

**AG**   
**TEXAS**  
FARM CREDIT SERVICES  
**Quarterly Report**

**The First Quarter Ended  
March 31, 2017**



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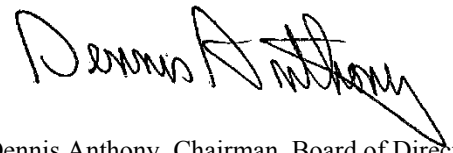
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The consolidated financial statements of *AgTexas Farm Credit Services* (“**Association**”) are prepared by management, who is responsible for the statements’ integrity and objectivity, including amounts that must necessarily be based on judgments and estimates. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America appropriate in the circumstances. Other financial information included in the quarterly report is consistent with that in the consolidated financial statements and there are no significant changes in the association’s internal controls or in other factors that could significantly affects such controls during the quarter.

The undersigned certify that this quarterly report has been reviewed and prepared in accordance with all applicable statutory or regulatory requirements and that the information contained herein is true, accurate and complete to the best of his knowledge and belief.



Tim McDonald, Chief Executive Officer  
April 20, 2017



Dennis Anthony, Chairman, Board of Directors  
April 20, 2017



Jerry Spruill, Chief Financial Officer  
April 20, 2017



## Management’s Discussion and Analysis

The first quarter consolidated financial statements of AgTexas Farm Credit Services, including its wholly-owned subsidiaries AgTexas, PCA and AgTexas, FLCA (collectively referred to herein as the “**Association**”), is unaudited, but contains all adjustments necessary for a fair presentation of the interim financial condition and results of operations. The statements are prepared in conformity with generally accepted accounting principles and prevailing practices within the banking industry. In preparing these consolidated statements and meeting its responsibility for reliable financial information, management depends upon the Association’s accounting and internal control systems which have been designed to provide reasonable assurance that assets are safeguarded and transactions are properly authorized and recorded.

The Association is a member of the *Farm Credit System* (“**System**”), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended and the regulations of the *Farm Credit Administration* (“**FCA**”) promulgated thereunder.

The following commentary explains management’s assessment of the principal aspects of the consolidated financial condition and results of operations the Association for the quarter ended March 31, 2017 and should be read in conjunction with the accompanying *unaudited consolidated financial statements* (“**CFS**”) and the *Association’s 2016 Annual Report to Stockholders* (“**2016 Annual Report**”). Management prepared the accompanying CFS under the oversight of the Association’s Audit Committee.

**Significant Events.** The Association distributed patronage of approximately \$12.2 million in cash and an additional \$2.6 million in allocated equities in the first quarter of 2017. This represented the 2016 patronage declared by the Association.

In January 2017, the Association received clearance from FCA and the board approved the issuance of 20 million shares of a series of preferred stock, par value of \$1.00 per share. The stock was issued March 24, 2017. The stock is designated as *Fixed-to-Floating Rate Perpetual Cumulative Preferred Stock, Series A* (“**Series A Preferred Stock**”). The Series A Preferred stock has a fixed rate dividend of 5% for ten years, payable semi-annually. After ten years, the dividend rate becomes a floating rate at 5.00% above 6-month LIBOR. On or after 5 years, the Association may, at its option, redeem all or part of the Series A Preferred Stock. The Series A Preferred Stock is non-voting, except: (i) to materially change in the Association’s Charter or Bylaws that would materially adversely affect the holder of Series A Preferred Stock, (ii) to create, issue or authorize any class of stock ranking senior to the Series A Preferred Stock as to dividends or liquidation.

### Loan Portfolio.

Total loans outstanding at March 31, 2017, including nonaccrual loans, were \$1,595,973,465 compared to \$1,609,618,017 at December 31, 2016, reflecting a decrease of 0.8 percent. Nonaccrual loans as a percentage of total loans outstanding were 1.0 percent at March 31, 2017, compared to 1.0 percent at December 31, 2016.

The Association recorded \$24 in recoveries and \$0 in charge-offs for the quarter ended March 31, 2017 and \$12,606 in recoveries and \$50 in charge-offs for the same period in 2016. The Association’s allowance for credit losses, which consists of the allowance for loan losses and the reserve for unfunded credit commitments, was 0.5 percent and 0.5 percent of total loans outstanding as of March 31, 2017 and December 31, 2016, respectively.

The financial performance of the Association may be significantly impacted by the quality of loans within the loan portfolio. Internal policies and procedures, as well as third party credit reviews and examinations help to ensure asset quality is properly reflected. Additional detail on credit quality is illustrated in the following table.

	March 31, 2017	March 31, 2016	December 31, 2016
Acceptable	94.7%	97.4%	94.8%
OAEM	2.7%	1.1%	2.6%
Substandard/doubtful	2.6%	1.5%	2.6%
	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Changes in the Association's loan portfolio from December 31, 2016 to March 31, 2017 follow:

Loan Type	March 31, 2017		December 31, 2016	
	Amount	%	Amount	%
Real estate mortgage	\$ 888,412,288	55.7%	\$ 839,581,250	52.2%
Production and intermediate term	489,028,349	30.6%	553,610,612	34.4%
Agribusiness:				
Loans to cooperatives	5,629,295	0.4%	5,159,236	0.3%
Processing and marketing	73,349,026	4.6%	72,453,282	4.5%
Farm-related business	21,304,405	1.3%	18,379,677	1.1%
Communication	12,424,390	0.8%	12,116,836	0.8%
Energy	4,180,143	0.3%	4,384,590	0.3%
Water and waste water		0.0%	-	0.0%
Rural residential real estate	5,244,444	0.3%	5,596,877	0.3%
Lease receivables	325,722	0.0%	124,636	0.0%
Mission-related investments	96,075,403	6.0%	98,211,021	6.1%
Total	<u>\$ 1,595,973,465</u>	<u>100.0%</u>	<u>\$ 1,609,618,017</u>	<u>100.0%</u>

The Association's portfolio includes significant *mission-related investments* ("MRIs"), including the *Rural America Bond Pilot Program* ("RAB") and approved by the FCA. RAB is designed to meet the growing and changing needs of agricultural enterprises, agribusinesses and various infrastructure needs in rural communities through investment in these areas. As of December 31, 2014, authorities to originate or purchase MRI's or RAB's ended.

