-large by one stockholder-elected director. Regions V through VIII are represented at-large by one stockholder-elected director. To be nominated or otherwise fill a stockholder-elected director position, the voting stockholder must reside in the region or regions corresponding to the position.

A brief statement of the business and employment background of each director and senior officer, at December 31, 2016, is provided below for informational purposes.

Dennis Anthony, board chair, is a graduate of Texas Tech University. He has been farming since 1975. He grows dryland milo and wheat and some irrigated corn in Parmer and Deaf Smith counties with his operation concentrated mostly toward livestock, including cattle feeding. He is also a stockholder in PACO Feedyard, Friona, Texas. He sits on the boards of the Parmer Medical Center and the Parmer County Soil and Water Conservation District.

Ronald Luker, board vice chair, serves on the Terry County Co-op Gin board, PYCO Advisory Committee and the Plains Cotton Improvement Committee. He has been engaged in farming cotton, peas, milo and peanuts in Terry county for 39 years.

Savoy Bradley serves on the human resources committee. He has farmed in Dallam, Sherman and Hutchinson counties since 1987. In addition to farming corn, alfalfa and triticale, he also runs an Angus cattle operation.

Kevin Buxkemper serves on the audit committee and is a member of the Tenth District Benefits Administration Committee and the Tenth District Farm Credit Council. Since 1986, he has farmed in Lynn and Lubbock counties where he also operates a cow-calf operation. He currently serves on Texas Farm Bureau board, Lubbock County Farm Bureau board and Slaton Co-op Gin board.

Tony Crumpton serves as the chair of the human resources committee. He is executive vice president of Facilities, Fuel and Supply for United Supermarkets, LLC. He has been with United Supermarkets since 1990 with various positions including chief operating officer of the Traditional Division of United Supermarkets, executive vice president of Sales and Merchandising and vice president of Logistics. He is a Texas Tech University accounting graduate and is currently serving the community in various capacities including the South Plains Food Bank Advisory Board.

Trent Finck resigned from the board in 2016. He has been a farmer and rancher since 1983. He holds a degree from Texas Tech University in agricultural economics. His family partnership encompassed operations in Swisher and Briscoe counties, raising irrigated and dryland wheat, cotton, milo, silage and hay. They also have stocker cattle and a cow-calf herd. He served on the Swisher County Advisory Board for the High Plains Water District and on the Swisher County Extension Ag Committee.

Myles Frische's position was closed upon the completion of the 2016 director election as per the Merger Agreement. Mr. Frische served on the audit committee. He is a resident of Dumas and farms and ranches in Hartley, Moore, Sherman, Hansford and Hutchinson counties. His operation consists of irrigated seed production, corn, wheat and cotton. He also farms dryland wheat and cotton, runs cattle on grass and wheat and has a grow yard. He is a partner in a full-service commercial fertilizer sale and application business.

Disclosure Information and Index

Directors and Senior Officers (continued).

Lance Gaillard serves on the audit committee. A lifelong farmer, he owns and leases land in Hutchinson and Hansford counties, producing corn, wheat, seed milo and cotton on irrigated farmland. He also farms dryland wheat and sorghum and has a stocker cattle operation.

Danny Klinefelter, Ph.D. serves on the audit committee. For over 30 years, he served as a professor and continues as an extension economist at Texas A&M University, where he specializes in agricultural finance and management development. He currently serves as a board member for Rose Acre Farms and is an advisory board member for Black Gold Farms, Toms Farms, Granular and McNair Center for Entrepreneurship. His varied experience includes positions in commercial banking and with the Farm Credit Capital Corporation in the Fifth Farm Credit District and the Federal Intermediate Credit Bank of Jackson. He grew up on a grain and livestock farm in central Illinois and is currently president of the family businesses, Klinefelter Farms, Inc. and Linco-Precision, Inc.

Royce Lesley's position was closed upon the completion of the 2016 director election as per the Merger Agreement. Mr. Lesley was a member of the audit committee. His agricultural operation consists of livestock, hay, peanuts and pecans. He has been farming for over 40 years.

Bryan Reinart serves on the human resources committee. He is a lifelong farmer and resides in Dimmitt, Castro County, Texas. His operation consists of irrigated cotton, wheat, milo and corn, in addition to dryland cotton, wheat, milo and pasture. He also serves on the board of the Hereford Grain Co-op.

Joe Reinart passed away prior to the expiration of his term in 2016. He served on the audit committee. He had farmed since 1973 in the Sherman/Dallam county area – focusing on irrigated corn, wheat, seed milo production and cotton in addition to stocker cattle. He also served on the Ag Producers Co-op Board.

James Ray Schronk has farmed in Hill County for over 40 years. He is a member of the Hill County Crops Committee and is a director for Hill, Johnson and McLennan County Integrated Pest Management Committee. He also serves on the Natural Resource Conservation Service Agriculture Committee.

Terry Sherrill serves as chair of the audit committee. He is a certified public accountant, owning and operating a public accounting firm in Gruver since 1999. Previously, he was the chief financial officer for two large agribusinesses in the Panhandle and was also employed by the accounting firm, Arthur Young and Company. He received a bachelor of business administration in accounting from West Texas State University.

Ryan Smith serves on the audit committee. He operates a diversified farming operation in Terry County, including a cow-calf operation, custom baling, cotton, peanuts, watermelon, alfalfa, milo and hay. He has farmed in Terry county for over 20 years. In addition, he partners with his father in a pump service company and owns a partial interest in Essentially Chic LLC.

Kinley Sorrells serves on the human resources committee. He has owned and operated Sorrells Farms since 1977, which includes pecan, fruit and vegetable production and a cow-calf operation in Comanche County. He also serves on Lake Proctor Irrigation Authority board, Extension Horticulture Committee, Extension Planning Committee and Comanche County Water Corporation.

Chuck Taylor serves on the human resources committee. He has been employed as CFO of Anderson Merchandisers, now AN Connect, for more than 17 years. He is a certified public accountant and holds both a bachelor's degree and master's degree in business administration from West Texas State University. He has a business interest in a partnership in which he serves as landlord of a farm in Crosby County.

Tim McDonald is president and chief executive officer of the Association. He began his career with Amarillo PCA in 1989, and in 2006, was named president and chief executive officer of Great Plains Ag Credit. He holds a B.S. in animal science from West Texas State University. He is a member of the Farm Credit System Group of 30 and sits on the board of Southwest Council of Agribusiness. He is involved in several business enterprises associated with agricultural real estate and commercial rental property.

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Directors and Senior Officers (continued).

Alan Watson is chief operating officer of the Association. He has been with the System since 1978, moving to Stephenville PCA in 1979 and rising through the ranks until his promotion to COO in 1999. He oversees human resources and audit functions in addition to all areas of operations. He is a graduate of Texas A&M University with a degree in agricultural economics.

Scotty Elston serves as chief credit officer of the Association. He began his Farm Credit career with the Farm Credit Bank of Texas in 1983, moving to the Fort Worth office of Stephenville PCA in 1984. He was transferred to the Stephenville office and promoted to vice president in 1992 and promoted to his current position in 2000. He attended Abilene Christian University and obtained a B.S. in agricultural business. He serves on the Farm Credit System Credit Management Workgroup, the Farm Financial Standards Council executive board and the Tenth Farm Credit District Farmview Association Advisory Committee.

Jerry Spruill serves as chief financial officer of the Association. He has 24 years of service in the System, with 22 years as CFO of system institutions and two years as director of operations at Farm Credit Bank of Texas. He is a certified public accountant licensed in the state of Texas and currently serves on a Professional Standards Committee for the Texas Society of Certified Public Accountants. He also serves on the board for the National Rural Lending Association. He is a 1992 accounting graduate from Tarleton State University. He farmed and ranched prior to beginning a career in Farm Credit.