**Risk Exposure.** High risk assets include impaired loans and other property owned. Impaired loans are comprised of nonaccrual, past due  $\geq 90$  days and still accruing interest and formally restructured loans. The following table illustrates the Association's components and trends of high risk assets:

	March 31, 2017		December 31, 2016	
	Amount	%	Amount	%
Nonaccrual	\$ 16,143,173	89.6%	\$ 16,717,072	85.5%
90 days past due and still accruing interest	700,866	3.9%	1,439,045	7.4%
Formally restructured	-	0.0%	-	0.0%
Other property owned, net	1,178,500	6.5%	1,384,355	7.1%
Total	<u>\$ 18,022,539</u>	<u>100.0%</u>	<u>\$ 19,540,472</u>	<u>100.0%</u>

**Results of Operations.** Changes in the Association's results of operations for the quarters ended March 31, 2017 and 2016 follow:

	Quarter ended	
	March 31, 2017	March 31, 2016
	Amount	Amount
Interest income	\$ 16,225,161	\$ 15,785,273
Interest expense	(6,671,864)	(5,901,231)
(Provision for) reversal of loan losses	23,899	(301,545)
Net interest margin	9,577,196	9,582,497
Noninterest income	3,384,740	4,116,824
Noninterest expense	(7,317,417)	(6,816,524)
Net income	<u>\$ 5,644,519</u>	<u>\$ 6,882,797</u>

Interest margin (interest income less interest expense) is the principal source of earnings and results from relative volumes of interest-earning assets and interest-bearing liabilities, yields on interest-earning assets and rates on interest-bearing liabilities. Increases in interest income and expense are due to growth in volume. Provision for loan losses decrease is due to an offset to interest income of \$394,338 related to the amortization of the credit mark on acquired loans in the prior year. Noninterest income decrease is primarily the sale of \$7.4 million in mission-related investments for a gain of \$676,714 in the prior year. Noninterest expense increased modestly over the prior period.

The effects of changes in average volumes, yields and rates on interest margin follow:

	For the three months ended March 31, 2017		For the three months ended March 31, 2016	
	Average		Average	
	Balance	Interest	Balance	Interest
Total loans and investments	1,575,682,229	16,225,161	1,471,271,294	15,785,273
Interest-bearing liabilities	1,397,543,192	6,671,864	1,303,577,350	5,901,231
Impact of capital	<u>\$ 178,139,037</u>		<u>\$ 167,693,944</u>	
Net interest income		<u>\$ 9,553,297</u>		<u>\$ 9,884,042</u>

	2017	2016
	Average Yield	Average Yield
Yield on loans and investments	4.18%	4.30%
Cost of interest-bearing	1.94%	1.82%
Interest rate spread	2.24%	2.49%
Interest rate margin	2.46%	2.69%

	Quarter ended March 31:		
	2017 vs. 2016		
	Increase (decrease) due to		
	Volume	Rate	Total
Interest income	\$ 1,120,225	\$ (680,337)	\$ 439,888
Interest expense	425,379	345,254	770,633
Net interest income	<u>\$ 694,846</u>	<u>\$ (1,025,591)</u>	<u>\$ (330,745)</u>

The Association's return on average assets was 1.39% and 1.80% for the quarters ended March 31, 2017 and 2016, respectively. The Association's return on average equity was 10.34 % and 13.58% for the quarters ended March 31, 2017 and 2016, respectively.



## Management's Discussion and Analysis

**Liquidity and Funding Sources.** *Interest rate risk* (“**IRR**”) inherent in the loan portfolio is substantially mitigated through the funding relationship with the FCBT. FCBT manages IRR through direct loan pricing and asset/liability management. The Association’s primary source of liquidity and funding is a direct note payable to FCBT. The following schedule summarizes the Association’s borrowings:

	March 31, 2017	December 31, 2016
Note payable to the Bank	\$ 1,390,593,824	\$ 1,429,487,047
Accrued interest on note payable	2,335,420	2,233,303
Total	<u>\$ 1,392,929,244</u>	<u>\$ 1,431,720,350</u>

The Association operates under a *general financing agreement* (“**GFA**”) with the bank. The current GFA is effective through September 30, 2018. The primary source of liquidity and funding for the Association is a direct loan from the bank. The outstanding balance of \$1,390,593,824 as of March 31, 2017, is recorded as a liability on the Association’s balance sheet. The note carried a weighted average interest rate of 1.94 percent at March 31, 2017. The indebtedness is collateralized by a pledge of substantially all of the Association’s assets to the bank and is governed by the GFA. The decrease in note payable to the bank since December 31, 2016, is due to the Association’s decrease in loan volume. The Association’s own funds, which represent the amount of the Association’s loan portfolio funded by the Association’s equity, were \$182,573,480 at March 31, 2017. The maximum amount the Association may borrow from the bank as of March 31, 2017, was \$1,578,346,402 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, unless sooner terminated by the bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the bank, upon giving the bank 30 calendar days’ prior written notice, or in all other circumstances, upon giving the bank 120 days’ prior written notice.

**Capital Resources.** The Association’s members’ equity was \$242,852,526 and \$217,287,353 at March 31, 2017 and December 31, 2016, respectively, a \$25,565,173 increase. The increased can be largely attributed to the issuance of preferred stock. The remaining portion approximates current quarter’s earnings. The Association’s debt as a percentage of members’ equity was 5.87:1 as of March 31, 2017, compared to 6.80:1 as of December 31, 2016. FCA regulations require associations to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and *unallocated retained earnings and equivalents* (“**UREE**”) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations.

**Significant Recent Accounting Pronouncements.** See Note 1 in CFS.

**Regulatory Matters.** On March 10, 2016, FCA adopted a final rule to modify the regulatory capital requirements for System banks and associations. The stated objectives of the final rule are as follows:

- To modernize capital requirements while ensuring that the institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,
- To ensure that the System’s capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- To make System regulatory capital requirements more transparent and
- To meet the requirements of section 939A of the Dodd-Frank Act.

The final rule became effective on January 1, 2017. The Association is in compliance with the required minimum capital standards as of March 31, 2017.



## Management's Discussion and Analysis

**Relationship With FCBT.** The Association has a statutory obligation to borrow only from FCBT, which is discussed in note 10, *Note Payable to FCBT*, in the Association's consolidated financial statements in the 2016 Annual Report.

FCBT's ability to access Association capital is discussed in note 2, *Summary of Significant Accounting Policies*, in the Association's consolidated financial statements in the 2016 Annual Report, within the *Farm Credit Bank of Texas Capital Stock* section.

FCBT's role to help mitigate Association exposure to IRR is described in the *Liquidity and Funding Sources* section of *Management's Discussion and Analysis of Financial Condition and Results of Operations* and note 10, *Note Payable to FCBT*, in the Association's consolidated financial statements in the 2016 Annual Report.

FCBT provides computer systems to support the critical operations of all *10th Farm Credit District* ("District") associations. In addition, each association has operating systems and facility-based systems that are not supported by FCBT. As disclosed in note 14, *Related Party Transactions*, in the Association's consolidated financial statements in the 2016 Annual Report, FCBT provides many services to the Association, which include administrative, marketing and accounting services and information systems.

The Association's financial condition may be impacted by factors that affect FCBT. The financial condition and results of operations of FCBT may materially affect Association stockholders' investment in the Association.