DIRECTOR COMPENSATION

Directors were compensated for their service to the Association with an honorarium for meetings and a monthly retainer. The honorarium is \$700 per day for in-person board and committee meetings. Monthly retainers are paid to the chairman of the board at a rate of \$1,000, director-elected directors at a rate of \$1,350 and remaining stockholder-elected directors at a rate of \$750. Mileage for attending official meetings during 2016 was paid at the IRS-approved rate. They are reimbursed for certain expenses incurred while representing the Association in an official capacity. A copy of the travel policy is available to stockholders of the Association upon request. The aggregate compensation paid to directors in 2016, 2015 and 2014 was \$512,497, \$421,433 and \$225,038, respectively, which includes reimbursements for travel, subsistence and other related expenses paid to directors and on their behalf of \$143,747, \$97,633 and \$60,938 in 2016, 2015 and 2014, respectively. Additional detail on director compensation follows:

Director	Days in		Total Compensation in 2016
	Board and Committee Meetings	Other Official Activities	
Dennis Anthony	11	18	\$ 32,300
Ronald Luker	18	7	26,150
Savoy Bradley	9	0	11,200
Kevin Buxkemper	15	10	26,500
Tony Crumpton	12	4	27,400
Trent Finck	5	5	10,000
Myles Frische	8	4	11,050
Lance Gaillard	15	4	21,950
Danny Klinefelter	18	9	35,100
Royce Lesley	9	2	10,350
Bryan Reinart	14	7	23,700
Joe Reinart	7	0	6,800
James Ray Schronk	18	1	22,300
Terry Sherrill	17	8	33,700
Ryan Smith	15	4	22,300
Kinley Sorrels	17	7	25,450
Chuck Taylor	9	0	22,500
			<u>\$ 368,750</u>

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Director Compensation (continued).

Additional detail on director compensation for committee service, included in the table above, follows:

Director	Audit	Human Resource	2016 Total
Terry Sherrill	\$ 2,800	\$ -	\$ 2,800
Kevin Buxkemper	2,800	-	2,800
Danny Klinefelter	2,800	-	2,800
Lance Gaillard	2,100	-	2,100
Ryan Smith	700	-	700
Myles Frische	700	-	700
Joe Reinart	700	-	700
Tony Crumpton	-	1,400	1,400
Kinley Sorrells	-	1,400	1,400
Chuck Taylor	-	1,400	1,400
Bryan Reinart	-	1,400	1,400
	<u>\$ 12,600</u>	<u>\$ 5,600</u>	<u>\$ 18,200</u>

SENIOR OFFICER COMPENSATION

The Human Resources Committee, comprised as detailed in the preceding table, reviewed and approved the *Compensation Discussion and Analysis – Senior Officers* that follows.

Compensation Discussion and Analysis – Senior Officers

Overview

The Association's compensation philosophy is to pay market salaries and reward extraordinary performance through an employee incentive plan(s). The board, human resources committee and management team recognize the value of experienced and skilled employees to meet stockholder needs while they also provide risk management and adequate returns to the Association. Incentive plans are designed to achieve the goals established by the board in the Association's business plan. Third-party salary studies are used by management and the human resources committee to establish salary and incentive administration. All Association full-time employees are eligible participants in the defined incentive plans. The 2016 incentive plans incorporated profitability, minimum capital compliance with the Association's General Financing Agreement, declaration of patronage to stockholders and external credit reviews. They covered the Association's fiscal year and included a new business incentive, based on business generated during the calendar year by the employee in his/her given role and a component/scorecard incentive, based on credit administration, credit quality and earnings. New loan incentives were paid to the lending and administrative team based on the credit quality, net interest earnings of new loans booked and achievement of marketing goals. New business incentives for the appraisal team and crop insurance representatives were based on the volume of business generated. The incentive is paid between February 1 and March 31 following the plan year. The 2017 incentive plan is goal-based with components addressing asset quality, earnings, growth and guaranties.

Employees who use their personal vehicle for business purposes were reimbursed during 2016 at the IRS-approved rate per mile.

Senior officers, including the CEO, are reimbursed for reasonable travel, subsistence and other related expenses while conducting Association business. A copy of the Association's travel policy is available to shareholders upon request.

The board recognizes the need to retain specific key employees for a definite tenure or until a critical Association project is accomplished. Accordingly, the board has approved an Employee Retention Plan for those employees recommended by the chief executive officer and approved by the human resources committee. The human resources committee approves the commitment period and compensation levels for each individual covered by said plan based on the desired tenure and/or project to be completed.

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Compensation Discussion and Analysis – Senior Officers - Overview (continued)

Disclosure of information on the total compensation paid and the arrangements of the compensation plans during 2016 to any senior officer or to any other officer included in the aggregate are available and will be disclosed to Association shareholders upon request.

Employee(s)	Year	Salary (b)	Bonus (c)	Change in		Other (f)	Total
				Pension Value (d)	Deferred/Perquisite (e)		
Tim McDonald, CEO	2016	\$ 335,013	\$ 120,500	\$ 330,223	\$ 17,648	\$ -	\$ 803,384
Tim McDonald, CEO	2015	325,013	16,250	61,595	26,990	151,088	580,936
Michell Harris, CEO	2014	252,010	80,996	692,932	34,736	-	1,060,674
Aggregate number of senior officers and highly compensated employees (a)							
5	2016	\$ 989,705	\$ 639,142	\$ 692,125	\$ 86,722	\$ -	\$ 2,407,694
5	2015	877,734	597,452	604,374	108,250	-	2,187,810
5	2014	767,229	354,137	1,409,107	140,536	-	2,671,009

- (a) Aggregate number of senior officers/highly compensated individuals, excluding CEO.
- (b) Gross salary, including retention plan compensation for certain senior officers.
- (c) Includes bonuses paid within the first 30 days of the subsequent calendar year.
- (d) Change in pension value represents the change in the actuarial present value of the accumulated benefit under the defined benefit pension plan, the Farm Credit Bank of Texas Pension Plan, from the prior fiscal year to the current fiscal year.
- (e) Deferred/Perquisites include contributions to 401(k) and defined contribution plans, supplemental 401(k) discretionary contributions, automobile benefits and premiums paid for life insurance.
- (f) Amounts in the "Other" column are relocation payments.

Pension Benefits Table

The following table presents the total annual benefit provided from the defined benefit pension plan in 2016 applicable to the CEO, senior officers and other highly compensated employees that participated in the plan:

Employee(s)	Plan Name	Number of Years Credited Service	Present Value of Accumulated Benefit	Payments During 2016
Tim McDonald, CEO	FCBT Pension Plan	28.54	\$ 1,443,586	\$ -
Aggregate number of senior officers and highly compensated employees (a)				
3	FCBT Pension Plan	34.41	\$ 6,322,590	\$ -

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Pension Benefits Table Narrative Disclosure

The CEO and two of the Association's senior management participate in the *Farm Credit Bank of Texas Pension Plan* (the "**Pension Plan**"), which is a qualified defined benefit retirement plan. Compensation, as defined in the Pension Plan, includes wages, incentive compensation, deferrals to the 401(k) and flexible spending account plans, but excludes annual leave or sick leave that may be paid in cash at the time of termination, retirement, or transfer of employment, severance payments, retention bonuses, taxable fringe benefits and any other payments. Pension Plan benefits are based on the average of monthly eligible compensation over the 60 consecutive months that produce the highest average after 1996 ("**FAC60**"). The Pension Plan's benefit formula for a Normal Retirement Pension is the sum of (a) 1.65% of FAC60 times "Years of Benefit Service" and (b) 0.50% of (i) FAC60 in excess of Social Security covered compensation items and (ii) "Years of Benefit Service" (not to exceed 35). The present value of the senior officers' accumulated Pension Plan is calculated assuming retirement had occurred at the measurement date used for financial reporting purposes with the retirement at age 65. The Pension Plan's benefit formula for the Normal Retirement Pension assumes that the senior officer is married on the date the annuity begins, that the spouse is exactly two years younger than the senior officer and that the benefit is payable in the form of a 50% joint and survivor annuity. If any of those assumptions are incorrect, the benefit is recalculated to be the actuarial equivalent benefit.

Neither the CEO nor any other senior officer received noncash compensation exceeding \$5,000 in 2016, 2015 and 2014.

TRANSACTIONS WITH DIRECTORS AND SENIOR OFFICERS

The Association's policies on loans to and transactions with its officers and directors, required to be disclosed in this section, are incorporated herein by reference from CFS note 14, *Related Party Transactions*, included in this Annual Report.