**Annual and Quarterly Stockholder Report Availability.** The District's annual and quarterly stockholder reports, as well as those of the bank, are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, The Ag Agency, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. Copies of the district's quarterly and annual stockholder reports also can be requested by e-mail at [fcf@farmcreditbank.com](mailto:fcf@farmcreditbank.com). The annual and quarterly stockholder reports for the bank and the district are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

Annual and quarterly stockholder reports for the Association are available free of charge on the Association's website [www.agtexas.com](http://www.agtexas.com) or by *i*) writing to AgTexas Farm Credit Services, P.O. Box 53240, Lubbock, Texas 79453, *ii*) calling (806) 687-4068, or *iii*) e-mailing [jerry.spruill@agtexas.com](mailto:jerry.spruill@agtexas.com).





## Unaudited Consolidated Balance Sheets

	March 31, 2017	December 31, 2016
	Unaudited	Audited
<b><u>Assets</u></b>		
Cash	\$ 43,325	\$ 44,194
Investments	3,334,934	3,810,694
Loans	1,595,973,465	1,609,618,017
Less: allowance for loan losses	5,726,795	6,252,551
Net loans	1,590,246,670	1,603,365,466
Accrued interest receivable	15,222,104	18,901,845
Investment in and receivable from the Farm Credit Bank of Texas:		
Capital stock	28,847,850	28,847,850
Other	8,287,654	18,753,596
Other property owned, net	1,178,500	1,384,355
Premises and equipment	19,079,791	19,233,069
Other assets	2,543,653	1,156,372
Total assets	\$ 1,668,784,481	\$ 1,695,497,441
<b><u>Liabilities</u></b>		
Note payable to the Farm Credit Bank of Texas	\$ 1,390,593,824	\$ 1,429,487,047
Advance conditional payments	18,788,145	11,873,910
Accrued interest payable	2,335,420	2,233,303
Drafts outstanding	1,258,987	6,964,428
Accrued postretirement benefit liability	6,647,103	6,583,002
Patronage distributions payable	1,173	12,222,647
Other liabilities	6,307,303	8,845,751
Total liabilities	1,425,931,955	1,478,210,088
<b><u>Members' Equity</u></b>		
Capital stock and participation certificates	4,049,065	4,050,575
Preferred stock	20,000,000	-
Allocated retained earnings	25,144,487	25,144,487
Unallocated retained earnings	118,505,701	112,924,216
Additional paid-in capital	75,446,357	75,446,357
Accumulated other comprehensive income	(293,084)	(278,282)
Total members' equity	242,852,526	217,287,353
Total liabilities and members' equity	\$ 1,668,784,481	\$ 1,695,497,441

*The accompanying notes are an integral part of these unaudited consolidated financial statements.*



## Unaudited Consolidated Statements of Comprehensive Income

	For the three months ended	
	March 31, 2017	March 31, 2016
	Unaudited	Unaudited
<b><u>Interest income</u></b>		
Loans	\$ 16,176,767	\$ 15,728,236
Investments	48,394	57,037
Total interest income	<u>16,225,161</u>	<u>15,785,273</u>
<b><u>Interest expense</u></b>		
Note payable to the Farm Credit Bank of Texas	6,660,788	5,893,003
Advance conditional payments	11,076	8,228
Total interest expense	<u>6,671,864</u>	<u>5,901,231</u>
Net interest income	9,553,297	9,884,042
Provision for loan losses	<u>(23,899)</u>	<u>301,545</u>
Net interest income after provision for losses	<u>9,577,196</u>	<u>9,582,497</u>
<b><u>Noninterest income</u></b>		
Farm Credit Bank of Texas patronage income	2,390,661	2,388,973
Loan fees	248,943	152,811
Fees for financially related services	299,216	406,340
Other	445,920	1,168,700
Total noninterest income	<u>3,384,740</u>	<u>4,116,824</u>
<b><u>Noninterest expenses</u></b>		
Salaries and employee benefits	4,791,884	4,368,081
Directors' expense	117,821	196,995
Purchased services	423,451	454,989
Travel	257,787	265,616
Occupancy and equipment	381,514	311,091
Communication	94,896	83,367
Advertising	172,719	193,892
Public and member relations	260,734	218,566
Federally regulated examination fees	116,425	90,276
FCSIC insurance premiums	417,308	417,989
Other noninterest expense	282,878	215,662
Total noninterest expenses	<u>7,317,417</u>	<u>6,816,524</u>
<b>Net income</b>	5,644,519	6,882,797
Other comprehensive income:		
Change in postretirement benefit plans	(14,802)	(14,802)
<b>Comprehensive income</b>	<u>\$ 5,629,717</u>	<u>\$ 6,867,995</u>

*The accompanying notes are an integral part of these unaudited consolidated financial statements.*



## Unaudited Consolidated Statements of Changes in Members' Equity

	Capital Stock/ Participation Certificates	Preferred Stock	Retained Earnings		Additional Paid-In Capital	Accumulated	Total Members' Equity
			Allocated	Unallocated		Other	
						Comprehensive Income (Loss)	
Balance at December 31, 2015	\$ 3,989,035	\$ -	\$ 22,511,743	\$ 99,152,953	\$ 75,446,357	\$ (111,604)	\$ 200,988,484
Comprehensive income	-	-	-	6,882,797	-	(14,802)	6,867,995
Capital stock/participation certificates issued	249,250	-	-	-	-	-	249,250
Capital stock/participation certificates retired	(223,355)	-	-	-	-	-	(223,355)
Patronage dividends:							
Paid or accrued	-	-	1,630	(21,507)	-	-	(19,877)
Balance at March 31, 2016	<u>\$ 4,014,930</u>	<u>\$ -</u>	<u>\$ 22,513,373</u>	<u>\$ 106,014,243</u>	<u>\$ 75,446,357</u>	<u>\$ (126,406)</u>	<u>\$ 207,862,497</u>
Balance at December 31, 2016	\$ 4,050,575	\$ -	\$ 25,144,487	\$ 112,924,216	\$ 75,446,357	\$ (278,282)	\$ 217,287,353
Comprehensive income	-	-	-	5,644,519	-	(14,802)	5,629,717
Preferred stock issued	-	20,000,000	-	-	-	-	20,000,000
Capital stock/participation certificates issued	219,835	-	-	-	-	-	219,835
Capital stock/participation certificates retired	(221,345)	-	-	-	-	-	(221,345)
Patronage dividends:							
Paid or accrued	-	-	-	(63,034)	-	-	(63,034)
Balance at March 31, 2017	<u>\$ 4,049,065</u>	<u>\$ 20,000,000</u>	<u>\$ 25,144,487</u>	<u>\$ 118,505,701</u>	<u>\$ 75,446,357</u>	<u>\$ (293,084)</u>	<u>\$ 242,852,526</u>

*The accompanying notes are an integral part of these unaudited consolidated financial statements.*

### Note 1: Organization, Operations and Significant Accounting Policies

AgTexas Farm Credit Services (“AgTX ACA”) and its wholly-owned subsidiaries, AgTexas, PCA (“PCA”), AgTexas, FLCA (“FLCA”) and AgTexas Asset Management, LLC (“ATAM”), are collectively referred to herein as the “Association.” AgTX ACA provides financing and related services through FLCA and PCA. FLCA makes secured long-term agricultural real estate and rural home mortgage loans. PCA makes short- and intermediate-term loans for agricultural production or operating purposes. ATAM was formed in August 2010 to hold equities acquired in a loan settlement. There are currently no equities held by the entity.