DIRECTORS' AND SENIOR OFFICERS' INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS

There has been no involvement in any certain legal proceedings due to bankruptcy, criminal or judgment findings against any senior officer or director serving for the Association during the past five years.

RELATIONSHIP WITH INDEPENDENT AUDITOR

The Association Board Audit Committee engaged the independent accounting firm of *PricewaterhouseCoopers LLP* ("**PwC**") to perform the annual CFS audit included in this Annual Report. Total fees paid to PwC for professional services rendered during 2016 were \$81,900 for annual audit services.

CONSOLIDATED FINANCIAL STATEMENTS

The CFS, PwC's *Independent Auditor's Report* thereon dated March 13, 2017, and the *Report of Management* in this Annual Report are incorporated herein by reference.

MEMBER/SHAREHOLDER PRIVACY

Members' nonpublic personal financial information is protected by Farm Credit Administration regulation. Our directors and employees are restricted from disclosing information not normally contained in published reports or press releases about the association or its members.

Disclosure Information and Index

CREDIT AND SERVICES TO YOUNG, BEGINNING, AND SMALL FARMERS AND RANCHERS, AND PRODUCERS OR HARVESTERS OF AQUATIC PRODUCTS

The mission of AgTexas' *Young, Beginning, and Small Farmer and Rancher* ("YBS") program is to provide sound and constructive credit and related services to YBS farmers and ranchers in our territory to the fullest extent of their credit worthiness. AgTexas maintains a viable YBS program for the long-term viability and benefit of the Association, our communities and the agricultural industry. Our objective is to increase the market penetration in numbers and volume in a 3 to 5% range on an annual basis.

The following definitions are used to identify young, beginning and small agricultural applicants.

- A "Young" farmer/rancher is defined as a producer who is age 35 or younger as of the date the loan was originally made.
- A "Beginning" borrower is a farmer/rancher who has 10 years or less of farming or ranching experience as of the date the loan was originally made.
- A "Small" producer is one who normally generated less than \$250,000 in annual gross sales of agricultural or aquatic products at the date the loan was originally made.
- Borrowers may qualify for a designation in more than one category dependent upon the above factors.

The Association sets annual and long term quantitative goals within its operational and strategic business plan for the number and volume of loans to this market sector by category. Quarterly status reports are provided to the board of directors to monitor the Association's performance in relation to these goals. All 2016 results are within 2% of the goal established for the Association. The 2016 goals and year-end results are as follows:

Category	2016	
	Goal	Results
Percent of Number of New Loans to Young Producers	19%	19%
Percent of Number of New Loans to Beginning Producers	28%	27%
Percent of Number of New Loans to Small Producers	38%	40%
Percent of Outstanding Volume to Young Producers	17%	17%
Percent of Outstanding Volume to Beginning Producers	33%	33%
Percent of Outstanding Volume to Small Producers	47%	47%

Total new loan commitments to Young, Beginning, and Small producers totaled \$309,529,000 for 2016, which is 83% of the 2016 goal. 2016 new loan volume was only 56% of 2015 volume while loans to YBS producers totaled 82% of previous year's volume

The Association goals and performance are monitored on demographic information provided by the USDA Ag Census. The 2012 census provided the ability to ascertain the number of YBS producers in the territory that borrow funds to allow comparison with Association penetrations. A summary of the Association's results as compared to information provided by the USDA Ag Census information for the 43-county territory is as follows:

	2012 USDA Ag Census	Association	
		2016	% of Market Segment
Young Farmers	1,329	784	59.0%
Beginning Farmers	3,659	1,505	41.1%
Small Farmers	10,775	2,143	19.9%

*USDA numbers are based upon the number of farms *with outstanding debt*; AgTexas numbers are based upon number of loans.

Credit and Services to YBS (continued).