These notes and the encompassing unaudited consolidated financial statements for AgTX ACA (collectively referred to herein as “CFS”), include the accounts of PCA, FLCA and ATAM. All significant intercompany balances and transactions are eliminated in consolidation. In management’s opinion, these CFS reflect all adjustments necessary to fairly state results for the interim periods presented, which are of a normal recurring nature.

The accompanying unaudited financial statements have been prepared in accordance with *accounting principles generally accepted in the U.S.* (“GAAP”) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2016, as contained in the 2016 Annual Report to Stockholders.

In the opinion of management, the CFS contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with GAAP, except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by *Farm Credit Administration* (“FCA”), Associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2016 as contained in the 2016 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2016. Descriptions of the significant accounting policies are included in the 2016 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

**Significant Recent Accounting Pronouncements.** In August 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled “*Classification of Certain Cash Receipts and Cash Payments.*” The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association’s financial condition or its results of operations but could change the classification of certain items in the statement of cash flows.

In June 2016, FASB issued guidance entitled “*Measurement of Credit Losses on Financial Instruments.*” The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled “*Leases.*” The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is currently evaluating the impact of adoption on its financial condition and results of operations.



## Notes to Unaudited Consolidated Financial Statements

In January 2016, the FASB issued guidance entitled “*Recognition and Measurement of Financial Assets and Liabilities*.” This guidance affects, among other things, the presentation and disclosure requirements for financial instruments. For public entities, the guidance eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value of financial instruments carried at amortized cost. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association’s financial condition or its results of operations.

In May 2014, the FASB issued guidance entitled, “*Revenue from Contracts with Customers*.” The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on their financial condition or results of operations.

**Reclassifications.** Certain prior year amounts have been aggregated and/or reclassified to conform with the current interim presentation.

### Note 2: Held to Maturity (“HTM”) Investment Securities

Federal Agricultural Mortgage Corporation (“**Farmer Mac**”) guaranteed agricultural mortgage-backed securities (“**AMBS**”) comprise the Association’s investment portfolio and the Association services the underlying loans. Additional information follows:

March 31, 2017					
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield
AMBS	\$ 3,334,934	\$ 30,027	\$ -	\$ 3,364,961	5.43%

December 31, 2016					
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Weighted Average Yield
AMBS	\$ 3,810,694	\$ 30,916	\$ -	\$ 3,841,610	5.39%

The Association has not experienced impairments of these securities. Farmer Mac guarantees the underlying mortgages and the Association has the ability and intent to hold these securities to maturity or pay-off and it is unlikely the Association would be required to sell these securities. These AMBS have contractual weighted average maturities of 3.8 years March 31, 2017, however, expected maturities differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

**Note 3: Loans and Allowance for Loan Losses (“ALL”)**

**Loans.** Loan carrying amounts (outstanding principal adjusted as applicable for capitalized accrued interest, direct partial charge-offs, deferred fees or costs on originated loans and unamortized purchase premiums and discounts; excludes uncapitalized accrued interest) by portfolio segment follows:

Loan Type	March 31, 2017		December 31, 2016	
	Amount	%	Amount	%
Real estate mortgage	\$ 888,412,288	55.7%	\$ 839,581,250	52.2%
Production and intermediate term	489,028,349	30.6%	553,610,612	34.4%
Agribusiness:				
Loans to cooperatives	5,629,295	0.4%	5,159,236	0.3%
Processing and marketing	73,349,026	4.6%	72,453,282	4.5%
Farm-related business	21,304,405	1.3%	18,379,677	1.1%
Communication	12,424,390	0.8%	12,116,836	0.8%
Energy	4,180,143	0.3%	4,384,590	0.3%
Water and waste water		0.0%	-	0.0%
Rural residential real estate	5,244,444	0.3%	5,596,877	0.3%
Lease receivables	325,722	0.0%	124,636	0.0%
Mission-related investments	96,075,403	6.0%	98,211,021	6.1%
<b>Total</b>	<b>\$ 1,595,973,465</b>	<b>100.0%</b>	<b>\$ 1,609,618,017</b>	<b>100.0%</b>

Mission-related investment and real estate mortgage loans purchased with 100% U.S. government agency or government sponsored enterprise guarantees present essentially no credit risk other than purchase premiums, which are forfeited when borrowers prepay or refinance their loans before the premiums are fully amortized. Management anticipates and considers potential prepayments to estimate an appropriate amortization period. Net purchased premiums included in the mission-related investment and real estate mortgage loan balances above as of March 31, 2017 and December 31, 2016, follow:

	March 31, 2017	December 31, 2016
Real estate mortgage	\$ 5,939,748	\$ 5,032,470
Mission-related investments	1,556,394	1,774,852
<b>Total premium</b>	<b>\$ 7,496,142</b>	<b>\$ 6,807,322</b>

The Association may purchase or sell participations in loans to diversify risk, manage loan volume and comply with FCA regulations. Participation carrying amount details follow:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 35,132,435	\$ 123,984,913	\$ 207,735,551	\$ 3,101,705	\$ 242,867,986	\$ 127,086,618
Production and intermediate term	39,623,430	500,925,877	-	-	39,623,430	500,925,877
Agribusiness	83,633,154	-	-	-	83,633,154	-
Communication	12,424,390	-	-	-	12,424,390	-
Energy	4,180,143	-	-	-	4,180,143	-
Water and waste water	-	-	-	-	-	-
Lease receivables	325,722	-	-	-	325,722	-
Mission-related investments	-	1,908,279	-	-	-	1,908,279
<b>Total</b>	<b>\$ 175,319,274</b>	<b>\$ 626,819,069</b>	<b>\$ 207,735,551</b>	<b>\$ 3,101,705</b>	<b>\$ 383,054,825</b>	<b>\$ 629,920,774</b>



## Notes to Unaudited Consolidated Financial Statements

The Association is authorized under the Farm Credit Act to accept *advance conditional payments* (“ACPs”) from borrowers. To the extent the borrower’s access to such ACPs is restricted and the legal right of setoff exists, the ACPs are netted against the borrower’s related loan balance. Unrestricted advance conditional payments are included in other liabilities. ACPs are not insured and interest is generally paid by the association on such balances. Balances of ACPs were \$32,197,838 and \$25,390,651 at March 31, 2017 and December 31, 2016, respectively.

**Credit Quality.** Loans are the Association’s primary asset. Collectability of these assets is critical to the Association’s financial position and results of operations. Collectability is primarily a function of credit quality.

Loans that have not performed in accordance with terms demonstrate heightened credit risk and the level and trends in non-performing loans is a strong indicator of credit quality. Non-performing loans and *other property owned* (“OPO”) comprise non-performing assets.

The recorded investment in a loan, as defined by GAAP, includes the outstanding principal adjusted as applicable for accrued interest, direct partial charge-offs, deferred fees or costs on originated loans and unamortized purchase premiums and discounts; the recorded investment in a loan does not include an allocation of the ALL or any specific valuation adjustments. The recorded investment in non-performing asset balances by loan portfolio segment and OPO follow:

	<u>March 31, 2017</u>	<u>December 31, 2016</u>
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 8,839,055	\$ 8,925,985
Production and intermediate term	3,661,976	4,137,206
Rural residential real estate	187,531	194,119
Mission-related investments	3,454,611	3,459,762
Total nonaccrual loans	<u>16,143,173</u>	<u>16,717,072</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	-	-
Production and intermediate term	-	-
Rural residential real estate	-	-
Mission-related investments	-	-
Total accruing restructured loans	<u>-</u>	<u>-</u>
<b>Accruing loans 90 days or more past due:</b>		
Real estate mortgage	338,616	240,395
Production and intermediate term	362,250	1,198,650
Rural residential real estate	-	-
Mission-related investments	-	-
Total accruing loans 90 days or more past due	<u>700,866</u>	<u>1,439,045</u>
Total non-performing loans	16,844,039	18,156,117
Other property owned	1,178,500	1,384,355
Total non-performing assets	<u>\$ 18,022,539</u>	<u>\$ 19,540,472</u>

Age analysis of the recorded investment in past due loans by loan segment follows:

March 31, 2017

	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Recorded Investment >90 days and Accruing
Real estate mortgage	\$ 3,420,132	\$ 5,443,196	\$ 8,863,328	\$ 888,624,315	\$ 897,487,643	\$ 338,616
Production and intermediate-term	6,777,150	1,608,609	8,385,759	485,771,550	494,157,309	362,250
Loans to cooperatives	-	-	-	5,676,171	5,676,171	-
Processing and marketing	-	-	-	73,474,768	73,474,768	-
Farm-related business	-	-	-	21,465,358	21,465,358	-
Communication	-	-	-	12,425,549	12,425,549	-
Energy	-	-	-	4,189,455	4,189,455	-
Water and waste water	-	-	-	40	40	-
Rural residential real estate	-	-	-	5,261,542	5,261,542	-
Lease receivables	41,694	-	41,694	284,499	326,193	-
Mission-related investments	442,825	-	442,825	96,235,853	96,678,678	-
<b>Total</b>	<b>\$ 10,681,801</b>	<b>\$ 7,051,805</b>	<b>\$ 17,733,606</b>	<b>\$ 1,593,409,100</b>	<b>\$ 1,611,142,706</b>	<b>\$ 700,866</b>

December 31, 2016

	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Total Loans	Recorded Investment >90 days and Accruing
Real estate mortgage	\$ 479,703	\$ 6,056,466	\$ 6,536,169	\$ 843,555,649	\$ 850,091,818	\$ 240,395
Production and intermediate-term	7,009,478	2,000,628	9,010,106	551,960,577	560,970,683	1,198,650
Loans to cooperatives	-	-	-	5,197,287	5,197,287	-
Processing and marketing	-	-	-	72,663,687	72,663,687	-
Farm-related business	-	-	-	18,459,906	18,459,906	-
Communication	-	-	-	12,120,908	12,120,908	-
Energy	-	-	-	4,394,885	4,394,885	-
Water and waste water	-	-	-	-	-	-
Rural residential real estate	238,953	-	238,953	5,381,094	5,620,047	-
Lease receivables	-	-	-	126,604	126,604	-
Mission-related investments	491,060	-	491,060	98,245,959	98,737,019	-
<b>Total</b>	<b>\$ 8,219,194</b>	<b>\$ 8,057,094</b>	<b>\$ 16,276,288</b>	<b>\$ 1,612,106,556</b>	<b>\$ 1,628,382,844</b>	<b>\$ 1,439,045</b>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs and may also reflect a previous direct write-down of investment.

Management has rated each loan in the portfolio using the System’s 14-point rating system. These aggregated classifications are a significant indicator of credit quality. The classification categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss – assets are considered uncollectible.



## Notes to Unaudited Consolidated Financial Statements

The following table presents the Association's loan portfolio segment balances, including accrued interest thereon, as a percentage of the total category, as classified by management and aggregated under the FCA's Uniform Loan Classification System:

	March 31, 2017	December 31, 2016
Real estate mortgage		
Acceptable	96.4%	96.7%
OAEM	2.1%	1.7%
Substandard/doubtful	1.5%	1.6%
	<u>100.0%</u>	<u>100.0%</u>
Production and intermediate term		
Acceptable	90.8%	91.4%
OAEM	4.2%	4.1%
Substandard/doubtful	5.0%	4.5%
	<u>100.0%</u>	<u>100.0%</u>
Loans to cooperatives		
Acceptable	97.0%	96.8%
OAEM	0.0%	0.0%
Substandard/doubtful	3.0%	3.2%
	<u>100.0%</u>	<u>100.0%</u>
Processing and marketing		
Acceptable	96.2%	96.1%
OAEM	3.8%	3.9%
Substandard/doubtful	0.0%	0.0%
	<u>100.0%</u>	<u>100.0%</u>
Farm-related business		
Acceptable	100.0%	100.0%
OAEM	0.0%	0.0%
Substandard/doubtful	0.0%	0.0%
	<u>100.0%</u>	<u>100.0%</u>
Communication		
Acceptable	100.0%	100.0%
OAEM	0.0%	0.0%
Substandard/doubtful	0.0%	0.0%
	<u>100.0%</u>	<u>100.0%</u>
Energy		
Acceptable	49.4%	51.2%
OAEM	50.6%	48.8%
Substandard/doubtful	0.0%	0.0%
	<u>100.0%</u>	<u>100.0%</u>
Water and waste water		
Acceptable	100.0%	0.0%
OAEM	0.0%	0.0%
Substandard/doubtful	0.0%	0.0%
	<u>100.0%</u>	<u>0.0%</u>
Rural residential real estate		
Acceptable	95.3%	95.4%
OAEM	0.0%	0.0%
Substandard/doubtful	4.7%	4.6%
	<u>100.0%</u>	<u>100.0%</u>
Lease receivables		
Acceptable	76.3%	36.1%
OAEM	23.7%	63.9%
Substandard/doubtful	0.0%	0.0%
	<u>100.0%</u>	<u>100.0%</u>
Mission-related investments		
Acceptable	96.4%	96.4%
OAEM	0.0%	0.0%
Substandard/doubtful	3.6%	3.6%
	<u>100.0%</u>	<u>100.0%</u>
Total Loans		
Acceptable	94.7%	94.8%
OAEM	2.7%	2.6%
Substandard/doubtful	2.6%	2.6%
	<u>100.0%</u>	<u>100.0%</u>

## Notes to Unaudited Consolidated Financial Statements

Based on current information and events, management has determined it is probable that scheduled payments of principal or interest on the following loans will not be collected when due according to the contractual terms of the loan agreements and has classified these loans as impaired. Once classified as impaired, management then determines the amount of impairment, if any, on each individual impaired loan; aggregated impairment on individual impaired loans is included in management's estimate of an appropriate ALL at each reporting date.