The board also establishes qualitative goals for the association employees to ensure its human capital is appropriately dedicated to attract, retain, and support YBS producers. The Association has accomplished these expectations through the delivery of all related services to YBS producers that are provided to the general membership. To this same end, the Association utilizes state, local, and federal programs to meet the needs of this market, including federal and state loan guarantees and joint educational opportunities. The Association, independently or in affiliation with the above programs, has provided leadership training, business and financial skills training, including the AgBiz Planner program, insurance consultation and services, and appraisal services to our YBS members. Among other opportunities to serve this market sector, AgTexas continues to support the extension service programs, subsidize tuition fees to educational programs, provide credit and Farm Credit System presentations to university students, sponsor beef cattle, game management and crop field days, sponsor local farmers' markets, support the Future Farmers of America and 4H programs, and increase its community presence in underserved markets. The Association also participated in a cooperative promotion program with the Farm Credit Bank of Texas and District associations to promote the awareness of services provided to the YBS market segment.

AGTEXAS 2016 BOARD OF DIRECTORS

Cooperatives, as a form of business owned and controlled by the people who use them, have several important elements needed to be successful. The most essential one is people. Members, as the owner-users, have two important responsibilities – to vote in elections and to serve on the board of directors. The stockholder-elected directors, together with outside directors, are the policymaking body of the association – responsible for hiring the CEO and directing the cooperative toward its overall objectives.

Stockholder Directors



Dennis Anthony
Chair, Friona



Ronald Luker
Vice Chair, Brownfield



Savoy Bradley
Stratford



Kevin Buxkemper
Slaton



Lance Gaillard
Morse



Bryan Reinart
Dimmitt



James Ray Shronk
Hillsboro



Ryan Smith
Meadow



Kinley Sorrells
Comanche

Do You Have What It Takes?

Although our current board members are busy people, they find time to serve on the AgTexas board. Meetings are held at least six times during the year, where they set policies that govern day-to-day operations for association staff, review reports to assess association performance levels, and are responsible for establishing strategic direction.

Directors serve three-year terms and occasionally take part in regional and national Farm Credit meetings and training sessions. Directors are compensated for time spent at meetings.

Because the director terms are staggered, positions expire every year. If you are interested in serving on the board for AgTexas, we encourage you to mention it to your loan officer or a member of management. They will be happy to share your interest with the stockholders on the Nominating Committee. If you would like to know more, talk to a director in your area. We believe they will tell you that the experience has enriched their lives.