Impaired loan information, by loan portfolio segment, follows:

	March 31, 2017			December 31, 2016		
	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance
Impaired loans with a related allowance for credit losses:						
Real estate mortgage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Production and intermediate term	413,757	426,504	350,600	353,183	365,930	233,000
Rural residential real estate	-	-	-	-	-	-
Mission-related investments	-	-	-	-	-	-
Total	<u>\$ 413,757</u>	<u>\$ 426,504</u>	<u>\$ 350,600</u>	<u>\$ 353,183</u>	<u>\$ 365,930</u>	<u>\$ 233,000</u>
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	\$ 9,177,671	\$ 9,630,952	\$ -	\$ 9,166,380	\$ 9,620,195	\$ -
Production and intermediate term	3,610,469	4,795,116	-	4,982,673	6,361,584	-
Rural residential real estate	187,531	187,531	-	194,119	194,119	-
Mission-related investments	3,454,611	3,454,611	-	3,459,762	3,459,762	-
Total	<u>\$16,430,282</u>	<u>\$18,068,210</u>	<u>\$ -</u>	<u>\$17,802,934</u>	<u>\$19,635,660</u>	<u>\$ -</u>
Total impaired loans:						
Real estate mortgage	\$ 9,177,671	\$ 9,630,952	\$ -	\$ 9,166,380	\$ 9,620,195	\$ -
Production and intermediate term	4,024,226	5,221,620	350,600	5,335,856	6,727,514	233,000
Rural residential real estate	187,531	187,531	-	194,119	194,119	-
Mission-related investments	3,454,611	3,454,611	-	3,459,762	3,459,762	-
Total	<u>\$16,844,039</u>	<u>\$18,494,714</u>	<u>\$ 350,600</u>	<u>\$18,156,117</u>	<u>\$20,001,590</u>	<u>\$ 233,000</u>

## Notes to Unaudited Consolidated Financial Statements

	For the Quarter Ended March 31, 2017		For the Quarter Ended March 31, 2016		For the Year Ended December 31, 2016	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:						
Real estate mortgage	\$ 792,179	\$ -	\$ -	\$ -	\$ -	\$ -
Production and intermediate term	-	-	1,348,750	-	400,022	8,645
Rural residential real estate	-	-	51,561	-	-	-
Mission-related investments	-	-	-	-	-	-
Total	<u>\$ 792,179</u>	<u>\$ -</u>	<u>\$ 1,400,311</u>	<u>\$ -</u>	<u>\$ 400,022</u>	<u>\$ 8,645</u>
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	\$ 9,205,845	\$ 4,550	\$ 8,719,387	\$ 112,785	\$ 2,384,031	\$ 191,175
Production and intermediate term	3,429,502	5,806	4,804,453	57,974	1,563,561	208,742
Rural residential real estate	191,680	-	-	-	103,576	4,939
Mission-related investments	3,457,177	-	3,721,171	-	3,561,823	-
Total	<u>\$16,284,204</u>	<u>\$ 10,356</u>	<u>\$17,245,011</u>	<u>\$ 170,759</u>	<u>\$ 7,612,991</u>	<u>\$ 404,856</u>
Total impaired loans:						
Real estate mortgage	\$ 9,998,024	\$ 4,550	\$ 8,719,387	\$ 112,785	\$ 2,384,031	\$ 191,175
Production and intermediate term	3,429,502	5,806	6,153,203	57,974	1,963,583	217,387
Rural residential real estate	191,680	-	51,561	-	103,576	4,939
Mission-related investments	3,457,177	-	3,721,171	-	3,561,823	-
Total	<u>\$17,076,383</u>	<u>\$ 10,356</u>	<u>\$18,645,322</u>	<u>\$ 170,759</u>	<u>\$ 8,013,013</u>	<u>\$ 413,501</u>

<sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

There were no troubled debt restructurings that occurred in the first quarters of 2017 or 2016.

As of March 31, 2017, the total recorded investment of troubled debt restructured loans was \$5,276,392, all of which was classified as nonaccrual, with specific allowance for loan losses of \$0. Commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$0 at March 31, 2017 and \$0 at December 31, 2016.

## Notes to Unaudited Consolidated Financial Statements

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table:

	Loans Modified as TDRs		TDRs in Nonaccrual Status*	
	March 31, 2017	December 31, 2016	March 31, 2017	December 31, 2016
Real estate mortgage	\$ 1,388,910	\$ 1,464,416	\$ 1,388,910	\$ 1,464,416
Production and intermediate term	432,871	437,089	432,871	437,089
Mission-related investments	3,454,611	3,459,762	3,454,611	3,459,762
Total	\$ 5,276,392	\$ 5,361,267	\$ 5,276,392	\$ 5,361,267

\*represents the portion of loans modified as TDRs that are in nonaccrual status

The predominant form of concession granted for troubled debt restructuring includes modifications to extend the term and delay payments. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case management assesses all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring. There were no loans restructured in the 12 month period ending March 31, 2017 that subsequently defaulted.

**Allowance for Loan Losses (“ALL”).** A summary of changes in ALL and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agri- business	Commun- ication	Energy and Water/ Wastewater Disposal	Rural Residential Real Estate	Inter- national	Lease Receivable	Mission- Related Investments	Total
<b>Allowance for Credit Losses:</b>										
Balance at										
December 31, 2016	\$ 1,645,914	\$ 4,111,717	\$ 367,991	\$ 42,319	\$ 70,108	\$ 8,203	\$ -	\$ 786	\$ 5,513	\$ 6,252,551
Charge-offs	-	-	-	-	-	-	-	-	-	-
Recoveries	24	-	-	-	-	-	-	-	-	24
Provision for loan losses	146,052	(145,748)	(47,173)	11,918	10,518	(979)	-	1,680	(167)	(23,899)
Other	(255)	(511,178)	24,828	(5,082)	(10,205)	79	-	(68)	-	(501,881)
Balance at										
March 31, 2017	\$ 1,791,735	\$ 3,454,791	\$ 345,646	\$ 49,155	\$ 70,421	\$ 7,303	\$ -	\$ 2,398	\$ 5,346	\$ 5,726,795
Ending Balance:										
Individually evaluated for impairment	\$ -	\$ 350,600	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350,600
Collectively evaluated for impairment	\$ 1,791,735	\$ 3,104,191	\$ 345,646	\$ 49,155	\$ 70,421	\$ 7,303	\$ -	\$ 2,398	\$ 5,346	\$ 5,376,195
Acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Recorded Investment in Loans Outstanding:</b>										
Ending Balance at										
March 31, 2017	\$ 897,487,643	\$ 494,157,309	\$ 100,616,297	\$ 12,425,549	\$ 4,189,495	\$ 5,261,542		\$ 326,193	\$ 96,678,678	\$ 1,611,142,706
Individually evaluated for impairment	\$ 9,177,671	\$ 4,024,226	\$ -	\$ -	\$ -	\$ 187,531	\$ -	\$ -	\$ 3,454,611	\$ 16,844,039
Collectively evaluated for impairment	\$ 888,309,972	\$ 490,133,083	\$ 100,616,297	\$ 12,425,549	\$ 4,189,495	\$ 5,074,011	\$ -	\$ 326,193	\$ 93,224,067	\$ 1,594,298,667
Acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

## Notes to Unaudited Consolidated Financial Statements

	Real Estate Mortgage	Production and Intermediate Term	Agri- business	Commun- ication	Energy and Water/ Wastewater Disposal	Rural Residential Real Estate	Inter- national	Lease Receivable	Mission- Related Investments	Total
<b>Allowance for Credit Losses:</b>										
Balance at										
December 31, 2015	\$ 1,493,932	\$ 3,414,982	\$ 315,459	\$ 28,599	\$ 34,136	\$ 21,433	\$ -	\$ 194	\$ 14,422	\$ 5,323,157
Charge-offs	(50)	-	-	-	-	-	-	-	-	(50)
Recoveries	12,534	72	-	-	-	-	-	-	-	12,606
Provision for loan losses	172,892	(52,277)	141,156	13,618	13,528	13,018	-	4	(394)	301,545
Other	6,423	(652,435)	(41,091)	(2,652)	1,009	(182)	-	-	-	(688,928)
Balance at										
March 31, 2016	\$ 1,685,731	\$ 2,710,342	\$ 415,524	\$ 39,565	\$ 48,673	\$ 34,269	\$ -	\$ 198	\$ 14,028	\$ 4,948,330
Ending Balance:										
Individually evaluated for impairment	\$ -	\$ 533,640	\$ -	\$ -	\$ -	\$ 10,100	\$ -	\$ -	\$ -	\$ 543,740
Collectively evaluated for impairment	\$ 1,685,731	\$ 2,176,702	\$ 415,524	\$ 39,565	\$ 48,673	\$ 24,169	\$ -	\$ 198	\$ 14,028	\$ 4,404,590
Acquired with deteriorated credit quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Recorded Investment in Loans Outstanding:</b>										
Ending Balance at										
March 31, 2016	\$ 672,829,874	\$ 516,328,296	\$ 106,610,788	\$ 12,941,156	\$ 5,191,538	\$ 10,301,361	\$ -	\$ 99,949	\$ 172,047,658	\$ 1,496,350,620
Individually evaluated for impairment	\$ 9,080,073	\$ 6,069,384	\$ -	\$ -	\$ -	\$ 51,638	\$ -	\$ -	\$ 3,702,948	\$ 18,904,043
Collectively evaluated for impairment	\$ 663,749,801	\$ 510,258,910	\$ 106,610,788	\$ 12,941,156	\$ 5,191,538	\$ 10,249,723	\$ -	\$ 99,949	\$ 168,344,710	\$ 1,477,446,575
Acquired with deteriorated credit quality	\$ -	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2

### Note 4: Capital

The Association's board of directors has established a *Capital Adequacy Plan* (“**Plan**”) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

**Regulatory Capitalization Requirements.** Effective January 1, 2017, the regulatory capital requirements for System banks and associations were modified. The new regulations replaced existing core surplus and total surplus ratios with common equity tier 1, tier 1 capital and total capital risk-based capital ratios. The new regulations also added a tier 1 leverage ratio and an *unallocated retained earnings equivalents* (“**UREE**”) leverage ratio. The permanent capital ratio continues to remain in effect.

Select Capital Ratios

	Regulatory Minimums	Capital Conservation Buffer *	Total	As of March 31, 2017
Risk-adjusted:				
01[a] Common equity tier 1 ratio	4.50%	2.50%	7.00%	12.52%
01[b] Tier 1 capital ratio	6.00%	2.50%	8.50%	12.52%
01[c] Total capital ratio	8.00%	2.50%	10.50%	13.14%
01[d] Permanent capital ratio	7.00%	0.00%	7.00%	12.68%
Non-risk-adjusted:				
02[a] Tier 1 leverage ratio	4.00%	1.00%	5.00%	11.88%
02[b] UREE leverage ratio	1.50%	0.00%	1.50%	11.20%

\*The 2.5% capital conservation buffer for the risk-adjusted ratios will be phased in over a three year period ending on December 31, 2019.

Risk-adjusted assets have been defined by FCA Regulations as the Statement of Condition assets and off-balance-sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. The primary changes which generally have the impact of increasing risk-adjusted assets (decreasing risk-based regulatory capital ratios) were as follows:

- Inclusion of off-balance-sheet commitments less than 14 months
- Increased risk-weighting of most loans 90 days past due or in nonaccrual status

Risk-adjusted assets is calculated differently for the permanent capital ratio (referred herein as PCR risk-adjusted assets) compared to the other risk-based capital ratios. The primary difference is the deduction of the allowance for loan losses from risk-adjusted assets for the permanent capital ratio.

The ratios are based on a three-month average daily balance in accordance with FCA regulations and are calculated as follows:

- Common equity tier 1 ratio is statutory minimum purchased borrower stock, other required borrower stock held for a minimum of 7 years, allocated equities held for a minimum of 7 years or not subject to revolvment, unallocated retained earnings, paid-in capital, less certain regulatory required deductions including the amount of allocated investments in other System institutions and the amount of purchased investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- Tier 1 capital ratio is common equity tier 1 plus non-cumulative perpetual preferred stock, divided by average risk-adjusted assets.
- Total capital is tier 1 capital plus other required borrower stock held for a minimum of 5 years, allocated equities held for a minimum of 5 years, subordinated debt and limited-life preferred stock greater than 5 years to maturity at issuance subject to certain limitations, allowance and reserve for credit losses under certain limitations less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- *Permanent capital ratio* (“PCR”) is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings, paid-in capital, subordinated debt and preferred subject to certain limitations, less certain allocated and purchased investments in other System institutions, divided by PCR risk-adjusted assets.
- Tier 1 leverage ratio is tier 1 capital, including regulatory deductions, divided by average assets less regulatory deductions subject to tier 1 capital.



## Notes to Unaudited Consolidated Financial Statements

- UREE leverage ratio is unallocated retained earnings, paid-in capital, allocated surplus not subject to revolvement less certain regulatory required deductions including the amount of allocated investments in other System institutions divided by average assets less regulatory deductions subject to tier 1 capital.

If the capital ratios fall below the minimum regulatory requirements, including the capital conservation and leverage buffer amounts, capital distributions (equity redemptions, dividends and patronage) and discretionary bonus payments to senior offices are restricted or prohibited without prior FCA approval.