Board-Appointed Directors



Tony Crompton
Lubbock



Danny Klinefelter
College Station



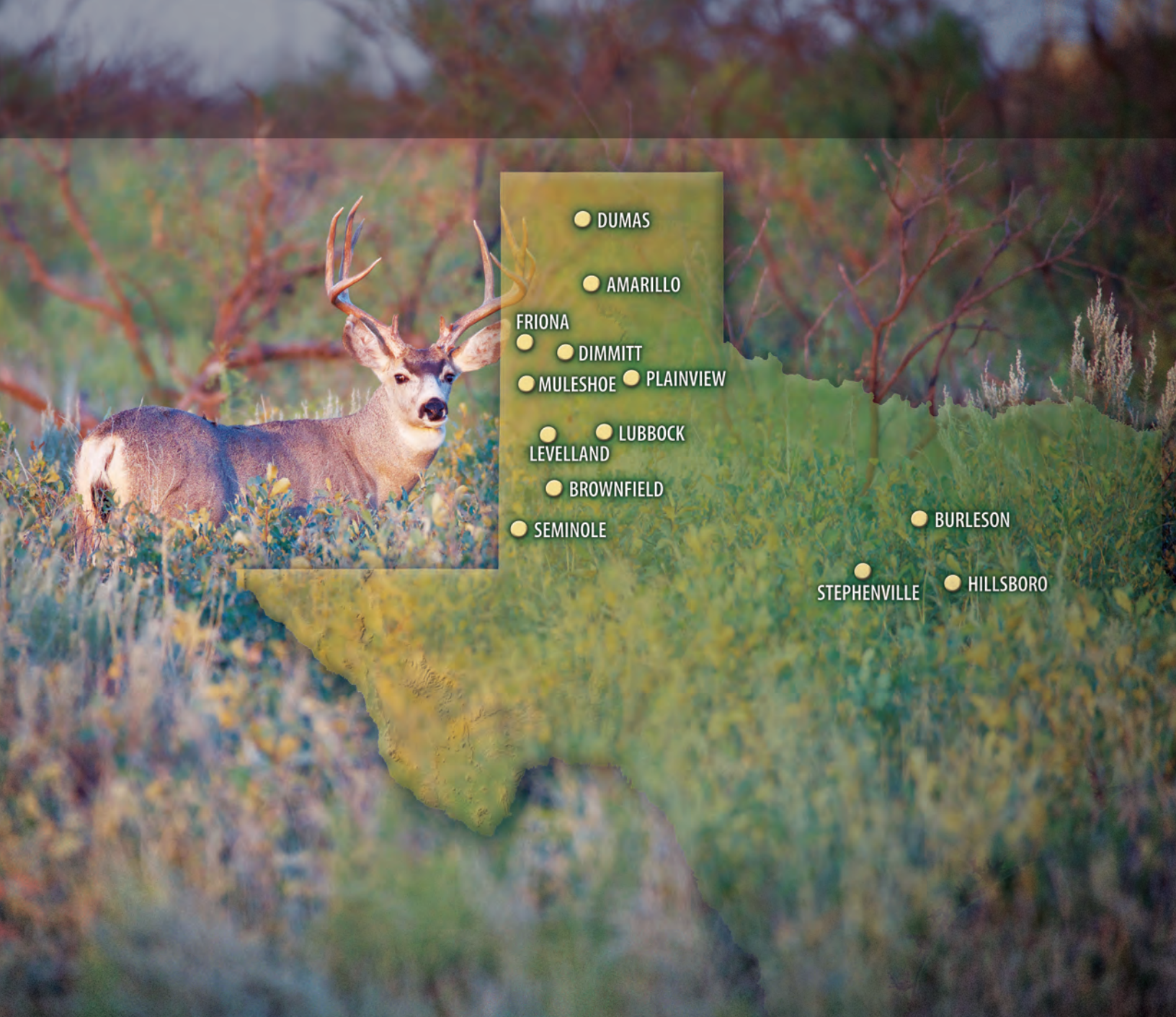
Terry Sherrill
Gruver



Chuck Taylor
Amarillo

Benefits of Board Service

- Help shape the future of AgTexas
- Leadership development
- Work with a successful peer group
- Personal satisfaction of giving back
- Connect ag industry with AgTexas



- DUMAS
- AMARILLO
- FRIONA
- DIMMITT
- MULESHOE ● PLAINVIEW
- LUBBOCK
- LEVELLAND
- BROWNFIELD
- SEMINOLE

- BURLESON
- STEPHENVILLE
- HILLSBORO

AgTexas Offices

AMARILLO

2001 S. Soncy Road
Amarillo, TX 79124
806-376-4669

DIMMITT

112 E. Jones
Dimmitt, TX 79027
806-647-3169

HILLSBORO

1316 Corsicana Highway
Hillsboro, TX 76645
254-582-2471

PLAINVIEW

104 I-27 Frontage
Plainview, TX 79072
806-296-2782

BROWNFIELD

121 W. Broadway
Brownfield, TX 79316
806-637-3589

DUMAS

1315 E. 1st
Dumas, TX 79029
806-935-6851

LEVELLAND

301 Hwy. 114
Levelland, TX 79336
806-894-6119

SEMINOLE

2015 Hobbs Hwy.
Seminole, TX 79360
432-758-3201

BURLESON

117 S. Burleson Blvd.
Burleson, TX 76028
817-293-6103

FRIONA

1602 W. Highway 60
Friona, TX 79035
806-250-2758

LUBBOCK

6901 Quaker Ave., Suite 300
Lubbock, TX 79413
806-745-4575

STEPHENVILLE

3145 W. Washington
Stephenville, TX 76401
254-965-3151

Insurance Offices

AMARILLO

2001 S. Soncy Road
Amarillo, TX 79124
806-376-4669

MULESHOE

623 West American Blvd.
Muleshoe, TX 79347
806-272-4271

BROWNFIELD

121 W. Broadway
Brownfield, TX 79316
806-637-3589

PLAINVIEW

104 I-27 Frontage
Plainview, TX 79072
806-296-2782

LUBBOCK

6901 Quaker Ave., Suite 300
Lubbock, TX 79413
806-745-4575