Following are the amounts included in the calculation of the capital ratios as of March 31, 2017:

	Tier 1 leverage ratio	UREE leverage ratio
Numerator:		
Unallocated retained earnings	\$ 78,220,571	\$ 78,220,571
Paid-in capital	75,446,357	75,446,357
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	4,044,066	-
Allocated equities:		
Allocated equities held greater than 7 years	24,998,314	-
Nonqualified allocated equities not subject to retirement	38,511,183	38,511,183
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(29,256,922)	(11,201,134)
Other regulatory required deductions	-	-
	<u>\$ 191,963,569</u>	<u>\$ 180,976,977</u>
Denominator:		
Total Assets	\$ 1,644,835,687	\$ 1,644,835,687
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(29,256,922)	(29,256,922)
	<u>\$ 1,615,578,765</u>	<u>\$ 1,615,578,765</u>

	Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
Numerator:				
Unallocated retained earnings	\$ 78,220,571	\$ 78,220,571	\$ 78,220,571	\$ 78,220,571
Paid-in capital	75,446,357	75,446,357	75,446,357	75,446,357
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	4,044,066	4,044,066	4,044,066	4,044,066
Allocated equities held greater than 7 years	24,998,314	24,998,314	24,998,314	24,998,314
Nonqualified allocated equities not subject to retirement	38,511,183	38,511,183	38,511,183	38,511,183
Other preferred stock subject to certain limitations	-	-	1,777,778	1,777,778
Subordinated debt subject to certain limitation				
Allowance for loan losses and reserve for credit losses subject to certain limitations	-	-	7,787,668	-
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(29,256,922)	(29,256,922)	(29,256,922)	(29,256,922)
Other regulatory required deductions	-	-	-	-
	<u>\$ 191,963,569</u>	<u>\$ 191,963,569</u>	<u>\$ 201,529,015</u>	<u>\$ 193,741,347</u>
Denominator:				
Risk-adjusted assets excluding allowance	\$ 1,527,612,934	\$ 1,527,612,934	\$ 1,527,612,934	\$ 1,527,612,934
Regulatory Adjustments and Deductions:				
Allowance for loan losses	6,236,055	6,236,055	6,236,055	-
	<u>\$ 1,533,848,989</u>	<u>\$ 1,533,848,989</u>	<u>\$ 1,533,848,989</u>	<u>\$ 1,527,612,934</u>

**Preferred stock issuance.** In January 2017, the Association received clearance from FCA and the board approved the issuance of 20 million shares of a series of preferred stock, par value of \$1.00 per share. The stock was issued March 24, 2017. The stock is designated as *Fixed-to-Floating Rate Perpetual Cumulative Preferred Stock, Series A* (“**Series A Preferred Stock**”). The Series A Preferred stock has a fixed rate dividend of 5% for ten years, payable semi-annually. After ten years, the dividend rate becomes a floating rate at 5.00% above 6-month LIBOR. On or after 5 years, the Association may, at its option, redeem all or part of the Series A Preferred Stock. The Series A Preferred Stock is non-voting, except: (i) to materially change in the Association’s Charter or Bylaws that would materially adversely affect the holder of Series A Preferred Stock, (ii) to create, issue or authorize any class of stock ranking senior to the Series A Preferred Stock as to dividends or liquidation.

**Note 5: Income taxes**

The Association is subject to federal and certain other income taxes. The Association is eligible to operate as cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue code. Under specified conditions, the Association can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock or allocated surplus. Provisions for income taxes are made only on those earnings that will not be distributed as qualified patronage refunds. During 2017, the Association is participating in a patronage program. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management’s estimate, that they will not be realized. The subsidiary, AgTexas, FLCA, is exempt from federal and other income taxes as provided in the Farm Credit Act of 1971.

**Note 6: Fair Value Measurements**

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See note 15 to the 2016 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a recurring basis are summarized below:

March 31, 2017	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Assets:				
Assets held in nonqualified benefit trusts	\$99,493	\$ -	\$ -	\$ 99,493
December 31, 2016				
	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Assets:				
Assets held in nonqualified benefit trusts	\$88,216	\$ -	\$ -	\$ 88,216



## Notes to Unaudited Consolidated Financial Statements

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

March 31, 2017	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Assets:				
Loans*	\$ -	\$ -	\$ 63,157	\$ 63,157
Other property owned	-	-	1,178,500	1,178,500

December 31, 2016	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Assets:				
Loans*	\$ -	\$ -	\$ 120,183	\$ 120,183
Other property owned	-	-	1,384,355	1,384,355

\*Represents the fair value of certain loans that were evaluated for impairment under authoritative guidance “Accounting by Creditors for Impairment of a Loan.” The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

### Information About Recurring and Nonrecurring Level 3 Fair Value Measurements

With regard to nonrecurring measurements for impaired loans and other property owned, it is not practicable to provide specific information on inputs, as each collateral property is unique. System institutions utilize appraisals to value these loans and other property owned and take into account unobservable inputs, such as income and expense, comparable sales, replacement cost and comparability adjustments.

### Valuation Techniques

As more fully discussed in note 2 to the 2016 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association’s assets and liabilities. For a more complete description, see notes to the 2016 Annual Report to Stockholders.

#### *Assets Held in Nonqualified Benefits Trusts*

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

#### *Loans Evaluated for Impairment*

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying real estate collateral since the loans were collateral-dependent. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management’s knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

**Note 7: Employee Benefit Plans**

**Employee Retirement Benefits.** The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three months ended March 31:

	2017	2016
Service cost	\$ 34,734	\$ 35,466
Interest cost	74,796	72,089
Amortization of prior service credits and losses	(14,802)	(14,802)
Net periodic benefit cost	<u>\$ 94,728</u>	<u>\$ 92,754</u>

The Association previously disclosed in its 2016 Annual Report to Stockholders, that it expected to contribute \$1,963,860 to its pension plan in 2017. As of March 31, 2017, all 2017 expected contributions have been made.

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the CFS. The following table summarizes the changes in accumulated other comprehensive income (loss) for the three months ended March 31:

	2017	2016
Accumulated other comprehensive income (loss) at January 1	\$ (278,282)	\$ (111,604)
Amortization of prior service (credit) costs included in salaries and employee benefits	(14,802)	(14,802)
Accumulated other comprehensive income at March 31	<u>\$ (293,084)</u>	<u>\$ (126,406)</u>

**Note 8: Commitments and Contingent Liabilities**

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

**Note 9: Merger**

Effective January 1, 2015, the Association and Great Plains Ag Credit, ACA merged. In accordance with current governance over financial accounting and reporting, AgTexas Farm Credit Services acquired Great Plains Ag Credit, ACA. All assets and liabilities of the acquired association were adjusted to reflect the fair market value as of the date of acquisition and are included in the respective line-item balance of the merged Association's Consolidated Balance Sheet. As of December 31, 2016, all fair market adjustments had been fully amortized. The Association recognized \$0 and \$92,916 in net income related to the accretion of the fair value adjustments related to the fair value adjustments in the three months ended March 31, 2017 and 2016, respectively.

**Note 10: Subsequent Events**

Association management has evaluated subsequent events through April 20, 2017, which is the date the CFS were issued or available to be issued, with no significant events to report.